



# DeKalb County Government

Manuel J. Maloof Center  
1300 Commerce Drive  
Decatur, Georgia 30030

## Agenda Item

File ID: 2022-2352

Substitute

2/28/2023

**Purchasing Type:** Low Bidders (LB)

**Public Hearing:** YES  NO

**Department:** Purchasing & Contracting

### AGENDA ITEM:

**Commission District(s):** ALL

LB - Invitation No. 21-101466 Rental of Various Heavy Equipment (Three (3) Year Multiyear Contract): for use by the Departments of Public Works - Roads & Drainage (R&D) and Sanitation. Consists of the rental of various heavy equipment. Recommend award to the lowest, responsive and responsible bidders: H & E Equipment Services, Inc.; Herc Rentals, Inc.; Sunbelt Rentals, Inc.; and Yancey Brothers Company. Total Amount Not To Exceed: \$1,120,000.00.

**Information Contact:** Michelle Butler, Procurement Manager

**Phone Number:** (404) 687-3581

### PURPOSE:

Consists of the rental of various heavy equipment. Nine (9) bids were received.

This substitute is being submitted to: revise the requesting User Departments; the recommended total award amount; and the recommended estimated award amounts for each recommended awardee.

### RECOMMENDATION:

Recommend award to the lowest, responsive, and responsible bidders:

Item Nos.: 4-6, 9, 12, 18-24, 27-30, 32, 36-37, 44-45, 51, 55-58, 60, 62, 67, 72-77, 94-105, 108-112, 114, 127, 131, 142-145, 149

H & E Equipment Services, Inc., 5355 Morse Drive, Decatur, GA 30035

Estimated Amount Not to Exceed: \$30,000.00

Item Nos.: 49-50, 61, 63, 65-66, 80-81, 84-85, 116-117, 126, 130, 138-139

Herc Rentals, Inc., 27500 Riverview Center Blvd., Bonita Springs, FL 34134

Estimated Amount Not to Exceed: \$30,000.00

Item Nos.: 1-3, 7-8, 10-11, 13-17, 25, 31, 34-35, 52-54, 70-71, 86-89, 92-93, 113, 115, 118-119, 128-129, 132-135, 140-141, 146-147, 150-151

Sunbelt Rentals, Inc., 2341 Deerfield Drive, Fort Mill, SC 29715

Estimated Amount Not to Exceed: \$530,000.00



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Item Nos.: 26, 33, 38-40, 41-43, 46-48, 59, 64, 68-69, 78-79, 82-83, 90-91, 106-107, 120-125, 136-137, 148

Yancey Brothers Company, 300 Lee Industrial Boulevard, Austell, GA 30168

Estimated Amount Not to Exceed: \$530,000.00

Total Amount Not To Exceed: \$1,120,000.00

## **ADDITIONAL INFORMATION:**

1. Contract Effective Date: 10 Days from Acknowledgement of Notice To Proceed
2. Contract Expiration Date: December 31, 2026
3. Amount Spent on Previous Contract: \$1,745,464.00
4. Funding:
  - \$250,000.00 - General - Operating (R&D)
  - \$750,000.00 - Stormwater Management- Oper. (R&D)
  - \$120,000.00 - Enterprise - Operating (Sanitation)

## 5. Additional Bidders:

Border Equip. Co.  
3185 Moreland Ave.  
Conley, GA 30281  
(Non-Responsive)

Flint Equipment Co.  
4500 Wendell Drive  
Atlanta, GA 30336  
(Non-Responsive)

Mashburn Equipment, LLC  
425 Frontage Road Ringgold, GA 30736  
(Non-Responsive)

Sunstate Equipment Co., LLC  
4460 Moreland Ave.  
Conley, GA 30288  
(Non-Responsive)

Synergy Rents, LLC  
3660 Erindale Drive Valrico, FL 33596  
(Non-Responsive)



ITB No. 21-101466 - Rental of Various Heavy Equipment  
[\*Three (3) Year Multiyear Contract]  
(\*Provide Funding Total for 3 years; per Purchasing Policy)

User Department's Recommendation

User Department Name: PW-Sanitation

Yancey Bros  
Sunbelt Rentals

Recommended Bidders: H&E Equipment \_\_\_\_\_ meets our approval.  
Herc Rentals

Project Amount This Term: \$120,000.00 \_\_\_\_\_

**Funding:**

General  Enterprise x 3 Digit Fund Code 541 – Sanitation Enterprise \_\_\_  
CIP Line Item No. (if applicable): \_\_\_\_\_

**Justification:**

PW- Sanitation recommends award to all four bidders. These contracts provide heavy rental equipment for use by the Seminole Road Landfill and/or other Sanitation facilities.

Yancey Bros = \$30,000.00  
Sunbelt Rentals = \$30,000.00  
H&E Equipment = \$30,000.00  
Herc Rentals = \$30,000.00

Total = \$120,000.00

Tracy A. Hutchinson \_\_\_\_\_  
Name,

\_\_\_\_\_  
Department Director Date

2/17/23

