

Cost Analysis  
 Otto Environmental System North America ,Inc  
 Garbage and Recycling Roll Carts  
 COG Contract No.2113B



By utilizing this contract, the County is saving \$3,341.12 for a total order of 3144 , with an overall percentage savings discount of 2%. It is recommended approval for the use of this contract to avoid adversely impacting continuity of operations throughout the County.

PART NUMBER	QTY	UNIT LIST PRICE	UOM	EXTENDED LIST PRICE	COUNTY'S COST	COUNTY'S EXTENDED COST	DIFF BETWEEN COUNTY'S EXTENDED COST AND EXTENDED LIST PRICE
95 Edge	504	\$61.68	EA	\$31,086.72	\$60.55	\$30,517.20	-\$569.52
65 Edge	720	\$54.14	EA	\$38,980.80	\$52.30	\$37,656.00	-\$1,324.80
45G Edge	760	\$46.60	EA	\$35,416.00	\$43.75	\$33,250.00	-\$2,166.00
35 Edge	1160	\$41.88	EA	\$48,580.80	\$42.50	\$49,300.00	\$719.20
<b>Extended Totals</b>	3144			\$154,064.32		\$150,723.20	-\$3,341.12
Extended List Price and Extended Cost Difference = Total Cost Savings							
Overall Percentage Savings							-2%

\*There is \$2.00 dollar discount if the order is more than 10,000 carts