

Cost Analysis for purchasing off of the Sourcewell Cooperative Contract No. 101221-VAC for (2) Vac-Con Sewer Cleaner Trucks

Use of the competitively let Sourcewell Cooperative Agreement No.101221-VAC will allow for a reduction in the purchase of the following:

Description	Market/List Price	Sourcewell 10% discount off List Price	Total Cost	Savings
Combo Jet/Vacuum Sewer Cleaner with Standard Equipment	\$379,950.00	\$37,995.00	\$341,955.00	\$37,995.00

Notes:

1. There is a savings of \$37,995.00 for the combo jet/vacuum sewer cleaner and another discount of 11.66723% for the total cost of the truck offered by the dealer totaling \$82,398.00. The total savings in discounts is \$120,393.00 for this unit utilizing the Sourcewell Cooperative Contract. The total of the truck including options is \$706,234.00. After applying the additional dealer's discount of \$82,398.00, the total per truck comes to \$623,836.00. The total discount for 2 trucks is \$240,786.00.