

PO 1052626



### Department of Purchasing and Contracting NON-COMPETITIVE PROCUREMENT REQUEST FORM

Requesting Department: Public Works - Roads and Drainage  
Department Contact Person: Peggy V. Allen Telephone: 404 294-2878  
Email: pvallen@dekalbcountyga.gov

Requisition Number: 698152 Suggested Supplier: Sweeping Corporation  
Estimated Amount of Purchase: \$ 125,464.50  
Detailed Description of the Goods or Services to be purchased: Street sweeping services to clean DeKalb County curbs, catch basins and gutters.

**Emergency** (For Emergency Requests, Please check this box and answer all questions below.)

1. Date and Time of Emergency Occurrence: 2/27/17
2. Please state the nature of the emergency posing a risk to public health, welfare, safety or resources:  
Please see attached.
3. State how the Estimated Amount was determined to be Fair and Reasonable (attach supporting documentation):  
I've obtained and attached 3 cost proposals and wish to award to low bidder.

**Sole Source** (Please check box and answer all of the following completely.)

1. Provide an explanation why the product, service or supplier requested is the only method that can satisfy the requirements. Please explain why alternatives are unacceptable. Be specific with regard to specification, features, characteristics, requirements, capabilities and compatibility. (Attach additional documents, if necessary):
2. Will this purchase obligate us to a particular vendor for future purchases? (Either in terms of maintenance that only this vendor will be able to perform and/or if we purchase this item, will we need more "like" items in the future to match this one?) Explain in detail.
3. Explain the impact to the County or Public if this request is not approved.

I hereby request that this non-competitive procurement request be approved for the purchase of the above stated work, material, equipment, commodity, or service.

Department Director (Typed/Printed Name) PEGGY V. ALLEN Signature: \_\_\_\_\_ Date: 3/3/17

**Do Not Write Below – for the Department of Purchasing and Contracting Use Only**

#### Recommendation and Comments

Please see attached recommendation.  
Prepare agenda item for Chorner 2/3/17

Approved  Not Approved

Signature: Paul Claw, Director, Department of Purchasing and Contracting Date: 3/6/17

## NON-COMPETITIVE PROCUREMENT REQUEST FORM

**Requesting Department:** Public Works – Roads and Drainage  
**Department Contact Person:** Peggy V. Allen  
**Telephone:** 404-294-2878  
**Email:** [pvallen@dekalbcountyga.gov](mailto:pvallen@dekalbcountyga.gov)

**Date and Time of Emergency Occurrence:**

On 2/27/2017, the contract street sweeping vendor, Ambrose Industrial Services (Ambrose), was contacted to begin sweeping services immediately. We met to discuss the scope of work and the Kickoff of "Operation Clean Sweep" on Saturday, March 11, 2017 and the need to sweep prior to Kickoff. Please note that the scope of work is in accordance with Contract No. 955356. We concluded the meeting, but soon learned via the attached email that there was a change of heart. The contractor was now refusing to provide agreed upon services.

**Please state the nature of the emergency posing a risk to public health, welfare, safety or resources:**

Ambrose was awarded the Street Sweeping and Debris Removal Contract in 2015. In 2015 and 2016, we were able to perform the sweeping/debris removal services in-house at a cost savings to taxpayers. However, the backlog continued to multiply with recent rains, fallen trees, and more than 750 tree removals in 2016. Thus, debris is accumulating faster than in-house crews can keep up with it.

We are requesting to proceed as an emergency because we have approximately 1,400 backlog work orders for clogged drains from debris in the catch basin. As a result, we are experiencing more flooding and property damage. Operation Clean Sweep will clear the streets and gutters in DeKalb County of debris, unclog catch basins, and minimize flooding.

The current conditions of many roads in DeKalb County, evident by the backlog, is a threat to the public safety and health due to the debris and water collection on the roads that can cause personal and vehicle accidents. In addition, the clogged gutters/catch basins result in flooding.

The amount listed on the Emergency Purchase Request will allow us to proceed with sweeping 1,050 curb miles at a cost of \$125,364.50, which is approximately 13% of the backlog. Additionally, this will give Purchasing and Contracting sufficient time to issue an Invitation to Bid to competitively bid the services and/or determine if they can piggyback off of a competitively let cooperative agreement.

**State how the Estimated Amount was determined to be Fair and Reasonable (attach supporting documentation):**

We have contacted the following vendors:

1. CBI Industries, Inc.
2. Sweeping Corporation of America
3. Watt Commercial Sweeping, Inc.
4. Rhino Services
5. Atlanta Sweeping Services

To date, we have obtained three (3) quotes from Sweeping Corporation of America, Rhino Services, and CBI Industries, Inc. As of this writing, we have not been able to obtain quotes from the other two (2) vendors. All quotes and related information is attached for your review.

We are recommending an award to Sweeping Corporation of America as the low bidder of the three (3) cost proposals submitted.

**Wheeler, Mellonise A**

---

**Subject:** FW: [FWD: Dekalb County]

**From:** Tom Ambrose [mailto:[t.ambrose@ambroseisgc.com](mailto:t.ambrose@ambroseisgc.com)]  
**Sent:** Monday, February 27, 2017 4:07 PM  
**To:** Simpkins, Terrence R.; Jennifer Ambrose  
**Subject:** RE: [FWD: Dekalb County]

Mr. Simpkins,

As per the bid specifications, at the time of the bidding of this project it called for sweeping 11,000 curb miles per year and to be completed in 1,095 days. Two years ago we had brought enough sweeping equipment here to our Smyrna location to complete this project in 4 months. It sat here in Smyrna for 2 weeks while the contract specifications where changed after the contract was executed by both parties.

We have not heard anything from Dekalb County in two years, And know you want our company to come in and sweep a few miles. Although what Ambrose Industrial Services bid on was 11,000 per year x 3 Years 33,000 curb miles per contract. At this point and time with this company it is All or Nothing. It wouldn't be cost effective for this company to bring in the equipment from our other locations to sweep 10 miles.

Good Luck with cleaning them roads.

Regards,

Tom Ambrose  
President CEO  
Ambrose Industrial Services



770-966-2101 Georgia Office  
770-966-2062 Georgia Fax  
813-314-7570 Florida Office  
770-833-9100 Mobile

Atlanta / Tampa

[www.ambroseisgc.com](http://www.ambroseisgc.com)

This email and any files transmitted with it are confidential and intended solely for the use of the individual or entity to whom they are addressed. If you are not the intended recipient you are notified that disclosing, copying, distributing or taking any action in reliance on the contents of this information is strictly prohibited. Please note that any views or opinions presented in this email are solely those of the author and do not necessarily represent those of the company.

----- Original Message -----  
Subject: RE: [FWD: Dekalb County]  
From: "Simpkins, Terrence R." <[trsimpkins@dekalbcountyga.gov](mailto:trsimpkins@dekalbcountyga.gov)>  
Date: Mon, February 27, 2017 3:34 pm  
To: Jennifer Ambrose <[j.ambrose@ambroseisgc.com](mailto:j.ambrose@ambroseisgc.com)>  
Cc: "[t.ambrose@ambroseisgc.com](mailto:t.ambrose@ambroseisgc.com)" <[t.ambrose@ambroseisgc.com](mailto:t.ambrose@ambroseisgc.com)>

Jennifer,

Good afternoon.

DeKalb County uses the services provided in this contract is on an *as needed basis*.

DeKalb County will not be providing you maps totaling 11,000 curbs. We will provide streets w/maps for sweeping on an *as needed basis*.

Let me know if you have any questions or would like to speak with my supervisor regarding your concerns and expectations.

Have a good day.

Terrence Simpkins  
Engineer Senior  
DeKalb County Roads & Drainage  
(404) 294-2040 (office)

From: Jennifer Ambrose [<mailto:j.ambrose@ambroseisgc.com>]  
Sent: Monday, February 27, 2017 12:42 PM

To: Simpkins, Terrence R.  
Subject: [FWD: Dekalb County]

Terrence,  
Please see attached email.

Best Regards,

Jennifer Ambrose  
General Manager



770-966-2101 Georgia Office  
770-966-2062 Georgia Fax  
770-833-2926 Mobile

[www.ambroseisgc.com](http://www.ambroseisgc.com)

Atlanta / Tampa

This email and any files transmitted with it are confidential and intended solely for the use of the individual or entity to whom they are addressed. If you are not the intended recipient you are notified that disclosing, copying, distributing or taking any action in reliance on the contents of this information is strictly prohibited. Please note that any views or opinions presented in this email are solely those of the author and do not necessarily represent those of the company.

----- Original Message -----

Subject: Dekalb County  
From: "Tom Ambrose" <[t.ambrose@ambroseisgc.com](mailto:t.ambrose@ambroseisgc.com)>  
Date: Mon, February 27, 2017 12:39 pm  
To: [j.ambrose@ambroseisgc.com](mailto:j.ambrose@ambroseisgc.com)

Jennifer,

We have not received any maps or curb miles equaling 11,000 curb miles. **Until we receive that their account is on hold, we will not be sweeping.**

Regards,

Tom Ambrose  
President CEO  
Ambrose Industrial Services



770-966-2101 Georgia Office  
770-966-2062 Georgia Fax  
813-314-7570 Florida Office  
770-833-9100 Mobile

Atlanta / Tampa

[www.ambroseisgc.com](http://www.ambroseisgc.com)

This email and any files transmitted with it are confidential and intended solely for the use of the individual or entity to whom they are addressed. If you are not the intended recipient you are notified that disclosing, copying, distributing or taking any action in reliance on the contents of this information is strictly prohibited. Please note that any views or opinions presented in this email are solely those of the author and do not necessarily represent those of the company.

3/1/17 SWEEPING CORPORATION OF AMERICA, INC.

PRICE SCHEDULE					
ITEM NO.	COMMODITIES OR SERVICES	NUMBER OF UNITS ESTIMATED	UNIT	UNIT PRICE	AMOUNT
1	Supply all necessary equipment, labor, fuel and disposal for debris sweeping of roadways, gutters, and paved shoulders designated for cleanup by the department within Dekalb County.	1050	Curb Mile	\$119.49	\$125,464.50
	Minimum miles per services request, if any				
	25 Contiguous Miles				

Please call Jeff Treat, Regional Manager (615) 426-3377 with any questions

# Rhino Services

PRICE SCHEDULE					
ITEM NO.	COMMODITIES OR SERVICES	NUMBER OF UNITS ESTIMATED	UNIT	UNIT PRICE	AMOUNT
1	Supply all necessary equipment, labor, fuel and disposal for debris sweeping of roadways, gutters, and paved shoulders designated for cleanup by the department within Dekalb County.	1050	Curb Mile		
	Minimum miles per services request, if any				
				\$ 875.00	\$ 918,750.00
				\$ 145.00	\$ 152,250.00

The first number of 875 per mile is for the initial cleaning. This includes a sweeper, large dump truck, two skid steers, a power broom, disposal of all recovered materials, labor and fuel.

the second number of 145 per mile is for the maintaining of the roadways. This includes all equipment needed as well as fuel and labor.



PRICE SCHEDULE					
ITEM NO.	COMMODITIES OR SERVICES	NUMBER OF UNITS ESTIMATED	UNIT	UNIT PRICE	AMOUNT
1	Supply all necessary equipment, labor, fuel and disposal for debris sweeping of roadways, gutters, and paved shoulders designated for cleanup by the department within Dekalb County.  Minimum miles per services request, if any	1050	Curb Mile	\$175.00	\$183,750.00

Our company recommends two (2) shifts each day. Sunday night thru Friday morning.

Times are as follows: 9:00AM-3:30PM and 9:00PM-5:00AM.

Based on our calucations our trucks should be able to cover approximately 36 miles each day. Please note that some miles require 4 passes.

Thank you for your time and consideration.