

PRICE TABULATION

ITEM	DESCRIPTION			KENDALL SUPPLY INC.		COST COMPARISON		
		Estimated NUMBER OF UNITS	UNIT OF MEASURE	UNIT PRICE 2018	AMOUNT	Cost = Savings -Cost = Increase	Vendor for Comparative Cost	
1	Cold Water Meter. ¾ -inch x ¾-inch , 7 ½- inch Lay Length as per AWWA C700-90 with modifications to AWWA Standards and Minimum Specifications:	500	EA.	\$98.50	\$49,250.00	\$96.00	\$2.50	Amazon
2	Cold Water Meter. ¾-inch x ¾-inch , 9- inch Lay Length as per AWWA C700-90 with modifications to AWWA Standards and Minimum Specifications:	55,000	EA.	\$102.00	\$5,610,000.00	\$119.50	-\$17.50	Flows.com
3	Cold Water meter, 1-inch x 1- inch, 10 ¾-inch Lay Length as per AWWA C700-90 with attached modification to AWWA Standards and Minimum Specifications:	3,500	EA.	\$146.00	\$511,000.00	\$185.00	-\$39.00	Kendall*
4	Cold water meter, ¾-inch x ¾- inch, 9-inch Lay Length, with built in shut off valve, pressure and temperature sensor, as per AWWA C700-90 with attached modifications to AWWA Standards	500	EA.	\$414.00	\$207,000.00	\$343.60	\$70.40	Mega Depot
5	Cold Water Meter, 1½-inch as per AWWA C702-86 with attached modifications to AWWA Standards minimum specifications:	300	EA.	\$1,270.00	\$381,000.00	\$1,220.00	\$50.00	Kendall
6	Cold Water Compound Meter, 2-inches, as per AWW C702-86 with attached modify AWWA standards and Minimum Specification:	200	EA.	\$1,395.00	\$279,000.00	\$1,335.00	\$60.00	Kendall
7	Cold Water Compound Meter, 3-inches, as per AWW C702-86 with attached modify AWWA standards and Minimum Specification	50	EA.	\$1,680.00	\$84,000.00	\$1,500.00	\$180.00	Kendall
8	Cold Water Compound Meter, 4-inches, per AWWA C702-86 with attached modifications to AWWA Standards and Minimum Specification:	200	EA.	\$2,900.00	\$580,000.00	\$2,600.00	\$300.00	Kendall

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9	Cold Water Compound Meter, 6-inches, per AWWA C702-86 with attached modifications to AWWA Standards and Minimum Specification:	100	EA.	\$5,200.00	\$520,000.00	\$4,500.00	\$700.00	Kendall
10	Cold Water Compound Meter, 8-inches per AWWA C702-86 with attached modification to AWWA Standard and Minimum Specification:	10	EA.	\$8,800.00	\$88,000.00	\$8,225.00	\$575.00	Kendall
11	Cold Water meters, 4-inches, fire service type as per AWWA C702-86 with attach modification to AWWA Minimum Specifications:	30	EA.	\$6,900.00	\$207,000.00	\$6,500.00	\$400.00	Kendall
12	Cold Water Meters, 6 inches, fire service type as per AWWA C702-86 with attached modifications to AWWA Standards and Minimum Specifications:	25	EA.	\$9,100.00	\$227,500.00	\$8,100.00	\$1,000.00	Kendall
13	Cold Water Meters, 8-inch, fire service type as per AWWA C702-86 with attached modifications to AWWA Standards and Minimum Specifications:	20	EA.	\$12,500.00	\$250,000.00	\$10,000.00	\$2,500.00	Kendall
14	Cold Water Meters 10-inch, fire service type as per AWWA C702-86 with attached modifications to AWWA Standards and Minimum Specifications:	2	EA.	\$17,500.00	\$35,000.00	\$15,000.00	\$2,500.00	Kendall
15	Cold Water Meters, 3-inch, fire hydrant hermetically sealed register, magnetic drive, locking register cap. Aluminum main case, epoxy coated carry handle, 2-inch gate valve, turbine measuring element, 1.5% accuracy, complete with fire hose coupling assembly:	200	EA	\$1,300.00	\$260,000.00	\$1,120.00	\$180.00	Kendall
16	Cold Water Meters 1 ½-linches. Turbine type, for irrigation sets, per attached and Minimum Specifications:	100	EA.	\$820.00	\$82,000.00	\$730.00	\$90.00	Kendall

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17	Single Port Meter Transceiver Unit capable for Drive-by and Flex Net fixed based reading per Minimum Specification:	70,000	EA	\$140.00	\$9,800,000.00	\$247.34	-\$107.34	Hard Disk Direct
18	Dual Port Meter Transceiver Unit capable for Drive-by and Flex Net fixed based reading per Minimum Specification:	200	EA	\$175.00	\$35,000.00	\$199.22	-\$24.22	Walmart
19	M400 Tower Gateway Base station two-way data collector. Complete turnkey install including all items for activation per minimum specifications,	1	EA	\$65,000.00	\$65,000.00	\$150,000.00	-\$85,000.00	Kendal Line 22 -2013
20	R100 Base Station - two-way data collector. Complete turnkey install including all items for activation, per minimum specifications:	4	EA	\$15,000.00	\$60,000.00	\$150,000.00	-\$135,000.00	Kendal Line 22 -2013
21	Handheld Device for Meter Reading, per minimum specifications:	20	EA.	\$6,600.00	\$132,000.00	\$3,838.00	\$2,762.00	Test Equipment Depot
22	Bluetooth Touch Read Gun with extension, per minimum specifications:	20	EA	\$1,450.00	\$29,000.00	\$720.00	\$730.00	Amazon
23	Command Link, communication module for activating Flex Net Transmitters,	25	EA	\$570.00	\$14,250.00	\$589.95	-\$19.95	The GPS Store, Inc
24	Windows Mobile Handheld Device w/ built in GPS, bar code scanner, Cell Card module, Juniper Archer 2, per minimum specifications:	25	EA	\$3,500.00	\$87,500.00	\$2,499.00	\$1,001.00	Staples
25	Touch Read Plus, per minimum specifications:	25	EA	\$490.00	\$12,250.00	\$514.99	-\$24.99	Dell
26	Meter Reading Support Services, per minimum specification.	1	EA	\$7,600.00	\$7,600.00		\$7,600.00	Could not identify Comparable Cost

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27	Sensus Extended Maintenance Program Services, per minimum specification.	1	EA	\$43,425.00	\$43,425.00		\$43,425.00	Could not identify Comparable Cost
28	Field Services Support Services, per minimum specification.	1	EA	\$3,700.00	\$3,700.00		\$3,700.00	Could not identify Comparable Cost
29	AMI Field Support Services, per minimum specification.	1	EA	\$52,500.00	\$52,500.00		\$52,500.00	Could not identify Comparable Cost
30	Sensus Software as a Service (SaaS), per minimum specification	1	EA	\$124,035.00	\$124,035.00		\$124,035.00	Could not identify Comparable Cost
31	AMR/AMI Customer Service and Support, per minimum specification	1	EA	\$20,520.00	\$20,520.00		\$20,520.00	Could not identify Comparable Cost
32	Water Meter Upgrade and Replacement for 3/4-inch x 7 1/2-inch Lay Length Meters including Transmitter Installation and Activation	200	EA	\$60.00	\$12,000.00	\$69.00	-\$9.00	Flows.com
33	Water Meter Upgrade and Replacement for 3/4-inch x 9- inch Lay Length Meters including Transmitter Installation and Activation	18000	EA	\$60.00	\$1,080,000.00	\$74.95	-\$14.95	Giga Parts, Inc.
34	Water Meter Upgrade and Replacement for 1-inch x 10 3/4-inch Lay Length Meters including Transmitter Installation and Activation	2000	EA	\$60.00	\$120,000.00	\$105.00	-\$45.00	Flows.com
35	Transmitter Installation and Activation Only (Retrofit)	5000	EA	\$30.00	\$150,000.00	\$30.00	\$0.00	Delta Municipal

Name of Bid: Water Meter Parts (Annual Contract w/2 Options to Renew)
 Bid Number: ITB 18-101004

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AGENT NAME: JUDI MOORE
 DATE: FEBRUARY 6, 2019@ 3:00 P.M.
 Price Opening FEBRUARY11, 2019 @3:00 P.m..

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* Other sources of water meters were used to compare costs. When another source could not be located for comparison purposes, cost was compared to current Kendall contract, CPA No. 924827 which was awarded in 2014.

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