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Presented To:
 DeKalb County Government
 1300 Commerce Drive
 Decatur, Georgia 30030

Date: 9/14/2021
 Valid Until: 10/13/2021
 Terms: NET 30
 FOB: Atlanta, GA

ATTN: Scott Longenbach
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Contract #: (GSA) Schedule Contract # GS-035F-0119Y

Submitted By: Ryan N. Greene

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Internal Palo Alto Firewall Upgrade Project

Hardware and Software

PART NUMBER	DESCRIPTION	QTY	LIST PRICE	UNIT COST	EXTENDED COST
PAN-PA-5250-AC	Palo Alto Networks PA-5250 with redundant AC power supplies	2.00	\$ 105,000.00	\$84,000.00	\$168,000.00
PAN-PA-5250-TP-HA2	Threat prevention subscription for device in an HA pair year 1, PA-5250	2.00	\$ 16,800.00	\$13,440.00	\$26,880.00
PAN-PA-5250-URL4-HA2	PANDB URL filtering subscription for device in an HA pair year 1, PA-5250	2.00	\$ 16,800.00	\$13,440.00	\$26,880.00
PAN-PA-5250-WF-HA2	WildFire subscription for device in an HA pair year 1, PA-5250	2.00	\$ 16,800.00	\$13,440.00	\$26,880.00
PAN-PA-5200-RACK4	Palo Alto Networks PA-5200 4 post rack mount kit.	2.00	\$ 150.00	\$120.00	\$240.00

Hardware and Software SUBTOTAL \$248,880.00

Professional Services

PART NUMBER	DESCRIPTION	QTY	LIST PRICE	UNIT COST	EXTENDED COST
L3-DCT-DESIGN	Data Center-Design - Includes design documentation suitable for product installation (SOW required). Re-architecting the Firewall / F5 Loadbalancing / network routing solution for implementation of this project. This is an estimated cost. Layer 3 will write a scope of work within a proposal to review with the County before the cost is determined based on the effort of the scope of work.	1.00	\$ 4,372.00	\$4,372.00	\$4,372.00
L3-SEC-INST	Security-Installation - Includes staging, physical installation, patching and testing per design documents (SOW required) Re-architecting the Firewall / F5 Loadbalancing / network routing solution for implementation of this project. This is an estimated cost. Layer 3 will write a scope of work within a proposal to review with the County before the cost is determined based on the effort of the scope of work.	1.00	\$ 29,131.00	\$29,131.00	\$29,131.00

Professional Services SUBTOTAL \$33,503.00

Industrial Funding Fee

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PART NUMBER	DESCRIPTION	QTY	LIST PRICE	UNIT COST	EXTENDED COST
IFF	Industrial Funding Fee for GSA Contract (.75% of the cost of hardware, software and maintenance and support)	1.00	\$ 2,128.80	\$2,128.80	\$2,128.80

Industrial Funding Fee SUBTOTAL \$2,128.80

Maintenance and Support

PART NUMBER	DESCRIPTION	QTY	LIST PRICE	TERM	TERM UOM	UNIT COST	EXTENDED COST
PAN-SVC-PREM-5250 M	Layer 3 Communications Branded Premium support year 1, PA-5250	2.00	\$19,000.00	1.0000	ys	\$17,480.00	\$34,960.00

Maintenance and Support SUBTOTAL \$34,960.00

Billing Terms:	1 One Time Bills	Total Cost:	\$319,471.80
First Bill:	\$319,471.80		

Effective September 15, 2021, Palo Alto Networks is increasing their pricing. Layer 3 Communications has worked with Palo Alto to keep the old pricing in place for an order placed on or before October 13, 2021. After October 13, 2021, an updated quote will be presented to DeKalb County Government to reflect the increase in cost.