

AGENDA NOTES

Solicitation Name and Number	Roadway Bulk De-Icing Materials (Annual Contract with 2 Options to Renew) ITB 16-100749
Procurement Technician	Sophia Thomas
Vendor(s) agree to renew under the same prices, terms and conditions	FM Shelton, Inc. - Yes Compass Minerals America - Yes
Solicitation Name, Number and Contract Number of Expiring Contract (If no previous contract, please indicate N/A)	Roadway Bulk De-Icing Materials (Annual Contract with 2 Options to Renew) ITB 16-100749 CPA No. 1056592 - FM Shelton, Inc. CPA No. 1056600 - Compass Minerals America
Expiring Contract Number, Contractor Name and Award Amount (Include increases and Total Award Amount)	\$303,559.70 CPA No. 1056592 - FM Shelton, Inc. \$91,439.70 - Initial \$24,940.00 - 1 st Renewal CPA No. 1056600 - Compass Minerals America \$123,120.00 - Initial \$64,060.00 - 1st Renewal
Amount Spent on Expiring Contract (If multiple award, List Amount Spent per Contract and include Total Amount Spent)	\$128,248.24 CPA No. 1056592 - FM Shelton, Inc. \$28,320.00 - Initial \$23,600.00 - 1st Renewal CPA No. 1056600 - Compass Minerals America \$12,312.00 - Initial \$64,016.24 - 1st Renewal
Prime Contractor Information and LSBE-Subcontractor (Prime: Company Name, Owner Name and Title, Number years in business and Number of Years doing business with DeKalb County) (LSBE: LSBE Type (DeKalb or MSA, Participation Percentage, Company Name, Owner Name and Title, Address, Type of Work Provided, Number of years in business and Previous Business/Contracts and Amounts in DeKalb County)	<p><u>F.M. Shelton Inc., - LSBE-MSA-Prime</u> Owner: Fawn Shelton Years in business: 24 Years doing business with DeKalb: 14</p> <p><u>Compass Minerals - Prime</u> President: Fran Malecha Years in business: 175 Years doing business with DeKalb: 7</p> <p>None of the bidders met the LSBE benchmark or demonstrated Good Faith Efforts making it an even playing field.</p>
Attachments	Renewal Request Forms