

Dekalb County Snapfinger Creek Watershed Treatment Plant

Proposal

Snapfinger Creek Watershed Treatment Plant Training Room and Conference Room

03-30-2023

Ms. Marketa Killingbeck
Street Address: 4124 Flakes Mill Rd
City: Decatur
State: Georgia
Zip Code: 30034
Phone: (404) 371-3047
Email: mhillingbeck@dekalbcountyga.gov



1350 NE 56th Street, Suite 300
Ft. Lauderdale, FL 33334



Sales: (800) 834-7674
Support: (800) 715-1234



Email: info@bisdigital.com
Web: www.bisdigital.com



Proposal Information

Title of Proposal:

Snapping Creek Watershed Treatment Plant Training Room and Conference Room

Proposal Total:

\$130,670.36

BIS Digital Proposal Reference ID:

P-2300153

Intended Recipient Name (Attention To):

Ms. Marketa Killingbeck

Delivery Address:

4124 Flakes Mill Rd
Decatur, Georgia, 30034

Submitting Organization Information

Name:

Business Information Systems, Inc. DBA: BIS Digital

Address:

1350 NE 56th Street, Suite 300
Fort Lauderdale, FL 33334

Phone:

(800) 834-7674
(954) 493-7377

Email:

sales@bisdigital.com

Account Manager Phone:

(800) 834-7674 x. 4518

Website:

www.bisdigital.com

Fax:

(877) 858-5611

Account Manager:

Dan Meyer

Date:

Thursday, March 30, 2023

A handwritten signature in black ink that reads 'Dan Meyer'.



Proposal Summary

Quote Number	Brief Description	Quote Amount
Q-8022927	Training Room	\$65,335.18
Q-8023012	Conference Room	\$65,335.18
TOTAL		\$130,670.36



Proposal Terms and Conditions

Proposal ID	P-2300153
Effective Period	This proposal is valid through 09-26-2023.
Tax Status	Sales tax will be added to an invoice unless a Tax-Exempt Form is on file with the BIS Digital corporate office.
Deposit	All orders above \$5,000 require a 50% deposit. Once the deposit for an order is received by BIS Digital, installation scheduling and shipment of goods will occur.
Payment Terms	Payment for the delivery of goods is due upon the transfer of possession of the goods to the buyer or its agent. Payment of services is due when all services have been fully performed in accordance with the terms of the agreement. The buyer shall promptly inspect the goods or services upon receipt and shall notify BIS Digital of any defects or non-conformities. An ACH number will be provided for payment.
Cancellation	<p>In the event a customer cancels or postpones an order after a deposit has been received, BIS Digital reserves the right to invoice for hardware, software, shipping costs, and any other materials procured for the order.</p> <p>Restocking Fee: A 20% restocking fee will be charged for all canceled orders.</p>
Limited Warranty	New software supplied by BIS Digital are covered for 90 days from the date of installation. New hardware supplied by BIS Digital are covered for 90 days from the date of delivery. Manufacturer Warranties do not cover On-Site Technical Support, Shipping costs, or Software upgrades.
Software Assurance	Annual Software Assurance entitles users to software upgrades at a fixed fee assessed at time of purchase.
Substitutions	Unforeseen supply chain disruptions or component shortages may impact the availability of goods. As a result, some items may require substitution and may be subject to price and/or delivery time variances. In these instances, BIS Digital will consult with the customer about options and alternatives



Proposal Accepted By

Full Name (Print):

Signature:

Title:

Date:

PLEASE NOTE:

By signing above and or providing a purchase order number below, your organization is agreeing to the above pricing, terms, and conditions, and is authorizing BIS Digital, Inc. to order, install, and bill for ALL materials and applicable services listed in this proposal: P-2300153.

Accounts Payable Information

Full Name (Print):

Email Address:

Phone Number:

Fax Number:

Purchase Order Required for Purchasing?

YES

NO

Purchase Order Number:

Installation (I) - BIS-3000237

Dekalb County Snapfinger Creek Watershed Treatment Plant (GA)

Dan Meyer
dan.meyer@bisdigital.com

Training Room Option: A

Will this Scope of Work apply to multiple rooms?

Yes -- This system is for one room that will be duplicated across one or more similar rooms.

Description / Notes:

Training Room setup:

Client wants one (1) 85" monitor mounted on the front wall for presentations

PTZ camera for Zoom/Teams meetings to be mounted above the monitor

DSP and Amp for audio in the room

Gooseneck at the lectern, wireless lavalier microphone, and ceiling array microphone above table for Zoom/Teams meetings

HDMI wired wall plate for presenter to connect laptop and wireless presentation available for presenter

Matrix switcher to allow room participants to switch between wired, wireless and cable TV box

Client wants room scheduling software for employees to book rooms with MS Outlook

Additional Rooms:

Conference Room

Conference Room

Bill of Materials

Account Name:

Dekalb County Snapfinger Creek Watershed Treatment Plant (GA)

Quote Name:

I - MAR 2023 - Q-8022927 - Training Room Option: A - Same - Dekalb County Snapfinger Creek Watershed Treatment Plant (

Quote Number:
Q-8022927

Quote Amount:
\$65,335.18

Date:
3/31/23

Quote Expiration Date:
9/29/23

Account Rep:
Dan Meyer

Account Rep Email:
dan.meyer@bisdigital.com

Account Rep Phone:
(800) 834-7674 x4518

Item	Product Code	Qty	Unit Price	Total Price
Professional Digital 4ch PA Mixer DANTE Capable w/8ch USB out and POTS/VoIP Interface	BIS-MX-DAN-USB8PV4	1.00	\$3,330.00	\$3,330.00
Power Amplifier 2ch. 350W 8ohms Series 4	BIS-AMP-2C350-S4	1.00	\$1,215.00	\$1,215.00
Custom Furniture (Requires Manager Approval)	BIS-FURN-C	1.00	\$2,790.00	\$2,790.00
18" Gooseneck Microphone (Series 2)	BIS-MIC-GN18-S2	1.00	\$364.50	\$364.50
Microphone Shock Mount Plate w/XLR Connector	BIS-MS-338646	1.00	\$89.10	\$89.10
Ceiling Array Tri-Element Microphone White	BIS-MIC-CAM-TEW	1.00	\$855.00	\$855.00
Mic. Array Dante Junction Box for BIS-MIC-CAM-TEW	BIS-MIC-CAM-DJB	1.00	\$215.10	\$215.10
Mic. Array Dante Interface Box for BIS-MIC-CAM-TEW	BIS-MIC-CAM-DIB	1.00	\$445.50	\$445.50
Wireless System SL Lavalier Microphone Series 1	BIS-WSSL-LM-S1	1.00	\$274.50	\$274.50
Wireless System SL Bodypack Transmitter Series 1	BIS-WSSL-BPT-S1	1.00	\$603.00	\$603.00
Wireless System SL Single-Channel Rackmount Receiver Series 1	BIS-WSSL-SCRR-S1	1.00	\$742.50	\$742.50
Wireless System SL 2-Bay Tabletop Charging Station Series 1	BIS-WSSL-2BTCS-S1	1.00	\$315.00	\$315.00
8" Drop Tile Ceiling Speakers - White	BIS-SP-DTC	4.00	\$103.50	\$414.00
HD IP PTZ Camera Fixed Dome (Series 2)	BIS-IP-HD-PTZ-FD-S2	1.00	\$1,485.00	\$1,485.00

Item	Product Code	Qty	Unit Price	Total Price
Wall Mount for BIS-IP-HD-PTZ-FD	BIS-WMF-IP-HD-PTZ-FD	1.00	\$139.50	\$139.50
IP DVR Core License (Series 2)	BIS-IP-DVR-CS2	1.00	\$135.00	\$135.00
IP Video Decoder w/Multiview	BIS-VC-IP-VDMV	1.00	\$675.00	\$675.00
4K/60 4x2 HDMI Matrix Switcher	BIS-EXTRN-DXP-42-HDMI	1.00	\$1,530.00	\$1,530.00
4K/60 HDMI DTP2 Transmitter (330ft) with Audio Embedding	BIS-EXTRN-DTP2-T-211	1.00	\$823.50	\$823.50
4K/60 HDMI DTP2 Receiver (330ft) with Audio De-Embedding	BIS-EXTRN-DTP2-R-211	2.00	\$832.50	\$1,665.00
4K/60 HDMI DTP2 Transmitter (330ft) Wallplate (White)	BIS-EXTRN-DTP2-T-201-D-W	1.00	\$1,125.00	\$1,125.00
Annotation Presentation System w/Wireless Link (Core Pro Series 2)	BIS-CYNAP-CORE-PRO	1.00	\$3,915.00	\$3,915.00
Wireless Keyboard & Mouse	SO-LWKM	1.00	\$54.00	\$54.00
85" Commercial Display 4K	BIS-D-4K-85	1.00	\$4,275.00	\$4,275.00
40"-90" Commercial Grade Full Motion Wall Mount 150lbs Max	BIS-CGD-WMT-FM-40-90	1.00	\$719.10	\$719.10
Room Control Processor 360 (Series E)	BIS-E-RCP-360	1.00	\$2,925.00	\$2,925.00
7" Tabletop Room Control Touch Panel White (Series E)	BIS-E-7T-RCTP	1.00	\$2,385.00	\$2,385.00
7" Wall Mount TouchLink Scheduling Panel (Black)	BIS-EXTRN-TLS-725M-B	1.00	\$2,070.00	\$2,070.00
Room Agent TouchLink Room Booking Software	BIS-EXTRN-TLS-RA	1.00	\$0.00	\$0.00
DANTE USB I/O Adapter (2ch)	BIS-USB-DANTE-2CHIO	1.00	\$225.00	\$225.00
12U Rack Enclosure Cabinet (Series 2)	BIS-REC-12S2	1.00	\$1,017.00	\$1,017.00
Network Switch w/PoE 16-port (Series 8)	BIS-NS-POE-16-S8	1.00	\$1,170.00	\$1,170.00
Power Distribution System (Series 2)	BIS-PWR-DIST-S2	1.00	\$405.00	\$405.00
1U Rack Shelf (Series 2)	BIS-RSLF-1S2	1.00	\$99.00	\$99.00
19" Single Rack Shelf for BIS-CYNAP-CORE	BIS-CYNAP-CRS	1.00	\$333.00	\$333.00
CAT6 Cable Shielded Black 500'	BIS-W-CAT6-SHB-500	1.00	\$675.00	\$675.00
Microphone Wire 22AWG (Plenum) - 500ft Roll	BIS-W-MP-22AWG-500ft	1.00	\$108.00	\$108.00
Speaker Wire 16AWG (Plenum) - 500ft Roll	BIS-W-SPKR-16AWG-500ft	2.00	\$193.50	\$387.00
HDMI Cable Series 2 (6ft.)	BIS-HDMI-6FT-S2	8.00	\$18.00	\$144.00
HDMI Cable Series 2 (10ft.)	BIS-HDMI-10FT-S2	2.00	\$26.10	\$52.20
6' Shielded CAT6 Patch Cable Plenum	BIS-CAT6-SPC-6-P	8.00	\$52.20	\$417.60
9' Shielded CAT6 Patch Cable Plenum	BIS-CAT6-SPC-9-P	5.00	\$66.60	\$333.00
Installation Supplies	BIS-INST-SUP	1.00	\$558.74	\$558.74
Shipping/Handling	S/H	1.00	\$2,856.36	\$2,856.36
Custom Programming (1 hour)	PRGM	8.00	\$346.50	\$2,772.00
On-site Setup, Installation and Training	SIT	1.00	\$13,365.00	\$13,365.00
Annual ON-SITE SUPPORT (Includes Hardware Replacement) - Contract to be Issued Upon Installation	NMNT-DCR	1.00	\$4,842.99	\$4,842.99

Item	Product Code	Qty	Unit Price	Total Price
TIPS Contract 220704 - Audio Visual Equipment, Supplies, and Services	BIS-X-TIPS			
				Total (Before Tax): \$65,335.18

Bill of Materials

Account Name:

Dekalb County Snapfinger Creek Watershed Treatment Plant (GA)

Quote Name:

I - MAR 2023 - Q-8023012 - Conference Room Option: A - Same - Dekalb County Snapfinger Creek Watershed Treatment Plant

Quote Number:

Q-8023012

Quote Amount:

\$65,335.18

Date:

3/31/23

Quote Expiration Date:

9/30/23

Account Rep:

Dan Meyer

Account Rep Email:

dan.meyer@bisdigital.com

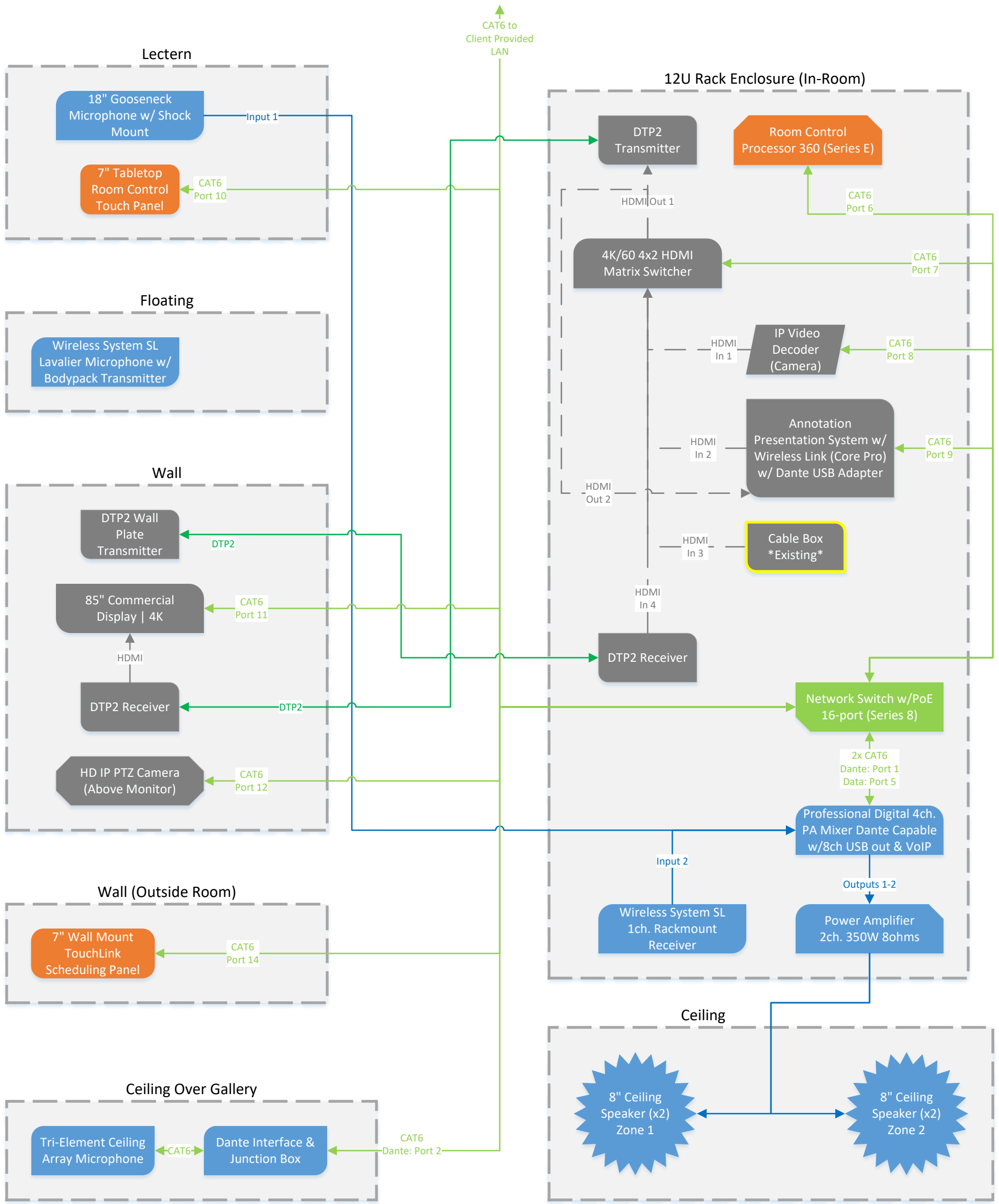
Account Rep Phone:

(800) 834-7674 x4518

Item	Product Code	Qty	Unit Price	Total Price
Professional Digital 4ch PA Mixer DANTE Capable w/8ch USB out and POTS/VoIP Interface	BIS-MX-DAN-USB8PV4	1.00	\$3,330.00	\$3,330.00
Power Amplifier 2ch. 350W 8ohms Series 4	BIS-AMP-2C350-S4	1.00	\$1,215.00	\$1,215.00
Custom Furniture (Requires Manager Approval)	BIS-FURN-C	1.00	\$2,790.00	\$2,790.00
18" Gooseneck Microphone (Series 2)	BIS-MIC-GN18-S2	1.00	\$364.50	\$364.50
Microphone Shock Mount Plate w/XLR Connector	BIS-MS-338646	1.00	\$89.10	\$89.10
Ceiling Array Tri-Element Microphone White	BIS-MIC-CAM-TEW	1.00	\$855.00	\$855.00
Mic. Array Dante Junction Box for BIS-MIC-CAM-TEW	BIS-MIC-CAM-DJB	1.00	\$215.10	\$215.10
Mic. Array Dante Interface Box for BIS-MIC-CAM-TEW	BIS-MIC-CAM-DIB	1.00	\$445.50	\$445.50
Wireless System SL Lavalier Microphone Series 1	BIS-WSSL-LM-S1	1.00	\$274.50	\$274.50
Wireless System SL Bodypack Transmitter Series 1	BIS-WSSL-BPT-S1	1.00	\$603.00	\$603.00
Wireless System SL Single-Channel Rackmount Receiver Series 1	BIS-WSSL-SCRR-S1	1.00	\$742.50	\$742.50
Wireless System SL 2-Bay Tabletop Charging Station Series 1	BIS-WSSL-2BTCS-S1	1.00	\$315.00	\$315.00
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HD IP PTZ Camera Fixed Dome (Series 2)	BIS-IP-HD-PTZ-FD-S2	1.00	\$1,485.00	\$1,485.00

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Wall Mount for BIS-IP-HD-PTZ-FD	BIS-WMF-IP-HD-PTZ-FD	1.00	\$139.50	\$139.50
IP DVR Core License (Series 2)	BIS-IP-DVR-CS2	1.00	\$135.00	\$135.00
IP Video Decoder w/Multiview	BIS-VC-IP-VDMV	1.00	\$675.00	\$675.00
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Wireless Keyboard & Mouse	SO-LWKM	1.00	\$54.00	\$54.00
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40"-90" Commercial Grade Full Motion Wall Mount 150lbs Max	BIS-CGD-WMT-FM-40-90	1.00	\$719.10	\$719.10
Room Control Processor 360 (Series E)	BIS-E-RCP-360	1.00	\$2,925.00	\$2,925.00
7" Tabletop Room Control Touch Panel White (Series E)	BIS-E-7T-RCTP	1.00	\$2,385.00	\$2,385.00
7" Wall Mount TouchLink Scheduling Panel (Black)	BIS-EXTRN-TLS-725M-B	1.00	\$2,070.00	\$2,070.00
Room Agent TouchLink Room Booking Software	BIS-EXTRN-TLS-RA	1.00	\$0.00	\$0.00
On-site Setup, Installation and Training	SIT	1.00	\$13,365.00	\$13,365.00
DANTE USB I/O Adapter (2ch)	BIS-USB-DANTE-2CHIO	1.00	\$225.00	\$225.00
12U Rack Enclosure Cabinet (Series 2)	BIS-REC-12S2	1.00	\$1,017.00	\$1,017.00
Network Switch w/PoE 16-port (Series 8)	BIS-NS-POE-16-S8	1.00	\$1,170.00	\$1,170.00
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HDMI Cable Series 2 (10ft.)	BIS-HDMI-10FT-S2	2.00	\$26.10	\$52.20
6' Shielded CAT6 Patch Cable Plenum	BIS-CAT6-SPC-6-P	8.00	\$52.20	\$417.60
9' Shielded CAT6 Patch Cable Plenum	BIS-CAT6-SPC-9-P	5.00	\$66.60	\$333.00
Installation Supplies	BIS-INST-SUP	1.00	\$558.74	\$558.74
Shipping/Handling	S/H	1.00	\$2,856.36	\$2,856.36
Custom Programming (1 hour)	PRGM	8.00	\$346.50	\$2,772.00
Annual ON-SITE SUPPORT (Includes Hardware Replacement) - Contract to be Issued Upon Installation	NMNT-DCR	1.00	\$4,842.99	\$4,842.99

Item	Product Code	Qty	Unit Price	Total Price
TIPS Contract 220704 - Audio Visual Equipment, Supplies, and Services	BIS-X-TIPS			
				Total (Before Tax): \$65,335.18



Wiring Legend:
 - Audio:
 - HDMI:
 - VGA:
 - Composite:
 - Network:
 - USB:
 - HDBaseT:

Clients Existing Equipment

Signature: _____

Date: _____

ALL IDEAS, DESIGNS AND PLANS REPRESENTED BY THIS DRAWING ARE OWNED BY AND ARE THE PROPERTY OF BIS DIGITAL . THEY WERE CREATED AND DEVELOPED FOR USE ON THIS SPECIFIED PROJECT ONLY. NONE OF THE IDEAS, DESIGNS AND PLANS SHALL BE USED BY ANY PERSONS OR CORPORATIONS FOR ANY PURPOSE WITHOUT THE WRITTEN CONSENT OF BIS DIGITAL .		Dekalb County Snapfinger Creek Watershed Treatment Plan (GA) Q-8023012 Conference Room	
		AUDIO / VIDEO LINE DRAWING	
1350 NE 58th STREET, SUITE 300 FORT LAUDERDALE, FL 33334 PHONE: 800.715.1234 WEBSITE: www.bisdigital.com	AUTHOR: M.J.C.	DWG NO: 1	REV: A
DATE: 3.31.2023	SHEET: 1		

Installation Overview

BIS Digital is committed to delivering high-quality AV systems that meet the needs of our clients; our installation process is an integral part of this commitment. The following section is a general overview of the steps we take to ensure a seamless experience. Note: The final schedule is determined with the client after a proposal is accepted and a purchase order is received.

Our installation process begins with careful planning and design to ensure that the AV system meets the needs of the end users and is properly integrated into the space. This includes conducting site surveys to assess the physical space and infrastructure, as well as working with clients to understand their specific needs and requirements. In circumstances where we are not able to conduct a technical walkthrough pre-quotation or believe the project would benefit from an additional review, we will coordinate a site survey at the client's earliest convenience. This allows us to properly assess the physical space and infrastructure, and solidify whether any site preparations need to be made in advance, such as providing lockable storage or installing power outlets as needed to support the AV system. Product orders will commence immediately following this final site review meeting and can take 2-3 weeks, depending on manufacturing and shipping times.

Once the site is prepared, BIS Digital will connect and configure all hardware and software components of the AV system. All work will be performed by BIS Digital Technicians only, with no subcontractors. This may include installing and configuring audio processors, amplifiers, and control systems, as well as integrating the AV system with other building systems as applicable. Installation times can range from two days to two weeks per room depending upon the complexity of the system and environment. Custom programming and support will be provided by BIS Digital programmers, who will be available throughout the installation period and for routine performance upgrades and maintenance through remote service. BIS Digital follows all local building codes and regulations when performing work and ensures that all components are installed safely and securely.

After all elements are installed and tested, our technicians will provide user training to ensure that all end users are comfortable operating the AV system. The scope of training will vary depending on the complexity of the project and the number of users who need to be trained. This may include hands-on training sessions, demonstrations, and the creation of user manuals or other documentation as needed. Ongoing training can also be provided through an on-site service or remote service agreement if desired. Our goal is to ensure that all end users have the knowledge and skills they need to effectively use and maintain the AV system.



Support and Service Overview

At BIS Digital, we are committed to meeting our customers' service and support requirements and honoring all product warranties. We also offer comprehensive maintenance programs that include on-site and remote support, service, and training in addition to warranty fulfillment. Complete details are available upon request.

We have a 24/7 toll-free service hotline staffed by experienced technical service representatives, as well as options for placing service calls directly on our website or by phone. In most cases, we can resolve issues over the phone or in a video conference, but there may be times when an on-site visit is necessary. We use hosted customer relationship management (CRM) software to track the performance of our supported systems and our customers' services. Our technicians receive service calls through our internal service coordinator, and the cost of service coverage depends on the customer's service agreement. When a service call is completed, an automated email is sent to the customer with the results.

To ensure that we're responding quickly and efficiently to our customer requests and service issues, we've also implemented a Service Level Management Escalation Policy that outlines how we handle different levels of severity and how we communicate with our customers. Sometimes, we may need to escalate issues for technical or managerial reasons. Technical escalations involve bringing in additional expertise to resolve technical problems as quickly as possible, while managerial escalations involve higher levels of decision-making authority to address procedural or behavioral obstacles that may be holding up the resolution of a situation.

To optimize these systems, we ask every customer to contact the Technical Support Center first:

(800) 715-1234
Support@BISDigital.com

In the event a BIS Digital technical support representative does not respond in a prompt manner (within 8 business hours), customers can escalate their service issue to the contacts below.

Account Manager – Dan Meyer
(800) 834-7674 x. 4518

Technical Services Manager – Gary Jones
(800) 834-7674 x. 4513

President – Steve Coldren
(800) 834-7674 x. 4504