

AGENDA NOTES

Solicitation Name and Number	Rental of Various Heavy Equipment [Three (3) Year Multiyear Contract] ITB No. 21-101466
Procurement Agent	Michele L. Smith
Date Solicitation bid prices expire.	Responsive bidders agreed to extend Bid Validity period to December 30, 2022.
Solicitation Name, Number and Contract Number of Expiring/Expired Contract	Rental of Various Heavy Equipment (Annual Contract with 2 Options to Renew) ITB No. 16-100711 CPA No. 1047645 - Neff CPA No. 1047686 - Sunbelt Rentals, Inc. CPA No. 1047705 - Cowin Equipment Company, Inc. CPA No. 1047757 - Flint Equipment Company CPA No. 1047772 - GJ&L <i>dba</i> Border CPA No. 1047784 - Yancey Brothers Company CPA No. 1047790 - L&M Equipment, LLC All Contracts expired by/before September 30, 2020.
Previous Contract Number, Contractor Name and Award Amount	<p><u>\$4,868,626.00 – TOTAL AWARD</u></p> <p>CPA No. 1047645 - Neff Rental, LLC \$ 253,608.00 – Initial \$ 0.00 – 1st Renewal \$ 0.00 – 2nd Renewal <u>\$ 0.00 – Change Order No. 1</u> \$ 253,608.00 – Total</p> <p>CPA No. 1047686 - Sunbelt Rentals, Inc. \$ 701,908.00 – Initial \$ 600,000.00 – 1st Renewal \$ 457,500.00 – 2nd Renewal <u>\$ 260,000.00 – Change Order No. 1</u> \$2,019,408.00 – Total</p> <p>CPA No. 1047705 - Cowin Equipment Co., Inc. \$ 67,800.00 – Initial \$ 215,000.00 – 1st Renewal \$ 162,500.00 – 2nd Renewal <u>\$ 0.00 – Change Order No. 1</u> \$ 515,300.00 – Total</p>

	<p>CPA No. 1047757 - Flint Equipment Co., Inc. \$ 281,640.00 – Initial \$ 125,000.00 – 1st Renewal \$ 32,500.00 – 2nd Renewal <u>\$ 35,000.00 – Change Order No. 1</u> \$ 474,140.00 – Total</p> <p>CPA No. 1047772 - GJ&L, Inc. dba Border Equipment \$ 170,040.00 – Initial \$ 35,000.00 – 1st Renewal \$ 0.00 – 2nd Renewal <u>\$ 0.00 – Change Order No. 1</u> \$ 205,040.00 – Total</p> <p>CPA No. 1047784 - Yancey Brothers Company \$ 345,986.00 – Initial \$ 265,000.00 – 1st Renewal \$ 280,000.00 – 2nd Renewal <u>\$ 55,000.00 – Change Order No. 1</u> \$ 945,986.00 – Total</p> <p>CPA No. 1047790 - L&M Equipment, LLC \$ 227,144.00 - Initial \$ 85,000.00 – 1st Renewal \$ 50,000.00 – 2nd Renewal <u>\$ 20,000.00 – Change Order No. 1</u> \$ 382,144.00 – Total</p> <p>CPA No. 1047798 - Stephen’s Mechanical Service, LLC \$ 38,000.00 – Initial \$ 35,000.00 – 1st Renewal \$ 0.00 – 2nd Renewal <u>\$ 0.00 – Change Order No. 1</u> \$ 73,000.00 – Total</p>
<p>Previous or Amount Spent to Date on Contract(s)</p>	<p><u>\$1,745,464.00 – TOTAL SPENT</u></p> <p>CPA No. 1047645 - Neff Rental, LLC \$ 0.00 – Initial \$ 0.00 – 1st Renewal \$ 0.00 – 2nd Renewal <u>\$ 0.00 – To Date</u> \$ 0.00 – Total</p>
	<p>CPA No. 1047686 - Sunbelt Rentals, Inc. \$ 194,455.22 – Initial \$ 299,287.29 – 1st Renewal \$ 292,642.39 – 2nd Renewal <u>\$ 216,984.50 – To Date</u> \$1,003,369.40 – Total</p>

CPA No. 1047705 - Cowin Equipment Co., Inc.

\$ 67,048.23 – Initial
\$ 49,206.86 – 1st Renewal
\$ 92,277.78 – 2nd Renewal
\$ 31,305.50 – To Date
\$ 239,838.37 – Total

CPA No. 1047757 - Flint Equipment Co., Inc.

\$ 0.00 – Initial
\$ 96.14 – 1st Renewal
\$ 11,696.66 – 2nd Renewal
\$ 17,927.22 – To Date
\$ 29,720.02 – Total

CPA No. 1047772 - GJ&L, Inc. dba Border Equipment

\$ 0.00 – Initial
\$ 0.00 – 1st Renewal
\$ 0.00 – 2nd Renewal
\$ 0.00 – To Date
\$ 0.00 – Total

CPA No. 1047784 - Yancey Brothers Company

\$ 32,241.20 – Initial
\$ 121,804.33 – 1st Renewal
\$ 211,050.32 – 2nd Renewal
\$ 65,281.10 – To Date
\$ 430,376.95 – Total

CPA No. 1047790 - L&M Equipment, LLC

\$ 15,920.00 – Initial
\$ 26,029.51 – 1st Renewal
\$ 0.00 – 2nd Renewal
\$ 16,129.75 – To Date
\$ 42,159.26 – Total

CPA No. 1047798 - Stephen's Mechanical Service, LLC

\$ 0.00 – Initial
\$ 0.00 – 1st Renewal
\$ 0.00 – 2nd Renewal
\$ 0.00 – To Date
\$ 0.00 – Total

<p>Prime Contractor Information and LSBE-Subcontractor</p>	<p><u>H&E Equipment Services, Inc. - Prime</u> CEO: Bradley W. Barber Years in Business: 61 Years Doing Business with DeKalb: 13</p> <p><u>Herc Rentals, Inc. - Prime</u> CEO: Lawrence H. Silber Years in Business: 57 Years Doing Business with DeKalb: 18</p> <p><u>Sunbelt Rentals, Inc. – Prime</u> CEO: Brendan Horgan Years in Business: 22 Years Doing Business with DeKalb: 18</p> <p><u>Yancey Brothers Company - Prime</u> CEO: Vernon E. Googe, III Years in Business: 76 Years Doing Business with DeKalb: 18</p> <p>LSBE Waiver approved by LSBE Review Panel</p>
<p>Attachments</p>	<p>UD Recommendation Forms Bid Tabulation</p>