

	Max Points	Vets Securing America	Confidential Security Agency	All-N-1 Security Security Services, Inc.	Pinnacle Security Inc. dba Paradigm Security Services
Criteria					
Technical Approach	25	Vendor provided very detail policies and procedures, including training, training specifics, and proper use of firearms. Listed such information as detail contacts for problem resolve; tracking capabilities for staffing; 24 hour dispatcher center; gap coverage; employee benefits/retention; meeting schedules. Appears that armed guards provide thier own weapons as opposed to issuance by the company.	Company listed the what they would do but not as much details on the how they would execute (Work plan provided some of these details). Traning section went into specifics on courses, mentioned refresher and update training with supplement courses throughout, but not sure what would determine schedule for occurances of these events. Proper use of firearms training was defined. Weapon is provided.	Vendor in this category described work that is currently being performed under contract with DeKalb, which covered procedures and policies. Would like to have seen more on thier description of methods necessary to successfully protect life and property. Provided detail description of initial training as well as a list of ongoing training. Armed guards provide their own weapon.	Vendor provided very detail informaiton related to their technical approach. Looked at 4 core essentials for success (Experience, Consistent communications, dedicated supervisors, and training). Expounded on each of these, in thoeir proposal.
Project Management -	10	Vendor provided description of how project would be managed. Staffing appears to be related to onboarding if project is awarded. Sample of several detail reports were included. Transition plan 14 days after notice of award they will provide a plan chart was for 4 weeks. Resources needed were outlined on page 12 of document stating "adequate resources to purchase " .	Company provided a 15 step implementation/management approach for project management, and defined each. Supervisor roving on site for monitoring personnel. Transition listed at 4 weeks.	Vendor described current process under awarded contract, as well as how they wil look to enhance (i.e. additional managers, adjust training and oversite activites) if awared again. Provided current staffing information as well as working to resolve staffing concerns plan. Vendor provided samples of reports and incident reporting policy and procedures. Transition period 60 days. Vendor provided a listing of resources necessary for project.	A lot of the detail for this information was captured under the technical approach. Reporting was captured from screen shots and/or program usage references so not really clear to see details. Did provide transistion and continuity of service plan based on a previous project.
Personnel	10	Vendor provided a "sampling of current, trained guards". Resumes and and training of personnel were provided	Company provided a roster of 17 employees of which 7 were pending, as contract comes on board they will ensure personnel are added for coverage. The roster "will be utilized the first few months". Resumes were provide as requested.	Vendor provided a current roster and outside personnel (subcontractor) listing as required. Resumes were provided as well as training of personnel evaluation/requirements.	Vendor provided roster of their staff only not personnel that will perform duties under contract
Organizational Qualifications	25	Company has 15 years of experience in providing Armed and Uarmed guard Services, and is in good standings with headquarters in CA. They have provided the licenses as requested and have never been debarred, or suspended. Most of their work has been outside of Georgia. They have received SAFETY Act designation from DHS.	Company was founded in 1972 and outlines background of experience in the area of security. Did not see detail listing of employees State of Georgia Private detectives and private security standings. Vendor will obtain level of required insurance once contract is awarded. Licenses provided. Vendor has never been debarred, suspended etc with any Federal Agency.	Company has more than 21 years of professional security service and provided a listing of awared contracts. Vendor provide licenses including detail listing of employees professional state licenses, and is in good standings. Company has never been debarred or delaired ineligible under Federal government.	Company started 2011 has 13 years of professional security service and provided a listing of several clients that they have worked with in this area. Vendor provide licenses . Company has never been debarred or delaired ineligible under Federal government.
Financial Responsibility	10	Based on eval provided by County Finance Department small company with negative balance sheet	Based on eval provided by County Finance Department "Okay Balance Sheet"	Based on eval provided by County Finance Department "Good Balance Sheet"	Based on eval provided by County Finance Department "Okay Balance Sheet"
LSBE Participation					
LSBE - DeKalb	10				
LSBE - MSA	5	-	provided GFE	20% LSBE-DeKalb Participation	20% LSBE-DeKalb Participation
Good Faith Effort (GFE)	2				
References	5	1 of 5 references validated - favorable	3 of 5 references validated - favorable	5 of 5 references validated - favorable	3 of 5 references validated - favorable
Cost Proposal	5	5 year Total \$35,454,012.94 - 4% Annual Increase	5 year Total \$27,222,877.15- 4% Annual Increase	5 year Total \$33,959,485.81 - 4% Annual Increase	5 year Total \$29,483,805.10 - 4% Annual Increase