

Cost Analysis & Justification for purchasing 10 Cubic Yard Rear Loader Refuse Trucks with Diesel Engines off of the Sourcewell Cooperative Agreement No. 081716-KTC

Use of the Sourcewell Cooperative Agreement No. 081716-KTC with MHC Kenworth will allow for a 1.5-2% reduction in the purchasing of 3 units.

Justification:

1. There is a 1.5-2% cost savings if these trucks are ordered before the end of the year.
2. These trucks are needed as soon as possible in order to complete residential refuse collection in newly acquired service locations throughout DeKalb County.
3. Using the Sourcewell Contract will allow the vehicles to be ordered immediately upon approval which should meet the deadline of December 20, 2019 to get the order in without a price increase.
4. Historically with DeKalb County since 2015, when the Rear Loader Refuse Trucks have been ordered, the same 3 local vendors, (Peterbilt, Peachstate Freightliner and MHC) have bid and each time the award went to MHC Kenworth because they were deemed the lowest, responsive and responsible bidder.
5. It is the most cost effective route to purchase these trucks.