

EVALUATION SUMMARY

DeKalb County - Department of Purchasing and Contracting
RFP 22-500614 Workforce Innovation Opportunity Act (WIOA)
Career Training Services (Annual Contract with 2 Options to Renew)

Prepared by: Sophia Thomas

RESPONDERS			
Option 1 - Adult & Dislocated Workers Career Training Services			
Criteria	Goodwill of North Georgia	In The Door, LLC	Career TEAM, LLC
Technical Approach	Provided details on how they would do sessions to spark participation interest. Stated that they will use adult basic education testing to assess participants, provide drug testing, and offer a train-to-hire option to employers. They offer virtual career pathway services to monitor progression. Lack evidence of WIOA priorities in procedures and methods.	Provided an explanation of their procedures and methods. Clear details for recruitment/outreach strategy and alignment to WIOA priorities. Did not provide an indepth description of technical support.	N/A
Project Management	Organization has a data management system, but does not demonstrate expertise with determining WIOA eligibility. Provided task level personnel and provided insight to measure program success. Provided a brief breakdown of position roles.	Partnered with KRA to assist them with providing services. Provided details of project schedule with number of days per activity. Provided detailed and clear demonstration of capacity to determine WIOA eligibility	
Personnel	Has a spanish speaking team member to provide training. Resumes show experience with job fairs and training.	Have experience with WIOA performance metrics. KRA Corp. has experience with traing. Not all personnel resumes were provided.	
Organizational Qualifications	Provided samples of previous work. Has over 90 years of providing program operations.	Provided samples of previous work. KRA Corp. Has a span of 40 years of expertise.	
Financial Responsibility	Per DeKalb County Finance Department, Goodwill of North Georgia is in good shape.	Per the Finance Department, In The Door, LLC has been profitable for the past 3 years in spite of being small.	
References	Earned the maximum score of 5. References were favorable.	Earned the maximum score of 5. References were favorable.	
Local Small Business/GFE	Waived	Waived	
Interview	Responder provided additioanl highlights to the services they provide.	Responder had more than the allotted five members at the interview session. Responder provided more details to their proposal.	

RESPONDERS			
Option 2 - Youth Career Training Services			
Criteria	Goodwill of North Georgia	In The Door, LLC	Career TEAM, LLC
Technical Approach	Responder demonstrated best capacity to recruit participants from a wide variety of sources.	Provided detailed and clear demonstration of capacity to determine WIOA eligibility.	N/A
Project Management	Responder provided a detailed project schedule.		
Personnel	Has a spanish speaking team member to provide training. Resumes show experience with job fairs and training.	Have experience with WIOA performance metrics. Not all personnel resumes were provided.	
Organizational Qualifications	Provided samples of previous work. Has over 90 years of providing program operations.		
Financial Responsibility	Per DeKalb County Finance Department, Goodwill of North Georgia is in good shape.	Per the Finance Department, In The Door, LLC has been profitable for the past 3 years in spite of being small.	
References	Earned the maximum score of 5. References were favorable.	Earned the maximum score of 5. References were favorable.	
Local Small Business/GFE	Waived	Waived	
Interview	Responder provided additioanl highlights to the services they provide.	Responder had more than the allotted five members at the interview session. Responder provided more details to their proposal.	

RESPONDERS			
Option 3 - Business Engagement Services			
Criteria	Goodwill of North Georgia	In The Door, LLC	Career TEAM, LLC
Technical Approach	N/A	Responder intends to focus on business partnerships, community engagement, and services needs of the jobseeker and employer.	N/A
Project Management		Responders management team will identify community resources and employer needs through asset mapping.	
Personnel		Have experience with WIOA performance metrics. Not all personnel resumes were provided.	
Organizational Qualifications		Responder has a large presence within the WorkSource community in Georgia.	
Financial Responsibility		Per the Finance Department, In The Door, LLC has been profitable for the past 3 years in spite of being small.	
References		Earned the maximum score of 5. References were favorable.	
Local Small Business/GFE		Waived	
Interview		Responder had more than the allotted five members at the interview session. Responder provided more details to their proposal.	

RESPONDERS			
Option 4 - Career Readiness Skills Training			
Criteria	Goodwill of North Georgia	In The Door, LLC	Career TEAM, LLC
Technical Approach	Responder offers virtual career services and career pathway coach to monitor virtual progression. Responder's approach to services can be customized to fit participants needs.	Responder engages with and has partnerships with different community organizations and businesses to provide training.	Offers virtual and in-person training. Although they do not have an office in Georgia, they will have two team members stationed near the County for in-person training.
Project Management	Provided details of measuring participant's program success.	Provided a clear schedule for reporting participant progression.	Provided explanation of how the project will be organized and executed. Provided a sufficient project schedule. They offer 24-hour web access that provides career readiness courses via Career Edge.
Personnel	Has a spanish speaking team member to provide training. Resumes show experience with job fairs and training.	Have experience with WIOA performance metrics. Not all personnel resumes were provided.	Personnel has many years of experience with job placement and employer partnerships.
Organizational Qualifications	Provided samples of previous work. Has over 90 years of providing program operations.	Responder has a large presence within the WorkSource community in Georgia.	Seems to rely heavily on technology. Has multiple locations throughout the US.
Financial Responsibility	Per DeKalb County Finance Department, Goodwill of North Georgia is in good shape.	Per the Finance Department, In The Door, LLC has been profitable for the past 3 years in spite of being small.	Per Finance, their financials are sufficient.
References	Earned the maximum score of 5. References were favorable.	Earned the maximum score of 5. References were favorable.	Earned the maximum score of 5. References were favorable.
Local Small Business/GFE	Waived	Waived	Waived
Interview	Responder provided additioanl highlights to the services they provide.	Responder had more than the allotted five members at the interview session. Responder provided more details to their proposal.	The interview allowed the responder to elaborate on their methods of providing services. This gave the committee a better understanding of their written proposal.