



MGT Impact Solutions, LLC
1450 Oakbrook Drive Suite 900
Norcross, GA GA
Phone: (844) 552-9373
Fax: (866) 535-3925

Presented To:
County of DeKalb, GA
1300 Commerce Drive
Decatur, Georgia 30030

Date: 2/3/2026
Valid Until: 5/4/2026
Terms: NET 30
FOB: Atlanta, GA

ATTN: Alex Betancourt
abetancourt@dekalbcountyga.gov

Contract #: Palo Alto Georgia State Contract
Number: 99999-SPD-SPD0000219-0010

Submitted By: Ryan Greene
(770) 225-5280
rgreene@mgt.us

2026 DeKalb County Government Palo Alto Renewal

Table with 2 columns: Description, Total. Row: 2026 DeKalb County Government Palo Alto Renewal, \$699,316.86

Palo Alto - PAN-PA-220-ATP-R

Advanced Threat Prevention subscription renewal, PA-220 1-yr

Table with 8 columns: Asset Name, Serial #, Qty, Term Qty, List Price, % Off List, Unit Price, Total. Contains 5 rows of asset data.

Palo Alto - PAN-PA-220-ATP-R Subtotal: \$1,800.00 8.00% \$1,656.00

Palo Alto - PAN-PA-220-AWF-R

Advanced WildFire subscription renewal, PA-220 1-yr

Table with 8 columns: Asset Name, Serial #, Qty, Term Qty, List Price, % Off List, Unit Price, Total. Contains 2 rows of asset data.

Palo Alto - PAN-PA-220-AWF-R Subtotal: \$720.00 8.00% \$662.40

Palo Alto - PAN-PA-3220-ATP-HA2-R

Advanced Threat Prevention subscription for device in an HA pair renewal, PA-3220

Table with 8 columns: Asset Name, Serial #, Qty, Term Qty, List Price, % Off List, Unit Price, Total. Contains 4 rows of asset data.

Palo Alto - PAN-PA-3220-ATP-HA2-R Subtotal: \$23,080.00 8.00% \$21,233.60

Palo Alto - PAN-PA-3220-AWF-HA2-R

Advanced WildFire subscription for device in an HA pair renewal, PA-3220, 1yr.

Table with 8 columns: Asset Name, Serial #, Qty, Term Qty, List Price, % Off List, Unit Price, Total. Contains 2 rows of asset data.

Palo Alto - PAN-PA-3220-AWF-HA2-R

Advanced WildFire subscription for device in an HA pair renewal, PA-3220, 1yr.

Asset Name	Serial #	Qty	Term Qty	List Price	% Off List	Unit Price	Total
PAN-PA-3220	016201011013	1	4/25/2026-4/24/2027	\$5,770.00	8.00%	\$5,308.40	\$5,308.40
PAN-PA-3220	016201010921	1	4/25/2026-4/24/2027	\$5,770.00	8.00%	\$5,308.40	\$5,308.40

Palo Alto - PAN-PA-3220-AWF-HA2-R Subtotal: \$23,080.00 8.00% \$21,233.60

Palo Alto - PAN-PA-3420-BND-PRECISIONAI-R

PA-3420, Precision AI Network Security Subscription Renewal Bundle (Advanced Threat Prevention, Advanced URL Filtering, Advanced Wildfire, Advanced DNS Security, Advanced SD-WAN and Device Security), 1 years (12 months) term

Asset Name	Serial #	Qty	Term Qty	List Price	% Off List	Unit Price	Total
PAN-PA-3420	024209003252	1	10/8/2026-4/24/2027	\$20,107.18	8.00%	\$18,498.60	\$18,498.60
PAN-PA-3420	024209004779	1	10/8/2026-4/24/2027	\$20,107.18	8.00%	\$18,498.60	\$18,498.60

Palo Alto - PAN-PA-3420-BND-PRECISIONAI-R Subtotal: \$40,214.36 8.00% \$36,997.20

Palo Alto - PAN-PA-450-ATP-HA2-R

PA-450, Advanced Threat Prevention subscription, for one (1) device in an HA pair, 1 year (12 months), term, renewal.

Asset Name	Serial #	Qty	Term Qty	List Price	% Off List	Unit Price	Total
PAN-PA-450	023201006672	1	4/25/2026-4/24/2027	\$945.00	8.00%	\$869.40	\$869.40
PAN-PA-450	023201003874	1	4/26/2026-4/24/2027	\$942.41	8.00%	\$867.02	\$867.02
PAN-PA-450-ATP-HA2-R	023201003681	1	4/25/2026-4/24/2027	\$945.00	8.00%	\$869.40	\$869.40
PAN-PA-450-ATP-HA2-R	023201003764	1	4/25/2026-4/24/2027	\$945.00	8.00%	\$869.40	\$869.40
PAN-PA-450-ATP-HA2-R	023201003822	1	4/25/2026-4/24/2027	\$945.00	8.00%	\$869.40	\$869.40
PAN-PA-450-ATP-HA2-R	023201003842	1	4/25/2026-4/24/2027	\$945.00	8.00%	\$869.40	\$869.40
PAN-PA-450-ATP-HA2-R	023201003847	1	4/25/2026-4/24/2027	\$945.00	8.00%	\$869.40	\$869.40
PAN-PA-450-ATP-HA2-R	023201003863	1	4/25/2026-4/24/2027	\$945.00	8.00%	\$869.40	\$869.40
PAN-PA-450-ATP-HA2-R	023201003877	1	4/25/2026-4/24/2027	\$945.00	8.00%	\$869.40	\$869.40
PAN-PA-450-ATP-HA2-R	023201003888	1	4/25/2026-4/24/2027	\$945.00	8.00%	\$869.40	\$869.40
PAN-PA-450-ATP-HA2-R	023201003917	1	4/25/2026-4/24/2027	\$945.00	8.00%	\$869.40	\$869.40
PAN-PA-450-ATP-HA2-R	023201003925	1	4/25/2026-4/24/2027	\$945.00	8.00%	\$869.40	\$869.40

Palo Alto - PAN-PA-450-ATP-HA2-R Subtotal: \$11,337.41 8.00% \$10,430.42

Palo Alto - PAN-PA-450-ATP-R

PA-450, Advanced Threat Prevention subscription, 1 year (12 months), term, renewal.

Asset Name	Serial #	Qty	Term Qty	List Price	% Off List	Unit Price	Total
PAN-PA-450	023201014060	1	4/26/2026-4/24/2027	\$1,047.12	8.00%	\$963.35	\$963.35
PAN-PA-450	023201014069	1	4/26/2026-4/24/2027	\$1,047.12	8.00%	\$963.35	\$963.35
PAN-PA-450	023201014075	1	4/26/2026-4/24/2027	\$1,047.12	8.00%	\$963.35	\$963.35
PAN-PA-450	023201014189	1	4/26/2026-4/24/2027	\$1,047.12	8.00%	\$963.35	\$963.35
PAN-PA-450	023201014251	1	4/26/2026-4/24/2027	\$1,047.12	8.00%	\$963.35	\$963.35

Palo Alto - PAN-PA-450-ATP-R

PA-450, Advanced Threat Prevention subscription, 1 year (12 months), term, renewal.

Asset Name	Serial #	Qty	Term Qty	List Price	% Off List	Unit Price	Total
PAN-PA-450	023201014056	1	4/26/2026-4/24/2027	\$1,047.12	8.00%	\$963.35	\$963.35
PAN-PA-450-ATP-R	023201014126	1	8/3/2026-4/24/2027	\$762.33	8.00%	\$701.34	\$701.34
PAN-PA-450-ATP-R	023201014438	1	8/3/2026-4/24/2027	\$762.33	8.00%	\$701.34	\$701.34
PAN-PA-450-ATP-R	023201014066	1	8/3/2026-4/24/2027	\$762.33	8.00%	\$701.34	\$701.34
PAN-PA-450-ATP-R	023201014073	1	4/25/2026-4/24/2027	\$1,050.00	8.00%	\$966.00	\$966.00

Palo Alto - PAN-PA-450-ATP-R Subtotal: **\$9,619.71** **8.00%** **\$8,850.12**

Palo Alto - PAN-PA-450-AWF-HA2-R

PA-450, Advanced WildFire subscription, for one (1) device in an HA pair, 1 year (12 months), term, renewal.

Asset Name	Serial #	Qty	Term Qty	List Price	% Off List	Unit Price	Total
PAN-PA-450-AWF-HA2-R	023201003681	1	4/25/2026-4/24/2027	\$945.00	8.00%	\$869.40	\$869.40
PAN-PA-450-AWF-HA2-R	023201003877	1	4/25/2026-4/24/2027	\$945.00	8.00%	\$869.40	\$869.40
PAN-PA-450-AWF-HA2-R	023201003822	1	4/25/2026-4/24/2027	\$945.00	8.00%	\$869.40	\$869.40
PAN-PA-450-AWF-HA2-R	023201003842	1	4/25/2026-4/24/2027	\$945.00	8.00%	\$869.40	\$869.40
PAN-PA-450-AWF-HA2-R	023201003847	1	4/25/2026-4/24/2027	\$945.00	8.00%	\$869.40	\$869.40
PAN-PA-450-AWF-HA2-R	023201003863	1	4/25/2026-4/24/2027	\$945.00	8.00%	\$869.40	\$869.40
PAN-PA-450-AWF-HA2-R	023201003888	1	4/25/2026-4/24/2027	\$945.00	8.00%	\$869.40	\$869.40
PAN-PA-450-AWF-HA2-R	023201003917	1	4/25/2026-4/24/2027	\$945.00	8.00%	\$869.40	\$869.40
PAN-PA-450-AWF-HA2-R	023201003925	1	4/25/2026-4/24/2027	\$945.00	8.00%	\$869.40	\$869.40
PAN-PA-450-AWF-HA2-R	023201006672	1	5/10/2026-4/24/2027	\$906.16	8.00%	\$833.67	\$833.67

Palo Alto - PAN-PA-450-AWF-HA2-R Subtotal: **\$9,411.16** **8.00%** **\$8,658.27**

Palo Alto - PAN-PA-450-AWF-R

PA-450, Advanced WildFire subscription, 1 year (12 months), term, renewal.

Asset Name	Serial #	Qty	Term Qty	List Price	% Off List	Unit Price	Total
PAN-PA-450	023201014056	1	4/26/2026-4/24/2027	\$1,047.12	8.00%	\$963.35	\$963.35
PAN-PA-450	023201014060	1	4/26/2026-4/24/2027	\$1,047.12	8.00%	\$963.35	\$963.35
PAN-PA-450	023201014069	1	4/26/2026-4/24/2027	\$1,047.12	8.00%	\$963.35	\$963.35
PAN-PA-450	023201014075	1	4/26/2026-4/24/2027	\$1,047.12	8.00%	\$963.35	\$963.35
PAN-PA-450	023201014189	1	4/26/2026-4/24/2027	\$1,047.12	8.00%	\$963.35	\$963.35
PAN-PA-450	023201014251	1	4/26/2026-4/24/2027	\$1,047.12	8.00%	\$963.35	\$963.35
PAN-PA-450-AWF-R	023201014066	1	8/3/2026-4/24/2027	\$762.33	8.00%	\$701.34	\$701.34

Palo Alto - PAN-PA-450-AWF-R

PA-450, Advanced WildFire subscription, 1 year (12 months), term, renewal.

Asset Name	Serial #	Qty	Term Qty	List Price	% Off List	Unit Price	Total
PAN-PA-450-AWF-R	023201014126	1	8/3/2026-4/24/2027	\$762.33	8.00%	\$701.34	\$701.34
PAN-PA-450-AWF-R	023201014438	1	8/3/2026-4/24/2027	\$762.33	8.00%	\$701.34	\$701.34
PAN-PA-450-AWF-R	023201014073	1	4/25/2026-4/24/2027	\$1,050.00	8.00%	\$966.00	\$966.00

Palo Alto - PAN-PA-450-AWF-R Subtotal: \$9,619.71 8.00% \$8,850.12

Palo Alto - PAN-PA-5250-ADVURL-HA2-R

Subscription Advanced URL Filtering, 1-year, PA-5250, HA Pair Renewal

Asset Name	Serial #	Qty	Term Qty	List Price	% Off List	Unit Price	Total
PAN-PA-5250-ADVURL-HA2-R	013101004139	1	4/25/2026-4/24/2027	\$32,010.00	8.00%	\$29,449.20	\$29,449.20
PAN-PA-5250-ADVURL-HA2-R	013101007628	1	4/25/2026-4/24/2027	\$32,010.00	8.00%	\$29,449.20	\$29,449.20
PAN-PA-5250-ADVURL-HA2-R	013101013925	1	4/25/2026-4/24/2027	\$32,010.00	8.00%	\$29,449.20	\$29,449.20
PAN-PA-5250-ADVURL-HA2-R	013101013978	1	4/25/2026-4/24/2027	\$32,010.00	8.00%	\$29,449.20	\$29,449.20

Palo Alto - PAN-PA-5250-ADVURL-HA2-R Subtotal: \$128,040.00 8.00% \$117,796.80

Palo Alto - PAN-PA-5250-ATP-HA2-R

Advanced Threat Prevention subscription for device in an HA pair renewal, PA-5250

Asset Name	Serial #	Qty	Term Qty	List Price	% Off List	Unit Price	Total
PAN-PA-5250-AC	013101013925	1	4/25/2026-4/24/2027	\$32,010.00	8.00%	\$29,449.20	\$29,449.20
PAN-PA-5250-AC	013101013978	1	4/25/2026-4/24/2027	\$32,010.00	8.00%	\$29,449.20	\$29,449.20
PAN-PA-5250-AC	013101007628	1	4/25/2026-4/24/2027	\$32,010.00	8.00%	\$29,449.20	\$29,449.20
PAN-PA-5250-AC	013101004139	1	4/25/2026-4/24/2027	\$32,010.00	8.00%	\$29,449.20	\$29,449.20

Palo Alto - PAN-PA-5250-ATP-HA2-R Subtotal: \$128,040.00 8.00% \$117,796.80

Palo Alto - PAN-PA-5250-AWF-HA2-R

Advanced WildFire subscription for device in an HA pair renewal, PA-5250

Asset Name	Serial #	Qty	Term Qty	List Price	% Off List	Unit Price	Total
PAN-PA-5250-AC	013101013925	1	4/25/2026-4/24/2027	\$32,010.00	8.00%	\$29,449.20	\$29,449.20
PAN-PA-5250-AC	013101013978	1	4/25/2026-4/24/2027	\$32,010.00	8.00%	\$29,449.20	\$29,449.20
PAN-PA-5250-AC	013101007628	1	4/25/2026-4/24/2027	\$32,010.00	8.00%	\$29,449.20	\$29,449.20
PAN-PA-5250-AC	013101004139	1	4/25/2026-4/24/2027	\$32,010.00	8.00%	\$29,449.20	\$29,449.20

Palo Alto - PAN-PA-5250-AWF-HA2-R Subtotal: \$128,040.00 8.00% \$117,796.80

Palo Alto - PAN-PA-5250-PAA-HA2-R

Prisma Access Agent subscription for device in an HA pair renewal, PA-5250

Asset Name	Serial #	Qty	Term Qty	List Price	% Off List	Unit Price	Total
PAN-PA-5250-AC	013101007628	1	4/25/2026-4/24/2027	\$21,350.00	8.00%	\$19,642.00	\$19,642.00
PAN-PA-5250-AC	013101004139	1	4/25/2026-4/24/2027	\$21,350.00	8.00%	\$19,642.00	\$19,642.00
Palo Alto - PAN-PA-5250-PAA-HA2-R Subtotal:				\$42,700.00	8.00%		\$39,284.00

Palo Alto - PAN-SVC-4HR-220-R C

MGT Branded 4-Hour Premium support year 1, PA-220

Asset Name	Serial #	Qty	Term Qty	List Price	% Off List	Unit Price	Total
PAN-PA-220	012801040245	1	4/25/2026-4/24/2027	\$533.00	8.00%	\$490.36	\$490.36
PAN-PA-220	012801093871	1	4/25/2026-4/24/2027	\$533.00	8.00%	\$490.36	\$490.36
PAN-PA-220	012801011091	1	4/25/2026-4/24/2027	\$533.00	8.00%	\$490.36	\$490.36
PAN-PA-220	012801071700	1	4/25/2026-4/24/2027	\$533.00	8.00%	\$490.36	\$490.36
PAN-SVC-B4HR-220-R	012801006880	1	4/26/2026-4/24/2027	\$531.54	8.00%	\$489.02	\$489.02
Palo Alto - PAN-SVC-4HR-220-R C Subtotal:				\$2,663.54	8.00%		\$2,450.46

Palo Alto - PAN-SVC-PREM-3220-R M

MGT Branded Palo Alto Premium Support year 1, PA 3220

Asset Name	Serial #	Qty	Term Qty	List Price	% Off List	Unit Price	Total
PAN-PA-3220	016201009206	1	4/25/2026-4/24/2027	\$4,500.00	8.00%	\$4,140.00	\$4,140.00
PAN-PA-3220	016201009304	1	4/25/2026-4/24/2027	\$4,500.00	8.00%	\$4,140.00	\$4,140.00
PAN-PA-3220	016201011013	1	4/25/2026-4/24/2027	\$4,500.00	8.00%	\$4,140.00	\$4,140.00
PAN-PA-3220	016201010921	1	4/25/2026-4/24/2027	\$4,500.00	8.00%	\$4,140.00	\$4,140.00
Palo Alto - PAN-SVC-PREM-3220-R M Subtotal:				\$18,000.00	8.00%		\$16,560.00

Palo Alto - PAN-SVC-PREM-3420-R M

MGT Branded Premium support renewal, PA-3420

Asset Name	Serial #	Qty	Term Qty	List Price	% Off List	Unit Price	Total
PAN-PA-3420	024209003252	1	10/8/2026-4/24/2027	\$5,021.34	8.00%	\$4,619.64	\$4,619.64
PAN-PA-3420	024209004779	1	10/8/2026-4/24/2027	\$5,021.34	8.00%	\$4,619.64	\$4,619.64
Palo Alto - PAN-SVC-PREM-3420-R M Subtotal:				\$10,042.68	8.00%		\$9,239.28

Palo Alto - PAN-SVC-PREM-450-R M

MGT Branded PA-450, Premium support, 1 year (12 months), term, renewal.

Asset Name	Serial #	Qty	Term Qty	List Price	% Off List	Unit Price	Total
PAN-PA-450	023201014066	1	4/2/2026-4/24/2027	\$781.32	8.00%	\$718.81	\$718.81
PAN-PA-450	023201014126	1	4/2/2026-4/24/2027	\$781.32	8.00%	\$718.81	\$718.81
PAN-PA-450	023201014438	1	4/2/2026-4/24/2027	\$781.32	8.00%	\$718.81	\$718.81
PAN-PA-450	023201003917	1	4/25/2026-4/24/2027	\$735.00	8.00%	\$676.20	\$676.20
PAN-PA-450	023201003681	1	4/25/2026-4/24/2027	\$735.00	8.00%	\$676.20	\$676.20
PAN-PA-450	023201003822	1	4/25/2026-4/24/2027	\$735.00	8.00%	\$676.20	\$676.20
PAN-PA-450	023201003842	1	4/25/2026-4/24/2027	\$735.00	8.00%	\$676.20	\$676.20
PAN-PA-450	023201003847	1	4/25/2026-4/24/2027	\$735.00	8.00%	\$676.20	\$676.20
PAN-PA-450	023201003863	1	4/25/2026-4/24/2027	\$735.00	8.00%	\$676.20	\$676.20
PAN-PA-450	023201003877	1	4/25/2026-4/24/2027	\$735.00	8.00%	\$676.20	\$676.20

Palo Alto - PAN-SVC-PREM-450-R M

MGT Branded PA-450, Premium support, 1 year (12 months), term, renewal.

Asset Name	Serial #	Qty	Term Qty	List Price	% Off List	Unit Price	Total
PAN-PA-450	023201003925	1	4/25/2026-4/24/2027	\$735.00	8.00%	\$676.20	\$676.20
PAN-PA-450	023201003888	1	4/25/2026-4/24/2027	\$735.00	8.00%	\$676.20	\$676.20
PAN-PA-450	023201003764	1	4/25/2026-4/24/2027	\$735.00	8.00%	\$676.20	\$676.20
PAN-PA-450	023201014073	1	4/25/2026-4/24/2027	\$735.00	8.00%	\$676.20	\$676.20
PAN-PA-450	023201014251	1	4/26/2026-4/24/2027	\$732.99	8.00%	\$674.35	\$674.35
PAN-PA-450	023201014189	1	4/26/2026-4/24/2027	\$732.99	8.00%	\$674.35	\$674.35
PAN-PA-450	023201014075	1	4/26/2026-4/24/2027	\$732.99	8.00%	\$674.35	\$674.35
PAN-PA-450	023201014069	1	4/26/2026-4/24/2027	\$732.99	8.00%	\$674.35	\$674.35
PAN-PA-450	023201014060	1	4/26/2026-4/24/2027	\$732.99	8.00%	\$674.35	\$674.35
PAN-PA-450	023201014056	1	4/26/2026-4/24/2027	\$732.99	8.00%	\$674.35	\$674.35
PAN-PA-450	023201003874	1	4/26/2026-4/24/2027	\$732.99	8.00%	\$674.35	\$674.35
PAN-PA-450	023201006672	1	4/26/2026-4/24/2027	\$732.99	8.00%	\$674.35	\$674.35

Palo Alto - PAN-SVC-PREM-450-R M Subtotal: \$16,292.88 8.00% \$14,989.43

Palo Alto - PAN-SVC-PREM-5250-R M

MGT Branded Premium support renewal, PA-5250

Asset Name	Serial #	Qty	Term Qty	List Price	% Off List	Unit Price	Total
PAN-PA-5250-AC	013101013925	1	4/25/2026-4/24/2027	\$24,900.00	8.00%	\$22,908.00	\$22,908.00
PAN-PA-5250-AC	013101013978	1	4/25/2026-4/24/2027	\$24,900.00	8.00%	\$22,908.00	\$22,908.00
PAN-PA-5250-AC	013101007628	1	4/25/2026-4/24/2027	\$24,900.00	8.00%	\$22,908.00	\$22,908.00
PAN-PA-5250-AC	013101004139	1	4/25/2026-4/24/2027	\$24,900.00	8.00%	\$22,908.00	\$22,908.00

Palo Alto - PAN-SVC-PREM-5250-R M Subtotal: \$99,600.00 8.00% \$91,632.00

Palo Alto - PAN-SVC-PREM-M-700-P-100-R W

MGT Branded Premium support renewal, Panorama M-700 100 devices

Asset Name	Serial #	Qty	Term Qty	List Price	% Off List	Unit Price	Total
PAN-M-700-P-100	027007001123	1	4/2/2026-4/24/2027	\$23,917.81	8.00%	\$22,004.38	\$22,004.38
PAN-M-700-P-100	027007001124	1	4/2/2026-4/24/2027	\$23,917.81	8.00%	\$22,004.38	\$22,004.38

Palo Alto - PAN-SVC-PREM-M-700-P-100-R W Subtotal: \$47,835.62 8.00% \$44,008.76

Palo Alto - PAN-SVC-PREM-PRA-100-R W

MGT Branded Partner enabled premium support renewal, Panorama 100 devices

Asset Name	Serial #	Qty	Term Qty	List Price	% Off List	Unit Price	Total
Panorama	0007D100689	1	4/25/2026-4/24/2027	\$7,130.00	8.00%	\$6,559.60	\$6,559.60

Palo Alto - PAN-SVC-PREM-PRA-100-R W Subtotal: \$7,130.00 8.00% \$6,559.60

Palo Alto - PAN-SVC-PREM-PRA-25-R W

MGT Branded Premium support renewal, Panorama 25 devices

Asset Name	Serial #	Qty	Term Qty	List Price	% Off List	Unit Price	Total
PAN-PRA-25	000702805536	1	4/25/2026-4/24/2027	\$2,860.00	8.00%	\$2,631.20	\$2,631.20

Palo Alto - PAN-SVC-PREM-PRA-25-R W Subtotal: \$2,860.00 8.00% \$2,631.20

Billing Terms	One Time	Total Cost	\$699,316.86
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* Total cost does not include shipping, handling, insurance and taxes where applicable. This Budgetary Quote is not a contract. It is subject to further MGT internal approvals and is not binding on either party.