

Agenda Item: 2024-1101 Cost Analysis

Sourcewell Contract No. 020221-RUB

Use of the competitively let Sourcewell Contract No. 020221-RUB will allow for a reduction in the purchase of the following:

	212 RUBICON SmartCity Driver App Subscriptions & 212 RUBICON SmartCity Devices (iPads)	List Price	Discount	Customer Price
Year 1	One Time Professional Services & Recurring Hardware & Software	\$826,140.00	(\$289,149.00)	\$536,991.00
Year 2	Recurring Hardware & Software	\$788,640.00	(\$276,024.00)	\$512,616.00
Year 3	Recurring Hardware & Software	\$788,640.00	(\$276,024.00)	\$512,616.00
Year 4	Recurring Hardware & Software	\$788,640.00	(\$276,024.00)	\$512,616.00
Year 5	Recurring Hardware & Software	\$788,640.00	(\$276,024.00)	\$512,616.00
TOTAL		\$3,980,700.00	(\$1,393,245.00)	\$2,587,455.00

There is a total savings of **\$1,393,245.00** for the purchase of recurring hardware & software and one-time professional services (implementation of hardware & software).