# ROUTE SLIP FOR SOLICITATIONS UNDER \$100,000.00 FOR USE BY THE DEPARTMENT OF PURCHASING AND CONTRACTING Date Out of P&C: March 15, 2022 ☐ ITB#\_\_\_\_\_ \_\_\_ RFP#\_\_\_\_ \_\_\_\_\_ Change Order #\_\_\_ ☐ RFQ#\_\_\_\_\_ **□** PSA Other \_\_\_SOLE SOURCE (In-House Award)\_\_\_\_ GSA/SWC Amount: \$96,309.00 **Approved by Procurement Manager:** \_\_\_ Delois Robinson, CPPO, Procurement Manager Revenue Generating Yes No **Company Name:** GRM Information Management Services Oracle Contract Number: 1284701 Project Title: In-House Award: SS - Sole Source-Off-Site Records Storage for County Clerk Superior Court. Routing for added approval by CPO, COO and CEO. BOC approval not required as this is an In-House Award and its cumulative total is less than the \$100K BOC threshold. FOR USE BY THE CHIEF PROCUREMENT OFFICER Date Received: Cathryn G. Horner, CPPB, CPO Comments/Notes: In-House Award: SS-Sole Source-Off-Site Records Storage for County Clerk Superior Court. Routing for additional CPO approval. Forward To: Chief Operating Officer FOR USE BY THE CHIEF OPERATING OFFICER Date Received: Approved: \_\_\_\_\_ Date: \_\_\_\_\_ Zachary Williams, COO Comments/Notes: In-House Award: SS - Sole Source-Off-Site Records Storage for County Clerk Superior Court. Routing for additional COO approval. Forward To: X Chief Executive Officer FOR USE BY THE CHIEF EXECUTIVE OFFICER Date Received: \_\_\_\_

Date:

**Return To:** X Purchasing & Contracting

Comments/Notes:

Michael L. Thurmond, CEO



TO: Cathryn G. Horner, Chief Procurement Officer

FROM: Brenda H. Redus, Senior Procurement Agent, Team C

THROUGH: Delois Robinson, Procurement Manager, Team C

SUBJECT: Award Recommendation – (Sole Source) Off-Site Records Storage

DATE: March 15, 2022

SS – (Sole Source) Off-Site Records Storage for County Clerk Superior Court with GRM Information Management Services: for use by Finance-Risk Management (Fin). Consists of the purchase of an off-site records storage system for documents assigned to the County Clerk Superior Court for the County. Risk Management recommends award to GRM Information Management Services, the only records storage firm to utilize the O'Neil Records Management Software (RMS), that is currently used for these records by the County, thus allowing for compatibility and continuity of records management.

Recommend approval of the sole source with:

GRM Information Management Services, 215 Coles Street, Jersey City, NJ 07310

Amount Not To Exceed: \$96,309.00

NOTES:

1. Amount Spent On Previous Contracts: \$0.00

2. Funding: General Operating (Fin)

Approved:

Cathryn G. Horner, CPPB Zachary Williams, Michael L. Thurmond

Chief Procurement Officer Chief Operating Officer Chief Executive Officer

Attachments: (4)

- Non-Competitive Purchase Request Form (NCPR)
- Sole Source Letter
- Quote
- UD Request Memo

### **AGENDA NOTES**

Solicitation Name and #	CC Colo Course Off Cit - December C
Solicitation Name and #	SS - Sole Source-Off-Site Records Storage for
	County Clerk Superior Court with GRM
G • B	Information Management Services
Senior Procurement Agent	Brenda H. Redus
Date Solicitation bid prices expires.	N/A
(Indicate if vendor has agreed to extend	
bid date/prices. Include new date.)	
Solicitation Name, Number and	N/A
Contract Number of expiring/expired	
Contract (If no previous contract, please	
indicate N/A)	
Provious Contract Number	N/A
Previous Contract Number, Contractor Name and Award Amount	IN/A
(Include increases and Total Award	
Amount)	
Amount)	
Previous Amount Spent on	\$0.00
Expiring/Expired Contract (If multiple	
award; List Amount Spent per Contract	
and include Total	
Amount Spent)	
Prime Contractor Information and	(GRM Information Management Services
LSBE-Subcontractor (Prime:	(Prime)
Company Name, Owner Name and	Matthew Diaz, General and Operations Manager
Title, Number years in business and	Years in Business: 34
Number of Years doing business with	Years Doing Business With DeKalb County: 0
DeKalb County)	
(LSBE: LSBE Type (DeKalb or MSA,	
Participation Percentage, Company	
Name, Owner Name and Title,	
Address, Type of Work Provided,	
Number of years in business and	
Previous Business/Contracts and	
Amounts in DeKalb County)	
Attachments	Non-Competitive Purchase Request Form
11th Chillian	Sole Source Letter
	• Quote
	UD Request Memo



P&C Rev. 12/13/2018

# Department of Purchasing and Contracting NON-COMPETITIVE PROCUREMENT REQUEST FORM

Requesting Department: FINANCE- RISK MANAGEMENT Department Contact Person: PAUL MURPHY Telephone: 4042942552 Email: PTMURPHY@DEKALBCOUNTYGA.GOV Suggested Supplier: GRM INFORMATION MANAGEME Requisition Number: Estimated Amount of Purchase: \$ 96,309.00 Detailed Description of the Goods or Services to be purchased: OFF-SITE RECORDS STORAGE AND SERVICES **Emergency** (For Emergency Requests, Please check this box and answer all questions below.) 1. Date and Time of Emergency Occurrence: Please state the nature of the emergency posing a risk to public health, welfare, safety or resources: State how the Estimated Amount was determined to be Fair and Reasonable (attach supporting documentation): ✓ Sole Source (Please check box and answer all of the following completely.) 1. Provide and explanation why the product, service or supplier requested is the only method that can satisfy the requirements. Please explain why alternatives are unacceptable. Be specific with regard to specification, features, characteristics, requirements, capabilities and compatibility. (Attach additional documents, if necessary): GRM is the sole vendor utilizing the same software, O'Neil Systems, as DeKalb County Records Management Program. This allows seamless systems interface, allows electronic transfer of existing data, promotes data integrity and avoids additional costs for data entry. 2. Will this purchase obligate us to a particular vendor for future purchases? (Either in terms of maintenance that only this vendor will be able to perform and/or if we purchase this item, will we need more "like" items in the future to match this one?) Explain in detail. n/a Explain the impact to the County or Public if this request is not approved. The use of a second, or additional software, would require retraining DeKalb employees, and additional time and costs related to data entry and affect data integrity. I hereby request that this non-competitive procurement request be approved for the purchase of the above stated work, material, equipment, commodity, or service. Department Director (Typed/Printed Name) Dianne McNabb Signature: Diann Do Not Write Below - for the Department of Purchasing and Contracting Use Only Signature Brenda H. Redus Determination Signature Brenda H. Redus Determination Determ Procurement Agent (Typed/Printed Name) Brenda H. Redus Procurement Manager (Typed/Printed Name) Delois Robinson Signature: Approved Not Approved Signature: , Director, Department of Purchasing and Contracting Date:



### **Public Notice of Proposed Award of Sole Source Procurement**

Section A – Description of Proposed Sole Source Procurement			
<b>Description of Supplies/Services:</b> Contract with firm to interface with incumbent Records Management system.	provide off-site storage of County records via		
<b>Demonstration of Contractor's Unique Qualifica</b> : Management software and GRM Information Management storage program. This will allow for seamless systems maintain data integrity and avoid costly new data entry and avoid costly new data.	nt uses the same software in its off-site records interface, electronic transfer of existing data,		
Section B – To Be Completed by the Department of Pu	rchasing and Contracting		
Market Survey Results  Data Public Notice posted on websites December 3, 200	<b>71</b>		
Date Public Notice posted on website: December 3, 202	21		
Date Public Notice closed: December 9, 2021			
Review of Offers			
Were any offers received (Yes/No): No			
Number of offers received: N/A			
Responders: N/A			
Purchasing Agent review and recommendation This is Information Management to provide off-site records storag Superior Court. The County currently uses O'Neil Record GRM Information Management is the only records storag offers compatibility and continuity of records management.	ge for documents assigned to the County Clerk ds Management software for these records and age firm to utilize the same software, which		
This new service estimate for a three-year period with GR I recommend approval of this sole source provider.	RM Information Management is \$96,309.00.		
Brenda H. Redus	February 17, 2022		
Agent Signature	Date		
Procurement Manager Signature	Date		

Project Name		Oracle Integration and Services for I-9 Verification and Background Investigations		
Attachments (/sit %20 Contact sfba  Project Name Har Solu Attachments (/sit		Sole Source Notice (/sites/default/files/users/user3547/Sole%20Source%20Public%20Notice%20- %20HireRight%20(cc).pdf) sfbailey@dekalbcountyga.gov (mailto: sfbailey@dekalbcountyga.gov)		
		Hammerhead Piercing Tools  Sole Source Notice (/sites/default/files/users/user3547/Sole%20Source%20Public%20Notice%20- %20Ditch%20Witch%20(cc).pdf)		
Project	2011 CVSA Eauir	Equipment Upgrade/Trade in		
Name		Sment Opgrade/ made in		
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Attachment Contact	Sole Source Noti (/sites/default/file tbdawson@deka	ice es/users/user3547/Sole%20Source%20NITV%20Federal%20Service%20(Police%20Services).p		
Attachment Contact Project Nar	Sole Source Noti (/sites/default/file tbdawson@deka	ice es/users/user3547/Sole%20Source%20NITV%20Federal%20Service%20(Police%20Services).palbcountyga.gov (mailto: tbdawson@dekalbcountyga.gov)		
Attachment Contact Project Nar	Sole Source Noti (/sites/default/file tbdawson@deka	ice es/users/user3547/Sole%20Source%20NITV%20Federal%20Service%20(Police%20Services).pelbcountyga.gov (mailto: tbdawson@dekalbcountyga.gov)  Off-Site Records Storage for Finance-Risk Management  Sole Source Notice		
Attachment Contact Project Nar Attachment Contact	Sole Source Noti (/sites/default/file tbdawson@deka	ice s/users/user3547/Sole%20Source%20NITV%20Federal%20Service%20(Police%20Services).p albcountyga.gov (mailto: tbdawson@dekalbcountyga.gov)  Off-Site Records Storage for Finance-Risk Management  Sole Source Notice (/sites/default/files/users/user3547/Sole%20Source%20Public%20Notice%20Form_BR.pdf)  bredus@dekalbcountyga.gov (mailto: bredus@dekalbcountyga.gov)  Laptop for Use for iNTREO/Delta BAS System		
Attachment Contact Project Nar Attachment Contact Project Nar Attachment	Sole Source Noti (/sites/default/file tbdawson@deka	ice ps/users/user3547/Sole%20Source%20NITV%20Federal%20Service%20(Police%20Services).ps/ palbcountyga.gov (mailto: tbdawson@dekalbcountyga.gov)  Off-Site Records Storage for Finance-Risk Management  Sole Source Notice (/sites/default/files/users/user3547/Sole%20Source%20Public%20Notice%20Form_BR.pdf)  bredus@dekalbcountyga.gov (mailto: bredus@dekalbcountyga.gov)		



# Secure. Reliable. Easy.

850 Maxham Road • Suite 1000 • Lithia Springs, GA 30122 T. 770.819.7992 F. 770.819.7945

VIA EMAIL

March 15, 2022

Attn: Cathryn Horner, Director Purchasing and Contracting DeKalb County
1300 Commerce Drive, 2<sup>nd</sup> Floor
Decatur, Georgia 30030

GRM Information Management Services of Atlanta, LLC is currently proposing a storage solution for DeKalb County. In doing so, it was identified that DeKalb County uses O'Neil Cloud Software to barcode, transfer, track, store, and provide all related services (retention, inventory search, process, track and report retrieval requests and destruction activity) for approximately 45,000 records boxes, approximately 8,000 of which are being considered for this project.

O'Neil Software is one of the leading software used in the records storage industry worldwide, and GRM was a pioneer in establishing this software for record storage use. The Atlanta location General Manager, Matthew C. Diaz, is RSSQL certified by Oneil University; a program established by Oneil Software, Inc.

With DeKalb County already using O'Neil software for all their records management program functions and activities, they have the ability to seamlessly transfer their existing inventory data electronically directly to GRM. This is a unique and distinct benefit for DeKalb, which results in both operational efficiency and cost reduction, relating to data entry function, data re-formatting, input of data for records transfer and retrieval functions.

Additionally, DeKalb would still be using the same data structure and functions, which would eliminate the need to re-train employees.

Sincerely,

Matthew Diaz, Manager

GRM Information Management Services of Atlanta LLC





GRM Information Management Services of Atlanta, LLC 850 Maxham Rd STE 1000 Lithia Springs, GA 30122

### PROJECT COST ESTIMATE

December 17, 2021

Cathryn Horner, Director Purchasing and Contracting DeKalb County 1300 Commerce Drive, 2nd Fl. Decatur, Georgia 30030

#### Description & Assumptions:

DeKalb County Records facility is currently storing, onsite, 8,334 boxes (or 10,00 cubic feet) assigned to Clerk Superior Court. The cost summary as provided below makes the following assumptions:

- contract will be finalized by 3/31/22
- below estimated totals are based on a 3 year term, beginning 1/1/22 (actual term to begin upon signtature of contract)
- all add and processing fees will be waived granted all items are brought into GRM within 6 months from contract signature date
- below estimated storage totals are based on GRM receiving 10,000 cubic feet
- below estimated service totals are based on 35% of the storage totals
- the below is an estimate and actual billing may vary dependent on volume received and actual services requested by Dekalb throughout this 3 year term.

Year One Storage- 2022	\$23,760.00
Year One Services- 2022	\$8,316.00
Year Two Storage- 2023	\$23,760.00
Year Two Services- 2023	\$8,316.00
Year Three Storage- 2024	\$23,820.00
Year Three Services- 2024	\$8,337.00

C	\$96.309.00
IContract Total Due	<b>590309.00</b>

Please remit payment to: GRM Information Management Services of Atlanta, LLC PO Box 744491 Atlanta, Ga, 30374-4491

Feel free to contact me at mdiaz@grmdocument.com if I can be of any further assistance. Matthew Diaz



#### **DOCUMENT STORAGE AGREEMENT**

(Hereinafter called "Agreement")

ACCOUNT NUMBER:	RECEIVED FOR	THE ACCO	UNT OF:
DeKalb County Records  (Hereinafter called "Depositor" or a "party")	GRM Information (Hereinafter	_	Services any" or a "party")
3508 Covington Hwv	215 Coles Street		
Number and Street	Number and Street		
Decatur, Ga 30032	Jersey City	NJ	07310
City State Zip	City	State	Zip
404,294,2552	201-798-7100	201-798	-4427
Phone	Phone	Fax	
including the contents thereof, or other goods and property (collectively, the "records"), transported, received, handled or stored hereunder or later received for the account of Depositor shall not exceed a value equal to the monthly storage charge for such container.	by Depositor as its Section 3 below:  Printed Nam		Agents" for purposes of  Signature
See Additional Terms and Conditions That Follow			
	Printed Nam	e	Signature
<b>Initial Term:</b> <u>36 months</u> commencing as of the Effective Date (defined below).	Printed Nam	ie	Signature
Minimum Monthly Storage Charge: \$1,400.00	Printed Nam	e	Signature
<b>Initial Pickup &amp; Processing:</b> Initial Pickup & Processing shall be waived, granted all items are released to GRM within 6 months from contract signature			

#### TERMS AND CONDITIONS

1. Storage and Service Rates: Charges for storage and services shall be at the rates shown on the Company's Schedule of Charges, as same may be amended from time to time in accordance with the terms hereof, which is annexed hereto and made a part hereof (the "Schedule of Charges"). All miscellaneous services, such as indexing and other services for which no charges are specified on the Schedule of Charges are available under special terms and conditions to be agreed upon, in writing, as the occasion arises. Unless otherwise explicitly stated in the Schedule of Charges, storage and service rates are subject to change on an annual basis upon thirty (30) days' written notice. Invoices may include various surcharges implemented by the Company, at the Company's sole but reasonable discretion, on an as-needed basis; such surcharges include, but shall not be limited to, higher than usual fuel costs, transportation to a remote location, and re-boxing contents of damaged boxes upon box arrival. A full month's storage shall be charged for all records remaining in storage for a fraction of a month. Depositor's request for the removal of boxes shall not reduce the monthly storage charge then in effect, unless such request is in writing and calls for the permanent removal thereof, in which event a permanent removal charge shall apply in addition to all access/reference charges. The Company shall destroy Depositor's records

only upon Depositor's written directive, in which event Depositor shall pay a destruction charge in addition to all access/reference charges, and Depositor hereby releases the Company from all liability resulting from destruction pursuant to such directive.

- 2. **Payment:** The Company shall invoice Depositor on a monthly basis, and Depositor agrees to pay to the Company the charges specified thereon (including sales tax if applicable) by the 15<sup>th</sup> of each month, without any abatement, deduction or setoff whatsoever. If Depositor fails to pay any charges within thirty (30) days of the due date, then Depositor shall be charged (i) accrued interest at the rate of 1.5% per month on such unpaid charges until paid in full, and (ii) a flat late payment charge of \$35.00. Depositor agrees to indemnify, defend and hold the Company harmless from and against any and all costs (including, without limitation, reasonable attorneys' or collections agency fees) incurred by the Company in connection with its external efforts to collect outstanding amounts due the Company hereunder or to enforce any other provision of this Agreement. Depositor may dispute, in good faith, by written notice, any portion of an invoice within ninety (90) days of the date thereof; provided, however, that Depositor shall pay all undisputed amounts when due, and if no such dispute notice is received by the Company in accordance with the foregoing, the invoice shall be deemed to be correct and Depositor's ability to dispute same shall be forever barred.
- 3. **Authorization:** Depositor has furnished, in writing, on the cover page hereof, the names of those agent(s) Depositor authorizes (the "Authorized Agent(s)") to (i) have access to the records, (ii) remove or add records and/or any contents thereof, and (iii) order services for Depositor's account. Depositor will promptly notify the Company in writing of the revocation of any such Authorized Agent's authority; no revocation shall be binding until received by the Company.
- 4. **Exclusivity; Right of First Refusal:** (a) Depositor acknowledges and agrees that the rates stated herein reflect Depositor's agreement to maintain the Company as its sole and exclusive provider of Depositor's document storage needs. (b) Upon the expiration and/or sooner termination of this Agreement, Depositor shall afford the Company the right to match the pricing of any other vendor who Depositor is considering engaging for its document storage needs.
- 5. Ownership of Records; Additions to Storage: (a) Depositor warrants and represents that Depositor has lawful possession of and the legal right to store all of the records being serviced by the Company hereunder, and shall indemnify, defend and hold the Company harmless from and against any third party dispute pr claim with regard to the foregoing. (b) Unless otherwise specified by the Company in writing, any additional records obtained by the Company for storage at Depositor's direction shall be governed by the terms, conditions, and provisions of this Agreement.
- 6. **Depositor's Default on Payment Obligations**: Upon Depositor's failure to pay any charges due hereunder, the Company shall have the right (but not the obligation), in its sole discretion, to: (i) terminate this Agreement and dispose of all records stored hereunder, at Depositor's sole cost and expense, upon at least sixty (60) days prior written notice to Depositor; (ii) terminate this Agreement and return all records to Depositor, at Depositor's sole cost and expense, upon at least sixty (60) days prior written notice to Depositor; (iii) suspend the provision of some or all of the services to be provided hereunder; and/or (iv) deny Depositor access to the facility and/or Depositor's records being stored therein. Neither of the aforesaid remedies shall subject the Company to any liability and each such remedy shall be in addition to any other remedies available to the Company pursuant to this Agreement (including, without limitation, the remedies set forth in Section 12(c) below) and applicable law. In the event of the termination of this Agreement and disposal or return of Depositor's records as aforesaid, Depositor shall remain liable to the Company for (i) all storage charges and other charges incurred up to and including the date of such disposal and/or return, and (ii) any and all storage and other charges (including, without limitation, the Minimum Monthly Storage Changes) implemented by the Company in accordance with Section 12(c) below.
- 7. **Facilities; Records Examination and Refusal for Reasonable Cause:** (a) Depositor acknowledges that it has selected the Company's facilities and accepts such facilities in their present "AS IS" condition. (b) The Company has *not* examined the records to be stored hereunder and expressly makes no representation as to their type or content. (c) The Company may refuse to accept Depositor's records for any commercially reasonable cause.
- 8. **Moving of Records by Company:** The Company reserves the right to move, at the Company's expense, any records in storage from the storage facility in which they may be stored to (i) any other LOCAL storage facility owned and/or operated by the Company, and/or (ii) any other location within the storage facility in which they are stored.
- 9. **General Lien for Charges:** The Company shall have a lien upon and security interest in any and all records deposited with the Company by Depositor or on the proceeds thereof in its hand, for all lawful charges for storage, services, money advanced, interest, and all other charges and expenses in relation to such records or any other charges for which Depositor may be liable under this Agreement (including, but not limited to, court costs and reasonable attorneys' fees, and all costs related to the enforcement and exercise of the Company's lien).
- 10. **Limited Liability of Company:** (a) Depositor's records are accepted for storage at the exclusive risk of Depositor for damage thereto from deterioration resulting from the passage of time, Acts of God, or any other cause beyond the reasonable control of the Company. (b) The Company shall not be liable for any representation, understanding or agreement unless in writing and specifically incorporated into this Agreement. (c) The Company shall not be liable for loss or damage resulting from: (i) inadequate packaging performed by Depositor, (ii) Depositor's improper delivery of the records being stored, (iii) delays in delivery, (iv) shipments by third-party couriers, or (v) unauthorized access to the records. (d) **Notwithstanding anything contained in this Agreement to the contrary**,

the Company shall only be liable for failure to use ordinary care, and any such liability shall in no event exceed a total value equal to: (i) in the case of loss or damage, the monthly storage charge per container of records for each such container lost or damaged, and (ii) in the case of liability other than loss or damage, the amounts paid by Depositor in the twelve (12) month period immediately preceding the event giving rise to the liability. (e) In no event shall either party be liable to the other party for any punitive, special, consequential, incidental or indirect damages of any kind, including, without limitation, the cost of cover, damages arising from loss of profits or good will, or loss of economic advantage, whether or not such damages were foreseeable or the other party has been advised of the possibility of such damages, however caused and on any theory of liability. (f) Depositor acknowledges the Company's limits of liability hereunder and agrees to procure, pay for, and maintain adequate insurance to further protect Depositor and the records held hereunder from any loss, damage or other liability of any nature whatsoever.

- 11. **Minimum Monthly Storage Charge:** There shall be a minimum monthly storage charge assessed by the Company (the "Minimum Monthly Storage Charge") for each month throughout the Term (hereinafter defined). During the Initial Term, the Minimum Monthly Storage Charge shall be the amount set forth on the cover page of this Agreement. Prior to the commencement of each Renewal Term (hereinafter defined), Depositor shall receive a revised Schedule of Charges indicating the increase, if any, in the Minimum Monthly Storage Charge going into effect, and such increase shall automatically be incorporated into this Agreement by reference. Notwithstanding anything contained in this Agreement to the contrary, should Depositor's actual monthly storage charges fall below the Minimum Monthly Storage Charge in any given month, Depositor shall nevertheless be required to pay an amount equal to the Minimum Monthly Storage Charge for each such month.
- 12. **Term, Renewal, and Termination:** (a) This Agreement shall automatically be renewed for successive terms (each such successive term being the same length as the Initial Term and hereinafter referred to as a "Renewal Term" and, together with the Initial Term, the "Term") until either party terminates this Agreement by giving the other written notice of its election to terminate at least sixty (60) days prior to the expiration of the then-current Term. Prior to the commencement of each Renewal Term, Depositor shall receive a revised Schedule of Charges indicating the increases, if any, in the Minimum Monthly Storage Charge and other charges payable under this Agreement throughout such Renewal Term, which shall become effective as of the commencement of such Renewal Term, and any such revised Schedule of Charges shall automatically be incorporated into this Agreement by reference. (b) Either party may terminate this Agreement in the event that the other party materially breaches this Agreement and fails to cure such breach within sixty (60) days of the breaching party's receipt of written notice specifying the nature of the breach (such termination hereinafter a termination "For Cause"). (c) The parties acknowledge the inherent difficulty in establishing the loss to the Company in the event that this Agreement is terminated prior to the expiration of the then-current Term; therefore, in the event that (i) Depositor terminates this Agreement (other than a termination For Cause) prior to the expiration of then-current Term, or (ii) the Company terminates this Agreement For Cause, the Company shall have the option of treating all of the charges payable by Depositor hereunder throughout the remainder of such Term as immediately due and payable prior to the Company's release of Depositor's stored records, in which event Depositor shall pay to the Company the Minimum Monthly Storage Charge for each and every month remaining in the then current Term.
- 13. **Post-Termination Transition Period:** Upon Depositor's request, and except as otherwise provided in this Agreement, the Company will, at Depositor's sole cost and expense, reasonably cooperate with Depositor in connection with the removal and transfer of Depositor's records from the Company's facilities to Depositor's and/or its agent's storage facilities (the period during which such cooperation, removal, and transfer occurs hereinafter being referred to as the "Transition Period"), and in the event that the Transition Period and the Company's storage of Depositor's records shall extend beyond the expiration or sooner termination of this Agreement, the terms and provisions of this Agreement shall nevertheless continue to apply (and all storage and service charges shall nevertheless continue to accrue) until all of the records have been removed from the Company's facilities and all monies owed hereunder to the Company have been paid in full, and Depositor shall pay all estimated storage and services charges that shall accrue during the Transition Period to the Company prior to the Company's removal of Depositor's records from its facilities. Depositor shall be entitled to a refund for any overpayments made in accordance with the foregoing.
- 14. **Confidentiality:** All records deposited by Depositor with the Company shall be deemed the confidential information of Depositor. The Company shall use reasonable efforts to maintain such records in strict confidence, and shall not knowingly use, transfer or disclose such records to a third party without the prior written consent of Depositor, unless required to do so in order to comply with an order or subpoena issued by a court or government agency or tribunal. In the event the Company is required by judicial or administrative process to disclose any of Depositor's records, the Company shall promptly notify Depositor (where legally permitted to do so), so as to afford Depositor a reasonable time within which to oppose such process or seek a protective order at Depositor's sole cost and expense. Any loss, damage or other liability hereunder shall be limited as provided in Section 10. Depositor agrees to keep confidential and not to use or to disclose to others during the Term of this Agreement or any time thereafter, except as expressly consented to by Company in writing, any trade secrets, confidential technology, proprietary information or any other matter or thing learned or acquired by Depositor through its association with Company that is not otherwise available to the public.
- 15. **Indemnification:** In the event that Depositor's personnel are on the Company's property or the Company's personnel are on Depositor's property, then Depositor and Company shall each defend and indemnify the other and the other's employees, officers, directors, members, and agents against all damages for bodily injury, death, or damage to real or tangible personal property (other than the records being stored hereunder) to the extent proximately caused by the indemnifying party.

- 16. **Time for Filing Claims:** As a condition precedent to recovery, all claims must be in writing and filed with the Company within ninety (90) days after the date that Depositor discovered (or reasonably should have discovered) the loss of, destruction of, or damage to the records or any part thereof.
- 17. **Intellectual Property:** All right, title and interest in and to the software, object code, source code, interfaces or similar computer code produced or provided by the Company during its performance of the services hereunder (including but not limited to *eAccess*) (collectively, the "Software") shall be and remain the property of the Company, and Depositor shall not acquire any ownership interest in the Software by virtue of this Agreement or otherwise. Depositor acknowledges that to the extent the services performed by the Company include a license to Depositor to utilize the Software (the "License"), such License is limited, non-exclusive and non-transferable, and Depositor may not (i) sublicense, assign, transfer, copy, or distribute the Software to any third party without the express written consent of the Company (which may be withheld in the Company's sole discretion); or (ii) modify, translate, reverse engineer, disassemble, decrypt, decompile or make derivative works of the Software. The Software may be used only for the internal business purposes of Depositor in conjunction with the services provided by the Company hereunder, and only for long as this Agreement shall remain in effect.
- 18. **Force Majeure:** The Company shall not be liable for any default or delay in the performance of its obligations hereunder if caused, directly or indirectly, by labor disputes, strikes or lockouts; wars; acts of terrorism; riots or civil disorder; epidemics, pandemics, or national health emergencies; accidents or unavoidable casualties; interruptions of or delays in transportation or communications; decisions or requirements of any government agency, board, official or other public body; or any other cause beyond the Company's reasonable control.
- 19. **Limited Warranty:** The Company warrants that the services to be provided hereunder shall be provided in a professional and workmanlike manner by trained personnel. EXCEPT AS PROVIDED IN THIS SECTION, THE COMPANY MAKES NO REPRESENTATIONS OR WARRANTIES OF ANY KIND, EXPRESS OR IMPLIED, INCLUDING, WITHOUT LIMITATION, ANY WARRANTY OF MERCHANTABILITY OR FITNESS FOR A PARTICULAR PURPOSE, AND/OR THAT THE SOFTWARE IS ERROR-FREE OR THAT DEPOSITOR'S USE THEREOF WILL BE UNINTERRUPTED.
- 20. Miscellaneous: (i) Assignment. This Agreement may not be assigned by Depositor without the prior written consent of the Company. This Agreement binds the heirs, executors, administrators and permitted assigns of the parties. (ii) Modification. This Agreement cannot be changed except by a written agreement signed by each of the parties. (iii) Entire Agreement. This Agreement represents the entire agreement between the parties with respect to the subject matter hereof, and supersedes all prior negotiations, representations or agreements, whether written or oral. (iv) Waiver. Any waiver of a right or duty afforded under this Agreement shall not be effective unless such waiver is in writing and signed by the party claimed to have given the waiver, and any written waiver shall not be deemed a continuing waiver unless specifically stated, and shall operate only as to the specific term or condition waived. (v) Governing Law. This Agreement shall be governed by and construed in accordance with the laws of the State where the storage facility is located, and if Depositor's records are being stored in the Company's facilities in multiple states, then this Agreement shall be governed by the laws of the State of New Jersey. (vi) Severability. In the event that any court of competent jurisdiction determines that any provision of this Agreement is unlawful or unenforceable, all remaining provisions of this Agreement shall remain in full force and effect, and each such provision shall be deemed modified to the extent necessary to render it enforceable, preserving to the fullest extent permissible the intent of the parties. (vii) Notice. All notices or demands shall be in writing and shall be deemed duly given if delivered (A) by certified or registered mail, with postage prepaid, to the addresses set forth on the first page of this Agreement, on the third business day after the date on which it is so mailed, or (B) by reputable overnight courier, upon receipt thereof. (viii) Independent Contractor. The Company shall be and act as an independent contractor of Depositor, and nothing contained in this Agreement shall be construed as creating a joint venture, partnership, agency, fiduciary or employment relationship between the parties. (ix) Third Party Beneficiaries. Nothing in this Agreement shall be construed as conferring any rights upon third parties or any party other than the Company and Depositor. (x) Electronic Signatures. Signatures of the parties by facsimile or by electronic signature shall be deemed binding, as if such signatures were the original signature of such party. (xi) Counterparts. This Agreement may be executed in counterparts, each of which shall be deemed an original and all of which together shall constitute one instrument. (xii) Survival. Any provisions that, by their nature, are continuing or intended to survive termination, shall survive the expiration or termination of this Agreement (including but not limited to those relating to limitations on liability, confidentiality, the Transition Period, warranties, liens, and payment obligations). (xiii) Not Construed Against Drafter. Both parties have had full opportunity to negotiate the terms of this Agreement, and neither party intends that this Agreement be construed for or against either party because of that party's role in drafting this Agreement.

[SIGNATURES CONTINUE ON NEXT PAGE]

IN WITNESS WHEREOF, the parties hereto have caused this Agreement to be executed as an original by their authorized representative.

### GRM Information Management Services DEKALB COUNTY, GEORGIA

By:(SEAL)	by Dir.(SEAL)
Signature	MICHAEL L. THURMOND Chief Executive Officer DeKalb County, Georgia
Name (Typed or Printed)	Derkalo County, Georgia
Title	Date
Federal Tax I.D. Number	
Date	
ATTEST:	ATTEST:
Signature	BARBARA H. SANDERS, CCC, CMC Clerk of the Chief Executive Officer
Name (Typed or Printed)	and Board of Commissioners of DeKalb County, Georgia
Title	
APPROVED AS TO SUBSTANCE:	APPROVED AS TO FORM:
Department Director	County Attorney Signature
	County Attorney Name (Typed or Printed)



### **DeKalb County Records**

3 Year Term to begin upon contract signature (latest by 3/31/22)

Account #:			
Record Center Storage	Billable Measurement	Rate	Unit
Per cubic foot rate	1.0	\$0.18	Cubic Foot
Storage charges are based on a 30-day l	billing period and are adjusted to reflect the ac	ctual number of days i	n a month.
Record Center Services		Rate	Unit
Containers Added		\$2.00	Cubic Foot
Container Access		\$2.00	Cubic Foot
Container Refiled		\$2.00	Cubic Foot
iles Added (any additional files being barcoded for the fire	st time)	\$2.50	Per Item
ccess File for Delivery (includes file refile)		\$21.66	Per file
Insuccessful File Search		\$21.66	per file
Rush Reference Surcharge (plus retrieval charges)		\$3.00	Per item
Shredding - per file (plus retrieval and Handling charges)		\$6.50	Per Item
Shredding (plus retrieval and Handling charges)		\$3.50	Cubic Foot
ermanent Removal (plus retrieval charges & record chan-	ges)	\$2.50	Cubic Foot
ate Reference (any order placed after 3pm)	,	\$5.00	per occurrence
Pick-up/Delivery Services		Rate	Unit
lext Day Regular Service (Includes First Item)-order by 4:3	0 p.m., Receive next		
ousiness day by 5:00 p.m. Zone 2	·	\$22.00	trip surcharge
Metro Trip Surcharge 2		\$8.00	trip surcharge
ach additional		\$2.25	Per cubic foot
.M. Service-order by 4:30 p.m., Receive by 12:00 p.m. nex	t business day	\$20.00	trip surcharge
dame Day Service-order by 12:00 p.m., Receive by 5:00 p.n	n. that day	\$25.00	trip surcharge
forning Rush Service-order by 4:30 p.m., Receive next but	siness day by 9:30 a.m.	\$45.00	trip surcharge
mergency Service-order by 4:30 p.m., Receive within 3 ho	ours of request	\$51. 0	trip surcharge
Materials - Subject to market change		Rate	Unit
GRM 4-Letter Box		\$5.70	each
GRM 3-Legal Box		\$6.70	each
GRM 8-Push Down Carton Archive		\$4.70	each
Sheets of Barcode Labels		\$1.60	each
Other Services		Rate	Unit
Records Center Hourly Services		\$30.00	per hour
Storage Minimum		\$1,400	per month
Minimum Service Order Charge		N/A	per order
Off-Hour opening-3 hour minimum		\$120.00	per hour
ilefolder Tracking		0.010	each
Client Access Room Charge (to be quoted upon request)		tbd	per room
landling Charge		\$2.50	cubic foot
Record Change (any manual database change)		\$0.55	per item
Oock Access Fee for Pick Up		2.66	per cubic foot
•			•
Account Maintenance Fee		\$ 10.00	monthly
/biz		WAIVED	WAIVED
hird Party Handling Fee (FedEx, UPS, Courier, etc)		\$ 12.00	Per cubic foot
ican on Demand		scan on demand	Unit
Scan on demand - includes the first 50 images ( next day s	service)	\$ 32.00	Image
Camo Day Sarvice order by 42:00 n m. Passive by 5:00 m.	m that day includes the first 50 images	\$ 0.15 \$ 45.00	Per Image
Same Day Service-order by 12:00 p.m., Receive by 5:00 p.	iii. that day-includes the first 50 images	\$ 45.00	Image
		\$ 0.30	Per Image
mergency Service-order by 4:30 p.m., Receive within 3 h	ours of request-includes the first 50 images	\$ 55.00	Image
		\$ 0.40	Per Image

Standard GRM Hours: 8:30am to 5:00pm; Monday Through Friday excluding New Year's Day, Memorial Day, Independence Day, Labor Day, Thanksgiving and Christmas Day. During non-standard hours service is available Monday through Sunday, at the rate of time and a half the hourly rate. There is a 3-hour minimum charge. Any service not listed will be quoted upon request.