

Agenda Item 2019-3424 Cooperative Agreement

Use of the US Communities Cooperative Agreement will allow for a reduction in the purchase of the following:

Description	Market Price	US Communities Price	Savings	Discount %
**Panasonic Toughbook 54 Standard Public Sector	\$2,557.99	\$2,258.28	\$299.71	11.7%
***Gamber-Johnson Vehicle Doc – Docking Station	\$869.99	\$718.58	\$151.41	17.4%
****Panasonic Public Sector Service Package	\$772.99	\$568.14	\$204.85	26.5%

\*\*Market pricing came from a Google search and includes the vendors: CDW, MacMail, and TigerDirect.com

\*\*\* Market pricing came from a Google search and includes the vendors: CDW, Neobits.com

\*\*\*\*Market pricing came from a Google search and includes the vendors: CDW, Zones.com

For the request, the overall savings are calculated below:

QTY	Description	Market Price	US Communities Price	Savings	Discount %
50	Panasonic Toughbook 54 Standard Public Sector	\$127,899.50	\$112,914.00	\$14,985.50	11.7%
50	Gamber-Johnson Vehicle Doc – Docking Station	\$43,499.50	\$35,929.00	\$7,570.50	17.4%
50	Panasonic Public Sector Service Package	\$38,649.50	\$28,407.00	\$10,242.50	26.5%
TOTAL COST COMPARISON/SAVINGS		\$210,048.50	\$177,250.00	\$32,798.50	15.6%

By authorizing the purchase of the requested items off the US Communities Contract, savings totaling \$32,798.50 or 15.6% would be recognized.