

AGENDA NOTES

<p>Solicitation Name and Number</p>	<p>Purchase of Automobiles, Vans, Trucks and Accessories (Annual Contract with 2 Options to Renew) ITB No. 21-101402</p>
<p>Procurement Agent</p>	<p>Tammy Shew</p>
<p>Date Solicitation bid prices expires. (Indicate if vendor has agreed to extend bid date/prices. Include new date).</p>	<p>September 3, 2021</p>
<p>Solicitation Name, Number and Contract Number of expiring/expired contract (If no previous contract, please indicate N/A)</p>	<p>Purchase of Automobiles, Vans and Trucks and Accessories 18-100963 Wade Ford, Inc. – 1119757 Hardy Chevrolet – 1119777 Hardy Family Ford – 1119784 Don Jackson C/D/J/R – 1119786 Downtown Nashville Nissan - 1120326</p>
<p>Previous Contract Number, Contractor Name and Award Amount (Include Increases and Total Award Amount)</p>	<p>\$25,700,000.00</p> <p><u>Wade Ford, Inc.</u> Initial Award – \$725,000.00 1st Renewal - \$200,000.00 2nd Renewal-\$500,000.00</p> <p><u>Hardy Chevrolet</u> Initial Award - \$8,500,000.00 1st Renewal - \$7,200,000.00 2nd Renewal-\$5,900,000.00</p> <p><u>Hardy Family Ford</u> Initial Award - \$725,000.00 1st Renewal - \$500,000.00 2nd Renewal-\$1,000,000.00</p> <p><u>Don Jackson C/D/J/R</u> Initial Award - \$100,000.00 1st Renewal - \$50,000.00 2nd Renewal-\$100,000.00</p> <p><u>Downtown Nashville Nissan</u> Initial Award - \$150,000.00 1st Renewal - \$50,000.00 2nd Renewal- (Not Awarded)</p>

<p>Previous Amount Spent on Expiring/Expired Contract (If multiple awards, List Amount Spent per contract and include Total Amount Spent)</p>	<p style="text-align: center;">\$15,739,473.37</p> <p style="text-align: center;"><u>Wade Ford, Inc.</u> Initial Award – \$1036.65 1st Renewal - \$467,366.16 (Funds transferred from other vendors) 2nd Renewal-\$356,972.39</p> <p style="text-align: center;"><u>Hardy Chevrolet</u> Initial Award - \$7,638,087.30 1st Renewal - \$2,664,624.17</p>
	<p style="text-align: center;">2nd Renewal-\$4,337,304.40</p> <p style="text-align: center;"><u>Hardy Family Ford</u> Initial Award - \$248,011.30 1st Renewal - \$0.00 2nd Renewal-\$0.00</p> <p style="text-align: center;"><u>Don Jackson C/D/J/R</u> Initial Award - \$0.00 1st Renewal - \$26,071.00 2nd Renewal-\$0.00</p> <p style="text-align: center;"><u>Downtown Nashville Nissan</u> Initial Award - \$0.00 1st Renewal - \$0.00 2nd Renewal- (Not awarded)</p>
<p>Prime Contractor Information and LSBE – Subcontractor (Prime: Company Name, Owner Name and Title, Number years in business and Number of Years doing business with DeKalb County) (LSBE: LSBE Type (DeKalb or MSA, Participation Percentage, Company Name, Owner Name and Title, Address, Type of Work Provided, Number of years in business)</p>	<p>Wade Ford, Inc. - Prime</p> <ol style="list-style-type: none"> 1. Owners: Steve Ewing 2. Years in Business: 86 3. Years doing business with DeKalb: 12 <p>Hardy Chevrolet - Prime</p> <ol style="list-style-type: none"> 1. CEO: Charles Hardy 2. Years in Business: 40 3. Years doing business with DeKalb: 12 <p>Hardy Family Ford - Prime</p> <ol style="list-style-type: none"> 4. CEO: Rene Hardy Gordon 5. Years in Business: 36 6. Years doing business with DeKalb: 18 <p>Union City C/D/J/R/F (Formerly Don Jackson CDJR) - Prime</p> <ol style="list-style-type: none"> 1. Owner: Keith Monnin 2. Years in Business: 3 3. Years doing business with DeKalb: 3 (as Don Jackson CDJR) <p>On March 29, 2017, the LSBE Review Panel waived the LSBE requirements for these types of purchases.</p>
<p>Attachments:</p>	<p style="text-align: center;">Bid Tabulation Departmental Award Recommendation</p>

