

MARKET SURVEY

ITB NUMBER: 23-101624

PROJECT NAME: Vehicle Movement Area Transponders (VMAT) (Multi-Year Contract)

DEPARTMENT: Airport

PREPARED BY: Le'Shan L. Jones

Company	Representative	Contact #	Receive ITB? Yes/No	Email	Non-Response Justification	Bid in Future
Indra Air Traffic, Inc.	Vincent Corbisiero	913-418-3457	Yes	vcorbisiero@indraairtraffic.com	Could not be competitive with pricing	Yes
The Black Table, LLC	Loriel Price	470-274-6598	Yes	TheBlackTableLLC@proton.me	No Response	Unsure
AJM Cargo LLC	Franco R. Veasley	404-668-8934	Yes	operations@ajmcargo.com	They are a logistics company and misread the bid. Can't provide the services.	Yes
CBI International Group, Inc.	Sherlyn Parker	404-315-9889	Yes	Cbuzz.bus@gmail.com	Bid as a LSBE under PASSUR	Yes
UAvionix	Ben King	561-354-8010	Yes	Ben.King@uavionix.com	Could not meet the needs of PDK.	Yes