

COST ANALYSIS

POLICE SERVICES E911 UNIT						
APX 6500 / Enh Series	Qty	Open Market Unit Price	Disc. %	Unit Sale Price	Ext. Sale Price	Open Market Price Total
APX6500 Enhance 7/800 MHZ Mobile	246	\$3,253.00	35%	\$2,114.45	\$520,154.70	\$800,238.00
APX O3 Handheld CH	246	\$1,041.00	35%	\$676.65	\$166,455.90	\$256,086.00
WIFI/GNSS STUBBY ANTENNA	246	\$110.00	35%	\$71.50	\$17,589.00	\$27,060.00
TDMA OPERATION	246	\$495.00	35%	\$321.75	\$79,150.50	\$121,770.00
ENH: SMARTZONE OPERATION APX6500	246	\$1,320.00	35%	\$858.00	\$211,068.00	\$324,720.00
REMOTE MOUNT O3 APXM	246	\$327.00	35%	\$212.55	\$52,287.30	\$80,442.00
WI-FI CAPABILITY	246	\$330.00	35%	\$214.50	\$52,767.00	\$81,180.00
AUXILIARY SPKR 7.5 WATT APX	246	\$66.00	35%	\$42.90	\$10,553.40	\$16,236.00
ENH ASTRO DIGITAL CAI OP APX	246	\$567.00	35%	\$368.55	\$90,663.30	\$139,482.00
MULTIKEY OPERATION	246	\$363.00	35%	\$235.95	\$58,043.70	\$89,298.00
ANT 3DB LOW-PROFILE 762-870	246	\$47.00	35%	\$30.55	\$7,515.30	\$11,562.00
P25 TRUNKING SOFTWARE APX	246	\$330.00	35%	\$214.50	\$52,767.00	\$81,180.00
		\$8,249.00		\$5,361.85	\$1,319,015.10	\$2,029,254.00
Non-Discounted Items costs						
Five (5) Year Essential Service	246	\$352.00		\$352.00	\$86,592.00	
DEVICE PROGRAMMING	246	\$92.86		\$92.86	\$22,843.56	
DEVICE INSTALLATION	246	\$214.29		\$214.29	\$52,715.34	
Total Costs					\$1,481,166.00	

MARSHAL'S OFFICE						
APX 6000 /Series	Qty	Open Market Price	Disc. %	Unit Sale Price	Ext. Sale Price	Open Market Price Total
APX6000 Enhance 7/800 MODEL 25 PORTABLE	30	\$3,595.00	35%	\$2,336.75	\$70,102.50	\$107,850.00
ENH: MULTIKEY	30	\$363.00	35%	\$235.95	\$7,078.50	\$10,890.00
P25 9600 BAUD TRUNKING	30	\$330.00	35%	\$214.50	\$6,435.00	\$9,900.00
SMARTZONE OPERATION	30	\$1,320.00	35%	\$858.00	\$25,740.00	\$39,600.00
TDMA OPERATION	30	\$495.00	35%	\$321.75	\$9,652.50	\$14,850.00
ASTRO DIGITAL CAI OPERATION	30	\$567.00	35%	\$368.55	\$11,056.50	\$17,010.00
STANDARD ITEMS						
RSM	30	\$127.12	27%	\$92.80	\$2,784.00	\$3,813.60
WIRELESS EARPIECE	30	\$350.46	27%	\$255.84	\$7,675.20	\$10,513.80
CHARGER	30	\$169.56	27%	\$123.78	\$3,713.40	\$5,086.80
SPARE BATTERY (PMNN4485)	30	\$160.60	27%	\$117.24	\$3,517.14	
Subtotal		\$7,477.74		\$4,925.16	\$147,754.74	\$219,514.20
Non-Discounted Items costs						
Three (3) Year Essential Service	30	\$121.00		\$121.00	\$3,630.00	
DEVICE PROGRAMMING	30	\$92.86		\$92.86	\$2,785.80	
Total		\$7,691.60		\$5,139.20	\$154,170.54	

By authorizing the purchase of the requested items off the statewide contract, the County would be saving a total of \$1,466,769.84 or approximately 35%.