

AGENDA NOTES

Solicitation Name and Number	18-100975- Tree Cutting and Removal Service (Annual Contract with 2 Options to Renew)
Procurement Agent	Judi Moore
Date Solicitation bid prices expires. (Indicate if vendor has agreed to extend bid date/prices. Include new date.)	December 17, 2018
Solicitation Name, Number and Contract Number of Expiring Contract (If no previous contract, please indicate N/A)	ITB 3003423- Tree Cutting and Removal Services (Annual Contract with 2 Options to Renew) CPA# 975615 (Arborserv, Inc.) CPA# 975721 (Casey Tree Experts, Inc.)
Expiring Contract Number, Contractor Name and Award Amount (Include increases and Total Award Amount)	<p>\$5,679,706.00</p> <p>CPA No. 975615 (Arborserv, Inc.) \$950,000.00 - Initial Term \$312,500.00 - 1st Renewal \$742,353.00 - 2nd Renewal \$1,335,000.00 - C.O. 1 Total- \$3,339,853.00</p> <p>CPA No. 975721 (Casey Tree Experts, Inc.) \$950,000.00 - Initial Term \$312,500.00 - 1st Renewal \$492,353.00 - 2nd Renewal \$585,000.00 - C.O. 1 Total- \$2,339,853.00</p>
Previous Amount Spent on Expiring/Expired Contract (If multiple award, List Amount Spent per Contract and include Total Amount Spent)	<p>\$4,472,771.01</p> <p>CPA No. 975615 (Arborserv, Inc.) \$366,900.00 - Initial Term \$490,406.95 - 1st Renewal \$880,806.50 - 2nd Renewal \$1,208,444.50 - C.O. 1 Total- \$2,946,557.95</p> <p>CPA No. 975721 (Casey Tree Experts, Inc.) \$349,792.06 - Initial Term \$124,612.00 - 1st Renewal \$361,838.00 - 2nd Renewal \$689,971.00 - C.O. 1 Total- \$1,526,213.06</p>

<p>Prime Contractor Information and LSBE-Subcontractor (Prime: Company Name, Owner Name and Title, Number years in business and Number of Years doing business with DeKalb County) (LSBE: LSBE Type (DeKalb or MSA, Participation Percentage, Company Name, Owner Name and Title, Address, Type of Work Provided, Number of years in business and Previous Business/Contracts and Amounts in DeKalb County)</p>	<p><u>Arborserv, Inc. – Prime – LSBE-DeKalb</u> CEO: Darryl Dorton Years in Business: 8 Years doing business with DeKalb: 3</p> <p><u>Casey Tree Experts - Prime</u> CEO: Joann Casey Years in business: 39 Years doing business with DeKalb: 14 Demonstrated GFE:</p> <ul style="list-style-type: none"> • Attended the mandatory LSBE meeting • Price Schedule was submitted in a separate sealed enveloped • Casey Tree Experts provided the following attached documents: <ul style="list-style-type: none"> ○ Letter sent to potential LSBE subcontractors ○ Contact Log for LSBEs: The following vendors were contacted to verify that Casey Tree Experts attempted to obtain LSBE participation with the following results. <ul style="list-style-type: none"> ▪ Mattsi Lawn Care. - C 770-595-4870 – Left a message with my concern to verify receipt of form ▪ Excellent Lawn Service – 770-678-5727 - Left a message with my concern to verify receipt of form ▪ KL S - 817-6682 – Calvin Green does not remember receiving this form. ▪ Heritage Circle Realty – 404-216-4714 - Left a message with my concern to verify receipt <p><u>K2R Legacy Group LLC - Prime - LSBE-DeKalb</u> CEO: Ricky Miller, Sr. Years in business: 9 Years doing business with DeKalb: 2</p> <p><u>Lineage Partners, LLC, LSBE-DeKalb - 20%</u> P.O. Box 794, Lithonia, GA 30058 CEO: Ricky Miller, Sr. Years in business: 8 Years doing business with DeKalb: 0 Services to be Provided: Tree Cutting/Debris Removal</p>
<p>Attachments</p>	<p>Departments’ Recommendation Bid Tabulation</p>