

October 15, 2018

Mr. Allen Rossum
Managing Member
The Rossum Group, LLC
2095 Highway 211 2F #348
Braselton, GA 30517

Re: ITB 18-101013 Painting and Wallpapering Services

Dear Mr. Rossum:

The Department of Purchasing and Contracting is in receipt of your bid submission in response to the above referenced solicitation. This letter is to inform you that your company's bid is the 2nd lowest price bid that is responsive and responsible, and met the required LSBE 20% benchmark. The lowest price bid submitted by ICS, Inc. is responsive and responsible but only demonstrates a sufficient good faith effort.

Our DeKalb First LSBE Ordinance, Section 2-204 permits The Rossum Group, LLC the opportunity to match ICS, Inc. total bid price of \$194,886.20. If your firm agrees to match the lowest bid price, then your firm will be deemed the lowest, responsive and responsible bidder. If your firm chooses not to match the bid price then ICS, Inc. will be deemed the lowest, responsive and responsible bidder.

Please indicate if you will or will not match the lowest price and sign below indicating your decision and return the response no later than 3:00 p.m. Wednesday, October 17, 2018.

Sincerely,



Delois Robinson, MBA, CPPO
Procurement Manager
Purchasing and Contracting Department

DR/jgc

cc: file

Agrees to Match Price: Yes No

Signature:  Date: 10-17-2018

Allen Rossum
Managing Member