

Cost Analysis for purchasing off of the Sourcewell CA# 121522 MNF

The benefits and cost savings of using the competitively let Sourcewell Cooperative Agreement No. 121522 MNF for the purchase of red dyed diesel fuel are the following:

1. Retain service level standards Mansfield currently provides.
 - Mansfield will no longer be available via the current Omnia Contract No. 53315.
2. Reduced freight charges.
 - Freight fees are now passed along at cost.
3. Fixed price fuel hedging.
 - Fixed prices enable the County to protect against unexpected market surges and lock in a fuel spend. Immediate savings were realized once we transferred over to this agreement by providing a \$0.0050 per gallon discount.
4. Consigned fuel.
 - The ability for the government to ease the capital investment in bulk fuel inventory and achieve savings of bulk fuel price economics with pay as you pump liability.
5. Emergency Preparedness.
 - Mansfield makes available dedicated tank wagon and FTL fuel assets that will be moved into an emergency response zone upon an emergency event enabling the County to continue smoothly with operations without added expense and time.
6. Fleet Card benefits.
 - Drivers have access to approximately 93% of retail fueling locations nationwide. This includes discount marketers such as Walmart/Murphy USA and Kroger resulting in less expensive fuel.
7. Access to multiple other products and product lines.
 - DEF
 - Inventory Management/Automatic Dispatch
 - Fuel Cards
 - Fuel Island Maintenance & Repair Services
 - Bio Fuels
 - FuelNet Online Delivery-Invoice Portal & More.