



Statewide Contract Information Sheet

Statewide Contract Number	99999-SPD-T20120501-0006	NIGP Code	Networking Equipment-20664 Networking Software-20928 Networking Support and Services-92037 Network Consulting Svcs-91830 Network Equipment Leasing-98419 NaaS/Cloud-92005
Name of Contract	Network Equipment		
Effective Date	06/01/2012	Expiration Date	9/30/2018
Contract Table of Contents			
Suppliers Awarded	13 as of 06/30/2016	Contract Information:	Convenience
Contract Information for Supplier			Page Number
			2
Additional Contract Information			
<u>General Contract Information</u>			3
<u>Ordering Instructions</u>			4
<u>Contract Renewals</u>			4
<u>DOAS Contact Information</u>			4
<u>SWC Award Networking Equipment Category by Manufacturer</u>			5
<u>Authorized Reseller List by Manufacturer</u>			6



Supplier Information Sheet

Contract Information	
Statewide Contract Number	99999-SPD-T20120501-0006
PeopleSoft Supplier Number	0000015795
Supplier Name & Address	
Cisco Systems, Inc. 500 Northridge Rd., Suite 700 Atlanta, GA 30350	
Contract	
Sales Matt Cobb Region Manager GA/SC Public Sector Cisco Systems macobb@cisco.com Office: 678-352-2806	
Contract Administration Mimi Nguyen Farr Manager, US Public Sector Contracts Office Cisco Systems mimnguye@cisco.com 408-527-2627	
Contact Details	
Ordering Information	Orders are to be faxed/emailed to authorized servicing partners/resellers – see link in Ordering Instructions. Cisco’s sales contact is: Matt Cobb
Remitting Information	Payments are to be mailed to authorized servicing partners/resellers.
Delivery Days	To be defined by authorized purchaser at the time of the PO issuance



Discounts	See Manufacturer's State of Georgia webpage at Cisco-GA SWC Information
Payment Terms	Net 30 Days
Bid Offer includes	State Entities, Local Governments (County/City/Authorities) and Education (Universities/Colleges/BOEs K-12)
Acceptable payment method	Supplier will accept Purchase Orders and the Purchasing Card under this contract as permitted by current policies governing the Purchasing Card program.

General Contract Information:

This is a Convenience Statewide Contract available to all eligible State entities and political subdivisions.

The Contract is administered by the Department of Administrative Services (DOAS).

Item Schedule

Cisco's entire product catalog with the following exception(s):

- **End User Computing Devices such as tablets**

Cisco's contract award covers the following networking product category:

- Category 1 – Wired LAN/WAN
- Category 2 – Network Optimization & Management Products
- Category 3 – Wireless Networking & Infrastructure Products
- Category 4 – Security Products
- Category 5 – Unified Communications Products (including VoIP)

Services available from Cisco and/or one of its authorized servicing partners are:

- Installation
- Configuration
- Maintenance & Support
- Consulting/Professional Services
- Training

Leasing and financing arrangements are available for Cisco equipment via several companies. Please contact DOAS representative for additional information.

Additional information can be found on the following website:

[Cisco-GA SWC Information](#)



Ordering Instructions

For a list of authorized servicing partners/resellers, please access the following link:

[Cisco-GA SWC Information](#)

This SWC covers networking equipment, software and services (installation, engineering, site assessment, configuration, training, etc.). This Network Equipment Manufacturer sells its products via a group of authorized resellers. Customer may choose a certified reseller from the State APPROVED RESELLER LIST. Reseller's quotation must include the Statewide Contract#. Customer will be invoiced by the Reseller.

For questions, regarding equipment specifications/details, warranty, features, etc., Customer can contact the Manufacturer directly. Please contact Matt Cobb for technical assistance and sales information.

Please see the State Approved Reseller List for Network Equipment Manufacturers for an updated list of Cisco's resellers and partners.

Initial Term: June 1, 2012 – May 31, 2013

Contract Renewals

Renewal Period 1	June 1, 2013 – June 30, 2014
Renewal Period 2:	July 1, 2014 – June 30, 2015
Renewal Period 3:	July 1, 2015 – June 30, 2016
Renewal Period 4:	July 1, 2016 – December 2017

Extension 1: January 1, 2018 - September 30, 2018

DOAS Contact Information

***See Team Georgia Marketplace (Click Open Summary) for current Contract Management Specialist contact information.**



Networking Equipment & IT Infrastructure Products Awarded Categories

Effective 07/01/2016

	Category 1	Category 2	Category 3	Category 4	Category 5	Contract Number
Aerohive Networks			Y			99999-SPD-T20120501-0001
Aruba Networks	Y	Y	Y			99999-SPD-T20120501-0003
Avaya	Y	Y	Y	Y	Y	99999-SPD-T20120501-0004
Brocade Communications	Y	Y	Y	Y		99999-SPD-T20120501-0005
Cisco Systems	Y	Y	Y	Y	Y	99999-SPD-T20120501-0006
Dell	Y	Y	Y	Y		99999-SPD-T20120501-0007
Extreme Networks (acquired Enterasys)	Y	Y Incl Legacy Enterasys	Y	Y Incl Legacy Enterasys		99999-SPD-T20120501-0009
F5 Networks		Y				99999-SPD-T20120501-0010
Fortinet (acquired Meru Networks)		Y	Y Incl Legacy Meru	Y		99999-SPD-T20120501-014A (Changed)
Hewlett-Packard Enterprise Company	Y	Y	Y	Y		99999-SPD-T20120501-011A (Changed)
Juniper Network	Y	Y	Y	Y		99999-SPD-T20120501-0013
Polycom					Y	99999-SPD-T20120501-0015
ShoreTel					Y	99999-SPD-T20120501-0017

Category 1 = Wired LAN/WAN

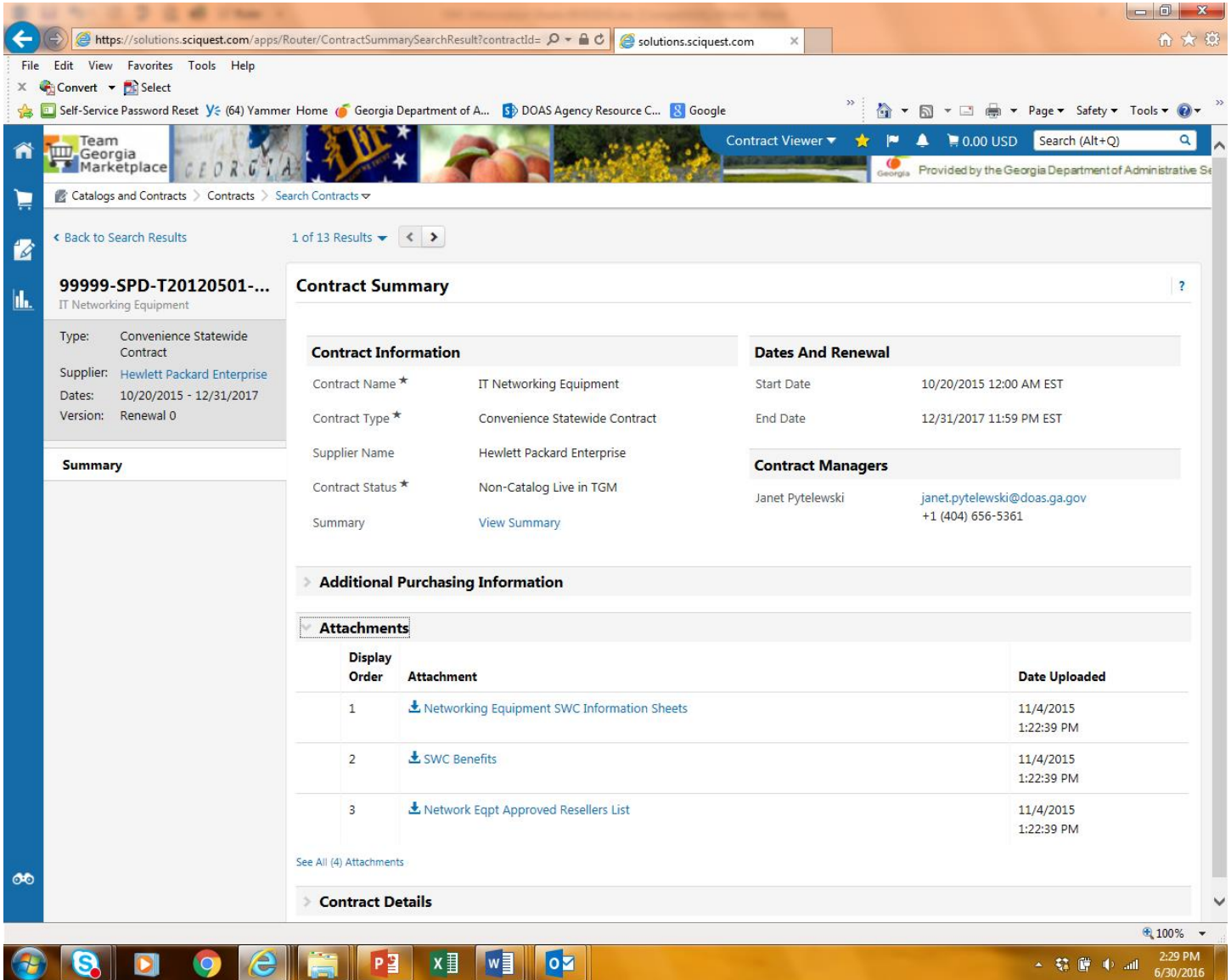
Category 2 = Network Management & Optimization Products

Category 3 = Wireless Networking Products

Category 4 = Security Products

Category 5 = Unified Communications (including VoIP)

State Approved Reseller List for Networking Equipment Manufacturers Posted on Team Georgia Marketplace



The screenshot shows a web browser window displaying a contract summary page. The browser's address bar shows the URL: <https://solutions.sciquest.com/apps/Router/ContractSummarySearchResult?contractId=...>. The page title is "Contract Summary" for contract ID "99999-SPD-T20120501-...".

Contract Information

Contract Name *	IT Networking Equipment
Contract Type *	Convenience Statewide Contract
Supplier Name	Hewlett Packard Enterprise
Contract Status *	Non-Catalog Live in TGM
Summary	View Summary

Dates And Renewal

Start Date	10/20/2015 12:00 AM EST
End Date	12/31/2017 11:59 PM EST

Contract Managers

Janet Pytelewski	janet.pytelewski@doas.ga.gov +1 (404) 656-5361
------------------	---

Attachments

Display Order	Attachment	Date Uploaded
1	Networking Equipment SWC Information Sheets	11/4/2015 1:22:39 PM
2	SWC Benefits	11/4/2015 1:22:39 PM
3	Network Eqpt Approved Resellers List	11/4/2015 1:22:39 PM

See All (4) Attachments

Contract Details



Statewide Contract Information Sheet

Statewide Contract Number	99999-SPD-T20150930-0001	NIGP Codes	20453, 20496, 20623, 20657, 20661, 20664, 20689, 93921, 20491, 20687
Name of Contract	WSCA-NASPO Master Agreement (Storage Related Peripherals & Services)		
Effective Date	October 2, 2015	Expiration Date	August 31, 2018
Contract Table of Contents			
Suppliers Awarded	2	Contract Information:	Convenience
Contract Information for Supplier			Page Number 2
Additional Contract Information			
<u>General Contract Information</u>			3
<u>Ordering Instructions</u>			4
<u>Contract Renewals/ Extensions/ Changes</u>			5
<u>DOAS Contact Information</u>			5



Supplier Information Sheet

Contract Information	
Statewide Contract Number	99999-SPD-T20150930-0001
WSCA-NASPO Agreement Number	MNWNC-121
PeopleSoft Supplier Number	0000487689
Supplier Name & Address	
<p>NetApp, Inc. 1395 Crossman Sunnyvale, CA 94089</p>	
Contract Administrator	
<p>Harry Franks Sales Operations Program Manager, SLED Harry.Franks@netapp.com (703) 918-7317</p>	
Contact Details	
Ordering Information	<p>All State & Local Governments and the Technical College System of Georgia contact:</p> <p>Steve Bevilacqua Steve.Bevilacqua@NetApp.com (678) 365-3229 Direct Phone (404) 245-4289 Mobile Phone</p> <p>All other Higher Education & K12: Mike Whitehurst Mike.whitehurst@NetApp.com (803) 467-3768 Mobile Phone</p>



Remitting Information	NetApp, Inc. c/o Wells Fargo Bank 1395 Crossman Ave. Sunnyvale, CA 94089
Delivery Days	To be defined by authorized purchaser at the time of the purchase.
Discounts	Additional order-size discounts are available for the State of Georgia
Bid Offer includes	State and Local Government
Acceptable payment method	Vendor will accept the Purchasing Card for purchases under this contract
Escalation Plan for Customer Service Quality Issues	<p>1st Line Escalation: Steve Bevilacqua Email: steve.bevilacqua@netapp.com Mike Whitehurst mike.whitehurst@netapp.com</p> <p><u>2nd Line Escalation:</u> <u>Hunter Johnson</u> Email: hunter.johnson@netapp.com</p> <p><u>3rd line Escalation</u> Maureen Hagen Email: maureen.hagen@netapp.com</p>

General Contract Information

The Georgia Department of Administrative Services, State Purchasing Division, has established a WSCA-NASPO Contract for Storage Related Peripherals & Services with the following Suppliers:

Supplier	Specific Contract Number
NetApp Inc.	99999-SPD-T20150930-0001
EMC Corporation	99999-SPD-T20150930-0002

This Contract provides an easy to use vehicle to secure Storage Related Peripherals & Services. However, it is best practice to seek multiple quotes from multiple suppliers.

In Team Georgia Marketplace, all quotes are ordered as NON-CATALOG ITEMS using the quote number.



Ordering Instructions

1 Ordering Instructions

1.1 Introduction

There are no online catalogs for this contract. All equipment and services are priced on a custom quote basis and are procured as “NON-CONTRACT ITEMS”. The process by which you secure a quote, begins with an email or phone call to the suppliers from which you seek quotes. Refer to the Contract Vendor’s website for any additional discounts and to request a quote for bulk/volume discounts. All prices shall be FOB Destination, prepared and allowed (with freight included in the price). If there is a special case where inside delivery fee must be charged, the Contract Supplier will notify the customer in advance.

1.2

To solicit a quote, send an email to the Suppliers you select with an equipment list and services requested. If you are seeking a Project, please include a Scope of Work Statement. The Suppliers will respond with any necessary request for additional information.

1.2.1

With equipment and services, the more information you provide, the more accurate pricing and quotes become. When seeking a firm fixed price for equipment and services, please state “REQUEST FOR FIRM FIXED PRICE.” Otherwise, you may receive pricing for hourly rates plus equipment

1.2.2

After all the quotes are in, review them for errors. Next, determine the best value. Issue a Purchase Order using the Contract Number for the chosen supplier (See Contact Information) and reference the quote number.



Amendments/Renewals

Amendment#1: December 20, 2016
Amendment#2: Contract Term: April 1, 2017 – March 31, 2018
Amendment#3: Contract Term: April 1, 2018 – August 31, 2018

Department of Administrative Services Contact

***See Team Georgia Marketplace (Click Open Summary) for current Contract Management Specialist contact information.**