

ITB No. 23-101624

DEPARTMENT OF PURCHASING AND CONTRACTING

ITB Name: Vehicle Movement Area Transponders (VMAT) (Multi-Year Contract)

Price Schedule Opening: April 02, 2024
Agent: Le'Shan Jones

Company			INDMEX Aviation	PASSUR Aerospace
ITEM NO.	Year/Make/Model	Unit Number	Firm Fixed Price in U.S. Dollars EACH VMAT UNIT	Firm Fixed Price in U.S. Dollars EACH VMAT UNIT
Security Vehicles (2)				
A-1	2017 Chevy Silverado 4x4	18139	\$2,399.00	\$2,500.00
A-2	2017 Chevy Silverado 4x4	18159	\$2,399.00	\$2,500.00
Maintenance Vehicles (9)				
A-3	2005 Ford F-150 Gas	8402	\$2,399.00	\$2,500.00
A-4	2007 Ford F-150 Propane	8421	\$2,399.00	\$2,500.00
A-5	2007 Ford F-150 Propane	8422	\$2,399.00	\$2,500.00
A-6	2017 Chevy 1500 4x4	18138	\$2,399.00	\$2,500.00
A-7	2014 Dodge Ram 2500 4x4	18030	\$2,399.00	\$2,500.00
A-8	2008 Ford F-350 Crew Cab	8420	\$2,399.00	\$2,500.00
A-9	2001 International Dump Truck	8407	\$2,399.00	\$2,500.00
A-10	2005 Isuzu Tynco Sweeper Truck	8112	\$2,399.00	\$2,500.00
A-11	Boom Truck	19073	\$2,399.00	\$2,500.00
Mowers and Tractors (10)				
A-12	2016 John Deere Tractor (Batwing)	18133	\$2,399.00	\$2,500.00
A-13	2020 John Deere Tractor (w/ bush hog)	18241	\$2,399.00	\$2,500.00
A-14	Kubota Tractor w/ Frailer Mower	8413	\$2,399.00	\$2,500.00
A-15	2006 Kubota Diamond Cutter (Outdated)	8414	\$2,399.00	\$2,500.00
A-16	2008 John Deere Bob Cat	18001	\$2,399.00	\$2,500.00
A-17	2018 New Holland Backhoe	2406	\$2,399.00	\$2,500.00
A-18	Scag 61 inch Cut Riding Mower	18195	\$2,399.00	\$2,500.00
A-19	2012 Kubota Tractor w/ Bush Hog	18013	\$2,399.00	\$2,500.00
A-20	DeKalb County Scag Mower 1		\$2,399.00	\$2,500.00
A-21	DeKalb County Scag Mower 2		\$2,399.00	\$2,500.00
A-22	TOTAL FIRM FIXED PRICE FOR 21 VMAT UNITS IN U.S. DOLLARS		\$50,379.00	\$52,500.00
A-23	Firm Fixed Price for Each Additional VMAT Unit (in addition to the 21 above) if County/Airport desires additional unit(s).		\$2,450.00	\$2,500.00
B. INSTALLATION - Refer to Scope of Work Section III.				
B-1	Bidder must enter a Firm Fixed Price for On-site Installation by Contractor.		\$475.00	\$650.00
B-2	Bidder must enter a Total Firm Fixed Price for On-site Installation of 21 VMAT Units by Contractor.		\$9,975.00	\$13,650.00
B-3	Bidder must enter a Firm Fixed Price for On-site Installation Certification (Training) of Airport Staff by Bidder.		\$5,500.00	\$5,000.00
B-4	Bidder must enter a Firm Fixed Price for Each VMAT off-site installation		NOT OFFERED	\$650.00
B-5	Bidder must enter a Firm Fixed Price for Each Remote Installation Support.		\$175.00	\$238.00
C. SUPPORT AND MAINTENANCE - Refer to Scope of Work Section IV.				
C-1	Fixed Price for the Initial Year 24/7 technical support and maintenance for 21 Vehicles stated above. Support and Maintenance must include but not limited to each VMAT's hardware and software.		\$4,990.00	\$10,500.00
C-2	Item No. C-2. Year 1 Support and Maintenance. Bidder must enter a Firm Fixed Price for the Initial Year 24/7 technical support and maintenance for 21 Vehicles stated above. Support and Maintenance must include but not limited to each VMAT's hardware and software.		\$5,189.00	\$10,815.00
C-3	Item No. C-3. Year 2 Support and Maintenance. Bidder must enter a Firm Fixed Price for the Initial Year 24/7 technical support and for 21 Vehicles stated above. Support and Maintenance must include but not limited to each VMAT's hardware and software.		\$7,525.00	\$11,139.00
C-4	Item No. C-4. Year 3 Support and Maintenance. Bidder must enter a Firm Fixed Price for the Initial 24/7 technical support and for 21 Vehicles stated above. Support and Maintenance must include but not limited to each VMAT's hardware and software.		\$7,797.00	\$11,474.00
C-5	Item No. C-5. Year 4 Support and Maintenance. Bidder must enter a Firm Fixed Price for the Initial Year 24/7 technical support and for 21 Vehicles stated above. Support and Maintenance must include but not limited to each VMAT's hardware and software.		\$8,110.00	\$11,818.00
Total for Groups A, B, & C			\$102,565.00	\$130,934.00
LSBE Participation Benchmark/GFE			YES	
Attendance at the Mandatory LSBE Meeting (Yes/No)			YES	
Separate Sealed Price Schedule (Yes/No)			YES	
NOTES - DETAIL JUSTIFICATION				
Recommended vendor is: PASSUR Aerospace, Inc. 3452 Lake Lynda Drive, Suite 190 Orlando, FL 32817				
Non-Responsive Bidder: Dokun Technologies, LLC				

Witness Signature: *Marcy Le'Shan Jones*
Agent Signature: *Le'Shan Jones*