

AGENDA NOTES

<p>Solicitation Name and #</p>	<p>Water Meter Upgrade and Installation Program (Annual Contract w/ 3 Options to Renew) RFP No. 17-500459</p>
<p>Procurement Agent</p>	<p>Crystal Creekmore</p>
<p>Date Solicitation bid prices expire. (Indicate if vendor has agreed to extend bid date/prices. Include new date.)</p>	<p>September 7, 2018. Vendors have agreed to extend pricing to December 6, 2018.</p>
<p>Solicitation Name, Number and Contract Number of Expired Contract (If no previous contract, please indicate N/A)</p>	<p>N/A</p>
<p>Previous Contract Number, Contractor Name and Award Amount (Include increases and Total Award Amount)</p>	<p>N/A</p>
<p>Previous Amount Spent on Expiring/Expired Contract(s) (If multiple award, List Amount Spent per Contract and include Total Amount Spent)</p>	<p>N/A</p>
<p>Prime Contractor Information and LSBE – Subcontractor (Prime: Company Name, Owner Name and Title, Number of years in business and Number of years doing business with DeKalb County) (LSBE: LSBE Type (DeKalb or MSA, Participation Percentage, Company Name, Owner Name and Title, Address, Type of Work Provided, Number of years in business and Previous Business/Contracts and Amounts in DeKalb County)</p>	<p><u>RTS Water Solutions, LLC (Prime)</u> President: Troy Knight Years in Business: 15 Years Doing Business with DeKalb: 0</p> <p>References were favorable.</p> <p>Sample of Water Meter projects performed with other municipalities:</p> <ol style="list-style-type: none"> 1. AMR Installation – Turn Key (Sensus Meters/Superion) for City of Wichita Falls, TX/AMERESCO Dates: 3/2017 – 3/2018 Qty: 38,000 Meters 2. AMR Installation – Turn Key (Sensus Meters) for Village of Buffalo Grove, Glenview, Palatine Dates: 3/2017 – 3/2018 Qty: 49,000 Meters 3. AMR/AMI Installation – Turn Key (Kamstrup/Superion) for City of Roswell, NM Dates: 3/2017 – 3/2018 Qty: 18,000 Meters

4. AMI Installation (Sensus Meters/Itron) for City of Sanger, CA
Dates: 6/2013 – 3/2014
5. AMI Installation (Sensus Flexnet) for City of Kearney, MO
Dates: 6/2014 – 12/2014

Metals & Materials Engineers, LLC; LSBE-DeKalb 20%

1669 Litton Dr., Stone Mountain, GA 30083

President: Barry Bennett

Years in Business: 17

Years Doing Business with DeKalb: 14

Services to be Provided: Water Meter Installation/Replacement

Previously performed new water meter installation for DeKalb County (2015-2017), City of Atlanta (2009 – 2012) and Gwinnett County (2010 – 2014).

Corporate Environmental Risk Management, LLC; LSBE-DeKalb 5%

1990 Lakeside Parkway Ste 300, Tucker, GA 30084

Managing Director: Albert G. Edwards

Years in Business: 23

Years Doing Business with DeKalb: 14

Services to be Provided: Project Management Support

Grid One Solutions, LLC (Prime)

President: George Graham

Years in Business: 7

Years Doing Business with DeKalb: 0

References were favorable.

Sample of Water Meter projects performed with other municipalities:

1. AMI Water Meter Change Outs for Southeastern, Central and Western Pennsylvania
Dates: 4/2003 – Present
Qty: 162,000 Meters
2. AMI Installations for City of Portsmouth, PA

	<p>Dates: 3/2013 – 9/2014 Qty: 33,000 Meters</p> <p>3. Turn Key AMI Installations for San Francisco, CA Dates: 6/2010 – 5/2012 & 3/2015 – 11/2017 Qty: 170,000 Meters & Maintenance, Infrastructure and AMI Support Services</p> <p>4. AMR Water Meter Installation/Retrofit for City of Atlanta Dates: 1/2007 – 5/2010 Qty: 160,000 Meters</p> <p>5. Water Meter Installation/Retrofit for Pittsburgh, PA Dates: 4/2007 – 2/2010 Qty: 53,700 Meters</p> <p><u>Khafra Operations, LLC; LSBE-MSA 20%</u> <u>225 Peachtree Street NE, Ste 1600, Atlanta, GA 30303</u> President: Valentino Bates Years in Business: 14 Years Doing Business with DeKalb: 1 Services to be Provided: Meter Assessments and Meter Installation</p> <p>Previously performed Water Meter Replacement and AMR for City of Atlanta (2006-2009) and as a subcontractor on various other AMI/AMR installation and maintenance projects.</p>
Attachments	<ol style="list-style-type: none"> 1. Recommendation 2. Cumulative Score Report 3. Meter Route Map