

Year 1

Item	Description	Term (Month)	Quantity	List Unit Price	Net Unit Price	Total (USD)	Start Date	End Date	Monthly Price (If Applicable)	Market Unit Price	Market Extended Price
Axon Plans & Packages											
20248	TASER 7 EVIDENCE.COM ACCESS LICENSE	60	800	0.00	0.00	0.00	8/1/2021	7/31/2026			\$ 240,000.00
20246	TASER 7 DUTY CARTRIDGE REPLACEMENT ACCESS LICENSE	60	800	0.00	0.00	0.00	8/1/2021	7/31/2026	\$ 5.00	\$ 300.00	\$ 120,000.00
20248	TASER 7 EVIDENCE.COM ACCESS LICENSE	60	2	0.00	0.00	0.00	8/1/2021	7/31/2026	\$ 2.50	\$ 150.00	\$ 600.00
									\$ 5.00	\$ 300.00	
Hardware											
20160	TASER 7 HOLSTER - SAFARILAND, RH+CART CARRIER		744	0.00	0.00	0.00				\$ 80.00	\$ 59,520.00
20161	TASER 7 HOLSTER - SAFARILAND, LH+CART CARRIER		56	0.00	0.00	0.00				\$ 80.00	\$ 4,480.00
20050	HOOK-AND-LOOP TRAINING (HALT) SUIT		4	0.00	0.00	0.00					\$ 3,000.00
20008	TASER 7 HANDLE, YLW, HIGH VISIBILITY (GREEN LASER), CLASS 3R		800	0.00	0.00	0.00			\$ 750.00	\$ 1,720.00	\$ 1,376,000.00
20040	TASER 7 HANDLE WARRANTY, 4-YEAR		800	0.00	0.00	0.00					\$ 240,000.00
22175	TASER 7 LIVE CARTRIDGE, STANDOFF (3.5-DEGREE) NS		2,400	0.00	0.00	0.00			\$ 300.00	\$ 38.00	\$ 91,200.00
22176	TASER 7 LIVE CARTRIDGE, CLOSE QUARTERS (12-DEGREE) NS		2,400	0.00	0.00	0.00			\$ 38.00	\$ 38.00	\$ 91,200.00
22179	TASER 7 INERT CARTRIDGE, STANDOFF (3.5-DEGREE) NS		50	0.00	0.00	0.00			\$ 49.00	\$ 49.00	\$ 2,450.00
22181	TASER 7 INERT CARTRIDGE, CLOSE QUARTERS (12-DEGREE) NS		50	0.00	0.00	0.00			\$ 49.00	\$ 49.00	\$ 2,450.00
22175	TASER 7 LIVE CARTRIDGE, STANDOFF (3.5-DEGREE) NS		1,600	0.00	0.00	0.00				\$38.00	\$ 60,800.00
22176	TASER 7 LIVE CARTRIDGE, CLOSE QUARTERS (12-DEGREE) NS		1,600	0.00	0.00	0.00				\$38.00	\$ 60,800.00
22177	TASER 7 HOOK-AND-LOOP TRN (HALT) CARTRIDGE, STANDOFF NS		1,600	0.00	0.00	0.00				\$38.00	\$ 60,800.00
22178	TASER 7 HOOK-AND-LOOP TRN (HALT) CARTRIDGE, CLOSE QUART NS		1,600	0.00	0.00	0.00				\$38.00	\$ 60,800.00
20018	TASER 7 BATTERY PACK, TACTICAL		960	0.00	0.00	0.00				\$86.00	\$ 82,560.00
20041	TASER 7 BATTERY PACK WARRANTY, 4- YEAR		960	0.00	0.00	0.00				\$18.00	\$ 17,280.00
20042	TASER 7 DOCK & CORE WARRANTY, 4- YEAR		8	0.00	0.00	0.00				\$300.00	\$ 2,400.00
70033	WALL MOUNT BRACKET, ASSY, EVIDENCE.COM DOCK		8	0.00	0.00	0.00				\$43.90	\$ 351.20
74200	TASER 7 6-BAY DOCK AND CORE		8	0.00	0.00	0.00				\$1,500.00	\$ 12,000.00
80090	TARGET FRAME, PROFESSIONAL, 27.5 IN. X 75 IN., TASER 7		10	0.00	0.00	0.00				\$75.00	\$ 750.00
20018	TASER 7 BATTERY PACK, TACTICAL		450	86.00	86.00	38,700.00				\$86.00	\$ 38,700.00
20041	TASER 7 BATTERY PACK WARRANTY, 4- YEAR		450	18.00	18.00	8,100.00				\$18.00	\$ 8,100.00
74200	TASER 7 6-BAY DOCK AND CORE		2	1,500.00	1,500.00	3,000.00				\$1,500.00	\$ 3,000.00
20042	TASER 7 DOCK & CORE WARRANTY, 4- YEAR		2	300.00	300.00	600.00				\$300.00	\$ 600.00

Year 1 (Continued)

Item	Description	Term (Month)	Quantity	List Unit Price	Net Unit Price	Total (USD)			
Other									
20277	TASER 7 CERT WITH VIRTUAL REALITY TRAINING HEADER	60	800	0.00	0.00	0.00	8/1/2021	7/31/2026	
20278	TASER 7 CERT WITH VIRTUAL REALITY TRAINING PAYMENT	12	800	840.00	692.47	553,976.00	8/1/2021	7/31/2022	
20271	AXON VR CONTROLLER KIT		10	0.00	0.00	0.00			\$2,500.00 \$ 25,000.00
20120	TASER 7 INSTRUCTOR COURSE VOUCHER		8	0.00	0.00	0.00			\$395.00 \$ 3,160.00
20119	TASER 7 MASTER INSTRUCTOR SCHOOL VOUCHER		1	0.00	0.00	0.00			\$1,495.00 \$ 1,495.00
80087	TASER 7 TARGET, CONDUCTIVE, PROFESSIONAL (RUGGEDIZED)		10	0.00	0.00	0.00			\$150.00 \$ 1,500.00
20119	TASER 7 MASTER INSTRUCTOR SCHOOL VOUCHER		2	1,495.00	1,495.00	2,990.00			\$1,495.00 \$ 2,990.00
20378	HTC SUNRISE VR HEADSET		25	1,050.00	0.00	0.00			\$1,050.00 \$ 26,250.00
Services									
20392	VIRTUAL REALITY TRAINING (501-1000) LICENSE	60	1	0.00	0.00	0.00	8/1/2021	7/31/2026	\$10,139.00 \$ 608,340.00
85168	CEW FULL SERVICE WITH INSTRUCTOR TRAINING		1	17,000.00	17,000.00	17,000.00			\$17,000.00 \$ 17,000.00
Subtotal						624,366.00			
Estimated Shipping						0.00			
Estimated Tax						0.00			
Total						624,366.00	\$ 3,325,576.20		

Item	Description	Term (Month)	Quantity	List Unit Price	Net Unit Price	Total (USD)
Spares						
Hardware						
20008	TASER 7 HANDLE, YLW, HIGH VISIBILITY (GREEN LASER), CLASS 3R		26	0.00	0.00	0.00
20040	TASER 7 HANDLE WARRANTY, 4-YEAR		26	0.00	0.00	0.00
Subtotal						0.00
Estimated Tax						0.00
Total						0.00

Item	Description	Term (Month)	Quantity	List Unit Price	Net Unit Price	Total (USD)
Year 2						
Hardware						
22175	TASER 7 LIVE CARTRIDGE, STANDOFF (3.5-DEGREE) NS		1,600	0.00	0.00	0.00
22176	TASER 7 LIVE CARTRIDGE, CLOSE QUARTERS (12-DEGREE) NS		1,600	0.00	0.00	0.00
Other						
20278	TASER 7 CERT WITH VIRTUAL REALITY TRAINING PAYMENT	12	800	840.00	840.00	672,000.00
20120	TASER 7 INSTRUCTOR COURSE VOUCHER		8	0.00	0.00	0.00
20119	TASER 7 MASTER INSTRUCTOR SCHOOL VOUCHER		1	0.00	0.00	0.00
Subtotal						672,000.00
Estimated Tax						0.00
Total						672,000.00
						\$ 126,255.00

Year 3						
Item	Description	Term (Month)	Quantity	List Unit Price	Net Unit Price	Total (USD)
Hardware						
22175	TASER 7 LIVE CARTRIDGE, STANDOFF (3.5-DEGREE) NS		1,600	0.00	0.00	0.00
22176	TASER 7 LIVE CARTRIDGE, CLOSE QUARTERS (12-DEGREE) NS		1,600	0.00	0.00	0.00
22177	TASER 7 HOOK-AND-LOOP TRN (HALT) CARTRIDGE, STANDOFF NS		1,600	0.00	0.00	0.00
22178	TASER 7 HOOK-AND-LOOP TRN (HALT) CARTRIDGE, CLOSE QUART NS		1,600	0.00	0.00	0.00
Other						
20278	TASER 7 CERT WITH VIRTUAL REALITY TRAINING PAYMENT	12	800	840.00	840.00	672,000.00
20120	TASER 7 INSTRUCTOR COURSE VOUCHER		8	0.00	0.00	0.00
20119	TASER 7 MASTER INSTRUCTOR SCHOOL VOUCHER		1	0.00	0.00	0.00
Subtotal						672,000.00
Estimated Tax						0.00
Total						672,000.00

\$38.00 \$ 60,800.00
 \$38.00 \$ 60,800.00
 \$38.00 \$ 60,800.00
 \$38.00 \$ 60,800.00
 \$395.00 \$ 3,160.00
 \$1,495.00 \$ 1,495.00
 \$ 247,855.00

Year 4						
Item	Description	Term (Month)	Quantity	List Unit Price	Net Unit Price	Total (USD)
Hardware						
22175	TASER 7 LIVE CARTRIDGE, STANDOFF (3.5-DEGREE) NS		1,600	0.00	0.00	0.00
22176	TASER 7 LIVE CARTRIDGE, CLOSE QUARTERS (12-DEGREE) NS		1,600	0.00	0.00	0.00
Other						
20278	TASER 7 CERT WITH VIRTUAL REALITY TRAINING PAYMENT	12	800	840.00	840.00	672,000.00
20120	TASER 7 INSTRUCTOR COURSE VOUCHER		8	0.00	0.00	0.00
Other (Continued)						
20119	TASER 7 MASTER INSTRUCTOR SCHOOL VOUCHER		1	0.00	0.00	0.00
Subtotal						672,000.00
Estimated Tax						0.00
Total						672,000.00

\$1,495.00 \$ 1,495.00
 \$ 126,255.00

Year 5						
Item	Description	Term (Month)	Quantity	List Unit Price	Net Unit Price	Total (USD)
Hardware						
22175	TASER 7 LIVE CARTRIDGE, STANDOFF (3.5-DEGREE) NS		1,600	0.00	0.00	0.00
22176	TASER 7 LIVE CARTRIDGE, CLOSE QUARTERS (12-DEGREE) NS		1,600	0.00	0.00	0.00
Other						
20278	TASER 7 CERT WITH VIRTUAL REALITY TRAINING PAYMENT	12	800	840.00	840.00	672,000.00
20120	TASER 7 INSTRUCTOR COURSE VOUCHER		8	0.00	0.00	0.00
20119	TASER 7 MASTER INSTRUCTOR SCHOOL VOUCHER		1	0.00	0.00	0.00
Subtotal						672,000.00
Estimated Tax						0.00
Total						672,000.00

\$50,096.90 \$ 126,255.00
 Market Price Savings in \$ Savings in %
 \$ 3,825,941.20 \$ 369,301.20 10%
 \$ 144,274.00 \$ 144,274.00
 \$ 3,681,667.20 \$ 369,301.20 10%

Coop Pricing	
	3,456,640.00
Trade-In Allowance	144,274.00
	3,312,366.00