

Cost Analysis
Layer 3 Communication ,LLC.
Panorama Appliance



General Services Administration (GSA)Schedule Contract # 47QSWA18D008F

By utilizing this contract, the County is saving \$25,593.60 with a total overall percentage savings discount of 13.64% . It is recommended approval for the use of this contract to avoid adversely impacting continuity of operations throughout the County.

PART NUMBER	DESCRIPTION	QTY	UNIT LIST PRICE	EXTENDED LIST PRICE	COUNTY'S COST	COUNTY'S EXTENDED COST	DIFF BETWEEN COUNTY'S EXTENDED COST AND EXTENDED LIST PRICE
PAN-M-700	Palo Alto Networks M-700 chassis with 16TB storage (4x8TB RAID cer	2	\$63,000.00	\$126,000.00	\$51,660.00	\$103,320.00	-\$22,680.00
PAN-3.5IN-HDD-8TB-PAIR	3.5 inch spare 8TB HDD Raid cer	2	\$5,460.00	\$10,920.00	\$4,477.20	\$8,954.40	-\$1,965.60
PAN-M-700-P-MIG-M500-M700-1K	Panorama license migration from M-500 to M-700, 1K devices	2	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
PAN-SFP-PLUS-SR	SFP+ form factor, SR 10Gb optical transceiver, short reach 300m, OM3 MMF, duplex LC, IEEE 802.3ae 10GBASE-Srcompliant	4	\$1,580.00	\$6,320.00	\$1,343.00	\$5,372.00	-\$948.00
PAN-SVC-PREM-M-700-P-25 M	Layer 3 Communication Branded Partner enable premium support,Panorama M-700 25 devices ,PAN-DB Private Cloud or Log Collector	2	\$13,230.00	\$26,460.00	\$13,230.00	\$26,460.00	\$0.00
L3-SEC-ADVANCED-CONFIG	Design, configuration , and installatton of advanced security solutios. Upgrade m700 to latest recommended code after migrating m500 config.	1	\$16,872.00	\$16,872.00	\$16,872.00	\$16,872.00	\$0.00
IFF	Industrial Funding Fee for Carahso	1	\$1,080.80	\$1,080.80	\$1,080.80	\$1,080.80	\$0.00
Extended Totals				\$187,652.80	\$162,059.20		
Extended List Price and Extended Cost Difference = Total Cost Savings							-\$25,593.60
Overall Percentage Savings							-13.64%