



County of DeKalb, GA  
**Purchasing & Contracting**  
 Michelle Butler, Chief Procurement Officer  
 1300 Commerce Drive, Decatur, GA 30030

**EVALUATION TABULATION**

ITB No. 2026-040-ITB

Perimeter Security Fencing at the DeKalb Peachtree (PDK) Airport

RESPONSE DEADLINE: April 1, 2026 at 3:00 pm

Report Generated: Tuesday, April 7, 2026

**SELECTED VENDOR TOTALS**

Vendor	Total
Delta Specialty Contractors, LLC	\$1,865,039.50
McCall Commercial Fencing, Inc.	\$1,983,825.65
Fence Builders, Inc.	\$2,273,023.00

**BASE BID – FLIGHTWAY & CORSAIR**

INCLUDE ESTIMATED QUANTITIES AND TOTALS WHERE APPLICABLE

BASE BID – Flightway & Corsair					Delta Specialty Contractors, LLC			Fence Builders, Inc.			McCall Commercial Fencing, Inc.		
Selected	Line Item	Description	Unit No.	Unit	Unit Cost	Total	Spec. No.	Unit Cost	Total	Spec. No.	Unit Cost	Total	Spec. No.
X	1	MOBILIZATION	1	L. SUM	\$30,000.00	\$30,000.00	C-105-1	\$20,000.00	\$20,000.00	C-105-1	\$3,200.00	\$3,200.00	C-105-1
X	2	REMOVE EXISTING CHAIN-LINK FENCE IN TURF	4296	LIN. FT.	\$4.00	\$17,184.00	S-140-1	\$8.00	\$34,368.00	S-140-1	\$3.00	\$12,888.00	S-140-1
X	3	REMOVE EXISTING SWING GATE, ALL SIZES	3	EACH.	\$350.00	\$1,050.00	S-140-4	\$200.00	\$600.00	S-140-4	\$300.00	\$900.00	S-140-4

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BASE BID – Flightway & Corsair					Delta Specialty Contractors, LLC			Fence Builders, Inc.			McCall Commercial Fencing, Inc.		
Selected	Line Item	Description	Unit No.	Unit	Unit Cost	Total	Spec. No.	Unit Cost	Total	Spec. No.	Unit Cost	Total	Spec. No.
X	4	REMOVE EXISTING CANTILEVER SLIDING GATE, ALL SIZES	1	EACH	\$700.00	\$700.00	S-140-5	\$400.00	\$400.00	S-140-5	\$400.00	\$400.00	S-140-5
X	5	REMOVE EXISTING CANTILEVER SLIDING GATE, ALL SIZES, INCLUDING CONTROLLER	2	EACH	\$1,050.00	\$2,100.00	S-140-6	\$1,000.00	\$2,000.00	S-140-6	\$400.00	\$800.00	S-140-6
X	6	REMOVE EXISTING PEDESTRIAN GATE, ALL SIZES	1	EACH	\$350.00	\$350.00	S-140-7	\$1.00	\$1.00	S-140-7	\$250.00	\$250.00	S-140-7
X	7	6' TALL CHAIN-LINK FENCE WITH 3 STRANDS OF BARBED WIRE, INSTALLED IN TURF	195	LIN.FT.	\$30.50	\$5,947.50	F-162-1	\$28.00	\$5,460.00	F-162-1	\$38.00	\$7,410.00	F-162-1
X	8	6' TALL PVC-COATED CHAIN-LINK FENCE WITH 3 STRANDS OF BARBED WIRE, INSTALLED IN TURF	3492	LIN. FT.	\$32.00	\$111,744.00	F-162-2	\$33.50	\$116,982.00	F-162-2	\$42.00	\$146,664.00	F-162-2

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Selected	Line Item	Description	Unit No.	Unit	Unit Cost	Total	Spec. No.	Unit Cost	Total	Spec. No.	Unit Cost	Total	Spec. No.
X	9	6' TALL PVC-COATED CHAIN-LINK FENCE WITH 3 STRANDS OF BARBED WIRE, INCLUDING PRIVACY WINDSCREEN, INSTALLED IN TURF	609	LIN. FT.	\$36.00	\$21,924.00	F-162-3	\$40.00	\$24,360.00	F-162-3	\$47.85	\$29,140.65	F-162-3
X	10	24' DUAL LEAF SWING GATE (12' PER LEAF) WITH 3 STRANDS OF BARBED WIRE, INSTALLED IN PLACE	3	EACH	\$2,500.00	\$7,500.00	F-162-9	\$4,200.00	\$12,600.00	F-162-9	\$3,920.00	\$11,760.00	F-162-9
X	11	22' CANTILEVER SLIDING GATE WITH 3 STRANDS OF BARBED WIRE, INCLUDING NEW CONTROLLER, INSTALLED IN PLACE	1	EACH	\$35,000.00	\$35,000.00	F-162-12	\$36,000.00	\$36,000.00	F-162-12	\$4,478.00	\$4,478.00	F-162-12
X	12	25' CANTILEVER SLIDING GATE WITH 3 STRANDS OF BARBED WIRE, INSTALLED IN PLACE	1	EACH	\$5,750.00	\$5,750.00	F-162-13	\$12,500.00	\$12,500.00	F-162-13	\$6,458.00	\$6,458.00	F-162-13

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Invitation To Bid - Perimeter Security Fencing at the DeKalb Peachtree (PDK) Airport

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Perimeter Security Fencing at the DeKalb Peachtree (PDK) Airport

BASE BID – Flightway & Corsair					Delta Specialty Contractors, LLC			Fence Builders, Inc.			McCall Commercial Fencing, Inc.		
Selected	Line Item	Description	Unit No.	Unit	Unit Cost	Total	Spec. No.	Unit Cost	Total	Spec. No.	Unit Cost	Total	Spec. No.
X	13	25' CANTILEVER SLIDING GATE WITH 3 STRANDS OF BARBED WIRE, INCLUDING NEW CONTROLLER, INSTALLED IN PLACE	1	EACH	\$35,000.00	\$35,000.00	F-162-14	\$37,500.00	\$37,500.00	F-162-14	\$31,024.00	\$31,024.00	F-162-14
X	14	4' PEDESTRIAN GATE WITH 3 STRANDS OF BARBED WIRE, INSTALLED IN PLACE	1	EACH	\$550.00	\$550.00	F-162-16	\$5,480.00	\$5,480.00	F-162-16	\$1,800.00	\$1,800.00	F-162-16
X	15	CONSTRUCT, MAINTAIN, AND REMOVE CONSTRUCTION EXIT/CONCRETE WASHOUT	3	EACH	\$13,500.00	\$40,500.00	GDOT-163-1	\$6,300.00	\$18,900.00	GDOT-163-1	\$6,500.00	\$19,500.00	GDOT-163-1
Total						\$315,299.50			\$327,151.00			\$276,672.65	

**BASE BID – HARDEE & 6TH**

INCLUDE ESTIMATED QUANTITIES AND TOTALS WHERE APPLICABLE

BASE BID – Hardee & 6th					Delta Specialty Contractors, LLC			Fence Builders, Inc.			McCall Commercial Fencing, Inc.		
Selected	Line Item	Description	Unit No.	Unit	Unit Cost	Total	Spec. No.	Unit Cost	Total	Spec. No.	Unit Cost	Total	Spec. No.
X	1	MOBILIZATION	1	L. SUM	\$20,000.00	\$20,000.00	C-105-1	\$5,000.00	\$5,000.00	C-105-1	\$3,200.00	\$3,200.00	C-105-1

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BASE BID – Hardee & 6th					Delta Specialty Contractors, LLC			Fence Builders, Inc.			McCall Commercial Fencing, Inc.		
Selected	Line Item	Description	Unit No.	Unit	Unit Cost	Total	Spec. No.	Unit Cost	Total	Spec. No.	Unit Cost	Total	Spec. No.
X	2	REMOVE EXISTING CHAIN-LINK FENCE IN TURF	2260	LIN. FT.	\$4.00	\$9,040.00	S-140-1	\$8.00	\$18,080.00	S-140-1	\$3.00	\$6,780.00	S-140-1
X	3	REMOVE EXISTING CANTILEVER SLIDING GATE, ALL SIZES, INCLUDING CONTROLLER	1	EACH	\$1,700.00	\$1,700.00	S-140-6	\$1,000.00	\$1,000.00	S-140-6	\$400.00	\$400.00	S-140-6
X	4	6' TALL PVC-COATED CHAIN-LINK FENCE WITH 3 STRANDS OF BARBED WIRE, INSTALLED IN TURF	2260	LIN.FT	\$32.00	\$72,320.00	F-162-2	\$33.50	\$75,710.00	F-162-2	\$42.00	\$94,920.00	F-162-2
X	5	22' CANTILEVER SLIDING GATE WITH 3 STRANDS OF BARBED WIRE, INCLUDING NEW CONTROLLER, INSTALLED IN PLACE	1	EACH	\$33,500.00	\$33,500.00	F-162-12	\$36,000.00	\$36,000.00	F-162-12	\$30,468.00	\$30,468.00	F-162-12
X	6	CONSTRUCT, MAINTAIN, AND REMOVE CONSTRUCTION EXIT/CONCRETE WASHOUT	2	EACH	\$8,500.00	\$17,000.00	GDOT-163-1	\$6,300.00	\$12,600.00	GDOT-163-1	\$6,500.00	\$13,000.00	GDOT-163-1

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Invitation To Bid - Perimeter Security Fencing at the DeKalb Peachtree (PDK) Airport

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Perimeter Security Fencing at the DeKalb Peachtree (PDK) Airport

BASE BID – Hardee & 6th					Delta Specialty Contractors, LLC			Fence Builders, Inc.			McCall Commercial Fencing, Inc.		
Selected	Line Item	Description	Unit No.	Unit	Unit Cost	Total	Spec. No.	Unit Cost	Total	Spec. No.	Unit Cost	Total	Spec. No.
Total						\$153,560.00			\$148,390.00			\$148,768.00	

**BASE BID – CLAIRMONT**

INCLUDE ESTIMATED QUANTITIES AND TOTALS WHERE APPLICABLE

BASE BID – Clairmont					Delta Specialty Contractors, LLC			Fence Builders, Inc.			McCall Commercial Fencing, Inc.		
Selected	Line Item	Description	Unit No.	Unit	Unit Cost	Total	Spec. No.	Unit Cost	Total	Spec. No.	Unit Cost	Total	Spec. No.
X	1	MOBILIZATION	1	L. SUM	\$18,000.00	\$18,000.00	C-105-1	\$35,000.00	\$35,000.00	C-105-1	\$3,200.00	\$3,200.00	C-105-1
X	2	REMOVE EXISTING CHAIN-LINK FENCE IN TURF	755	LIN. FT.	\$4.00	\$3,020.00	S-140-1	\$8.00	\$6,040.00	S-140-1	\$3.00	\$2,265.00	S-140-1
X	3	REMOVE EXISTING ORNAMENTAL FENCE IN TURF	892	LIN. FT.	\$4.00	\$3,568.00	S-140-2	\$8.00	\$7,136.00	S-140-2	\$3.25	\$2,899.00	S-140-2
X	4	REMOVE EXISTING ORNAMENTAL FENCE IN PAVEMENT	688	LIN. FT.	\$4.00	\$2,752.00	S-140-3	\$12.00	\$8,256.00	S-140-3	\$3.25	\$2,236.00	S-140-3
X	5	REMOVE EXISTING CANTILEVER SLIDING GATE, ALL SIZES	2	EACH	\$700.00	\$1,400.00	S-140-5	\$400.00	\$800.00	S-140-5	\$400.00	\$800.00	S-140-5

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Perimeter Security Fencing at the DeKalb Peachtree (PDK) Airport

BASE BID – Clairmont					Delta Specialty Contractors, LLC			Fence Builders, Inc.			McCall Commercial Fencing, Inc.		
Selected	Line Item	Description	Unit No.	Unit	Unit Cost	Total	Spec. No.	Unit Cost	Total	Spec. No.	Unit Cost	Total	Spec. No.
X	6	7' TALL ORNAMENTAL FENCE WITH SECURITY TOPPER, INSTALLED IN TURF	1551	LIN.FT.	\$195.00	\$302,445.00	F-162-4	\$270.00	\$418,770.00	F-162-4	\$224.00	\$347,424.00	F-162-4
X	7	7' TALL ORNAMENTAL FENCE WITH SECURITY TOPPER, INSTALLED IN EXISTING PAVEMENT	784	LIN. FT.	\$200.00	\$156,800.00	F-162-5	\$282.00	\$221,088.00	F-162-5	\$229.00	\$179,536.00	F-162-5
X	8	36' DUAL CANTILEVER SLIDING GATE (18' PER LEAF) WITH 3 STRANDS OF BARBED WIRE, INSTALLED IN PLACE	1	EACH	\$20,000.00	\$20,000.00	F-162-15	\$17,500.00	\$17,500.00	F-162-15	\$7,990.00	\$7,990.00	F-162-15
X	9	CONSTRUCT, MAINTAIN, AND REMOVE CONSTRUCTION EXIT/CONCRETE WASHOUT	2	EACH	\$8,500.00	\$17,000.00	GDOT-163-1	\$6,300.00	\$12,600.00	GDOT-163-1	\$6,500.00	\$13,000.00	GDOT-163-1
Total						\$524,985.00		\$727,190.00			\$559,350.00		

**BASE BID – DRESDEN**

INCLUDE ESTIMATED QUANTITIES AND TOTALS WHERE APPLICABLE

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Perimeter Security Fencing at the DeKalb Peachtree (PDK) Airport

BASE BID – Dresden					Delta Specialty Contractors, LLC			Fence Builders, Inc.			McCall Commercial Fencing, Inc.		
Selected	Line Item	Description	Unit No.	Unit	Unit Cost	Total	Spec. No.	Unit Cost	Total	Spec. No.	Unit Cost	Total	Spec. No.
X	1	MOBILIZATION	1	L. SUM	\$15,000.00	\$15,000.00	C-105-1	\$22,000.00	\$22,000.00	C-105-1	\$3,200.00	\$3,200.00	C-105-1
X	2	REMOVE EXISTING CHAIN-LINK FENCE IN TURF	1382	LIN. FT.	\$4.00	\$5,528.00	S-140-1	\$8.00	\$11,056.00	S-140-1	\$3.00	\$4,146.00	S-140-1
X	3	REMOVE EXISTING SWING GATE, ALL SIZES	2	EACH	\$700.00	\$1,400.00	S-140-4	\$200.00	\$400.00	S-140-4	\$300.00	\$600.00	S-140-4
X	4	7' TALL ORNAMENTAL FENCE WITH SECURITY TOPPER, INSTALLED IN TURF	1382	LIN. FT.	\$195.00	\$269,490.00	F-162-4	\$270.00	\$373,140.00	F-162-4	\$224.00	\$309,568.00	F-162-4
X	5	18' DUAL LEAF SWING GATE (9' PER LEAF) WITH 3 STRANDS OF BARBED WIRE, INSTALLED IN PLACE	1	EACH	\$2,250.00	\$2,250.00	F-162-7	\$3,800.00	\$3,800.00	F-162-7	\$2,989.00	\$2,989.00	F-162-7
X	6	24' DUAL LEAF SWING GATE (12' PER LEAF) WITH 3 STRANDS OF BARBED WIRE, INSTALLED IN PLACE	1	EACH	\$2,950.00	\$2,950.00	F-162-9	\$4,200.00	\$4,200.00	F-162-9	\$3,920.00	\$3,920.00	F-162-9

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Perimeter Security Fencing at the DeKalb Peachtree (PDK) Airport

BASE BID – Dresden					Delta Specialty Contractors, LLC			Fence Builders, Inc.			McCall Commercial Fencing, Inc.		
Selected	Line Item	Description	Unit No.	Unit	Unit Cost	Total	Spec. No.	Unit Cost	Total	Spec. No.	Unit Cost	Total	Spec. No.
X	7	CONSTRUCT, MAINTAIN, AND REMOVE CONSTRUCTION EXIT/CONCRETE WASHOUT	1	EACH	\$8,500.00	\$8,500.00	GDOT-163-1	\$6,300.00	\$6,300.00	GDOT-163-1	\$6,500.00	\$6,500.00	GDOT-163-1
Total						\$305,118.00			\$420,896.00			\$330,923.00	

**BASE BID – INTERIOR FENCING**

INCLUDE ESTIMATED QUANTITIES AND TOTALS WHERE APPLICABLE

BASE BID – Interior Fencing					Delta Specialty Contractors, LLC			Fence Builders, Inc.			McCall Commercial Fencing, Inc.		
Selected	Line Item	Description	Unit No.	Unit	Unit Cost	Total	Spec. No.	Unit Cost	Total	Spec. No.	Unit Cost	Total	Spec. No.
X	1	MOBILIZATION	1	L. SUM	\$15,000.00	\$15,000.00	C-105-1	\$30,000.00	\$30,000.00	C-105-1	\$3,200.00	\$3,200.00	C-105-1
X	2	REMOVE EXISTING CHAIN-LINK FENCE IN TURF	11100	LIN. FT.	\$4.00	\$44,400.00	S-140-1	\$8.00	\$88,800.00	S-140-1	\$3.00	\$33,300.00	S-140-1
X	3	REMOVE EXISTING SWING GATE, ALL SIZES	9	EACH.	\$350.00	\$3,150.00	S-140-4	\$200.00	\$1,800.00	S-140-4	\$300.00	\$2,700.00	S-140-4
X	4	REMOVE EXISTING CANTILEVER SLIDING GATE, ALL SIZES, INCLUDING CONTROLLER	2	EACH	\$700.00	\$1,400.00	S-140-6	\$1,000.00	\$2,000.00	S-140-6	\$400.00	\$800.00	S-140-6

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Perimeter Security Fencing at the DeKalb Peachtree (PDK) Airport

BASE BID – Interior Fencing					Delta Specialty Contractors, LLC			Fence Builders, Inc.			McCall Commercial Fencing, Inc.		
Selected	Line Item	Description	Unit No.	Unit	Unit Cost	Total	Spec. No.	Unit Cost	Total	Spec. No.	Unit Cost	Total	Spec. No.
X	5	REMOVE EXISTING PEDESTRIAN GATE, ALL SIZES	3	EACH	\$350.00	\$1,050.00	S-140-7	\$100.00	\$300.00	S-140-7	\$250.00	\$750.00	S-140-7
X	6	CLEARING & GRUBBING	3.5	ACRE	\$6,000.00	\$21,000.00	P-151-1	\$14,500.00	\$50,750.00	P-151-1	\$14,000.00	\$49,000.00	P-151-1
X	7	6' TALL CHAIN-LINK FENCE WITH 3 STRANDS OF BARBED WIRE, INSTALLED IN TURF	12419	LIN.FT.	\$31.00	\$384,989.00	F-162-1	\$28.00	\$347,732.00	F-162-1	\$38.00	\$471,922.00	F-162-1
X	8	6' TALL PVC-COATED CHAIN-LINK FENCE WITH 3 STRANDS OF BARBED WIRE, INSTALLED IN TURF	484	LIN. FT.	\$32.00	\$15,488.00	F-162-2	\$33.50	\$16,214.00	F-162-2	\$42.00	\$20,328.00	F-162-2
X	9	14' DUAL LEAF SWING GATE (7' PER LEAF) WITH 3 STRANDS OF BARBED WIRE, INSTALLED IN PLACE	1	EACH	\$1,450.00	\$1,450.00	F-162-6	\$3,800.00	\$3,800.00	F-162-6	\$2,916.00	\$2,916.00	F-162-6

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Selected	Line Item	Description	Unit No.	Unit	Unit Cost	Total	Spec. No.	Unit Cost	Total	Spec. No.	Unit Cost	Total	Spec. No.
X	10	20' DUAL LEAF SWING GATE (10' PER LEAF) WITH 3 STRANDS OF BARBED WIRE, INSTALLED IN PLACE	5	EACH	\$1,600.00	\$8,000.00	F-162-8	\$4,000.00	\$20,000.00	F-162-8	\$3,173.00	\$15,865.00	F-162-8
X	11	24' DUAL LEAF SWING GATE (12' PER LEAF) WITH 3 STRANDS OF BARBED WIRE, INSTALLED IN PLACE	1	EACH	\$2,900.00	\$2,900.00	F-162-9	\$4,200.00	\$4,200.00	F-162-9	\$3,667.00	\$3,667.00	F-162-9
X	12	28' DUAL LEAF SWING GATE (14' PER LEAF) WITH 3 STRANDS OF BARBED WIRE, INSTALLED IN PLACE	1	EACH	\$3,000.00	\$3,000.00	F-162-10	\$5,400.00	\$5,400.00	F-162-10	\$3,829.00	\$3,829.00	F-162-10
X	13	30' DUAL LEAF SWING GATE (15' PER LEAF) WITH 3 STRANDS OF BARBED WIRE, INSTALLED IN PLACE	1	EACH	\$3,450.00	\$3,450.00	F-162-11	\$5,800.00	\$5,800.00	F-162-11	\$3,911.00	\$3,911.00	F-162-11

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Selected	Line Item	Description	Unit No.	Unit	Unit Cost	Total	Spec. No.	Unit Cost	Total	Spec. No.	Unit Cost	Total	Spec. No.
X	14	25' CANTILEVER SLIDING GATE WITH 3 STRANDS OF BARBED WIRE, INCLUDING NEW CONTROLLER, INSTALLED IN PLACE	1	EACH	\$33,500.00	\$33,500.00	F-162-14	\$37,500.00	\$37,500.00	F-162-14	\$31,024.00	\$31,024.00	F-162-14
X	15	4' PEDESTRIAN GATE WITH 3 STRANDS OF BARBED WIRE, INSTALLED IN PLACE	3	EACH	\$600.00	\$1,800.00	F-162-16	\$5,400.00	\$16,200.00	F-162-16	\$1,800.00	\$5,400.00	F-162-16
X	16	CONSTRUCT, MAINTAIN, AND REMOVE CONSTRUCTION EXIT/CONCRETE WASHOUT	3	EACH	\$8,500.00	\$25,500.00	GDOT-163-1	\$6,300.00	\$18,900.00	GDOT-163-1	\$6,500.00	\$19,500.00	GDOT-163-1
Total						\$566,077.00			\$649,396.00			\$668,112.00	