

AGENDA NOTES

Solicitation Name and Number	Uniforms for Public Safety Personnel (Annual Contract with 4 Options to Renew) ITB 20-101306
Procurement Technician	Aleisha Monts
Vendors agree to extend under the same pricing, terms, and conditions?	Galls – Yes Smyrna Police Distributors – Yes, price increase
Solicitation Name, Number and Contract Number of Expiring contract	Uniforms for Public Safety Personnel (Annual Contract with 4 Options to Renew) ITB No. 20-101306 CPA 1244307 – NAFECO CPA 1244308 – Galls, LLC CPA 1244309 – Dana Safety Supply CPA 1244310 – Smyrna Police Distributors
Contract Number, Contractor Name and Award Amount	<p style="text-align: right;"><u>\$5,569,328.00 - Total</u></p> <p><u>NAFECO – CPA 1244307</u> \$38,000.00 – Initial \$56,000.00 – Renewal No. 1 \$ 0.00 – CO1 <u>\$69,000.00 – Renewal No. 2</u> \$163,000.00</p> <p><u>GALLS, LLC – CPA 1244308</u> \$1,027,000.00 – Initial \$1,115,500.00 – Renewal No. 1 \$ 325,000.00 – CO1 \$ 973,000.00 – Renewal No. 2 \$ 954,832.00 – Renewal No. 3 <u>\$ 550,332.00 – Renewal No. 4</u> \$4,945,664.00</p> <p><u>Dana Safety Supply – CPA 1244309</u> \$ 16,000.00 – Initial \$209,500.00 – Renewal No. 1 <u>\$ 0.00 – CO1</u> \$225,500.00</p> <p><u>Smyrna Police Distributors – CPA 1244310</u> \$27,000.00 – Initial \$27,000.00 – Renewal No. 1 \$ 0.00 – CO1 \$29,000.00 – Renewal No. 2 \$86,832.00 – Renewal No. 3 <u>\$65,332.00 – Renewal No. 4</u> \$235,164.00</p>
Amount Spent on Previous Contract	<u>\$938,339.28</u> <u>CPA No. 1244307 - NAFECO</u> \$27,047.08 – Initial \$16,832.83 – Renewal No. 1

	<p>\$ 0.00 – CO1 \$ 0.00 – Renewal No. 2 \$43,879.91</p> <p><u>CPA No. 1244308 – Galls, LLC</u> \$278,073.72 – Initial \$209,164.38 – Renewal No. 1 \$ 19,418.25 – CO1 \$ 65,333.98 – Renewal No. 2 \$214,555.24 – Renewal No. 3 <u>\$211,959.18</u> – Renewal No. 4 \$998,504.75</p> <p><u>CPA No. 1244309 – Dana Safety Supply</u> \$ 4,809.85 – Initial \$86,446.16 – Renewal No. 1 \$ 0.00 – CO1 \$ 0.00 – Renewal No. 2 \$91,256.01</p> <p><u>CPA No. 1244310 – Smyrna Police Distributors</u> \$ 3,806.48 – Initial \$ 3,885.15 – Renewal No. 1 \$ 0.00 – CO1 \$ 4,243.16 – Renewal No. 2 \$ 4,723.00 – Renewal No. 3 \$ 0.00 – Renewal No. 4 \$16,657.79</p>
<p>Prime Contractor Information and LSBE – Subcontractor</p>	<p><u>Galls, LLC - Prime</u> Michael Wessner, CEO Years in Business: 57 Years doing Business in DeKalb: 23</p> <p><u>Smyrna Police Distributors - Prime</u> Jay Wallace, Vice President Years in Business: 38 Years Doing Business with DeKalb: 21</p> <p>LSBE participation was waived for this ITB</p>
<p>Attachment</p>	<ul style="list-style-type: none"> • UD CO Form