

AGENDA NOTES

<p>Solicitation Name and Number</p>	<p>Installation of Data, Voice and Multimedia Cabling (Annual Contract with 2 Options to Renew)</p> <p align="center">ITB No. 19-101202</p>
<p>Procurement Agent</p>	<p align="center">Jovan Hooper</p>
<p>Date Solicitation bid prices expires. (Indicate if vendor has agreed to extend bid date/prices. Include new date.)</p>	<p align="center">May 13, 2020</p> <p>Vendor has agreed to extend prices until August 13, 2020</p>
<p>Solicitation Name, Number and Contract Number of expired contract (If no previous contract, please indicate N/A)</p>	<p>Installation of Data, Voice and Multimedia Cabling (Annual Contract with 2 Options to Renew)</p> <p align="center">ITB No. 16-100800 CPA No. 1058193</p>
<p>Previous Contract Number, Contractor Name and Award Amount (Include increases and Total Award Amount)</p>	<p align="center">CPA No. 1058193 GC&E Systems Group \$965,000.00 - Total \$500,000.00 - Initial \$300,000.00 – 1st Renewal \$165,000.00 – 2nd Renewal</p>
<p>Previous Amount Spent on Expired Contract (If multiple award, List Amount Spent per Contract and include Total Amount Spent)</p>	<p align="center">\$567,294.73 – Total \$128,066.92 - Initial \$239,657.82 – 1st Renewal \$199,569.99 – 2nd Renewal</p>
<p>Prime Contractor Information and LSBE – Subcontractor (Prime: Company Name, Owner Name and Title, Number years in business and Number of Years doing business with DeKalb County) (LSBE: LSBE Type (DeKalb or MSA, Participation Percentage, Company Name, Owner Name and Title, Address, Type of Work Provided and Number of years in business)</p>	<p><u>GC&E Systems Group, Inc. (Prime)</u> H. David Lubin, President Years in business: 21 Years doing business with DeKalb: 16</p> <p><u>Davine Solutions (LSBE – DeKalb)</u> LSBE Participation: Up to 20% Wesley Hudson, CEO 985 Mainstreet Lake Drive, Stone Mountain, GA 30088 Low-voltage Installation Years in Business: 13 Years doing business with DeKalb: 0 References were favorable Wachter, Inc. GC&E Systems Group On-Call Electric</p> <p><u>Quality Communications, Inc. (LSBE – DeKalb)</u> LSBE Participation: Up to 20% James Butterfield, President 3610 DeKalb Technology Parkway, Suite 165, Atlanta, GA 30340 Low-voltage Installation Years in Business: 26</p>

	Years doing business with DeKalb: 11 <u>R.B. Communications, Inc. (Prime)</u> LSBE-DeKalb Firm Deborah Mitchell, President Years in business: 36 Years doing business with DeKalb: 15
Attachments	Dept. Recommendation Bid Tabulation Market Survey

ITB No. 19-101202 – Installation of Data, Voice and Multimedia Cabling

User Department's Recommendation

User Department Name Department of Innovation and Technology

Recommended Bidder(s) meets our approval: We agree with the recommendation of P&C concerning the response to ITB 19-101202 for the installation of low voltage wiring. The bid response from GC&E and R. B. Communications meet our requirements as necessary to support county low voltage and similar technology related work.

Bidder 1: GC&E \$70,613.09 Bidder 2: R. B. Communications \$71,572.82
Name/Amount Name/Amount

Project Amount This Term: \$ \$200,000.00
~\$100,000 to GC&E
~\$100,000 to R. B. Communications

Funding:

General Enterprise 3 Digit Fund Code 100

CIP Line Item No. (if applicable): _____

Justification:

The low voltage wiring is required to support and extend the existing voice and data networks throughout the county. As additional network locations are added, changed, and upgraded the services of GC&E and R. B. Communications fully meet our requirements, and we will try to divvy up work as equally as possible over the term. The work must be performed by licensed low voltage electricians and cannot be performed by in-house staff. The work also includes mounting of wireless access points, security cameras, and smart televisions used as conference room smart boards. GC&E and R. B. Communications have similar qualifications and are capable of providing the work as required.

Jon Jato, CIO 21 APR 2020 JOHN MARELSKI
Name, Title Date Department Director Date