



Department of Purchasing and Contracting
NON-COMPETITIVE PROCUREMENT REQUEST FORM

Requesting Department: Watershed Management
Department Contact Person: _____ Telephone: _____
Email: _____

Requisition Number: 736 0629 741017 Suggested Supplier: _____
Estimated Amount of Purchase: \$205,503.11
Detailed Description of the Goods or Services to be purchased: _____

Emergency (For Emergency Requests, Please check this box and answer all questions below.)

1. Date and Time of Emergency Occurrence: _____

2. Please state the nature of the emergency posing a risk to public health, welfare, safety or resources:

3. State how the Estimated Amount was determined to be Fair and Reasonable (attach supporting documentation):

Sole Source (Please check box and answer all of the following completely.)

1. Provide an explanation why the product, service or supplier requested is the only method that can satisfy the requirements. Please explain why alternatives are unacceptable. Be specific with regard to specification, features, characteristics, requirements, capabilities and compatibility. (Attach additional documents, if necessary):

2. Will this purchase obligate us to a particular vendor for future purchases? (Either in terms of maintenance that only this vendor will be able to perform and/or if we purchase this item, will we need more "like" items in the future to match this one?) Explain in detail.

3. Explain the impact to the County or Public if this request is not approved.

I hereby request that this non-competitive procurement request be approved for the purchase of the above stated work, material, equipment, commodity, or service.

Department Director (Typed/Printed Name) see attached Signature: _____ Date: _____

Do Not Write Below – for the Department of Purchasing and Contracting Use Only

Procurement Agent (Typed/Printed Name) Angel Frazier Signature: Angel Frazier Date: 2/9/18

Procurement Manager (Typed/Printed Name) Cathryn Horner Signature: Cathryn Horner Date: 3/5/18

Approved Not Approved

Signature _____, Director, Department of Purchasing and Contracting Date: _____





Department of Purchasing and Contracting
NON-COMPETITIVE PROCUREMENT REQUEST FORM

RECEIVED
OCT 16 2017

Name: *[Signature]*

Requesting Department: Watershed Management
Department Contact Person: Colin J Decker Telephone: 770 808 2913
Email: cjdecker@dekalbcountyga.gov

Requisition Number: 134017 Suggested Supplier: Endress+hauser C/O Carot
Estimated Amount of Purchase: \$ 200,000.00 ~~\$ 205,503.11~~
Detailed Description of the Goods or Services to be purchased: Endress+Hauser products, repair/replacement parts, service and technical support for ScottCandler & SF

Emergency (For Emergency Requests, Please check this box and answer all questions below.)

1. Date and Time of Emergency Occurrence: _____

2. Please state the nature of the emergency posing a risk to public health, welfare, safety or resources:

3. State how the Estimated Amount was determined to be Fair and Reasonable (attach supporting documentation):

Sole Source (Please check box and answer all of the following completely.)

1. Provide an explanation why the product, service or supplier requested is the only method that can satisfy the requirements. Please explain why alternatives are unacceptable. Be specific with regard to specification, features, characteristics, requirements, capabilities and compatibility. (Attach additional documents, if necessary):

Scott Candler and Snappfinger have hundreds of E+H Flow meters functioning and Carotek is the exclusive distributors of this equipment, parts and services in Georgia. Alternatives are not acceptable at the current situation as long as we have an existing piped sized for E+H flow meters.

2. Will this purchase obligate us to a particular vendor for future purchases? (Either in terms of maintenance that only this vendor will be able to perform and/or if we purchase this item, will we need more "like" items in the future to match this one?) Explain in detail.

Yes, as long as we are using the same piping and spool connections with the same programming for E+H equipment.

3. Explain the impact to the County or Public if this request is not approved.

Not approving this request may cause both plants fail to comply with EPD/EPA regulations and Consent decree. Also may possible chance to affect the public health and life.

I hereby request that this non-competitive procurement request be approved for the purchase of the above stated work, material, equipment, commodity, or service.

Department Director (Typed/Printed Name) Scott A Towler Signature *[Signature]* Date: 10/20/2017

Do Not Write Below – for the Department of Purchasing and Contracting Use Only

Procurement Agent (Typed/Printed Name) Angel Frazier Signature: *[Signature]* Date: 2/9/18

Procurement Manager (Typed/Printed Name) _____ Signature: _____ Date: _____

Approved Not Approved

Signature: _____, Director, Department of Purchasing and Contracting Date: _____

Print Form

Public Notice of Proposed Award of Sole Source Procurement

Section A – Description of Proposed Sole Source Procurement

Description of Supplies/Services: Transmitter for liquid analysis Turbidity sensor opti. Miscellaneous Endress & Hauser products, repair/replacement parts, service and technical support at the Scott Candler Water Treatment Plant.

Demonstration of Contractor's Unique Qualifications: Carotek is the exclusive Sales and Service representative for Georgia.

Section B – To Be Completed by the Department of Purchasing and Contracting

Market Survey Results

Date Public Notice posted on website: December 4, 2017

Date Public Notice closed: December 8, 2017

Review of Offers

Were any offers received (Yes/No): No

Number of offers received: 0

Responders: None

Purchasing Agent review and recommendation: Endress & Hauser began operations in 1970 and is now one of the largest instrument manufacturers in the country. Dekalb County has been doing business with Endress & Hauser since 2004, and they have been awarded multiple Sole Sources for the flow meters at the Scott Candler plant. Alternatives of this product are not acceptable due to the pipping being sized and specifically designed for Endress & Hauser products. It is my recommendation to approve this request. The total spend by year is as follows:

2004: \$4,702.10
2005: \$32,719.32
2006: \$15,055.00
2007: \$35,816.00
2008: \$179,270.57
2009: \$49,677.99
2010: \$76,885.18
2011: \$72,712.35
2012: \$76,575.55
2013: \$118,048.17
2014: \$89,949.16
2015: \$92,773.91
2016: \$66,031.96
2017: \$48,520.64



Agent Signature

2/9/18

Date



Procurement Manager Signature

3/5/18

Date

1. Law approved terms and conditions.
2. Agenda Item is being prepared.



Department of Purchasing and Contracting
NON-COMPETITIVE PROCUREMENT REQUEST FORM

RECEIVED

SEP 10 8 2017
Name: [Signature]

Requesting Department: Watershed Management
Department Contact Person: Garry Kinnamore Telephone: 678 614-4441
Email: gkinnamore@dekalbcountyga.gov

Requisition Number: 130002 Suggested Supplier: Carotek c/o Endress & H
Estimated Amount of Purchase: \$ 5,563.11
Detailed Description of the Goods or Services to be purchased: Transmitter for liquid analysis Turbidity sensor opti.

Emergency (For Emergency Requests, Please check this box and answer all questions below.)

1. Date and Time of Emergency Occurrence: _____
2. Please state the nature of the emergency posing a risk to public health, welfare, safety or resources:
[Dashed box for text]
3. State how the Estimated Amount was determined to be Fair and Reasonable (attach supporting documentation):
[Dashed box for text]

Sole Source (Please check box and answer all of the following completely.)

1. Provide an explanation why the product, service or supplier requested is the only method that can satisfy the requirements. Please explain why alternatives are unacceptable. Be specific with regard to specification, features, characteristics, requirements, capabilities and compatibility. (Attach additional documents, if necessary):
[Dashed box containing text: Carotek Inc is the exclusive Sales and Service representative for Endress & Hauser products.]
2. Will this purchase obligate us to a particular vendor for future purchases? (Either in terms of maintenance that only this vendor will be able to perform and/or if we purchase this item, will we need more "like" items in the future to match this one?) Explain in detail.
[Dashed box containing text: Yes]
3. Explain the impact to the County or Public if this request is not approved.
[Dashed box containing text: Impacting our sludge processing from the centrifuge; It will be almost impossible to process sludge without sensors. What is process will be very wet sludge.]

I hereby request that this non-competitive procurement request be approved for the purchase of the above stated work, material, equipment, commodity, or service.

Department Director (Typed/Printed Name): Scott Towler Signature: [Signature] Date: 11/6/2017

Do Not Write Below – for the Department of Purchasing and Contracting Use Only

Recommendation and Comments

[Large dashed box for Recommendation and Comments]

Approved Not Approved

Signature: _____, Director, Department of Purchasing and Contracting Date: _____

Endress + Hauser C/o Carotek product sole source additional justification

In September 11, 2017 at Snapfinger plant have a tragic flood at Tunnel and will submerge several equipment and power transformers including 5 electromagnetic flow meters for the entire plant flow monitoring established and programmed E&H 55S1F 6" meter (1) and 55S8D (4) 3" flow meters.

These Electromagnetic flowmeters are flooded and inoperable as per Kamran Talai, Electronic specialist at SF. AS per Kamran 6" electromagnetic flow meter is an emergency to replace and periodically replace all other 3" individual line flowmeters.

He obtains a quote which is attached with sole source letter.

As in the same day due to the tropical storm and rain will raise the flow to all our remote lift stations and replaced several Micro pilot FMR51 and water pilot FMX21 which is the level transducers at LCC1, 2&3 stations and all remote below ground stations correspondingly. Now we have no spare at stock for replace all these stations have any emergency occurred.

The pipping, spool pieces and cut hole are already sized for E&H meters and the units are just replaced without any additional labor or material cost to utilize the equipment. The programing to interface with these meters and obtain instantaneous flow and totalized flow has been written for E&H meters.

To change product we would need study new meter interfaces modify the programs accordingly which would be very time consuming and more costly to modify the pipping , spool flanges etc.and it is the best in my knowledge.

Thanks

Mathew Skaria

QUOTATION

If a Purchase Order results from this quotation, please address Vendor as
Endress+Hauser C/O Carotek, Inc.
or Endress+Hauser in Greenwood, IN
Please forward your email purchase orders to:
Orders-GA@carotek.com

COUNTY OF DEKALB
 BOARD OF COMMISSIONERS
 1300 COMMERCE DR
 DECATUR GA 30030

Quotation
 Quotation no. : 2300604960 REV 2
 Quotation Date : 01/09/2018
 Your Reference : CM442
 Inquiry Date : 03/27/2017 13:23
 Customer No. : 03956718

Attn : FLOYD ASKEW
 Phone : 7703916045
 Fax :
 Email : fdaskew@dekalbcountyga.gov

Contact : Carotek Inc. - Kris Harrelson
 Phone :
 Fax :
 Email : kris.harrelson@carotek.com

Item	QTY	Description	Unit Price in USD	Total Price in USD
10	1	PC Liquiline CM442 Model No: CM442-5QL7/0 (CM442-AAM1B6F011A+AA) Transmitter liquid analysis Multiparameter + Multichannel applicable for process control, pH/ORP, conductivity, turbidity oxygen(DO), chlorine, SAC, nitrate, ammonia. Digital sensors; Memosens protocol, Navigator+softkeys, graphical display Plug&play for sensors+modules, SD-slot data logger, alarm relay, IP66+IP67, NEMA Type 4X enclosure. Easy to use, simple to maintain: :: Use of precalibrated sensors :: Modular concept :: Extendable AA Approval: Non-hazardous area M1 Sensor Input: 1x digital sensor B6 Communication: PROFIBUS DP, Webserver F0 Additional Features: W/o 1 Power supply: 100...230V AC (50/60Hz) 1 Cable Entry: NPT A Cable Entry Set: enclosed AA >Presetting Operation Language: English	2,029.09	2,029.09

Item	QTY	Description	Unit Price in USD	Total Price in USD
		Production days: 4 days		
20	1	PC Turbimax CUS51D Model No: CUS51D-1014/0 (CUS51D-AAD1A2) Turbidity Sensor, optical. Application: Water, waste water Digital sensor, Memosens protocol Sensor head: G1, NPT3/4 Automatic sensorcheck Factory calibration AA Approval: Non-hazardous area D1 Application/measuring Range: Process water; solids A Adaption Cable: Fixed cable; crimp sleeves 2 cable length: 3m Production days: 14 days	3,534.02	3,534.02
			Total Price Net:	5,563.11

TERMS

Payment Terms : Net 30 Days
 Delivery : Prepaid and Add
 Prices valid until : 02/28/2018

Endress+Hauser can also provide on-site Start-up of these new devices.

When purchasing start-up/commissioning with the instrument, the one (1) year factory warranty will be extended to three (3) years, in total, for FREE!

For an additional charge per instrument, you can extend your warranty to five (5) years

Endress+Hauser Terms and Conditions apply (available on request)

Prepared by: Carl Eibl, Carl.eibl@carotek.com, 770-635-3100

Endress+Hauser, Inc., Charlotte, North Carolina, USA

Dekalb County
Purchasing and Contracting
1300 Commerce Dr.
Decatur, GA 30030

Contact
Mark Schwanekamp
Sales
Telephone 704.969.7984
mark.schwanekamp@us.endress.com

Charlotte, 3. January 2018

Endress+Hauser Representatives

To Whom it may concern,

Endress+Hauser USA uses sole exclusive authorized sales representation in the USA. Carotek, Inc. is the sole authorized Endress+Hauser representative in the state of Georgia. They hold an exclusive representative agreement with Endress+Hauser for coverage of municipal and industrial accounts in the above territory.

Carotek, Inc. is also the Endress+Hauser authorized service provider for the state of Georgia. They have been factory trained and certified to provide on-site service for Endress+Hauser products.

Please address purchase orders to Endress+Hauser c/o Carotek.

Regards,



Mark Schwanekamp

Inside Sales Manager
Southeast Regional Center
P: 704.969.7984

Endress+Hauser, Inc.
13900 South Lakes Drive, Suite A
Charlotte, NC 28273
USA

Sales: 888 ENDRESS
Service: (800) 642-8737
www.us.endress.com