

## **BILL OF SALE, ASSIGNMENT AND ASSUMPTION**

This BILL OF SALE AND ASSIGNMENT (this “Bill of Sale”), dated May 27, 2026, but effective as of April 1, 2026 (the “Effective Date”), is executed and delivered by Galgon HVAC & Mechanical Service, Inc., a Georgia corporation (“Seller”), to Maxair Mechanical, LLC, a Georgia limited liability company (collectively, “Buyer”).

NOW, THEREFORE, for good and valuable consideration in the aggregate amount of \$1.00, the receipt and sufficiency of which is hereby acknowledged, Seller hereby assigns, sells, transfers, conveys and delivers unto Buyer the contract described on Exhibit A attached hereto (the “Subject Contract”). Seller hereby assigns to Buyer, and Buyer hereby assumes and agrees to be solely liable for, any and all liabilities of any type or nature (“Subject Liabilities”) arising out of or relating to the Subject Contract.

Seller agrees and covenants, from time to time on or after the date hereof, upon the reasonable request of Buyer, to execute and deliver to Buyer such further documents or instruments of assignment, conveyance, transfer and confirmation and to take such action as may be necessary in order to more effectively transfer the Subject Contract (and the assumption of the Subject Liabilities) conveyed by this Bill of Sale to, and vest and confirm title to such Subject Contract in (and the assumption of the Subject Liabilities by), Buyer. The execution and delivery of any such additional documents or instruments shall not affect the validity of this Bill of Sale.

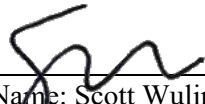
This Bill of Sale and the covenants and agreements contained in this Bill of Sale shall be binding upon and inure to the benefit of the parties hereto and their respective successors and assigns.

This Bill of Sale may be executed and delivered via e-mail or other transmission method (including pdf or any electronic signature complying with the U.S. federal E-SIGN Act of 2000, e.g., www.docusign.com), and upon receipt shall be deemed to have been validly executed, delivered and effective for all purposes.

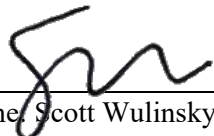
**[Remainder of Page Intentionally Left Blank; Signature Page Follows]**

IN WITNESS WHEREOF, Buyer and Seller have executed this Bill of Sale as of the date first set forth above and effective as of the Effective Date.

**MAXAIR MECHANICAL, LLC**

By:  \_\_\_\_\_  
Name: Scott Wulinsky  
Title: Treasurer

**GALGON HVAC & MECHANICAL SERVICE, INC.**

By:  \_\_\_\_\_  
Name: Scott Wulinsky  
Title: Treasurer

**EXHIBIT A**

Subject Contract

(attached)

**CPA NO. 1384955**

**for**

**ITB No. 24-101656**

**On Call Heating, Ventilation, and Air Conditioning Services  
(Annual Contract with 2 Options to Renew)**

**BETWEEN:**

**DEKALB COUNTY, GEORGIA**

**AND**

**GALGON HVAC & MECHANICAL SERVICES, INC  
1800 MacArthur Blvd NW,  
Atlanta, GA 30318  
Email: [alex@galgonhvac.com](mailto:alex@galgonhvac.com)**

**GALGON HVAC & MENCHANICAL SERVICES, INC**

*Danielle Swearingen, Procurement Agent  
E-mail: [drswearingen@dekalbcountyga.gov](mailto:drswearingen@dekalbcountyga.gov)*

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July 31, 2024

**Email:** [alex@galgonhvac.com](mailto:alex@galgonhvac.com)

Galgon HVAC & Mechanical Services, Inc.  
1800 MacArthur Blvd NW  
Atlanta, GA 30318

**NOTICE OF AWARD**  
**ITB 24-101656, On Call HVAC Services (Annual Contract w/2 Options to Renew)**

**Estimated Amount: \$809,799.00**

Dear Mr. Galgon:

This confirms that the DeKalb County Board of Commissioners (BOC) at the *July 23, 2024*, meeting acted to approve the contract award for **Contract No. 1384955 - ITB 24-101656, On Call HVAC Services (Annual Contract w/2 Options to Renew)** in accordance with your response to the subject Invitation to Bid (ITB).

A notice to proceed (NTP) meeting will be scheduled for a later date. Please work with Danielle Swearingen, Procurement Agent, [drswearingen@dekalbcountyga.gov](mailto:drswearingen@dekalbcountyga.gov), in providing the necessary documents to complete this transaction and in conjunction with the NTP Meeting. Immediately proceed to acquire (1) the current certificate of insurance (COI), (2) valid county or city Business License, and a (3) Sub-Agreement with each LSBE in accordance with the terms of the ITB and County Contract. The above listed executed contract documents must be completed and returned to Danielle Swearingen via email upon your receipt of this Notice of Award.

No work is to begin until you have received the Notice to Proceed (NTP) from the Procurement Manager of DeKalb County. No County department has the authority to authorize you to perform any work until the Notice to Proceed has been issued.

Sincerely,

*Danielle Swearingen*  
Danielle Swearingen  
Procurement Agent  
Department of Purchasing and Contracting

DR:ds *DR*

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NOA  
ITB 24-101656

LSBE Information

<b>LSBEs:</b>	Spec Group, LLC. (LSBE-DeKalb)	% Participation: 15
	M.E. Cubed Engineering, LLC. (LSBE-DeKalb)	% Participation: 5

**NOTE:**

You are required to prepare separate sub-agreements between your company and the above LSBE that you identified in your Bid for this project. The following language (terms and conditions) must be included in the LSBE sub-agreement:

- (1) The percentage (%)/and dollar amount of the agreement (this amount should be the same as documented on the Letter of Intent (LOI) included in your bid package.
- (2) The solicitation and contract number should also be incorporated into the document – i.e. “this sub agreement is in support of DeKalb County Contract #1373363 (to be provided upon execution).
- (3) Prime shall pay the LSBE Sub no later than seven (7) calendar days from prime contractor’s receipt of payment from DeKalb County.
- (4) **Substitution Language in place of termination clause –**  
*All requests for changes or substitutions of the subcontractors named in the notarized schedule of LSBE Participation shall be made in writing to the LSBE Review Panel and shall clearly and fully set forth the basis for the request, including documentary proof or affidavits of individuals, where necessary. The LSBE Review Panel will review the request and make a final decision. The facts supporting the request must not have been known nor reasonably should have been known by either party prior to the submission of the notarized Schedule of LSBE Participation. Post-award LSBE shopping is prohibited and may be cause for cancellation, rejection or other punitive remedies against the prime contractor.*
- (5) The Prime/LSBE shall also incorporate a proposed “work schedule” that identifies the work to be completed by the LSBE according to the SOW (scope of work) through the term of the contract.

**The sub-contractor agreement between your company and the LSBE must be sent to [DekalbFirstLSBE@dekalbcountyga.gov](mailto:DekalbFirstLSBE@dekalbcountyga.gov) for approval prior to scheduling the Notice to Proceed Meeting. Any questions regarding the LSBE Sub-Agreement should be directed to Ms. Panya Dixon at [pmdixon@dekalbcountyga.gov](mailto:pmdixon@dekalbcountyga.gov) or call at 404.371.3641. Also, copy Danielle Swearingen on this communication [drswearingen@dekalbcountyga.gov](mailto:drswearingen@dekalbcountyga.gov) .**



DeKalb County  
GEORGIA

**DeKalb County  
Department of Purchasing and Contracting**  
Maloof Administration Building, 1300 Commerce Drive, 2<sup>nd</sup> Floor, Decatur,  
Georgia 30030

**April 1, 2024**

**INVITATION TO BID (ITB) NO. 24-101656**

**ON CALL HEATING, VENTILATION & AIR CONDITIONING SERVICES  
(ANNUAL CONTRACT WITH 2 OPTIONS TO RENEW)**

**DEKALB COUNTY, GEORGIA**

Procurement Agent: Amanda Morton  
Phone: (404) 687-2739  
Email: ammorton@dekalbcountyga.gov

**Mandatory DeKalb First LSBE Meeting:** **April 3, 2024, and April 10, 2024**  
(Bidders must attend 1 meeting via video conference.) 4572 Memorial Drive, Decatur, Georgia 30032  
Main Conference Room - A  
(Meetings are held at 10:00 a.m. and 2:00 p.m.)  
Video Conference: Utilize the link supplied on our webpage labeled "DeKalb First LSBE Video Meeting"

**Pre-Bid Conference: (Mandatory)** **April 15, 2024 @ 2:00 PM ET**  
<https://dekalbcountyga.zoom.us/j/81212325988>  
Deadline for Submission of Questions: 5:00 P.M. ET, April 16, 2024  
Bid Opening: 3:00 P.M. ET, April 25, 2024  
<https://dekalbcountyga.zoom.us/j/88147859305>  
Price Schedule Opening: 3 – 5 Business days after Bid Opening

<b>FIRM'S NAME AND ADDRESS:</b> (Street, City, State and Zip Code. Type or print):  <b>Federal Tax ID No.</b> <u>26-0819636</u> <b>ARE YOU A DEKALB COUNTY FIRM?</b> Yes ___ No <b>X</b>	<b>TELEPHONE AND FAX NUMBERS WITH AREA CODE:</b> Phone: <u>404 352 1500</u> E-mail: <u>Steve@GalgonHVAC.com</u>
<b>SIGNATURE OF PERSON AUTHORIZED TO SIGN BID AND DATE:</b> <u>Steve Galy</u>	<b>SIGNER'S NAME AND TITLE (Type of Print):</b> <u>Stephen Galgon President/CEO</u>

THE RESPONSIBILITY FOR SUBMITTING A RESPONSE TO THIS BID TO THE DEPARTMENT OF PURCHASING AND CONTRACTING OF DEKALB COUNTY GOVERNMENT ON OR BEFORE THE STATED DATE AND TIME WILL BE SOLELY AND STRICTLY THE RESPONSIBILITY OF THE BIDDER.

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**INVITATION TO BID NO. 24-101656**

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## INVITATION TO BID OVERVIEW

### A. PURPOSE:

DeKalb County Government (the County) is soliciting bids for **ITB # 24-101656 On Call Heating, Ventilation and Air Conditioning Services (Annual Contract with 2 Options to Renew)** from responsible bidders.

### B. GENERAL INFORMATION:

#### 1. BID TIMETABLE:

The anticipated schedule for the bid process is as follows:

Date Issued:	April 1, 2024
<b>Mandatory DeKalb First LSBE Meeting:</b> (Bidders must attend 1 meeting on either of the dates listed.)	<b>April 3, 2024, and April 10, 2024</b> 4572 Memorial Drive, Decatur, Georgia 30032 Main Conference Room - A (Meetings are held at 10:00 a.m. and 2:00 p.m.)
<b>Pre-Bid Conference:</b>	<b>April 15, 2:00 PM EST (Mandatory)</b> <a href="https://dekalbcountyga.zoom.us/j/81212325988">https://dekalbcountyga.zoom.us/j/81212325988</a>
Deadline for Submission of Questions:	5:00 P.M. ET, April 16, 2024
Bid Opening:	3:00 P.M. ET, April 25, 2024 <a href="https://dekalbcountyga.zoom.us/j/88147859305">https://dekalbcountyga.zoom.us/j/88147859305</a>
Price Schedule Opening:	3 – 5 Business days after Bid Opening
Bids Valid Until:	Bids shall be valid for 90 days from and including the bid opening date.

#### **Sealed bids are to be addressed and delivered to:**

DeKalb County Department of Purchasing and Contracting  
Maloof Administration Building  
1300 Commerce Drive, 2<sup>nd</sup> Floor  
Decatur, Georgia 30030, not later than **3:00 P.M. ET, April 25, 2024.**

**\*\*\*PRICE SCHEDULE MUST BE SUBMITTED IN A SEPARATE SEALED ENVELOPE OR BIDDER WILL BE DEEMED NON-RESPONSIVE AND WILL NOT BE CONSIDERED FOR AWARD\*\*\***

Submit **one original bid package** (inclusive of the entire Invitation to Bid document and required documents with the exception of the price schedule) stamped “Original” and **one flash drive that is identical to the original bid** to the address listed above. **Do not include price on the flash drive.**

#### 2. CONTACT PERSON:

The contact person for this bid is **Amanda Morton, Procurement Agent**. General inquiries concerning the meaning or interpretation of this Invitation to Bid (ITB) may be requested from the contact person via telephone at via email at [ammorton@dekalbcountyga.gov](mailto:ammorton@dekalbcountyga.gov). Questions and requests for information or clarification concerning the specifications in this ITB must be submitted to the above listed contact person via email no later than the date and time listed in the bid timetable. Questions and requests received after the above stated time or sent to anyone other than the listed contact person will not receive a response or be the subject of addenda.

3. QUESTIONS:

**All requests must be in writing.** Any explanation desired by a bidder regarding the meaning or interpretation of the Invitation to Bid, drawings, specifications, requirements, etc., must be requested in writing and with sufficient time allowed for a reply to reach bidders before the submission of their bids. If any statement in the bidding documents, specifications, plans, etc., appear ambiguous to the Bidder, Bidder is specifically instructed to make a written request to the Department of Purchasing and Contracting as outlined *in* the preceding sentence. Any information given to a prospective bidder concerning an Invitation to Bid will be furnished to all prospective bidders, as an addenda to the Invitation, if such information is necessary to bidders in submitting bids on the Invitation or if the lack of such information would be prejudicial to uninformed bidders. Oral explanations or instructions given before the award of the contract will not be binding. **Questions must be submitted no later than 5:00 pm EST on “Tuesday, April 16, 2024.”**

4. ADDITIONAL INFORMATION/ADDENDA:

The County will issue responses to inquiries and any other corrections or amendments it deems necessary in written addenda issued prior to the bid opening date. Bidders should not rely on any representations, statements or explanations other than those made in this ITB or in any addendum to this ITB. Where there appears to be a conflict between the ITB and any addenda issued, the last addendum issued will prevail. It is the responsibility of the Bidder to ensure awareness of all addenda issued for this solicitation. Please acknowledge the addenda and submit to the DeKalb County Department of Purchasing and Contracting as requested. Bidders may contact the above listed contact person to verify the number of addenda prior to submission. Addenda issued for this ITB will be posted on DeKalb County's website, [www.dekalbcountyga.gov/formalbids](http://www.dekalbcountyga.gov/formalbids). Bidder should regularly check the County's website for addenda.

## INVITATION TO BID PROCEDURES

### **BIDDER INFORMATION:**

- 1. FAILURE TO SUBMIT THE PRICE SCHEDULE IN A SEPARATE SEALED ENVELOPE SHALL DEEM THE BID NON-RESPONSIVE. INCLUDING THE PRICE SCHEDULE IN ANY AREA OUTSIDE OF ITS SEPARATE, SEALED ENVELOPE WILL RESULT IN BIDDER'S BID BEING DEEMED NON-RESPONSIVE.**
2. Failure to return all pages of this Invitation to Bid may result in bid being deemed non-responsive.
3. Minimum specifications are intended to be open and non-restrictive. Contractors are invited to inform the DeKalb County Department of Purchasing and Contracting whenever specifications or procedures appear not to be fair and open. Such information should be supplied as early in the procurement process as possible. Information received in less than five (5) days prior to the scheduled bid opening will not be acted upon unless the DeKalb County Department of Purchasing and Contracting rules that it is in the best interest of the County to consider.
4. Brand names and numbers when provided in solicitations are for reference and to establish a quality standard. Any reference to a brand name shall not be construed as restricting Bidders to that manufacturer (unless "no substitutes" is stated). Bids on equal items will be considered, provided the bid clearly describes the article offered and it is equal or better in quality and function and fully compatible with this requirement.
5. By submitting a bid, Bidder warrants that any goods or services supplied to DeKalb County Government meet or exceed the specifications set forth in this solicitation.
6. If any supplies, materials, and equipment are provided to the County under this solicitation, then such items shall be new and in first-class condition unless the solicitation specifically allows offers of used, reconditioned, or remanufactured items. If newly manufactured products are specified, such products shall be of recent origin and not previously used. No equipment of any type is acceptable if serial numbers or any other manufacturer's identification labels or marks have been removed, obliterated, or changed in any way. A Contractor delivering any such equipment to the County will be deemed to have breached the contract and appropriate action will be taken by the DeKalb County Government Purchasing and Contracting Department.
7. Time of delivery is a part of the solicitation and an element of the contract that is to be awarded. If the Bidder cannot meet the required service delivery dates, a bid should not be submitted. Failure to deliver in accordance with the contract could result in the Contractor being declared in default.

8. Bid Withdrawal

Bids may be withdrawn at any time prior to the bid opening. After bids have been publicly opened, withdrawal of bids shall be based upon Part 3, Section IV, F. within the DeKalb County Purchasing Policy.

9. Expenses of Preparing Responses to this ITB

The County accepts no responsibility for any expenses incurred by Bidders who submit bids in response to this ITB. Such expenses are to be borne exclusively by the Bidders.

10. It is the responsibility of each Bidder to ensure that its submission is received by 3:00 p.m. on the bid due date. The time/date stamp clock located in the Department of Purchasing & Contracting shall serve as the official authority to determine lateness of any bid. The bid opening time shall be strictly observed. Be aware that visitors to our offices will go through a security screening process upon entering the building. Bidders should plan enough time to ensure that they will be able to deliver their submission prior to our deadline. Late submissions, for whatever reason, will not be evaluated. Bidders should plan their deliveries accordingly. Telephone or fax bids will not be accepted.

11. Price Schedule openings shall be conducted in the Department of Purchasing and Contracting three (3) to five (5) days after the bid opening. Only the Price Schedules of responsive bidders shall be opened. The County reserves the right to decide which bid(s) will be deemed responsive and said determination shall be made in accordance with the requirements stated in this solicitation.

12. Federal Work Authorization

Pursuant to O.C.G.A. §13-10-91, the County cannot enter into a contract for the physical performance of services unless the Contractor, its Subcontractor(s) and sub-subcontractor(s), as that term is defined by state law, register and participate in the Federal Work Authorization Program to verify specific information on all new employees. The Bidder certifies that he/she has complied and will continue to comply throughout the contract term with O.C.G.A. §13-10-91 and any related and applicable Georgia Department of Labor Rule. Contractor agrees that in the event it employs or contracts with any Subcontractor(s) in connection with this contract, Contractor will secure from each Subcontractor an affidavit that certifies the Subcontractor's current and continuing compliance with O.C.G.A. §13-10-91 throughout the contract term. Each Subcontractor agrees that in the event it employs or contracts with any sub-subcontractor(s), each Subcontractor will secure from each sub-subcontractor an affidavit that certifies the sub-subcontractor's current and continuing compliance with O.C.G.A. §13-10-91 throughout the contract term.

### 13. LSBE Information

- a. It is the objective of the Chief Executive Officer and Board of Commissioners of DeKalb County to provide maximum practicable opportunity for all businesses to participate in the performance of government contracts. The current DeKalb County List of Certified Vendors may be found on the County website at <http://www.dekalbcountyga.gov/purchasing/>.
- b. It is required that all responding Bidders attend the mandatory LSBE meeting within two-weeks of the solicitation's advertisement, and comply, complete and submit all LSBE forms with the Bidder's response in order to remain responsive. Attendance can be in person, via video conference and teleconference. Video conferencing is available through Skype/Lync. Instructions for attendance via video conference can be found on the County's website at <https://www.dekalbcountyga.gov/purchasing-contracting/dekalb-first-lsbe-program>.
- c. For further details regarding the DeKalb First Local Small Business Enterprise Ordinance, contact a LSBE Program representative, at [DeKalbFirstLSBE@dekalbcountyga.gov](mailto:DeKalbFirstLSBE@dekalbcountyga.gov).

### 14. First Source Jobs Information

The First Source Ordinance is a public regulation which requires contractors and beneficiaries of eligible DeKalb County projects to make a good faith effort to hire fifty (50) percent of all jobs using the First Source Registry. Beneficiaries are immediate recipients of county grants or community development block funds administered by the county of at least \$50,000. Contractors include an individual or entity entering into any type of agreement with the county, funded in whole or in part with county funds. WorkSource DeKalb (WSD) maintains the First Source Registry, comprised of qualified and trained DeKalb County residents. Business Solutions Unit (BSU) is available to assist the employer with selecting the most qualified candidate by using the First Source Registry to meet the company's hiring needs. WSD manages the First Source program through the Business Solutions Unit by assigning a specific BSU Specialist. The First Source process is conducted similarly to the BSU business service request process. The BSU Specialist works closely with employers using TALEO and BSU processes to ensure the hiring needs of the employers are met.

For more information on the First Source Jobs Ordinance requirement, please contact WorkSource DeKalb at [www.dekalbworksource.org](http://www.dekalbworksource.org) or 404-687-3400.

15. Attention to General Terms and Conditions

Bidders are cautioned to thoroughly understand and comply with all matters covered under the General Terms and Conditions section of this ITB. The successful Bidder(s) will enter into a contract approved by the County. The County's ITB document and attachments, subsequent County addenda, and the Bidder's response documents are intended to be incorporated into a contract. All Bidders should thoroughly review this document prior to submitting a bid. Any proposed revisions to the terms or language of this document must be submitted in writing with the bid. Since proposed revisions may result in a bid being rejected if the revisions are unacceptable to the County, bidders should review any proposed revisions with an officer of the firm having authority to execute the contract. No alterations can be made in the contract after award is made.

16. Required Signatures

Bids must be signed by an officer or agent of the firm having the authority to execute contracts.

17. Ethics Rules

Bidders are subject to the Ethics provision within the DeKalb County Purchasing Policy; the Organizational Act, Section 22A, the Code of DeKalb County; and the rules of Executive Order 2014-4. Any violations will be addressed, pursuant to these policies and rules.

To the extent that the Organizational Act, Section 22A, the Code of DeKalb County, and the rules of Executive Order 2014-4 allow a gift, meal, travel expense, ticket, or anything else of value to be purchased for a CEO employee by a contractor doing business with the County, the contractor must provide written disclosure, quarterly, of the exact nature and value of the purchase to the Chief Integrity Officer, if created, or the Finance Director or his/her designee. Every contractor conducting business with the County will receive a copy of these ethical rules at the time of execution of the contract.

18. Business License

Bidders shall submit a copy of its current, valid business license with its Bid or upon award. Georgia companies are to submit a valid county or city business license. Contractors that are not Georgia companies are to provide a certificate of authority to transact business in the State of Georgia and a copy of a valid business license issued by its home jurisdiction. If Bidder holds a professional certification which is licensed by the state of Georgia, then Bidder may submit a copy of its valid professional license with Bidder's bid or upon award unless the Minimum Specifications require submittal with the bid. Any license submitted in response to this ITB shall be maintained by the Contractor for the duration of the contract.

**BID SUBMITTAL:**

1. All bids should be completed in ink or typewritten. Errors should be crossed out and corrections entered in ink or typewritten adjacent to the error. The person signing the bid should initial corrections in ink.
2. Bidders shall complete and submit Attachment A - Required Documents Checklist and all documents responsive to this requirement with the bid submittal.
3. If applicable, provide evidence that the Bidder is a DeKalb County Firm.
4. Bids must be submitted in a sealed envelope(s) or box(es) with the Bidder's name and "**ITB 24-101656, On Call Heating, Ventilation and Air Conditioning (HVAC)**" on the outside of each envelope or box. All Bidders delivering submittals via delivery services, please place the sealed bid envelope(s) or box(es) inside the delivery service envelope(s) or box(es). Bidders are responsible for informing any delivery service of all delivery requirements. No responsibility shall attach to the County for the premature opening of a submission not properly addressed and/or identified. The Decatur postmaster will not deliver certified or special delivery mail to specific addresses within DeKalb County Government.

**C. Contract Award:**

1. Bids submitted will be evaluated and recommended for award to the lowest, responsive, and responsible Bidder(s).
2. The intent of this bid is to make an all-award; however, the County reserves the right to award by line item or multiple awards. The County may accept any item or group of items on any bid, whichever is in the best interest of DeKalb County. If multiple awards are made, the County reserves the right to transfer funds between the awardees in the best interest of the County.
3. The County reserves the right to reject any and all bids, to waive informalities, and to re-advertise.
4. The judgment of DeKalb County Purchasing and Contracting on matters, as stated above, shall be final. The County reserves the right to decide which Bid will be deemed lowest, responsive and responsible.

GENERAL TERMS AND CONDITIONS

- A. In the event of a conflict between any provisions contained in any of the documents governing this transaction, the following shall be the order of precedence: Change Orders or modifications; the Bidder's accepted bid; and the County's ITB.
- B. The Bidder's services shall include all things, personnel, and materials necessary to provide the goods or services that are in compliance with the specifications as authorized by the County.
- C. Bidder extends to the County the option to renew the contract for two (2) additional one year terms, under the same price(s), terms and conditions, and in accordance with Paragraph L, *Term*.
- D. **DELIVERY:**

Delivery of services or goods will commence within Insert delivery requirements in days (X) calendar days upon request.

Bidder state agreement: Yes X No \_\_\_\_\_

Contact Person: Alex Holloway

Telephone Number: 404-275-3401 Cellular Phone Number: 404-275-3401

Address: 1800 MacArthur Blvd, NW

Alternate delivery time *may* be considered provided it is so stated. Bidder state alternate terms for delivery or services below.

\_\_\_\_\_

\_\_\_\_\_ All prices are to be firm, F.O.B. Destination, Freight Prepaid and Allowed. This shall include delivered, unloaded, and placed in designated place. Delivery must be made between 9:00 A.M. and 2:30 P.M. Monday through Friday, unless otherwise required. The successful bidder shall give a 24-hour prior notice of delivery to Department or Division calling in the order and must ask for caller's telephone number as well as Purchase Order form and address, since 24-hour Notice of Delivery is required. The County will unload after prior notice.

**E. DELIVERIES BEYOND THE CONTRACTUAL PERIOD:**

This contract covers all requirements that may be ordered, as distinguished from delivered, during the contract term. This is for the purpose of providing continuity of supply by permitting the County to place orders as requirements arise in the normal course of supply operations. Accordingly, any order mailed (or received, if forwarded by other means than through the mail) to the Contractor on or before the expiration date of the contract, and providing for delivery within the number of days specified in the contract, shall constitute a valid order.

**F. FOREIGN PRODUCTS:**

DeKalb County prefers to buy items produced and/or manufactured in the United States of America; however, foreign products may be considered provided it is so stated. Bidder certifies that items offered on this bid is/are manufactured and produced in the United States.

Yes  X  No      

If "No", state the exact location of plant or facility where items will be produced:

\_\_\_\_\_

**G. COUNTY REQUIREMENT:**

The contract will be an "Indefinite Quantity" type with County requirements to be satisfied on an "as ordered" basis. The County makes no promise, real or implied, to order any quantity whatsoever. This invitation and resulting contract will provide for the normal requirements of DeKalb County, and contracts will be used as primary sources for the articles or services listed herein. Articles or services will be ordered from time to time in such quantities as may be needed. As it was impossible to determine the precise quantities of items described in this invitation that will be needed during the contract term, each contractor is obligated to deliver all articles and services that may be ordered during the contract term.

**H. WARRANTY AND/OR GUARANTY: Insert applicable warranty requirements.**

Contractor warrants that its services under this Agreement shall be free of defects in materials and workmanship for a period of ninety (90) days. The Contractor shall not be liable for indirect, special, or exemplary damages. The Contractor shall be liable for direct damages.

or

The bidder will state below or will furnish a separate letter attachment, which fully explains the conditions of Warranty and/or Guaranty. If no Warranty and/or Guaranty are applicable, it must be so stated. **NOTE: FAILURE TO RESPOND TO THE REQUIREMENTS OF THIS PARAGRAPH MAY RESULT IN THE BID BEING DEEMED NON-RESPONSIVE.**

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**I. SAMPLES & TESTING:**

Samples of items, when required, must be submitted within the time specified, and unless otherwise specified by the County, at no expense to the County. If not destroyed by testing, samples will be returned at bidder's request and expense, unless otherwise specified by the Invitation to Bid. Since tests may require several days for completion, the County reserves the right to use a portion of any supplies before the results of the tests are known, without prejudice to any final adjustments, rejecting the unused portion of the delivery and payment will be made on an adjusted basis for the used portion. The costs of inspections and tests of any item which fails to meet the advertised specifications shall be borne by the bidder.

**J. LITERATURE:**

When the bidder proposes to furnish another product, he is required to furnish, with his bid, literature describing the item(s) being offered. Failure to furnish this literature may result in the bid being deemed non-responsive.

**K. SILENCE OF SPECIFICATIONS:**

The apparent silence of these specifications and any supplemental specifications as to any details, or the omission from it of a detailed description concerning any point, shall be regarded as meaning that only the best commercial practices are to prevail and that only materials of first quality and correct type, size and design are to be used. All workmanship is to be first quality. All interpretations of this specification shall be made upon the basis of this statement, with County interpretation to prevail.

## **L. TERM:**

The Contractor shall commence the Work under this Contract within ten (10) days from the acknowledgement of receipt of the Notice to Proceed (“Commencement Date”). The Initial Term of this Agreement shall be for twelve (12) calendar months, beginning on the Commencement Date. This annual contract comes with two (2) options to renew. Prior to the expiration of the Initial Term, the parties have the option to renew this agreement for a First annual Renewal Term of twelve (12) calendar months. Prior to the expiration of the First annual Renewal Term, the parties have the option to renew this Agreement for a Second annual Renewal Term of twelve (12) calendar months. Without further action by either party, this Agreement will terminate at the end of the Initial Term or at the end of each annual Renewal Term. Each option to renew must be exercised prior to the beginning of each annual Renewal Term and, is only effective upon adoption and approval by the DeKalb County Governing Authority and the Contractor in accordance with the terms of this Contract.

## **M. PRICING:**

Alterations to the Price Schedule may result in the Bidder being deemed non-responsive and its bid may be rejected.

1. **Price Reductions:** If at any time after the date of award, the Contractor makes a general price reduction in the comparable price of any article or service covered by the contract to customers generally, an equivalent price reduction based on similar quantities and/or considerations shall apply to the contract for the duration of the contract period (or until the price is further reduced). Such price reduction shall be effective at the same time and in the same manner as the reduction in the price to customers generally. An occasional sale at a lower price, or sale of distressed merchandise at a lower price, would not be considered a general price reduction under this paragraph. For purposes of this paragraph, a general price reduction shall mean any reduction in the price of an article or service offered:
  - To Contractor's customers.
  - In the Contractor's price schedule for the class of customers; i.e., wholesalers, jobbers, retailers, etc., which was used as the basis for bidding on this contract.

The Contractor shall invoice the County at such reduced price indicating on the invoice that the reduction is pursuant to General Terms and Conditions, paragraph I. as stated within the ITB.

2. Price Escalation Clause: During the life of the contract, the awarded bidder shall furnish price lists to the County for increases, and those of the bidder's supplier (e.g. factory) increases, as prices change. The bidder must also provide a list of the supplier's (e.g. factory's) previous price(s) to the County for purposes of comparison. Price changes will be in effect only after receipt and approval by the Director of the Department of Purchasing and Contracting. Price lists and changes thereto are to be furnished under the contract and without charge to the County. Catalogue(s) or Price List(s) must be submitted to the Department of Purchasing and Contracting, Maloof Administration Building, 1300 Commerce Drive, 2<sup>nd</sup> Floor, Decatur, Georgia 30030.
3. By submission of this bid, the bidder certifies, and in the case of a joint bid each party thereto certifies as to its own organization that in connection with this procurement:
  - The prices in this bid have been arrived at independently, without consultation, communication, or agreement, for the purpose of restricting competition, as to any matter relating to such prices with any other bidder or with any competitor,
  - Unless otherwise required by law, the prices which have been quoted in this bid have not been knowingly disclosed by the bidder and will not knowingly be disclosed by the bidder prior to opening, directly or indirectly to any other bidder or to any competitor:
  - and
  - No attempt has been made or will be made by the bidder to induce any other person or firm to submit or not to submit a bid for the purpose of restricting competition.

**N. PAYMENT:**

1. The County shall pay the Contractor based upon the accepted bid prices submitted by Bidder. Invoices should be signed by the Bidder or authorized delegate and must contain the authorizing DeKalb County Purchase Order (PO) and/or Contract Purchase Agreement (CPA) Number in order for payment to be processed. PO Number must also be on the delivery ticket.

A Contract Purchase Agreement is being issued in lieu of a formal contract. Any reference to a contract refers to the CPA.

2. Invoice(s) must be submitted as follows:

Vendor invoices:

Accounts Payable  
DeKalb County Department of Finance  
1300 Commerce Drive, 3<sup>rd</sup> Floor  
Decatur, GA 30030

For notices:

Chief Financial Officer  
DeKalb County Department of Finance  
1300 Commerce Drive, 6<sup>th</sup> Floor  
Decatur, GA 30030

- a. Upon award, Prime Contractor(s) with Local Small Business Enterprise (LSBE) Subcontractor(s) shall enter utilization reports electronically at [www.dekalbbsbe.info](http://www.dekalbbsbe.info). Proof of payment to the LSBE Subcontractor must be uploaded and submitted. LSBE Subcontractors shall confirm receipt of payment from the Prime, electronically also, at [www.dekalbbsbe.info](http://www.dekalbbsbe.info).
3. The County's official payment terms are Net 30. Payment dates that fall on a weekend or on a holiday will be issued on the County's next business day.

**O. ACCURACY OF WORK:**

The Contractor shall be responsible for the accuracy of the Work and any error and/or omission made by the Contractor in any phase of the Work under this Agreement.

**P. ADDITIONAL WORK:**

The County shall in no way be held liable for any work performed under this section which has not first been approved in writing by the County in the manner required by applicable law and/or the terms of this Contract. The County may at any time order changes within the scope of the Work without invalidating the Contract upon seven (7) days written notice to the Contractor. The Contractor shall proceed with the performance of any changes in the Work so ordered by the County unless such change entitles the Contractor to a change in Contract Price, and/or Contract Term, in which event the Contractor shall give the County written notice thereof within fifteen (15) days after the receipt of the ordered change, and the Contractor shall not execute such changes until it receives an executed Change Order from the County. No extra cost or extension of time shall be allowed unless approved by the County and authorized by execution of a Change Order. The parties' execution of any Change Order constitutes a final settlement of all matters relating to the change in the Work which is the subject of the Change Order. The County shall not be liable for payment for any work performed under this section which has not first been approved in writing by the County in the manner required by applicable law and/or the terms of this Contract.

**Q. OWNERSHIP OF DOCUMENTS:**

All documents, including drawings, estimates, specifications, and data are and remain the property of the County. The Contractor agrees that the County may reuse any and all plans, specifications, drawings, estimates, or any other data or documents described herein in its sole discretion without first obtaining permission of the Contractor and without any payment of any monies to the Contractor therefore. Any reuse of the documents by the County on a different site shall be at its risk and the Contractor shall have no liability where such documents are reused.

**R. RIGHT TO AUDIT:**

The County shall have the right to audit all books and records, including electronic records, relating or pertaining to this contract or agreement, including but not limited to all financial and performance related records, property, and equipment purchased in whole or in part with County funds and any documents or materials which support those records, kept under the control of the Contractor, including but not limited to those kept by the Contractor's employees, agents, assigns, successors and subcontractors. The County also has the right to communicate with Contractor's employees related to the audited records.

The Contractor shall maintain such books and records, together with such supporting or underlying documents and materials, for the duration of this contract and for seven (7) years after termination or expiration, including any and all renewals thereof. The books and records, together with supporting documents and materials shall be made available, upon request to the County or its designee, during normal business hours at the Contractor's office or place of business. In the event that no such locations is available, then the books, records and supporting documents shall be made available for audit at a time and location which is convenient for the County.

**S. SUCCESSORS AND ASSIGNS:**

The Contractor agrees it shall not sublet, assign, transfer, pledge, convey, sell, or otherwise dispose of the whole or any part of this Contract or his right, title, or interest therein to any person, firm, or corporation without the previous written consent of the County. If the County consents to any such assignment or transfer, then the Contractor binds itself, its partners, successors and assigns to all covenants of this Contract. Nothing contained in this Contract shall create, nor be interpreted to create privity, or any other relationship whatsoever, between the County and any person, or entity or than Contractor.

**T. REVIEWS AND ACCEPTANCE:**

Work performed by the Contractor shall be subject to review and acceptance in stages as required by the County. Acceptance shall not relieve the Contractor of its professional obligation to correct, at his own expense, any errors in the Work.

#### **U. TERMINATION OF AGREEMENT:**

The Contractor understands and agrees that the date of the beginning of Work, rate of progress, and time for completion of the Work are essential conditions of this Contract. Both parties may, for its own convenience and at its sole option, without cause and without prejudice to any other right or remedy of the party, elect to terminate the Contract by delivering to the other party, at the address listed in the Notices article of this Contract, a written notice of termination specifying the effective date of termination. Such notice shall be delivered to the other party at least thirty (30) days prior to the effective date of termination. If Contractor's services are terminated by the County, the termination will not affect any rights or remedies of the County then existing or which may thereafter accrue against Contractor or its surety. In case of termination of this Contract before completion of the Work, Contractor will be paid only for the portion of the Work satisfactorily performed through the effective date of termination as determined by the County. Neither party shall be entitled to recover lost profits, special, consequential or punitive damages, attorney's fees or costs from the other party to this Contract for any reason whatsoever. This Contract shall not be deemed to provide any third-party with any remedy, claim, right of action, or other right. The parties' obligations pursuant to this Section shall survive any acceptance of Work, or termination or expiration of this Contract.

#### **V. INDEMNIFICATION AGREEMENT:**

The Contractor shall be responsible from the execution date or from the time of the beginning of the Work, whichever shall be the earlier, for all injury or damage of any kind resulting from the Work, to persons or property, including employees and property of the County. The Contractor shall exonerate, indemnify, and save harmless the County, its elected officials, officers, employees, agents and servants, hereinafter collectively referred to in this Section as "the County Indemnitees," from and against all claims or actions based upon or arising out of any damage or injury (including without limitation any injury or death to persons and any damage to property) caused by or sustained in connection with the performance of this Contract or by conditions created thereby or arising out of or any way connected with Work performed under this Contract, as well as all expenses incidental to the defense of any such claims, litigation, and actions. Furthermore, Contractor shall assume and pay for, without cost to the County Indemnitees, the defense of any and all claims, litigation, and actions suffered through any act or omission of the Contractor, or any Subcontractor, or anyone directly or indirectly employed by or under the supervision of any of them. Notwithstanding any language or provision in this Contract, Contractor shall not be required to indemnify any County Indemnitee against claims, actions, or expenses based upon or arising out of the County Indemnitee's sole negligence. As between the County Indemnitees and the Contractor as the other party, the Contractor shall assume responsibility and liability for any damage, loss, or injury, including death, of any kind or nature whatever to person or property, resulting from any kind of claim made by Contractor's employees, agents, vendors, Suppliers or Subcontractors caused by or resulting from the performance of Work under this Contract, or caused by or resulting from any error, omission, or the negligent or intentional act of the Contractor, vendors, Suppliers, or Subcontractors, or any of their officers, agents, servants, or employees.

The Contractor shall defend, indemnify, and hold harmless the County Indemnitees from and against any and all claims, loss, damage, charge, or expense to which they or any of them may be put or subjected by reason of any such damage, loss, or injury. The Contractor expressly agrees to provide a full and complete defense against any claims brought or actions filed against the County Indemnitees, where such claim or action

involves, in whole or in part, the subject of the indemnity contained in this Contract, whether such claims or actions are rightfully or wrongfully brought or filed. The County has the sole discretion to choose the counsel who will provide the defense. No provision of this Contract and nothing herein shall be construed as creating any individual or personal liability on the part of any elected official, officer, employee, agent or servant of the County, nor shall the Contract be construed as giving any rights or benefits hereunder to anyone other than the parties to this Contract. The parties' obligations pursuant to this Section shall survive any acceptance of Work, or termination or expiration of this Contract.

## **W. INSURANCE:**

Prior to commencing work, Contractor shall, at its sole expense, procure and maintain insurance of the types and in the amounts described below from insurer(s) authorized to transact business in the state where the work or operations will be performed by Contractor. Such insurance shall be placed with admitted insurers that maintain an A.M. Best's rating of not less than "A" (Excellent) with a Financial Size Category of VII or better with coverage forms acceptable to Contractor. The insurance described below shall be maintained uninterrupted for the duration of the project, including any warranty periods, and shall protect Contractor, and others as required by contract, for liabilities in connection with work performed by or on behalf of Contractor, its agents, representatives, employees or Contractors.

1. Certificates of Insurance in companies doing business in Georgia and acceptable to the County covering:
  - (a) Statutory Workers' Compensation Insurance, or proof that Contractor is not required to provide such coverage under State law;
    - (1) Employer's liability insurance by accident, each accident \$1,000,000
    - (2) Employer's liability insurance by disease, policy limit \$1,000,000
    - (3) Employer's liability insurance by disease, each employee \$1,000,000
  - (b) Professional Liability Insurance on the Contractor's services in this Agreement with limit of \$1,000,000;
  - (c) Commercial General Liability Insurance covering all operations with combined single limit of \$1,000,000;
  - (d) Comprehensive Automobile Liability Insurance with form coverage for all owned, non-owned and hired vehicles with combined single limit of \$1,000,000.
  - (e) Umbrella or Excess Insurance. Umbrella or excess insurance is to be provided with General Liability, Auto Liability and Employers Liability scheduled as underlying policies with limits not less than the following:
    - \$5,000,000 per occurrence
    - \$5,000,000 aggregate

2. Additional Insured Requirement:

(a) The County, its elected officials, officers, employees and agents, hereinafter referred to in this article and in the article entitled "Certificates of Insurance" as "the County and its officers" are to be named as additional insured on all policies of insurance except worker's compensation and professional liability insurance with no cross suits exclusion. The County and its officers shall be included as additional insureds under commercial general liability and commercial umbrella insurance, for liabilities arising out of both the ongoing and completed operations of Contractor. Such additional insured coverage shall be endorsed to Contractor's policy by attachment of ISO Additional Insured Endorsement forms CG 20 10 10 01 (ongoing operations) and CG 20 37 10 01 (products-completed operations), or form(s) providing equivalent coverage.

(b) All coverages required of the Contractor will be primary over any insurance or self-insurance program carried by the County.

(c) If the Contractor is a joint venture involving two (2) or more entities, then each independent entity will satisfy the limits and coverages specified here or the joint venture will be a named insured under each respective policy specified.

3. Fidelity Bond coverage shall be provided. Coverage limits shall not be less than the amount scheduled in the contract.

4. Certificates of Insurance must be executed in accordance with the following provisions:

(a) Certificates to contain policy number, policy limits, and policy expiration date of all policies issued in accordance with this Agreement;

(b) Certificates to contain the location and operations to which the insurance applies;

(c) Certificates to contain Contractor's protective coverage for any subcontractor's operations;

(d) Certificates to contain Contractor's contractual liability insurance coverage;

(e) Certificates are to be **issued** to:

**DeKalb County, Georgia**  
**Director of Purchasing & Contracting**  
**The Maloof Center, 2<sup>nd</sup> Floor**  
**1300 Commerce Drive**  
**Decatur, Georgia 30030**

5. The Contractor shall be wholly responsible for securing certificates of insurance coverage as set forth above from all subcontractors who are engaged in this work.

6. The Contractor agrees to carry statutory Workers' Compensation Insurance and to have all subcontractors likewise carry statutory Workers' Compensation Insurance.

7. Contractor agrees to waive all rights of subrogation and other rights of recovery against the County and its officers and shall cause each Subcontractor to waive all rights of subrogation for all coverage, excluding Professional E&O.

8. Failure of the County to demand such certificate or other evidence of full compliance with these insurance requirements or failure of the County to identify a deficiency from evidence provided will not be construed as a waiver of the Contractor's obligation to maintain such coverage. Contractor understands and agrees that the purchase of insurance in no way limits the liability of the Contractor.

9. Certificates shall state that the policy or policies shall not expire, be cancelled or altered without at least sixty (60) days prior written notice to the County. Policies and Certificates of Insurance listing the County and its officers as additional insureds (except for workers' compensation insurance) shall conform to all terms and conditions (including coverage of the indemnification and hold harmless agreement) contained in this Contract.

10. If the County shall so request, the Contractor will furnish the County for its inspection and approval such policies of insurance with all endorsements, or confirmed specimens thereof certified by the insurance company to be true and correct copies. Contractor shall be responsible and have the financial wherewithal to cover any deductibles or retentions included on the certificate of insurance.

#### **X. GEORGIA LAWS GOVERN:**

The laws of the State of Georgia shall govern the construction of this Contract without regard for conflicts of laws. Should any provision of this Contract require judicial interpretation, it is agreed that the court interpreting or construing the same shall not apply a presumption that the terms hereof shall be more strictly construed against one party, by reason of the rule of construction, that a document is to be construed more strictly against the party who itself or through its agent prepared same; it being agreed that the agents of all parties have participated in the preparation hereof, and all parties have had an adequate opportunity to consult with legal counsel. In interpreting this Contract in its entirety, the printed provisions of this Contract, and any additions written or typed hereon, shall be given equal weight, and there shall be no inference by operation of law or otherwise; that any provision of this Contract shall be construed against either party hereto.

#### **Y. VENUE:**

This Agreement shall be deemed to have been made and performed in DeKalb County, Georgia. For the purposes of venue, all suits or causes of action arising out of this Agreement shall be brought in the courts of DeKalb County, Georgia.

#### **Z. COUNTY REPRESENTATIVE:**

The County may designate a representative through whom the Contractor will contact the County. In the event of such designation, said representative shall be consulted and his written recommendation obtained before any request for extra work is presented to the County. Payments to the Contractor shall be made only upon itemized bill submitted to and approved by said representative.

**AA. CONTRACTOR'S STATUS:**

The Contractor will supervise and direct the Work, including the Work of all Subcontractors. Only persons skilled in the type of work which they are to perform shall be employed. The Contractor shall, at all times, maintain discipline and good order among his employees, and shall not employ any unfit person or persons or anyone unskilled in the work assigned him. The relationship between the County and the Contractor shall be that of owner and independent contractor. Other than the consideration set forth herein, the Contractor, its officers, agents, servants, employees, and any Subcontractors shall not be entitled to any County employee benefits including, but not limited to social security, insurance, paid annual leave, sick leave, worker's compensation, free parking or retirement benefits. All services provided by Contractor shall be by employees of Contractor or its Subcontractors and subject to supervision by Contractor. No officer or employee of Contractor or any Subcontractor shall be deemed an officer or employee of the County. Personnel policies, tax responsibilities, social security payments, health insurance, employee benefits and other administrative policies, procedures or requirements applicable to the Work or services rendered under this Contract shall be those of the Contractor, not the County.

**BB. SOLE AGREEMENT:**

This Contract constitutes the sole contract between the County and the Contractor. The terms, conditions, and requirements of this Contract may not be modified. No verbal agreement or conversation with any officer, agent, or employee of the County, either before or after the award of the Contract, shall affect or modify any of the terms or obligations herein contained. No representations, oral or written, shall be binding on the parties unless expressly incorporated herein.

**CC. SEVERABILITY:**

If any provision of this Contract or the application thereof to any person or circumstance shall to any extent be held invalid, then the remainder of this Contract or the application of such provision to persons or circumstances, other than those as to which it is held invalid, shall not be affected thereby, and each provision of this Contract shall be valid and enforced to the fullest extent permitted by law.

**DD. NOTICES:**

Any notice or consent required to be given by or on behalf of any party hereto to any other party hereto shall be in writing and shall be sent to the Director of the Department of Purchasing and Contracting or to the Contractor or his authorized representative on the work site by (a) registered or certified United States mail, return receipt requested, postage prepaid, (b) personal delivery, or (c) overnight courier service. All notices sent to the addresses listed below shall be binding unless said address is changed in writing no less than fourteen days before such notice is sent. Future changes in address shall be effective upon written notice being given by the Contractor to the Director of the Department of Purchasing and Contracting or by the County to the Contractor's authorized representative via certified first class U.S. mail, return receipt requested. Such notices will be addressed as follows:

**If to the County:**

Chief Procurement Officer  
Department of Purchasing and Contracting  
Maloof Administration Building  
1300 Commerce Drive, 2<sup>nd</sup> Floor  
Decatur, Georgia 30030

**If to the Contractor:**

Notices shall be sent to the contact information that is listed in the Bidder's Response to the ITB.

**EE. Georgia Open Records Act:**

Without regard to any designation made by the person or entity making a submission, DeKalb County considers all information submitted in response to this invitation or request to be a public record that will be disclosed upon request pursuant to the Georgia Open Records Act, O.C.G.A. §50-18-70 et seq., without consulting or contacting the Responder person or entity making the submission, unless a court order is presented with the submission. Bidders or Responders may wish to consult an attorney or obtain legal advice prior to making a submission.

**FF. Cooperative Procurement**

The County through the Department of Purchasing & Contracting may permit piggybacks to this contract from other city, county, local authority, agency, or board of education if the vendor will extend the same prices, terms, and conditions to the city. Piggybacking shall only be available where competition was used to secure the contract and only for a period of 12-months following entry, renewal or extension of the contract. This provision shall not apply to any contract where otherwise prohibited or mandated by state law.

## **MINIMUM SPECIFICATIONS/SCOPE OF WORK**

### **I. PURPOSE**

Provide on call services throughout DeKalb County at its residential, commercial, and industrial properties. The Contractor shall be responsible for all services related to the maintenance, repair and replacement of heating, ventilation, and air conditioning (HVAC) systems.

### **II. SCOPE OF SERVICES**

The Contractor shall purchase and install parts, repair, and replace key components such as compressors, condensers, evaporators, piping, motors, gauges, boilers, pumps, associated building controls and assorted accessories to ensure the efficient and proper operation of HVAC systems throughout DeKalb County.

#### **A. Types of Services Required**

The contractor shall be called upon to perform repairs, installations and services that include, but are not limited to:

1. Lubricate and repair HVAC systems, pumps, compressors, condensers, filters, belts, valves, humidifiers, and other related HVAC equipment.
2. Installation of heating, ventilation, and air conditioning equipment.
3. Conduct tests, locate problems, repair malfunctions, recharge systems with refrigerant and check operation to ensure correct repairs.
4. All other duties as they are assigned that may not be included above relating to HVAC maintenance and repairs.

#### **B. Emergency Service Request**

On occasion, the County will request the Contractor's services on an emergency basis. The Contractor shall be prepared to respond to such emergency calls on a 24/7 basis. The County will make emergency request by phone, fax, or email. The Contractor shall respond to the County within two (2) hours of the service request. The Contractor will not be required to provide an estimate of repair cost prior to emergency responses.

### C. High Priority Requests:

The County's Facilities Operations and Maintenance Division will request the Contractor's services via phone, email, or service request form. The response shall include labor costs by time and rate, and all cost, with mark-ups, for equipment, materials, and parts. The response shall indicate the dates and times and the time frame in which the work will be implemented. The Contractor will not initiate the work until it has received approved authorization from the County. (Note: phone, faxes and email will be used to expedite this process.) On high priority requests the Contractor is required to initiate work within twenty-four (24) hours of receipt of authorization to start. For service requests with a project level scope that will require more intensive site investigation and analysis, the Contractor shall request an extension of the specified period to prepare its estimate and work plan. The Contractor must start and complete the work within the timeframe authorized by the County Representative.

### D. Routine Requests:

The County will request routine services via phone, or e-mail. These routine requests shall be provided within two (2) business days.

### E. Hours of Service

Normal business hours shall be from 7:00 a.m. to 3:30 p.m., Monday through Friday except for the County's official holidays. Generally, standard service request can be dealt with in normal business hours. The nature of some of the needed work items, however, will require that the Contractor be prepared to provide labor services outside of normal business hours. After-hour work will include all other times after 3:30 p.m., Monday through Friday and all day on Saturday, Sunday, and official holidays. This contract may require emergency services that could be required at any time on a 24/7 basis. The Contractor will be expected to provide emergency responses and otherwise schedule services during these periods when requested by the County. Labor hours during these times frames or any other period outside of normal business hours will be considered overtime and compensated as such under the resulting contract.

### F. Personnel Assigned to the Work

The County requires the successful Contractor to have personnel with the appropriate EPA Refrigerant Reclamation Certificate (as required) assigned to all work as requested. A list of key personnel and an organizational chart shall be submitted with this bid. The list of chart shall include proposed management, supervisory and technical personnel. The chart shall outline the title and function of listed personnel. Certifications of technicians must be included.

### G. Equipment, Materials, Parts, and Supplies

The Contractor shall supply all equipment, materials, parts, and supplies needed to provide the services requested. The Contractor shall provide such in completing the scope of work on any given service request. This requirement extends to boom trucks, personnel lifts, scaffolding, and specialized ladders needed to reach high work areas. The County will notify the Contractor through its service request form if it intends to provide any materials or parts needed for a work item.

#### H. Locations of Facilities

All facilities will be located within DeKalb County, Georgia. Upon award of the contract a list of facilities will be provided to the Contractor.

#### I. Basis of Compensation

Compensation to the contractor for service request work will be based on the hourly labor rates provided in the bid for the contract, the actual cost of parts, materials, and equipment plus a percentage mark-up indicated in the same bid (not to exceed 15%) and a fixed trip charge. The hourly labor rates shall include all costs associated with transportation by service vans and trucks as well as all costs for hand tools, power tools, ladders, carts, testing equipment, and miscellaneous items and consumables normally associated with electrical service calls for repair and installation work. Hourly labor rates shall begin when the contractor's personnel reach the service site and shall end when leaving the service site. A single trip charge shall be applied to cover time in transit. Overtime rates may be charged for time outside of the "normal hours" specified in the bid. The contractor's cost for materials, parts and supplies refer to the approximate amount the County would pay if the County purchased these items from a local supply house. Contractor agrees that it will provide documentation of costs for parts and materials upon request of the County. Equipment referenced shall include rental cost of specialized equipment utilized by the Contractor, such as boom trucks, personnel lifts, excavation equipment, scaffolding, etc. The County shall not be charged for labor hours associated with the provision of cost estimates and proposals unless the County Representative has authorized such costs in writing.

#### J. County Representative

In administration of the services under the resulting contract, the County will be represented by Facilities Management Department Operations and Maintenance Division

### III. PERFORMANCE STANDARDS AND QUALITY ASSURANCE

#### A. Applicable Industry Standards

All repairs and installation shall be completed in accordance with all applicable International Mechanical Codes -2012 Edition and all Georgia Department of Community Affairs Amendments dated January 1, 2014

## B. Warranties

The Contractor shall warrant against failure of all materials and workmanship associated with its service request work for materials one (1) year and workmanship (90 days) after the date of acceptance of such work by the County. If any of the work is found defective or not in accordance with the service request or applicable codes and standards, the Contractor shall correct warranted work promptly, at no cost to the County, after receipt of a written notice from the County to do so. Contractor shall provide the County Representative copies of the standard manufacturer's warranties for any new equipment and parts purchased and installed by the Contractor. The Contractor shall provide this warranty information with its service report whenever applicable.

## IV. REPORTS AND INVOICING

### A. Service Report Requirements

Each completed Service Request shall be documented in the Contractor Service Report. The format of the Contractor Service Report shall be developed at the beginning of the contract period and shall be acceptable to the County Representative. The Contractor Service Report shall include, at a minimum, the following information:

1. County Contract and Purchase Order Number or Work Request Number.
2. Service Request Tracking Number (Original Service Request with Signed Authorization also shall be attached)
3. Location of Services- Facility Name/Address
4. Description of Repairs, Services, or Installation Performed
5. Personnel Utilized and Hours of Service – this section shall clearly indicate for each day of service the individuals Assigned, the labor rates, the hours worked and labor subtotals and totals
6. Parts, materials, and equipment utilized – descriptions, quantities, costs, applicable mark-ups, and subtotals and totals
7. Trip Charges Per Service Request (one (1) trip per request)
8. Summary of Costs

The contractor shall submit the Contractor Service Reports within 48 hours of the completion of the services. The County Representative will review the Service Reports and advise the contractor within five (5) calendar days if there are questions or concerns regarding the service or costs. The County Representative will provide written approval of Service Reports. An acceptable Contractor Service Report shall serve as the basis for the contractor's invoicing.

### B. Invoicing Procedure

The Contractor shall invoice the County for its services only after there is confirmation that the information provided is acceptable to the County. If changes are required by the County, the final invoice should reflect those modifications. **All Invoices should be submitted to the Facilities Management Operations & Maintenance Department within 30 days of completion.** Invoices will not be carried over to the next calendar year so it is very important that invoices are submitted on time. For the month of December, those invoices for work completed, must be submitted by January 30<sup>th</sup> of the following calendar year.

## **V. SPECIAL REQUIREMENTS**

### **A. Financial Recordkeeping**

The Contractor shall be required to maintain a complete set of records, including all submitting cost documentation and services correspondence for all work performed under the resulting contract for the life of the contract and one (1) year thereafter.

## **VI. CONTRACTOR QUALIFICATIONS**

A. The qualifications and experience of the Contractor are critical in performing the services requested, which must have assurances that the selected firm is a responsible organization capable of professionally implementing the services requested. The Contractor shall have at least five (5) years of commercial and industrial HVAC experience. As part of its bid submission, the Contractor shall have at least five (5) years of commercial and industrial HVAC experience. As part of its bid submission, the Contractor shall provide all the information requested herein within this section.

B. Company has not been in Chapter 7 during the last ten (10) years.

C. Contractor's primary office must be located within thirty (30) miles of DeKalb County.

D. Contractor shall provide DeKalb County a minimum of three (3) references (Attachment B). The Contractor shall provide DeKalb County a point of reference where such work has been performed, along with point of contact, phone number, and size of project.

## BID ACKNOWLEDGEMENT FORM

I, the undersigned, acknowledge that I have read the Bid Document in its entirety and agree to conform to its every requirement. I further acknowledge that failure to prepare, submit, or execute this bid in the exact manner requested will be just cause to reject my entire bid.

Galgon HVAC & Mechanical Service, Inc.  
Name of Business Entity Submitting Bid

Stephen Galgon President/CEO  
Print Name and Title of Authorized Signer

1800 MacArthur Blvd NW  
Business Entity Street Address

Steph JG  
Authorized Signature

Atlanta, GA 30318  
Business Entity City, State and Zip Code

404 352 1500  
Contact Person's Phone Number

Cobb  
Business Entity County

alex@galgonhuac.com  
Contact Person's E-mail Address

- Bidder acknowledges addendum(s): No. 1\_\_\_, No. 2\_\_\_, No. 3\_\_\_ (If Applicable) SG (Initial)
- Bidder acknowledges that this bid is valid for 90 days from and including the bid opening date. SG (Initial)
- Bidder acknowledges that bid meets or exceeds minimum specifications. Any deviation from minimum specifications must be explained, in detail, by bidder as to how the bid does not meet the exact specifications. SG (Initial)
- Bidder acknowledgement of Revisions to the above Terms and Conditions:
  - No revisions SG (Initial)
  - There are revisions and they are included with the bid submittal \_\_\_\_\_ (Initial)

The above acknowledgment must be properly signed and firmly attached to your bid. The acknowledgment becomes a part of your bid and without it your bid is not be complete and will be subject to rejection.

**THIS PAGE MUST BE RETURNED WITH YOUR BID. FAILURE TO SUBMIT THIS COMPLETED FORM WILL RESULT IN YOUR BID BEING DEEMED NON-RESPONSIVE.**

**ATTACHMENT A**

**REQUIRED DOCUMENTS CHECKLIST**

Bidder shall complete and submit the following documents with their bid:

Bid Page No.	Title	Check This Box If Included With Bid
29	Bid Acknowledgement Form*	<input checked="" type="checkbox"/>
30	Required Documents Checklist	<input checked="" type="checkbox"/>
31	Contractor Reference and Release Form*	<input checked="" type="checkbox"/>
32	Subcontractor Reference and Release Form, if applicable**	<input checked="" type="checkbox"/>
34	Contractor Affidavit*	<input checked="" type="checkbox"/>
35	Subcontractor Affidavit, if applicable**	<input checked="" type="checkbox"/>
36-44	LSBE - Exhibits A and/or B of Attachment G*	<input checked="" type="checkbox"/>
	EPA Refrigerant Reclamation Certificate	<input checked="" type="checkbox"/>
	Company Key Personnel Organization Chart for this project	<input checked="" type="checkbox"/>
28	Price Schedule in a Separate Sealed Envelope*	<input checked="" type="checkbox"/>
48	First Source Jobs Acknowledgement	<input checked="" type="checkbox"/>
49	Form New Employee Tracking Form	<input checked="" type="checkbox"/>

**\*If these mandatory forms are not completed and submitted with the bid, the bidder will be deemed non-responsive.**

**\*\*These forms are applicable if a subcontractor will be utilized to fulfill the requirements of this contract. If these forms are applicable, they must be completed and submitted along with the bid. Failure to submit these forms, if applicable, will result in the bidder being deemed non-responsive.**

I, the undersigned, acknowledge that I have included the requested documents as listed above.

Stephen Gralgon  
Printed Name

Stephen Gralgon  
Signature

**ATTACHMENT B**

**CONTRACTOR REFERENCE AND RELEASE FORM**

List below at least three (3) references, including company name, contact name, address, email address, telephone numbers and contract period who can verify your experience and ability to perform the type(s) of product(s)/ service(s) listed in the solicitation. **Five (5) years of HVAC experience must be demonstrated below.**

Company Name <u>CBRE/Etrade Financial</u>		Contract Period <u>2010-Present</u>	
Contact Person Name and Title <u>David McArthur - Operations Manager</u>		Telephone Number (include area code) <u>706-669-0225</u>	
Complete Primary Address <u>1650 Union Hill Rd</u>		City <u>Alpharetta</u>	State <u>GA</u> Zip Code <u>30005</u>
Email Address <u>david.mearthur@etrade.com</u>		Fax Number (include area code)	
Project Name and Description <u>Service and Multiple Large Projects</u>			

Company Name <u>Madison Marquette</u>		Contract Period <u>2008-Present</u>	
Contact Person Name and Title <u>Freeman Dawes - Engineering Chief</u>		Telephone Number (include area code) <u>404-831-2242</u>	
Complete Primary Address <u>3700 Mansell Rd</u>		City <u>Alpharetta</u>	State <u>GA</u> Zip Code <u>30022</u>
Email Address <u>freeman.dawes@madisonmarquette.com</u>		Fax Number (include area code)	
Project Name and Description <u>Service and Multiple Large Projects</u>			

Company Name <u>Cushman Wakefield</u>		Contract Period <u>2011-Present</u>	
Contact Person Name and Title <u>Steve Hallstrom - Engineering Chief</u>		Telephone Number (include area code) <u>678-677-1103</u>	
Complete Primary Address <u>104 Marietta Street NW</u>		City <u>Atlanta</u>	State <u>GA</u> Zip Code <u>30303</u>
Email Address <u>Steve.hallstrom@cis.cushwake.com</u>		Fax Number (include area code)	
Project Name and Description <u>Service and Multiple Large Projects</u>			

**REFERENCE CHECK RELEASE STATEMENT**

You are authorized to contact the references provided above for purposes of this ITB.

Signed Steve Jzy Title President / CEO  
 (Authorized Signature of **PRIME** Bidder)

Company Name Galaxy HVAC & Mechanical Service, Inc. Date 4/16/2024

**ATTACHMENT C**

**LSBE SUBCONTRACTOR REFERENCE AND RELEASE FORM**

List below at least three (3) references, including company name, contact name, address, email address, telephone numbers and contract period who can verify your experience and ability to perform the type(s) of product(s)/ service(s) listed in the solicitation.

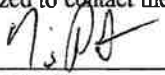
Company Name Lichty Commercial Construction		Contract Period 3-2021 to 10-2023	
Contact Person Name and Title Jeff Hackney		Telephone Number (include area code) 770-231-6500	
Complete Primary Address 3445 Buffington Center	City Atlanta	State GA	Zip Code 30349
Email Address jhackney@lichtycommercial.com		Fax Number (include area code)	
Project Name and Description Dekalb County Fire Station #7			

Company Name Triad Construction		Contract Period 5-2020 to 8-2020	
Contact Person Name and Title Kenny Dufresne		Telephone Number (include area code) 770-907-9300	
Complete Primary Address 5136 Southridge Pkwy, Suite 108	City College Park	State GA	Zip Code 30349
Email Address kdufresne@triad-atlanta.com		Fax Number (include area code)	
Project Name and Description Addison ES and Baker ES Freezer/Cooler/Generator Replacement			

Company Name Headley Construction		Contract Period 3-2021 to 3-2023	
Contact Person Name and Title Michael Attenborough		Telephone Number (include area code) 678-249-4524	
Complete Primary Address 44 East Washington Street	City Newnan	State GA	Zip Code 30263
Email Address michael@headleyconstruction.com		Fax Number (include area code)	
Project Name and Description Dekalb District 4&7 Community and Senior Center			

**REFERENCE CHECK RELEASE STATEMENT**

You are authorized to contact the references provided above for purposes of this ITB.

Signed  Title Member  
 (Authorized Signature of LSBE)  
 Company Name Spec Group LLC Date 4-19-2024

## ATTACHMENT C

### LSBE SUBCONTRACTOR REFERENCE AND RELEASE FORM

List below at least three (3) references, including company name, contact name, address, email address, telephone numbers and contract period who can verify your experience and ability to perform the type(s) of product(s)/ service(s) listed in the solicitation.


Company Name DeKalb County		Contract Period 2018 - 2021	
Contact Person Name and Title Allen Mitchekk - Director Community Development		Telephone Number (include area code) (404) 969-9921	
Complete Primary Address  1178 Sams Street Suite A3500		County DeKalb	State GA
Email Address amitchell@dekalbcountyga.gov		Zip Code 30030	
Project Name and Description DeKalb County District 5 Senior Center, 2449 Bruce Street, Lithonia, GA 30058		Fax Number (include area code) N/A	

Company Name DeKalb County		Contract Period 2018 - 2021	
Contact Person Name and Title Vaughn R. Fountain - Construction Project Manager		Telephone Number (include area code) (470) 452-2431	
Complete Primary Address  1300 Commerce Drive, Suite 300		County DeKalb	State GA
Email Address vfountain@dekalbcountyga.gov		Zip Code 30030	
Project Name and Description DeKalb County Tobie Grant Recreation Center and Library, 593 Parkdale Drive, Scottdale, GA 30079		Fax Number (include area code) N/A	

Company Name Clayton County		Contract Period 2017 - 2020	
Contact Person Name and Title Ben Hopkins - Building Maintenance Director		Telephone Number (include area code) (678) 414-6692	
Complete Primary Address  1376 Government Circle		County Clayton	State GA
Email Address ben.hopkins@claytoncountyga.gov		Zip Code 30236	
Project Name and Description Clayton County Information Technology Center, 9181 Poston Rd, Jonesboro, GA 30236		Fax Number (include area code) N/A	

### REFERENCE CHECK RELEASE STATEMENT

You are authorized to contact the references provided above for purposes of this ITB.

Signed  Title President  
(Authorized Signature of LSBE)

Company Name M E Cubed Engineering, LLC Date 04/17/2024

## ATTACHMENT D

### CONTRACTOR & SUBCONTRACTOR EVIDENCE OF COMPLIANCE:

- (1) County contracts for the physical performance of services within the state of Georgia shall include the following provisions:<sup>1</sup>
  - a. the contractor has registered with and is authorized to use the federal work authorization program to verify information on all newly hired employees or subcontractors;
  - b. by affidavit, the contractor must attest to the contractor's name, address, user identification number, date of authorization, and verification of the continual participation throughout the contract period, and
  - c. the affidavit shall become a part of the covered contract and must be attached.
- (2) No contractor or subcontractor who enters into a contract with the County shall enter into such a contract or subcontract in connection with the physical performance of services within Georgia unless the contractor or subcontractor registers and participates in the federal work authorization program to verify information of all newly hired employees. Any employee, contractor, or subcontractor of such contractor or subcontractor shall also be required to satisfy the requirements of O.C.G.A. § 13-10-91, as amended.
- (3) Upon contracting with a new subcontractor, a contractor or subcontractor shall, as a condition of any contract or subcontract entered into pursuant to O.C.G.A. § 13-10-91, as amended, agree to provide the County with notice of the identity of any and all subsequent subcontractors hired or contracted by the contractor or subcontractor. Such notice shall be provided within five (5) business days of entering into a contract or agreement for hire with any subcontractor. Such notice shall include an affidavit from each subsequent contractor attesting to the subcontractor's name, address, user identification number, and date of authorization to use the federal work authorization program.
- (4) An affidavit shall be considered an open public record; provided, however, that any information protected from public disclosure by federal law or by Article 4 of Chapter 28 of Title 50 shall be redacted. Affidavits shall be maintained by the County for five years from the date of receipt.
- (5) To verify compliance, the contractor agrees to participate in random audits conducted by the Commissioner of the Georgia Department of Labor. The results of the audits shall be published on the [www.open.georgia.gov](http://www.open.georgia.gov) website, and on the Department of Labor's website no later than December 31 of each year.
- (6) Any person who knowingly and willfully makes a false, fictitious, or fraudulent statement in an affidavit submitted pursuant to O.C.G.A. § 13-10-91 shall be guilty of a violation of Code § 16-10-20 and, upon conviction, shall be punished as provided in such section. Contractors and subcontractors convicted for false statements based on a violation of such section shall be prohibited from bidding on or entering into any public contract for twelve (12) months following such conviction.

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<sup>1</sup> O.C.G.A. § 13-10-91, as amended

ATTACHMENT E

**CONTRACTOR AFFIDAVIT**

By executing this affidavit, the undersigned verifies its compliance with O.C.G.A. § 13-10-91, as amended, stating affirmatively that the individual, firm or corporation which is contracting with DEKALB COUNTY, GA, a political subdivision of the State of Georgia, has registered with and is participating in a federal work authorization program\* [any of the electronic verification of work authorization programs operated by the United States Department of Homeland Security or any equivalent federal work authorization program operated by the United States Department of Homeland Security to verify information of newly hired employees, pursuant to the Immigration Reform and Control Act of 1986 (IRCA), P.L. 99-603, in accordance with the applicability provisions and deadlines established in O.C.G.A. § 13-10-91, as amended]. The affiant agrees to continue to use the federal work authorization program throughout the contract period.

The undersigned further agrees that, should it employ or contract with any subcontractor(s) in connection with the physical performance of services pursuant to this contract with the COUNTY, contractor will secure from such subcontractor(s) similar verification of compliance with O.C.G.A. § 13-10-91, as amended, on the Subcontractor Affidavit form. Contractor further agrees to maintain records of such compliance and provide a copy of each such verification to the COUNTY, within five (5) days from when the subcontractor(s) is retained to perform such service.

Steph JG  
BY: Authorized Officer or Agent  
(Bidder's Name)

04/02/2008  
Federal Work Authorization  
Enrollment Date

President/CEO  
Title of Authorized Officer or Agent of Bidder

110950  
Identification Number

Stephen Galgon  
Printed Name of Authorized Officer or Agent

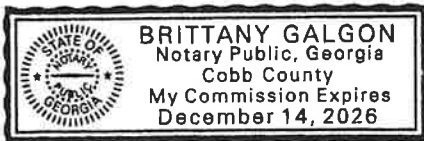
1800 MacArthur Blvd NW  
Atlanta GA 30318  
Address (\* do not include a post office box)

SUBSCRIBED AND SWORN  
BEFORE ME ON THIS THE

16<sup>th</sup> DAY OF April, 2024

Brittany Galgon  
Notary Public


My Commission Expires: December 14, 2026



**ATTACHMENT F**

**SUBCONTRACTOR AFFIDAVIT**

By executing this affidavit, the undersigned verifies its compliance with O.C.G.A. § 13-10-91, as amended, stating affirmatively that the individual, firm, or corporation which is engaged in the physical performance of services under a contract with Galgon HVAC & Mechanical Service (name of contractor) on behalf of DEKALB COUNTY, GA, a political subdivision of the State of Georgia, has registered with and is participating in a federal work authorization program\* [any of the electronic verification of work authorization programs operated by the United States Department of Homeland Security or any equivalent federal work authorization program operated by the United States Department of Homeland Security to verify information of newly hired employees, pursuant to the Immigration Reform and Control Act of 1986 (IRCA), P.L. 99-603, in accordance with the applicability provisions and deadlines established in O.C.G.A. § 13-10-91, as amended]. The affiant agrees to continue to use the federal work authorization program throughout the contract period.]

  
BY: Authorized Officer or Agent  
(Bidder's Name)

1-6-2014  
Federal Work Authorization  
Enrollment Date

Member  
Title of Authorized Officer or Agent of Bidder

742393  
Identification Number

Tim Porter  
Printed Name of Authorized Officer or Agent

1086 Chatsworth Dr, Avondale Estates GA 30002  
Address (\* do not include a post office box)

SUBSCRIBED AND SWORN  
BEFORE ME ON THIS THE

19th DAY OF April, 2024

  
Notary Public

My Commission Expires: 8/16/25

**ERIN PORTER**  
Notary Public, Georgia  
DeKalb County  
My Commission Expires  
August 16, 2025

**ATTACHMENT F**

**SUBCONTRACTOR AFFIDAVIT**

By executing this affidavit, the undersigned verifies its compliance with O.C.G.A. § 13-10-91, as amended, stating affirmatively that the individual, firm, or corporation which is engaged in the physical performance of services under a contract with Galgon (name of contractor) on behalf of DEKALB COUNTY, GA, a political subdivision of the State of Georgia, has registered with and is participating in a federal work authorization program\* [any of the electronic verification of work authorization programs operated by the United States Department of Homeland Security or any equivalent federal work authorization program operated by the United States Department of Homeland Security to verify information of newly hired employees, pursuant to the Immigration Reform and Control Act of 1986 (IRCA), P.L. 99-603, in accordance with the applicability provisions and deadlines established in O.C.G.A. § 13-10-91, as amended]. The affiant agrees to continue to use the federal work authorization program throughout the contract period.]

M E Cubed Engineering, LLC

*Kevin D. Champion*  
BY: Authorized Officer or Agent  
(Bidder's Name)

12/07/2011  
Federal Work Authorization  
Enrollment Date

President  
Title of Authorized Officer or Agent of Bidder

47141  
Identification Number

Kevin D. Champion  
Printed Name of Authorized Officer or Agent

3600 Montreal Creek CT, Clarkston, GA 30021  
Address (\* do not include a post office box)

SUBSCRIBED AND SWORN  
BEFORE ME ON THIS THE

17 DAY OF April, 2021

*[Signature]*  
Notary Public

My Commission Expires: 10/25/2027

N D DIAMOND  
NOTARY PUBLIC  
DEKALB County  
State of Georgia  
My Comm. Expires 10/25/2027

**ATTACHMENT G**

**DEKALB FIRST LSBE INFORMATION  
WITH EXHIBITS A – B**

**SCHEDULE OF LOCAL SMALL BUSINESS ENTERPRISE PARTICIPATION  
OPPORTUNITY TRACKING FORM**

The Chief Executive Officer and the Board of Commissioners of DeKalb County believe that it is important to encourage the participation of small and local businesses in the continuing business of County government; and that the participation of these types of businesses in procurement will strengthen the overall economic fabric of DeKalb County, contribute to the County’s economy and tax base, and provide employment to local residents. Therefore, the Chief Executive Officer and the Board of Commissioners have made the success of local small businesses a permanent goal of DeKalb County by implementing the DeKalb First Local Small Business Enterprise Ordinance.

**PROVISIONS OF DEKALB FIRST LOCAL SMALL BUSINESS ENTERPRISE (LSBE) ORDINANCE**

Percentage of LSBE Participation Required
20% of Total Award

Certification Designation	Request For Proposals (RFP)
LSBE Within DeKalb (LSBE-DeKalb)	Ten (10) Preference Points
LSBE Outside DeKalb (LSBE-MSA)	Five (5) Preference Points
Demonstrated GFE	Two (2) Preference Points

Certified Local Small Business Enterprises (LSBEs) located within DeKalb County and prime contractors utilizing LSBEs that are locally-based inside DeKalb County shall receive ten (10) points in the initial evaluation of their response to any Request for Proposal. Certified LSBEs located outside of DeKalb County but within the nine (9) County Metropolitan Statistical Area (MSA) consisting of Cherokee, Clayton, Cobb, Douglas, Fayette, Fulton, Gwinnett, Henry and Rockdale Counties shall receive five (5) points in the initial evaluation of their response to any Request for Proposal. Prime Contractors who demonstrate sufficient good faith efforts in accordance with the requirements of the ordinance shall be granted two (2) points in their initial evaluation of responses to any Request for Proposal. Pro-rated points shall be granted where a mixture of LSBE-DeKalb and LSBE MSA firms are utilized. Utilization of each firm shall be based upon the terms of the qualified sealed solicitation.

Prime Contractor(s) deemed responsible and remains responsive to an Invitation to Bid (ITB) because they are either a certified LSBE-DeKalb or LSBE-MSA firm or has obtained 20% participation of an LSBE-DeKalb or LSBE-MSA firm, submits the lowest bid price shall be deemed the lowest, responsive and responsible bidder.

Prime Contractor(s) deemed responsible and remains responsive to an Invitation to Bid (ITB) and documented good faith efforts, submits a lower bid price than a Prime Contractor that achieved 20% LSBE participation, or otherwise required benchmark, then the Prime Contractor who actually met the benchmark will be given the opportunity to match the lowest bid price of the Prime Contractor who only made good faith efforts. Prime Contractor(s) who choose **not** to match the lowest bid price, then the Prime Contractor who made the good faith efforts will be deemed the lowest, responsive and responsible bidder.

For all qualified sealed solicitations, the Director of Purchasing and Contracting, DeKalb County Government, shall determine if the bidder/proposer has included written documentation showing that at least twenty percent (20%) of

the total contract award will be performed by a certified LSBE. This written documentation shall be in the form of a notarized Schedule of LSBE Participation (Attached hereto as "Exhibit A".) For all contracts, a signed letter of intent from all certified LSBEs describing the work, material, equipment and/or services to be performed or provided by the LSBE(s) and the agreed upon percentage shall be due with the bid or proposal documents and included with "Exhibit A". The certified vendor list establishes the group of Certified LSBE's from which the bidder/proposer must solicit subcontractors for LSBE participation. This list can be found on our website <https://www.dekalbcountyga.gov/purchasing> or obtained from the Special Projects LSBE Program team.

Prime Contractors failing to meet the LSBE benchmark must document and demonstrate Good Faith Efforts in accordance with the attached "Checklist for Good Faith Efforts" portion of "Exhibit A." The notarized Schedule of LSBE Participation shall be due and submitted with each bid or proposal. Failure to achieve the LSBE benchmark or demonstrate good faith efforts shall result in a bid or proposal being rejected. Prime Contractors that fail to attend the mandatory LSBE meeting in person or via video conference shall mean that the Prime Contractor has not demonstrated sufficient good faith efforts and its bid or proposal if submitted, shall be deemed non-responsive without any further review.

Upon award, Prime Contractors are required to submit a report detailing LSBE Sub-Contractor usage with each request for payment and not less than on a monthly basis. Prime Contractors shall ensure that all LSBE sub-contractors have been paid within seven (7) days of the Prime's receipt of payment from the County. Failure to provide requested reports/documentation shall constitute a material breach of contract, entitling the County to terminate the Contract for default or pursue other remedies. LSBE sub-contractors must confirm payments received from the Prime(s) for each County contract they participate in.

For eligible bids/proposals valued over \$5,000,000.00, the Mentor-Protégé provision of the Ordinance shall apply. Prime Contractors must agree to become mentors and take on an LSBE protégé in an effort to enhance the potential of future LSBEs. Qualifying projects shall be performed by both Mentor and Protégé through a subcontract between both parties. This requirement is in addition to all other applicable sections of the DeKalb First Ordinance. Please review the ordinance, section 2-214 or contact the LSBE Program Representative for detailed information regarding this initiative.

**EXHIBIT A**

**SCHEDULE OF DEKALB FIRST LOCAL SMALL BUSINESS ENTERPRISE PARTICIPATION  
OPPORTUNITY TRACKING FORM**

As specified, Bidders and Proposers are to present the details of LSBE participation below:

PRIME BIDDER/PROPOSER Galgon HVAC & Mechanical Service

SOLICITATION NUMBER: **24-101656**

TITLE OF UNIT OF WORK – **On Call Heating, Ventilation and Air Conditioning**

1. My firm, as the prime bidder/proposer on this unit of work, is a certified (check all that apply):  
 LSBE-DeKalb     LSBE-MSA
2. If you are a Certified LSBE-DeKalb or MSA, please indicate below the percentage of that your firm will carry out directly: \_\_\_\_\_.
3. If the prime bidder/proposer is a joint venture, please describe below the nature of the joint venture and level of work and percentage of participation to be provided by the LSBE-DeKalb or MSA joint venture firm.  
  
\_\_\_\_\_  
  
\_\_\_\_\_

4. List the LSBE-DeKalb or MSA subcontractors and/or firms (including suppliers) to be utilized in of this contract, if awarded. No changes can be made in the subcontractors listed below without the prior written approval of the County. Please attach a signed letter of intent from all certified LSBEs describing the work, materials, equipment or services to be performed and/or provided and the agreed upon percentage of work to be performed. A Letter of Intent form is attached hereto as "Exhibit B".

Name of Company	<u>Spec Group, LLC</u>
Address	<u>1086 Chatsworth Drive Avondale Estates, GA 30002</u>
Telephone	<u>678-644-9746</u>
Fax	
Contact Person	<u>Tim Porter</u>
Indicate certification status and attach proof of certification: LSBE-DeKalb/LSBE-MSA	<u>LSBE - Dekalb</u>
Description of services to be performed	<u>Electrical Material &amp; Electrical Labor</u>
Percentage of work to be performed	<u>TBD - Current work scope is unknown</u>

Name of Company	ME Cubed Engineering, LLC
Address	3600 Montreal Creek CT, Clarkston, GA 30021
Telephone	404-909-3251
Fax	
Contact Person	Kevin D. Champion
Indicate certification status and attach proof of certification: LSBE-DeKalb/LSBE-MSA	LSBE-DeKalb
Description of services to be performed	Mechanical Engineering
Percentage of work to be performed	TBD - Current Work Scope is unknown

Name of Company	
Address	
Telephone	
Fax	
Contact Person	
Indicate certification status and attach proof of certification: LSBE-DeKalb/LSBE-MSA	
Description of services to be performed	
Percentage of work to be performed	

Name of Company	
Address	
Telephone	
Fax	
Contact Person	
Indicate certification status and attach proof of certification: LSBE-DeKalb/LSBE-MSA	
Description of services to be performed	
Percentage of work to be performed	

Name of Company	
Address	
Telephone	
Fax	
Contact Person	
Indicate certification status and attach proof of certification: LSBE-DeKalb/LSBE-MSA	
Description of services to be performed	
Percentage of work to be performed	

Please attach additional pages, if necessary.

**EXHIBIT A, CONT'D**  
**DEKALB COUNTY**  
**CHECKLIST FOR GOOD FAITH EFFORTS**

A bidder/proposer that does not meet the County's LSBE participation benchmark is required to submit documentation to support all "Yes" responses as proof of "good faith efforts." Please indicate whether or not any of these actions were taken:

	Yes	No	Description of Actions
1.	X		Prime Contractors shall attend a <b>MANDATORY LSBE</b> Meeting in person or via video conference within two-weeks of advertisement of the solicitation.
2.	X		Provide a contact log showing the company's name, contact person, address, email and contact number (phone or fax) used to contact the proposed certified subcontractors, nature of work requested for quote, date of contact, the name and title of the person making the effort, response date and the percentage of work.
3.	X		Provide interested LSBEs via email, of any new relevant information, if any, at least 5 business days prior to submission of the bid or proposal.
4.	X		Efforts made to divide the work for LSBE subcontracting areas likely to be successful and to identify portions of work available to LSBEs consistent with their availability. Include a list of divisions of work not subcontracted and the corresponding reasons for not including them. The ability or desire of a bidder/proposer to perform the contract work with its own organization does not relieve it of the responsibility to make good faith efforts on all scopes of work subject to subcontracting.
5.	X		Efforts were made to assist potential LSBE subcontractors meet bonding, insurance, or other governmental contracting requirements. Where feasible, facilitating the leasing of supplies or equipment when they are of such a specialized nature that the LSBE could not readily and economically obtain them in the marketplace.
6.	X		Communication via email or phone with DeKalb First Program Staff seeking assistance in identifying available LSBEs. Provide DeKalb First Program Staff representative name and title, and date of contact.
7.		X	For all contracts, a signed letter of intent from all certified LSBEs describing the work, materials, equipment or services to be performed or provided by the LSBE(s) and the agreed upon LSBE participation percentage shall be due with the bid or proposal documents.
8.		X	Other Actions, to include Mentor/Protégé commitment for solicitations \$5M and above (specify):

Please explain all "no" answers above (by number):

7. Scope and amount is unknown. Intent is to use at least 20% participation.

8. Solicitation is not for \$5,000,000. If awarded \$5,000,000 project, Galson HVAC will commit to mentor/protégé training.

Other: Contacted several other LSBEs who  
either declined to bid, non responsive  
or incomplete submission.

This list is a guideline and by no means exhaustive. The County will review these efforts, along with attached supporting documents, to assess the bidder/proposer's efforts to meet the County's LSBE Participation benchmark. If you require assistance in identifying certified, bona fide LSBEs, please contact the Purchasing and Contracting Department - DeKalb First Program, [DeKalbFirstLSBE@dekalbcountyga.gov](mailto:DeKalbFirstLSBE@dekalbcountyga.gov).

**EXHIBIT A, CONT'D**

**DEKALB FIRST LOCAL SMALL BUSINESS ENTERPRISE SCHEDULE OF PARTICIPATION  
OPPORTUNITY TRACKING FORM**

**Bidder/Proposer Statement of Compliance**

Bidder(s)/Proposer(s) hereby state that they have read and understand the requirements and conditions as set forth in the objectives and that reasonable effort were made to support the County in providing the maximum practicable opportunity for the utilization of LSBEs consistent with the efficient and economical performance of this contract. The Bidder and any subcontractors shall file compliance reports at reasonable times and intervals with the County in the form and to the extent prescribed by the Director of DeKalb County Purchasing and Contracting Department. Compliance reports filed at such times as directed shall contain information as to the employment practices, policies, programs and statistics of Contractors and their subcontractors.

**1. Non-Discrimination Policy**

- a. During the performance of this agreement, Contractor agrees to conform to the following Non-Discrimination Policy adopted by the County.
- b. Contractor shall not discriminate against any employee or applicant for employment because of race, color, religion, sex, national origin, or disability. The Contractor will take action to ensure that applicants are employed, and the employees are treated during employment without regard to their race, color, religion, sex, national origin, or disability. Such action shall include, but not be limited to, the following:
  - (1) Employment, upgrading, demotion or transfer; recruitment or recruitment advertising; layoff or termination; rates of pay or other forms of compensation; and selection for training, including apprenticeship. Contractor agrees to post in conspicuous places available to employees and applicants for employment, notices to be provided setting forth provisions of this non-discrimination clause.
  - (2) Contractor shall, in all solicitations or advertisements for employees placed by or on behalf of Contractor, state that all qualified applicants will receive consideration for employment without regard to race, color, religion, sex, national origin, or disability.
- c. Without limiting the foregoing, Contractor shall not discriminate on the basis of disability in the admission or access to, or treatment or employment in, the programs and activities, which form the subject of the contract. The Contractor will take action to ensure that applicants for participation in such programs and activities are considered without regard to disability. Such action shall include, but not be limited to, the following:
  - (1) Contractor agrees to post in conspicuous places available to participants in its programs and activities notices to be provided setting forth the provisions of this non-discrimination clause.
  - (2) Contractor shall, in all solicitations or advertisements for programs or activities, which are the subject of the contract, state that all qualified applicants will receive consideration for participation without regard to disability.

**2. Commitment**

The undersigned certifies that he/she has read, understands, and agrees to be bound by the bid specifications, including the accompanying Exhibits and other terms and conditions of the Invitation to Bid and/or Request for Proposal regarding LSBE utilization. The undersigned further certifies that he/she is legally authorized by the bidder or responder to make the statements and representations in Exhibit A and that said statements and representations are true and correct to the best of his/her knowledge and belief. The undersigned will enter into formal agreement(s) with the LSBE(s) listed in

this Exhibit A, which are deemed by the owner to be legitimate and responsible LSBEs. Said agreement(s) shall be for the work and contract with the Prime Contractor. The undersigned understands and agrees that if any of the statements and representations are made by the Bidder knowing them to be false, or if there is a failure of the successful Bidder (i.e., Contractor) to implement any of the stated agreements, intentions, objectives, goals and commitments set forth herein without prior approval of the County, then in any such events the contractor's act or failure to act, as the case may be, shall constitute a material breach of contract, entitling the County to terminate the Contract for default. The right to so terminate shall be in addition to, and not in lieu of, any other rights and remedies the County may have for other defaults under the Contract. Additionally, the Contractor will be subject to the loss of any future contract awards by the County for a period of one year.

Firm Name (Please Print):

Galgon HVAC & Mechanical Service, Inc.

Firm's Officer: Joseph JG President/CEO 4/16/2024  
(Authorized Signature and Title Required) Date

Sworn to and Subscribed to before me this 16<sup>th</sup> day of April, 2024.

Brittany Galgon  
Notary Public

My Commission Expires: December 16, 2024



**EXHIBIT B**

**LETTER OF INTENT TO PERFORM AS A SUBCONTRACTOR  
PROVIDING MATERIALS OR SERVICES**

Instructions:

1. Complete the form in its entirety and submit with bid documents.
2. Attach a copy of the LSBE's current valid Certification Letter.

To: Galgon HVAC & Mechanical Service  
(Name of Prime Contractor Firm)

From: Spec Group LLC  LSBE - DeKalb  LSBE - MSA  
(Name of Subcontractor Firm) (Check all that apply)

ITB Number: Insert solicitation number 24-101656

Project Name: Insert solicitation title On Call Heating, Ventilation & Air Conditioning Services

The undersigned subcontractor is prepared to perform the following described work or provide materials or services in connection with the above project (specify in detail particular work items, materials, or services to be performed or provided).

Description of Materials or Services	Project/Task Assignment	% of Contract Award
Electrical Material	Unknown Scope & Task	15%
Electrical Labor		

Prime Contractor  
Signature: [Signature]  
Title: President/CEO  
Date: 4/16/2024

Sub-contractor (LSBE)  
Signature: [Signature]  
Title: Member  
Date: 4-19-2024

**EXHIBIT B**

**LETTER OF INTENT TO PERFORM AS A SUBCONTRACTOR  
PROVIDING MATERIALS OR SERVICES**

Instructions:

1. Complete the form in its entirety and submit with bid documents.
2. Attach a copy of the LSBE's current valid Certification Letter.

To: Galgon HVAC & Mechanical Service  
(Name of Prime Contractor Firm)

From: M E Cubed Engineering, LLC  LSBE - DeKalb  LSBE - MSA  
(Name of Subcontractor Firm) (Check all that apply)

ITB Number: Insert solicitation number 24-101656

Project Name: Insert solicitation title On Call Heating, Ventilation & Air Conditioning Services

The undersigned subcontractor is prepared to perform the following described work or provide materials or services in connection with the above project (specify in detail particular work items, materials, or services to be performed or provided).

Description of Materials or Services	Project/Task Assignment	% of Contract Award
<u>Mechanical Engineering</u>	<u>Unknown Scope &amp; Task</u>	<u>5%</u>

Prime Contractor

Sub-contractor (LSBE)

Signature: [Signature]

Signature: [Signature]

Title: President/CEO

Title: President

Date: 4/16/2024

Date: 04/17/2024

**FIRST SOURCE JOBS ORDINANCE INFORMATION**

**(WITH EXHIBITS 1 – 4)**

**EXHIBIT 1**

**FIRST SOURCE JOBS ORDINANCE ACKNOWLEDGEMENT**

The DeKalb County First Source Ordinance requires contractors or beneficiaries of eligible projects entering into any type of agreement with the County, including purchase orders, regardless of what they may be called, for the procurement or disposal of supplies, services, construction projects, professional or consultant services, which is funded in whole or part with County funds or County administered funds in which the contractor is to receive \$50,000 or more in County expenditures or committed expenditures and recipient of urban redevelopment action grants or community development block funds administered in the amount of \$50,000 or more to make a good faith effort to hire DeKalb County residents for at least 50% of jobs created using the First Source Registry (candidate database) within one hundred twenty (120) days of contract execution. The work to be performed under this contract is subject to the provisions of the DeKalb County First Source Jobs Ordinance. All contractors will be asked to submit an Employment Roster and/or copies of active payroll registers on a monthly basis to verify compliance. The undersigned acknowledges and agrees to comply with the provisions of the DeKalb County First Source Jobs Ordinance.

**CONTRACTOR OR BENEFICIARY INFORMATION:**

Contractor or Beneficiary Name (Signature) *[Handwritten Signature]*  
 Contractor or Beneficiary Name (Printed) *Galgon HVAC & Mechanical Service*  
 Title *Account Executive*  
 Telephone *404-275-3401*  
 Email *alex@galgonhvac.com*  
*Galgon HVAC & Mechanical Service*  
 Name of Business

Please answer the following questions:

1. How many job openings do you anticipate filling related to this contract? 4
2. How many incumbents/existing employees will retain jobs due to this contract?  
 DeKalb Residents: \_\_\_\_\_ Non-DeKalb Residents: 14
3. How many work hours per week constitutes Full Time employment? 40
- 4.

**Please return this form to WorkSource DeKalb, (404)687-3900 or email to [fkadkins@dekalbcountyga.gov](mailto:fkadkins@dekalbcountyga.gov)**

*WorkSource DeKalb (WSD) is an EEO/M/F/D/V employer/program. Auxiliary aids/services are available upon request to individuals with disabilities. Persons with hearing impairments may call 1-800-255-0135 or 711 TTY for assistance. WSD is 100% funded by the U. S. Department of Labor and is a proud partner of the American Job Center Network.*

**FIRST SOURCE JOBS ORDINANCE INFORMATION**

**EXHIBIT 2**

**NEW EMPLOYEE TRACKING FORM**

Name of Bidder Stephen Galgon  
 Address 1800 MacArthur Blvd. NW, Atlanta GA 30318  
 E-Mail alex@galgonhvac.com  
 Phone Number 404-275-3401  
 Fax Number 404-352-1501

Do you anticipate hiring from the First Source Candidate Registry?  Y or N (Circle one)

If so, the approximate number of employees you anticipate hiring: 4, if qualified candidates are available

Type of Position(s) you anticipate hiring: (List position title, one position per line) Attach job description per job title:	The number you anticipate hiring:	Timeline
<u>HVAC Technician</u>	<u>4</u>	<u>JUNE 2024</u>

Please return this form to WorkSource DeKalb, fax (404) 687-4099 or email to [FirstSourceJobs@dekalbcountyga.gov](mailto:FirstSourceJobs@dekalbcountyga.gov).

*WorkSource DeKalb (WSD) is an EEO/M/F/D/V employer/program. Auxiliary aids/services are available upon request to individuals with disabilities. Persons with hearing impairments may call 1-800-255-0135 or 711 TTY for assistance. WSD is 100% funded by the U. S. Department of Labor and is a proud partner of the American Job Center Network.*

**FIRST SOURCE JOBS ORDINANCE INFORMATION**  
**EXHIBIT 3**

**BUSINESS SERVICE REQUEST FORM**

Please complete this form for each position that you have available.

DATE: 4/22/2024 FEDERAL TAX ID: 26-0819636  
 COMPANY NAME: Galgon HVAC & Mechanical Service WEBSITE: www.GalgonHVAC.com  
 ADDRESS: 1800 MacArthur Blvd. NW, Atlanta GA 30318  
 (WORKSITE ADDRESS IF DIFFERENT): Multiple DeKalb Addresses  
 CONTACT NAME: Alex Holloway TITLE: Account Executive  
 CONTACT E-MAIL ADDRESS: alex@galgonhvac.com CONTACT PHONE: 404-275-3401

Are you a private employment agency or staffing agency?  YES  NO

JOB DESCRIPTION: (Please include a copy of the Job Description)

POSITION TITLE: HVAC Technician

NUMBER OF POSITIONS AVAILABLE: 4 TARGET START DATE: June 2024

WEEKLY WORK HOURS: 20-30 hours  30-40 hours  Other

SALARY RATE (OR RANGE): \_\_\_\_\_ SPECIFIC WORK SCHEDULE: M-F 7am-3:30pm

PERM  TEMP  TEMP-TO-PERM  SEASONAL

PUBLIC TRANSPORTATION ACCESSIBILITY: YES  NO

SCREENINGS ARE REQUIRED: YES  NO  SELECT ALL THAT APPLY:  
 CREDIT CHECK  DRUG  MVR  BACKGROUND  OTHER Union Membership Required

HOW TO APPLY:  
Send resume to resume@galgonhvac.com and fill out survey at www.galgonhvac.com/careers

Please return form to: [jbblack@dekalbcountyga.gov](mailto:jbblack@dekalbcountyga.gov)

<b>DO NOT WRITE BELOW THIS LINE - TO BE COMPLETED BY WORKSOURCE DEKALB ONLY</b>	
SYSTEM	
TYPE: <input type="checkbox"/> First Source <input type="checkbox"/> Direct Hire <input type="checkbox"/> Work Experience (WEX)	ENTRY DATE: _____
ASSIGNED TO: _____	DATE: _____

WorkSource DeKalb (WSD) is an EEO/M/F/D/V employer/program. Auxiliary aids/services are available upon request to individuals with disabilities. Persons with hearing impairments may call 1-800-255-0135 or 711 TTY for assistance. WSD is 100% funded by the U. S. Department of Labor and is a proud partner of the American Job Center Network.

**FIRST SOURCE JOBS ORDINANCE INFORMATION**

**EXHIBIT 4**

**EMPLOYMENT ROSTER  
DeKalb County**

<b>Contract Number:</b> <u>24-101656</u>								
<b>Project Name:</b> <u>On Call Heating, Ventilation &amp; Air Conditioning</u>								
<b>Contractor:</b> <u>Galgon HVAC &amp; Mechanical Service, Inc.</u>							<b>Date:</b> <u>4/22/2024</u>	
<b>Name</b>	<b>Position:</b>	<b>Start Date</b>	<b>Hourly Rate of Pay</b>	<b>Hired for this Project? (yes/no)</b>	<b>Anticipated Length of Employment (Months)</b>	<b>% of Time Dedicated to the Project</b>	<b>Full or Part Time? (No. of Hours)</b>	<b>Georgia County of Residency</b>
Austin Stephens	Field Based	5/24/13	Union Wage	Yes	Full Time	70%	Full	Cumming
Billy Payne	Field Based	3/10/23	Union Wage	Yes	Full Time	60%	Full	Gay
Cameron Garrison	Field Based	3/28/23	Union Wage	No	Full Time	20%	Full	Austell
Casey Kirkpatrick	Field Based	2/13/24	Union Wage	No	Full Time	20%	Full	McDonough
Dillan Tschudy	Field Based	4/8/13	Union Wage	Yes	Full Time	70%	Full	Griffin
Don Ware	Field Based	2/20/24	Union Wage	No	Full Time	20%	Full	Carrollton
Eric Tucker	Field Based	4/19/22	Union Wage	No	Full Time	20%	Full	Griffin
Ian Memmer	Field Based	6/27/23	Union Wage	No	Full Time	80%	Full	Dallas
Johnathan Barnett	Field Based	4/16/24	Union Wage	No	Full Time	20%	Full	Gay
Korbin Lemonds	Field Based	2/15/22	Union Wage	No	Full Time	20%	Full	Douglasville
Michael Bryan	Field Based	1/12/15	Union Wage	No	Full Time	20%	Full	Cedar Town
Michael Martin	Field Based	7/16/12	Union Wage	No	Full Time	20%	Full	Griffin
Ross Hilmo	Field Based	2/8/23	Union Wage	No	Full Time	20%	Full	Cartersville
Yasmierre Smith	Field Based	9/20/22	Union Wage	No	Full Time	20%	Full	Stockbridge

WorkSource DeKalb (WSD) is an EEO/M/F/D/V employer/program. Auxiliary aids/services are available upon request to individuals with disabilities. Persons with hearing impairments may call 1-800-255-0135 or 711 TTY for assistance. WSD is 100% funded by the U. S. Department of Labor and is a proud partner of the American Job Center Network.



# DeKalb County

G E O R G I A

Purchasing and Contracting Department  
Maloof Center 2<sup>nd</sup> Floor, 1300 Commerce Drive, Decatur, Georgia 30030  
[DeKalbFirstLSBE@dekalbcountyga.gov](mailto:DeKalbFirstLSBE@dekalbcountyga.gov)

January 18, 2024

Ms. Erin Porter

Spec Group, LLC  
1086 Chatsworth Drive  
Avondale Estates, GA 30002



LSBE - DeKalb (within DeKalb County)



LSBE - MSA (within the Metro Statistical Area)

CERTIFICATION EXPIRATION DATE: 01/31/2027

Re: DeKalb LSBE CERTIFICATION

Dear Ms. Erin Porter,

Congratulations. Your company meets the requirements for certification as indicated above. This letter will serve as proof of your certification status. **Please attach a copy of this certification letter with each bid or proposal that you submit as a prime or sub-contractor.** Please take note of the certification expiration date listed above for your convenience. To apply for certification again, you must submit a Notarized Recertification Application at least ninety (90) days prior to the expiration date listed in this letter.

Please be advised, the LSBE Program Team reserves the right to schedule on-site inspections of any business certified under this program. Any change in ownership or control of your business, address or telephone listing(s) during the certification period must be promptly reported to the email address: [applications@dekalblsbe.info](mailto:applications@dekalblsbe.info). Failure to keep this office notified will result in your company's removal from our list of certified vendors.

Certification does not guarantee any present or future contracts with DeKalb County. All registered vendors must take the necessary steps to become a part of the County's procurement process and bid competitively for business. Supplier Registration is available online at [www.dekalbcountyga.gov/isupplier](http://www.dekalbcountyga.gov/isupplier).

We wish you continued success in your business endeavors. If you have any questions or require further assistance, please do not hesitate to contact our office by telephone at (404) 371-4770 or by email at [applications@dekalblsbe.info](mailto:applications@dekalblsbe.info).

Sincerely,

Phyllis Douglas, Esq.  
LSBE Program Manager  
DeKalb County Purchasing & Contracting Department



# DeKalb County

G E O R G I A

DeKalb County Government  
Maloof Center 2<sup>nd</sup> Floor, 1300 Commerce Drive, Decatur, Georgia 30030  
[DeKalbFirstLSBE@dekalbcountyga.gov](mailto:DeKalbFirstLSBE@dekalbcountyga.gov)

22 June, 2021

Kevin Champion, President  
ME CUBED ENGINEERING, LLC  
3600 Montreal Creek Court  
Clarkston, GA 30021

Re: DeKalb LSBE CERTIFICATION:

- LSBE DeKalb (within DeKalb County)  
 LSBE-MSA (within the Metro Statistical Area)

**EXPIRES: June 30, 2024**

Dear Kevin Champion,

Congratulations. Your company meets the requirements for certification as indicated above. This letter will serve as proof of your certification status. **Please attach a copy of this certification letter with each bid or proposal that you submit as a prime or sub-contractor.** Please take note of the expiration date above. To apply for certification again, you must submit a Notarized Application at least ninety (90) days prior to expiration date in this letter.

Please be advised, the LSBE Program Team reserves the right to schedule on-site inspections of any business certified under this program. Any change in ownership or control of your business, address or telephone listing(s) during the certification period must be promptly reported to email [applications@dekalblsbe.info](mailto:applications@dekalblsbe.info). Failure to keep this office notified will result in your company's removal from our list of certified vendors.

Certification does not guarantee any present or future contracts with DeKalb County. All registered vendors must take the necessary steps to become a part of the County's procurement process and bid competitively for business. Supplier Registration is available online at [www.dekalbcountyga.gov/isupplier](http://www.dekalbcountyga.gov/isupplier).

We wish you continued success in your business endeavors. If you have any questions or require further assistance, please do not hesitate to contact our office by telephone at (404) 371-4770 or by email at [applications@dekalblsbe.info](mailto:applications@dekalblsbe.info).

Sincerely,

Cathryn G. Horner, Chief Procurement Officer  
DeKalb County Department of Purchasing & Contracting

**April 19, 2024**

**TO:** All Bidders under **Invitation to Bid No. 24-101656**

**FROM:** Department of Purchasing and Contracting, DeKalb County, Georgia

**ADDENDUM NO. 1**

**Invitation to Bid (ITB) No. 24-101656, ON CALL HEATING VENTILATION AND AIR CONDITIONING SERVICES (ANNUAL CONTRACT WITH 2 OPTIONS TO RENEW),** is hereby amended as follows:

1. The contact for this solicitation has been changed to Delois Robinson, Procurement Manager.
2. We have received questions pertaining to this Invitation. The questions and their resulting answers appear below:

A. **Question:** Do all the mandatory meetings have the option of attending in person? I planned to come in person to the April 10<sup>th</sup> and the April 15<sup>th</sup> pre-bid.? Will this bid offer a Zoom meeting for the mandatory LSBE meeting?

**Answer:** No. The mandatory meetings are held virtual **only** via the Zoom link supplied on our webpage labeled “DeKalb First LSBE Video Meeting”

B. **Question:** When is the first possible date that the bids can be submitted in person? Would that be no sooner than April 25<sup>th</sup> @3pm or can I submit before this date/time and the April 25<sup>th</sup> date/time is the deadline?

**Answer:** Sealed Bids may be delivered prior to and up to the established due date and time specified in the solicitation (see page 3).

C. **Question:** Just to clarify (because I don’t want to mess this up) is the “Price Schedule” page removed from the entire ITB packet and placed into a separate envelope by itself and submitted that way?

**Answer:** Yes. The Price Schedule must be submitted in a separate sealed envelope in accordance with the requirements stated in the solicitation on pages 3, 5, 28 and 30.

D. **Question:** It says in the ITB packet, “Failure to return all pages of this Invitation to Bid may result in bid being deemed non-responsive.” Does this mean all pages except the price schedule envelope and just the price schedule in the 2<sup>nd</sup> envelope?

**Answer:** Yes.

E. **Question:** It says on the ITB packet, “Price Schedule Opening: 3-5 Business days after Bid Opening” Just to clarify this doesn’t mean submit the price schedule envelope 3-5 business days after April 25<sup>th</sup> @ 3 pm does it?

**Answer:** Correct. It means the opening of the Price Schedule will occur within 3-5 business days after the ITB due date.

F. **Question:** In the bid document on page 30 you’re asking for a Subcontractor Reference Release Form” on page 32 you’re asking for a “LSBE Subcontractor Reference &Release Form” Just a bit of ambiguity there. Do you want the Prime’s Subcontractors references or the LSBE’s Subcontractors references?

**Answer:** The references for the Prime Bidder must be listed on Attachment B and the form must be signed by the Prime Bidder. The references for the Subcontractor/LSBE must be listed on Attachment C and the form must be signed by the Subcontractor.

2. It is the responsibility of each respondent to ensure that he/she is aware of all addenda issued under this ITB. Please sign and return this addendum with your response. You may contact Delois Robinson, Procurement Manager, [d robinson@dekalbcountyga.gov](mailto:d robinson@dekalbcountyga.gov); before the Bids are due to confirm the number of addenda issued.

3. All other conditions remain in full force and effect.

Delois Robinson Digitally signed by Delois Robinson  
Date: 2024.04.19 17:13:00 -04'00'

Delois Robinson, MBA, CPPO  
Procurement Manager

### ACKNOWLEDGMENT

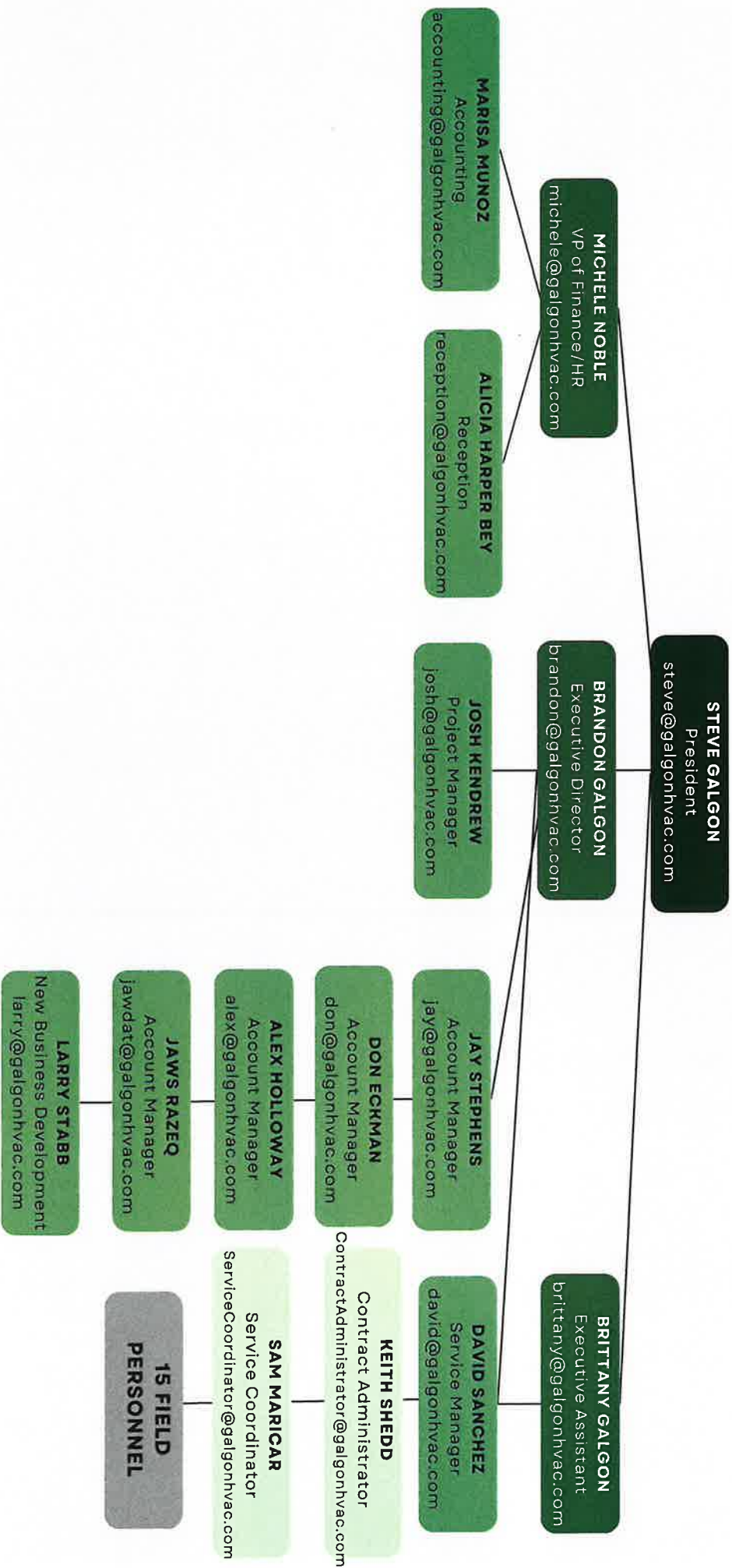
The above Addendum No. 1 is hereby acknowledged:

Alex Holloway - Galgon HVAC  
(NAME OF BIDDER)

  
(Name and Signature)

Account Executive  
(Title)

# COMPANY ORGANIZATION CHART





# DISCLOSURE FILINGS - CONTRACTORS, VENDORS & SUPPLIERS

This form is required to be filed on a quarterly basis on January 15, April 15, July 15 and October 15 by all contractors, vendors, and suppliers currently providing or any contractor who has the intention of providing services to DeKalb County or any of its agencies or departments.

Your form has been successfully submitted.

Supplier ID:

Email:

alex@galgonhvac.com

Company Name:

Galgon HVAC and Mechanical Service

Title:

contractor

Employee / Officer(s):

Alex Holloway

Division / Dept:

Gift Disclosure:

Monetary Amount (\$):

0

Description :

Signature:

I confirm that I have not given any gifts to a DeKalb employee or official in this reporting period: Checked

Type here to search



### LSBE / Galgon Communication

- Spec Group LLC  
Partner listed – documents attached
- ME Cubed Engineering LLC  
Partner listed – documents attached
- 1Electric LLC  
Incomplete submission
- Rawlins Electric Inc  
Unresponsive
- SL King and Associates Inc  
Unresponsive
- Johnson, Spellman and Associates Inc  
Unresponsive
- J2 Connect Inc  
Unresponsive



**ESCO institute**

Program EPA  
Approved  
December 28, 1993

**Certificate No.: 1135787363170**

**Riley Crawford**

has successfully passed a

**UNIVERSAL**

exam on how to responsibly handle  
refrigerants as required by EPA's  
National Recycling and Emission  
Reduction Program

**[www.escogroup.org](http://www.escogroup.org) (800)726-9696**



**Mainstream Engineering Corporation  
By this Certificate Warrants that  
CAMERON GARRISON**

has shown competency and fitness to practice Refrigerant Recycling, Recovery and Reclamation and has complied with all requirements of the Environmental Protection Agency Clean Air Act; therefore by virtue of the powers vested in Mainstream Engineering Corporation by the U. S. Environmental Protection Agency, Mainstream Engineering Corporation hereby issues this

**EPA Section 608 Universal Certification  
Certification Number:  
PA63EDE93NMNNLLO**

as Required by 40 CFR Part 82, Subpart F subject to the powers of revocation by the EPA.

# Certificate of Completion

*This is to certify that*

**Cameron Garrison**  
*has successfully passed a*

Certified by  
VGI Training  
EPA Approved  
September 30, 1999

**Technician TYPE II**

*exam on how to responsibly handle refrigerants as required by  
EPA's National Recycling and Emission Reduction Program.*

**2371211**  
Certificate Number

**8/10/2018**  
Date

  
President VGI Training Div

**OSCO institute**

Program EPA Approved

December 22, 1993



**CERTIFICATE NO 907550140510**

**ROSS E. HILMO**

has been certified as a

**UNIVERSAL**

technician as required by 40CFR part 82 subpart F



**Mainstream Engineering Corporation**  
By this Certificate Warrants that  
**KORBIN LEMONDS**

has shown competency and fitness to practice Refrigerant Recycling, Recovery and Reclamation and has complied with all requirements of the Environmental Protection Agency Clean Air Act; therefore by virtue of the powers vested in Mainstream Engineering Corporation by the U. S. Environmental Protection Agency, Mainstream Engineering Corporation hereby issues this

**EPA Section 608 Universal Certification**  
Certification Number:  
**P1DAD7D474D723D01**

as Required by 40 CFR Part 82, Subpart F subject to the powers of revocation by the EPA.

**Mainstream Engineering  
Corporation**  
Technician Certification



**HVAC Technician Certification  
EPA Clean Air Section 608**

Program Certification Date: Jan 26, 1994

**MICHAEL D MARTIN**

**P5BAD71C793763CE0**

has successfully passed a **Universal**  
exam on how to responsibly handle refrigerants as required  
by EPA's National Recycling and Emission Reduction Program.



**Mainstream Engineering Corporation**  
Technician Certification



**HVAC Technician Certification**  
**EPA Clean Air Section 608**  
40 CFR part 82, Subpart F  
Program Certification Date Jan 26, 1994

**YASMIERRE SMITH**  
**P22619542F3920231**

has successfully passed a **Universal** exam on how to responsibly handle refrigerants as required by EPA's National Recycling and Emission Reduction Program.



AUSTIN STEPHENS  
4450 AARONMOOR LN  
CUMMING, GA 30028

Thank you for choosing Mainstream Engineering Corporation for your EPA Section 608 Certification needs. Mainstream has graded your EPA test and reports the following test results:

<b>Core</b>	<b>Type I</b>	<b>Type II</b>	<b>Type III</b>
<b>(of 25)</b>	<b>(of 25)</b>	<b>(of 25)</b>	<b>(of 25)</b>
<b>PASS</b>	<b>22</b>	<b>18</b>	<b>PASS</b>

A passing score for each section is 18 correct out of a possible 25. You must pass the Core section of the test and one or more of Type I, II or III sections to receive a certification. Based on your exam history, your current EPA Section 608 Certification is:

Level: **Universal** Certification number: **PED2159020BFAF6L0**

Mainstream Engineering offers a variety of additional HVAC certifications



**United Association**  
**Certificate of CFC Qualification**



UDA 400 Technician Certification Program UDA Approved 3-1-10

**JAY M. STEPHENS**

ID# 1481152346 LUM 7

*Has been certified as required  
by 40 CFR Part 82, Subpart F*

Type I 05 02 2005

Type II 05 02 2005

Type III 05 02 2005

Universal 05 02 2005



**Mainstream Engineering Corporation  
By this Certificate Warrants that  
DILLAN TSCHUDY**

has shown competency and fitness to practice Refrigerant Recycling, Recovery and Reclamation and has complied with all requirements of the Environmental Protection Agency Clean Air Act; therefore by virtue of the powers vested in Mainstream Engineering Corporation by the U. S. Environmental Protection Agency, Mainstream Engineering Corporation hereby issues this

**EPA Section 608 Universal Certification  
Certification Number:  
P3A51909A6029C141**

as Required by 40 CFR Part 82, Subpart F subject to the powers of revocation by the EPA.

Print Certificate |



**ESCO institute**

Program EPA  
Approved  
December 28, 1993

Certificate No.: **1045482211219**

**Eric Tucker**

has successfully passed a

**UNIVERSAL**

exam on how to responsibly handle  
refrigerants as required by EPA's  
National Recycling and Emission  
Reduction Program

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**CITY OF ATLANTA**

55 Trinity Avenue SW  
Suite 1350  
Atlanta GA 30303

**OCCUPATION TAX REGISTRATION CERTIFICATE  
VALID ONLY WHEN OCCUPATION REGISTRATION TAX  
REQUIREMENTS ARE PAID**

**Business Name:** GALGON HVAC MECHANICAL SVC INC

**Business Location:** 1800 MACARTHUR BLVD NW  
ATLANTA, GA 30318

**Owner:**

**License Number:** LGB-130530-2020

**Issued Date:** 2/2/2024

**Expiration Date:** 12/31/2024

**Business Type(s):** 238210 Electrical Contractors and Other  
Wiring Installation Contractors

**Mailing Address:** 1800 MACARTHUR BLVD NW  
ATLANTA, GA 30318

**License Type:** General Business License

**Classification:** Construction

*Mohamed Balla*

Mohamed Balla, Chief Financial Officer

DISPLAY THIS CERTIFICATE IN A CONSPICUOUS PLACE AT BUSINESS LOCATION. NOT VALID IF BUSINESS LOCATION DOES NOT COMPLY TO CITY ZONING REQUIREMENTS. NOT VALID UNLESS ACCOMPANIED BY STATE OF GEORGIA LICENSE(S), IF REQUIRED. CERTIFICATE NOT TRANSFERABLE IF BUSINESS TERMINATES OR CHANGES OWNERSHIP DURING CERTIFICATE PERIOD. CALL THE BUSINESS LICENSE OFFICE AT 404-330-6270. THIS CERTIFICATE IS SUBJECT TO ALL APPLICABLE ORDINANCES AND LAWS.

**TO BE POSTED IN A CONSPICUOUS PLACE**



# CERTIFICATE OF LIABILITY INSURANCE

DATE (MM/DD/YYYY)

07/22/2024

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

**IMPORTANT:** If the certificate holder is an ADDITIONAL INSURED, the policy(ies) must have ADDITIONAL INSURED provisions or be endorsed. If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).

<b>PRODUCER</b> PointeNorth Insurance Group, LLC PO Box 724728  Atlanta GA 31139		<b>CONTACT NAME:</b> Jamie Bailey <b>PHONE (A/C, No, Ext):</b> (770) 858-7540 <b>E-MAIL ADDRESS:</b> jamie.bailey@pninsurance.com <b>FAX (A/C, No):</b> (770) 858-7545	
		<b>INSURER(S) AFFORDING COVERAGE</b>	
		<b>INSURER A:</b> Graphis Arts Mutual Insurance Co.	<b>NAIC #</b> 25984
		<b>INSURER B:</b> Utica Mutual Insurance Company	25976
		<b>INSURER C:</b> AmFed National Insurance Company	11208
		<b>INSURER D:</b>	
		<b>INSURER E:</b>	
		<b>INSURER F:</b>	


**COVERAGES****CERTIFICATE NUMBER:** 24-25 Liab**REVISION NUMBER:**

THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.

INSR LTR	TYPE OF INSURANCE	ADDL INSD	SUBR WVD	POLICY NUMBER	POLICY EFF (MM/DD/YYYY)	POLICY EXP (MM/DD/YYYY)	LIMITS		
A	<input checked="" type="checkbox"/> <b>COMMERCIAL GENERAL LIABILITY</b>			CPP5459330	07/01/2024	07/01/2025	EACH OCCURRENCE	\$ 1,000,000	
	<input type="checkbox"/> CLAIMS-MADE <input checked="" type="checkbox"/> OCCUR						DAMAGE TO RENTED PREMISES (Ea occurrence)	\$ 100,000	
	GEN'L AGGREGATE LIMIT APPLIES PER:							MED EXP (Any one person)	\$ 5,000
	<input type="checkbox"/> POLICY <input checked="" type="checkbox"/> PRO-JECT <input type="checkbox"/> LOC						PERSONAL & ADV INJURY	\$ 1,000,000	
	<input checked="" type="checkbox"/> OTHER: Agg Cap: \$10M						GENERAL AGGREGATE	\$ 2,000,000	
B	<input checked="" type="checkbox"/> <b>AUTOMOBILE LIABILITY</b>			5459339	07/01/2024	07/01/2025	COMBINED SINGLE LIMIT (Ea accident)	\$ 1,000,000	
	<input checked="" type="checkbox"/> ANY AUTO						BODILY INJURY (Per person)	\$	
	<input type="checkbox"/> OWNED AUTOS ONLY	<input type="checkbox"/> SCHEDULED AUTOS					BODILY INJURY (Per accident)	\$	
	<input type="checkbox"/> HIRED AUTOS ONLY	<input type="checkbox"/> NON-OWNED AUTOS ONLY					PROPERTY DAMAGE (Per accident)	\$	
	<input type="checkbox"/>	<input type="checkbox"/>					Comp/Coll Deductibles	\$ \$3,000/\$3,000	
B	<input checked="" type="checkbox"/> <b>UMBRELLA LIAB</b>			CULP5468310	07/01/2024	07/01/2025	EACH OCCURRENCE	\$ 5,000,000	
	<input type="checkbox"/> <b>EXCESS LIAB</b>	<input checked="" type="checkbox"/> OCCUR					AGGREGATE	\$ 5,000,000	
	<input type="checkbox"/> DED <input checked="" type="checkbox"/> RETENTION \$ 10,000	<input type="checkbox"/> CLAIMS-MADE						\$	
C	<b>WORKERS COMPENSATION AND EMPLOYERS' LIABILITY</b>			WC124-5010597	05/27/2024	05/27/2025	<input checked="" type="checkbox"/> PER STATUTE	<input type="checkbox"/> OTH-ER	
	ANY PROPRIETOR/PARTNER/EXECUTIVE OFFICER/MEMBER EXCLUDED? (Mandatory in NH)	Y / N					E.L. EACH ACCIDENT	\$ 1,000,000	
	If yes, describe under DESCRIPTION OF OPERATIONS below	N	N/A				E.L. DISEASE - EA EMPLOYEE	\$ 1,000,000	
							E.L. DISEASE - POLICY LIMIT	\$ 1,000,000	

DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (ACORD 101, Additional Remarks Schedule, may be attached if more space is required)

**CERTIFICATE HOLDER****CANCELLATION**

DeKalb County Government Purchasing & Contracting 1300 Commerce Drive, 2nd Floor # 202 Decatur GA 30030	SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS.  AUTHORIZED REPRESENTATIVE 
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## PRICE SCHEDULE

**FAILURE TO SUBMIT THE PRICE SCHEDULE IN A SEPARATE SEALED ENVELOPE SHALL DEEM THE BID NON-RESPONSIVE. INCLUDING THE PRICE SCHEDULE IN ANY AREA OUTSIDE OF ITS SEPARATE, SEALED ENVELOPE WILL RESULT IN BIDDER'S BID BEING DEEMED NON-RESPONSIVE.**

<b>PRICE SCHEDULE</b>				
ITEM NO.	ITEM DESCRIPTION	UNIT PRICE	ESTIMATED HOURS	Extended AMOUNT
1.	Hourly Rate for General HVAC Contractor (Normal Hours)	\$ <u>94.00</u>	2088	\$ <u>196,272</u>
2.	Hourly Rate for General HVAC Contractor (Night, Holiday and Weekend Hours)	\$ <u>125.00</u>	24	\$ <u>3,000</u>
3.	Hourly Rate for HVAC Supervisor/Foreman (Normal Hours)	\$ <u>94.00</u>	2088	\$ <u>196,272</u>
4.	Hourly Rate for HVAC Supervisor/Foreman (Night, Holiday and Weekend Hours)	\$ <u>125.00</u>	24	\$ <u>3,000</u>
5.	Trip Charge for Assigned Service (Normal Hours)	\$ <u>70</u>	20 sites	\$ <u>1,400</u>
6.	Trip Charge Per Assigned Service (Night, Holiday and Weekend Hours)	\$ <u>70</u>	20 sites	\$ <u>1,400</u>
7.	Percentage Mark-Up on Parts, Materials and Equipment (not to exceed 15%)	<u>15</u> %		