



DEPARTMENT OF PURCHASING CONTRACTING

BID TABULATION

Bid Opening: August 8, 2022
 Price Schedule Opening: August 25, 2022
 Procurement Manager: Delois Robinson

ITB No. 22-101520,
 LANDSCAPE MAINTENANCE SERVICES FOR PUBLIC GROUNDS

Company		Executive Realty Solutions, Inc. (DeKalb LSBE)						Ed Castro Landscape, Inc.				Let Us Love Your Lawn (DeKalb LSBE)			
ITEM	DESCRIPTION	SUMMER No. of Services	WINTER No. of Services	(Summer cost per service)	Summer	(Winter cost per service)	Winter	(Summer cost per service)	Summer	(Winter cost per service)	Winter	(Summer cost per service)	Summer	(Winter cost per service)	Winter
1	Downtown Decatur	16	4	\$375.00	\$6,000.00	\$375.00	\$1,500.00	\$180.00	\$2,880.00	\$180.00	\$720.00	\$540.00	\$8,640.00	\$810.00	\$12,960.00
Total of Lines 2-12	Camp Road Complex				\$80,800.00		\$20,000.00		\$42,272.00		\$10,568.00		\$86,400.00		\$32,400.00
Total of Lines 13-22d	East DeKalb				\$83,200.00		\$22,400.00		\$101,664.00		\$25,796.00		\$109,440.00		\$41,880.00
Total of Lines 23-30	Central DeKalb				\$72,000.00		\$18,000.00		\$34,912.00		\$8,728.00		\$54,720.00		\$20,520.00
Total of Lines 31-41	South DeKalb				\$112,800.00		\$30,800.00		\$46,792.00		\$12,048.00		\$63,360.00		\$24,840.00
															\$0.00
Total of Lines 42-49a	North DeKalb				\$92,000.00		\$23,000.00		\$42,896.00		\$10,724.00		\$54,720.00		\$20,520.00
Total of Lines 50-56	Tucker				\$75,200.00		\$18,800.00		\$42,272.00		\$10,568.00		\$54,720.00		\$20,520.00
Total of Lines 57-84	Fire Stations				\$180,800.00		\$46,800.00		\$98,096.00		\$24,764.00		\$100,800.00		\$38,880.00
Total of Lines 85-95	Sanitation Sites Bi-weekly				\$121,400.00				\$113,752.00				\$97,200.00		
96	Malool Building	32	16	\$450.00	\$14,400.00	\$450.00	\$7,200.00	\$410.00	\$13,120.00	\$410.00	\$6,560.00	\$720.00	\$23,040.00	\$1,620.00	\$25,920.00
97	Parking Deck, 121 W Trinity	32	16	\$400.00	\$12,800.00	\$400.00	\$6,400.00	\$200.00	\$6,400.00	\$200.00	\$3,200.00	\$360.00	\$11,520.00	\$360.00	\$5,760.00
99	Historic Courthouse	32	16	\$450.00	\$14,400.00	\$450.00	\$7,200.00	\$256.00	\$8,192.00	\$256.00	\$4,096.00	\$540.00	\$17,280.00	\$540.00	\$8,640.00
100	New Courthouse	32	16	\$450.00	\$14,400.00	\$450.00	\$7,200.00	\$228.00	\$7,296.00	\$228.00	\$3,648.00	\$540.00	\$17,280.00	\$540.00	\$8,640.00
106	West Exchange 1950/1960	32	16	\$750.00	\$24,000.00	\$750.00	\$12,000.00	\$670.00	\$21,440.00	\$670.00	\$10,720.00	\$1,080.00	\$34,560.00	\$1,080.00	\$17,280.00
107	178 Sams Street	32	16	\$400.00	\$12,800.00	\$400.00	\$6,400.00	\$415.00	\$13,280.00	\$415.00	\$6,640.00	\$720.00	\$23,040.00	\$720.00	\$11,520.00
97-107	High Traffic Sites				\$78,400.00		\$39,200.00		\$56,608.00		\$28,304.00		\$103,680.00		\$51,840.00



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ITB No. 22-101520,
 LANDSCAPE MAINTENANCE SERVICES FOR PUBLIC GROUNDS

Company		RE Global <i>(DeKalb LSBE)</i>						Grand Landscapes				CleanStar National, Inc.			
ITEM	DESCRIPTION	SUMMER No. of Services	WINTER No. of Services	(Summer cost per service)	Summer	(Winter cost per service)	Winter	(Summer cost per service)	Summer	(Winter cost per service)	Winter	(Summer cost per service)	Summer	(Winter cost per service)	Winter
1	Downtown Decatur	16	4	\$175.00	\$2,800.00	\$175.00	\$700.00	\$250.00	\$4,000.00	\$500.00	\$8,000.00		NB		NB
Total of Lines 2-12	Camp Road Complex				NB		NB		\$41,600.00		\$17,340.00		NB		NB
Total of Lines 13-22d	East DeKalb				\$74,800.00		\$19,100.00		\$56,000.00		\$24,480.00		NB		NB
Total of Lines 23-30	Central DeKalb				NB		NB		\$34,400.00		\$14,620.00		NB		NB
Total of Lines 31-41	South DeKalb				NB		NB		\$42,880.00		\$19,140.00		NB		NB
Total of Lines 42-49a	North DeKalb				\$41,600.00		\$10,400.00		\$34,400.00		\$14,620.00		NB		NB
Total of Lines 50-56	Tucker				\$35,200.00		\$8,800.00		\$36,000.00		\$15,300.00		NB		NB
Total of Lines 57-84	Fire Stations				NB		NB		\$134,400.00		\$34,800.00		\$289,712.00		\$74,656.00
Total of Lines 85-95	Sanitation Sites Bi-weekly				NB		NB		NB		NB		NB		NB
96	Malool Building	32	16	\$475.00	\$15,200.00	\$475.00	\$7,600.00	\$500.00	\$16,000.00	\$850.00	\$13,600.00	\$375.00	\$12,000.00	\$375.00	\$6,000.00
97	Parking Deck, 121 W Trinity	32	16	\$175.00	\$5,600.00	\$175.00	\$2,800.00	\$200.00	\$6,400.00	\$340.00	\$5,440.00	\$125.00	\$4,000.00	\$125.00	\$2,000.00
99	Historic Courthouse	32	16	\$375.00	\$12,000.00	\$375.00	\$6,000.00	\$500.00	\$16,000.00	\$890.00	\$14,240.00	\$250.00	\$8,000.00	\$250.00	\$4,000.00
100	New Courthouse	32	16	\$400.00	\$12,800.00	\$400.00	\$6,400.00	\$400.00	\$12,800.00	\$680.00	\$10,880.00	\$500.00	\$16,000.00	\$500.00	\$8,000.00
106	West Exchange 1950/1960	32	16	\$300.00	\$9,600.00	\$500.00	\$8,000.00	\$800.00	\$25,600.00	\$1,310.00	\$20,960.00	\$1,250.00	\$40,000.00	\$1,250.00	\$20,000.00
107	178 Sams Street	32	16	\$450.00	\$14,400.00	\$250.00	\$4,000.00	\$400.00	\$12,800.00	\$680.00	\$10,880.00	\$1,250.00	\$40,000.00	\$1,250.00	\$20,000.00
97-107	High Traffic Sites				\$54,400.00		\$27,200.00		\$73,600.00		\$62,400.00		\$108,000.00		\$54,000.00



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ITB No. 22-101520,
 LANDSCAPE MAINTENANCE SERVICES FOR PUBLIC GROUNDS

Company				Neda, Inc. dba Garden of Aden				ArtScope, Inc. (MSA LSBE)				The Simmons Group (DeKalb LSBE)			
ITEM	DESCRIPTION	SUMMER No. of Services	WINTER No. of Services	(Summer cost per service)	Summer	(Winter cost per service)	Winter	(Summer cost per service)	Summer	(Winter cost per service)	Winter	(Summer cost per service)	Summer	(Winter cost per service)	Winter
1	Downtown Decatur	16	4	\$350.00	\$5,600.00	\$250.00	\$1,000.00	\$100.00	\$1,600.00	\$100.00	\$400.00	\$300.00	\$4,800.00	\$300.00	\$1,200.00
Total of Lines 2-12	Camp Road Complex				\$39,760.00		\$5,520.00		\$34,160.00		\$8,540.00		\$42,960.00		\$10,540.00
Total of Lines 13-22d	East DeKalb				NB		NB		\$50,000.00		\$12,660.00		\$59,360.00		\$15,080.00
Total of Lines 23-30	Central DeKalb				\$23,200.00		\$3,200.00		\$19,120.00		\$4,780.00		\$30,400.00		\$7,600.00
Total of Lines 31-41	South DeKalb				NB		NB		\$39,400.00		\$10,100.00		\$35,280.00		\$9,240.00
Total of Lines 42-49a	North DeKalb				NB		NB		\$50,800.00		\$12,700.00		\$44,800.00		\$11,200.00
Total of Lines 50-56	Tucker				\$28,000.00		\$4,200.00		\$24,320.00		\$6,080.00		\$24,800.00		\$6,200.00
Total of Lines 57-84	Fire Stations				NB		NB		\$45,720.00		\$15,760.00		\$87,360.00		\$22,080.00
Total of Lines 85-95	Sanitation Sites Bi-weekly				NB				\$81,040.00				\$71,800.00		
96	Malool Building	32	16	NB		NB		\$460.00	\$14,720.00	\$460.00	\$7,360.00	\$350.00	\$11,200.00	\$350.00	\$5,600.00
97	Parking Deck, 121 W Trinity	32	16					\$350.00	\$11,200.00	\$350.00	\$5,600.00	\$200.00	\$6,400.00	\$200.00	\$3,200.00
99	Historic Courthouse	32	16					\$500.00	\$16,000.00	\$500.00	\$8,000.00	\$250.00	\$8,000.00	\$250.00	\$4,000.00
100	New Courthouse	32	16					\$450.00	\$14,400.00	\$450.00	\$7,200.00	\$250.00	\$8,000.00	\$250.00	\$4,000.00
106	West Exchange 1950/1960	32	16					\$490.00	\$15,680.00	\$490.00	\$7,840.00	\$300.00	\$9,600.00	\$300.00	\$4,800.00
107	178 Sams Street	32	16					\$500.00	\$16,000.00	\$500.00	\$8,000.00	\$200.00	\$6,400.00	\$200.00	\$3,200.00
97-107	High Traffic Sites				NB		NB		\$73,280.00		\$36,640.00		\$38,400.00		\$19,200.00



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ITB No. 22-101520,
 LANDSCAPE MAINTENANCE SERVICES FOR PUBLIC GROUNDS

Company		Worldscapes LLC					
ITEM	DESCRIPTION	SUMMER No. of Services	WINTER No. of Services	(Summer cost per service)	Summer	(Winter cost per service)	Wnter
1	Downtown Decatur	16	4	\$413.00	\$6,608.00	\$482.00	\$1,928.00
Total of Lines 2-12	Camp Road Complex				\$77,168.00		\$22,480.00
Total of Lines 13-22d	East DeKalb				\$92,576.00		\$28,252.00
Total of Lines 23-30	Central DeKalb				\$55,136.00		\$16,052.00
Total of Lines 31-41	South DeKalb				\$62,832.00		\$19,268.00
Total of Lines 42-49a	North DeKalb				\$68,352.00		\$19,908.00
Total of Lines 50-56	Tucker				\$52,912.00		\$15,412.00
Total of Lines 57-84	Fire Stations				\$183,888.00		\$54,160.00
Total of Lines 85-95	Sanitation Sites Bi-weekly				\$117,422.00		
96	Malool Building	32	16	\$331.00	\$10,592.00	\$385.00	\$6,160.00
97	Parking Deck, 121 W Trinity	32	16	\$265.00	\$8,480.00	\$265.00	\$4,240.00
99	Historic Courthouse	32	16	\$425.00	\$13,600.00	\$319.00	\$5,104.00
100	New Courthouse	32	16	\$460.00	\$14,720.00	\$345.00	\$5,520.00
106	West Exchange 1950/1960	32	16	\$550.00	\$17,600.00	\$413.00	\$6,608.00
107	178 Sams Street	32	16	\$500.00	\$16,000.00	\$375.00	\$6,000.00
97-107	High Traffic Sites				\$70,400.00		\$27,472.00



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ITB No. 22-101520,
 LANDSCAPE MAINTENANCE SERVICES FOR PUBLIC GROUNDS

Company		Executive Realty Solutions, Inc. (DeKalb LSBE)				Ed Castro Landscape, Inc.				Let Us Love Your Lawn (DeKalb LSBE)					
ITEM	DESCRIPTION	SUMMER No. of Services	WINTER No. of Services	(Summer cost per service)	Summer	(Winter cost per service)	Winter	(Summer cost per service)	Summer	(Winter cost per service)	Winter	(Summer cost per service)	Summer	(Winter cost per service)	Winter
108	Emergency Mtce/Cleanup					\$25.00				\$62.00				\$80.00	
109	Materials Mark Up (Line 108)					25%				20%				33%	
110	Special Event Maintenance					\$25.00				\$48.00				\$80.00	
111	Materials Mark Up (Line 110)					25%				20%				33%	
112	Snow and Ice Maintenance					\$25.00				\$80.00				\$80.00	
113	Materials Mark Up (Line 111)					30%				20%				33%	
114	Pavilion Rental Maintenance					\$30.00				\$48.00				\$80.00	
115	Long Leaf Pine Straw					\$30.00				\$7.50				\$8.25	
116	Flat of Annuals (per flat)					\$30.00				\$45.00				\$65.00	
117	Fertilization (per application)					\$30.00				\$208.00				\$225.00	
118	Soil Test					\$30.00				\$50.00				\$625.00	
119	Mulch (Per Cubic Yard)					\$30.00				\$56.00				\$89.00	
Number of Bids Received:		11													
LSBE Participation/GFE				LSBE DeKalb				LSBE MSA - 20%				DeKalb LSBE Firm			
Separate Sealed Price Schedule (Yes/No)				Yes				Yes				Yes			

Recommend award to the lowest, responsive and responsible bidders:

- (1) Artscape, Inc., 2364 Dogwood Dr., Conyers, GA 30013 (Item Nos.: 1, 2-12, 13-22d and 23-30)
- (2) The Simmons Group, LLC, 5977 Valley Green Rd., Lithonia, GA 30058 (Item Nos.: 31-41, 42-49a, 50-56, 57-84 and 85-95)
- (3) Let Us Love Your Lawn, Inc., 714 Rock Chapel Rd., Lithonia, GA 30058 (Item Nos.: 96-97, 99-100 and 106-107)

Non-Responsive:

Complete Lawn Maintenance, LLC. was deemed non-responsive for including price information outside of its separate sealed envelope.

Witness Signature: *Jennifer Schofield*

Manager Signature: *Delois Robinson*
Digitally signed by Delois Robinson
 Date: 2023.02.13 16:08:27 -0500'



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ITB No. 22-101520,
 LANDSCAPE MAINTENANCE SERVICES FOR PUBLIC GROUNDS

Company		RE Global (DeKalb LSBE)				Grand Landscapes				CleanStar National, Inc.							
ITEM	DESCRIPTION	SUMMER No. of Services	WINTER No. of Services	(Summer cost per service)	Summer	(Winter cost per service)	Winter	(Summer cost per service)	Summer	(Winter cost per service)	Winter	(Summer cost per service)	Summer	(Winter cost per service)	Winter		
108	Emergency Mtce/Cleanup					\$150.00				\$2,500.00				\$28.50			
109	Materials Mark Up (Line 108)					20%				20%				10%			
110	Special Event Maintenance					\$150.00				\$1,700.00				\$28.50			
111	Materials Mark Up (Line 110)					20%				19%				10%			
112	Snow and Ice Maintenance					\$22.00				\$2,500.00				\$32.50			
113	Materials Mark Up (Line 111)					20%				25%				10%			
114	Pavilion Rental Maintenance					\$150.00				\$1,500.00				\$28.50			
115	Long Leaf Pine Straw					\$7.00				\$7.00				\$8.50			
116	Flat of Annuals (per flat)					\$45.00				\$65.00				\$65.00			
117	Fertilization (per application)					\$200.00				\$180.00				\$75.00			
118	Soil Test					\$10.00				\$55.00				\$30.00			
119	Mulch (Per Cubic Yard)					\$85.00				\$70.00				\$85.00			
Number of Bids Received:		11															
LSBE Participation/GFE						LSBE DeKalb				LSBE DeKalb - 30%				LSBE MSA - 20%			
Separate Sealed Price Schedule (Yes/No)						Yes				Yes				Yes			

Recommend award to the lowest, responsive and responsible bidders:

- (1) Artscape, Inc., 2364 Dogwood Dr., Conyers, GA 30013 (Item Nos.: 1, 2-12, 13-22d and 23-30)
- (2) The Simmons Group, LLC, 5977 Valley Green Rd., Lithonia, GA 30058 (Item Nos.: 31-41, 42-49a, 50-56, 57-84 and 85-95)
- (3) Let Us Love Your Lawn, Inc., 714 Rock Chapel Rd., Lithonia, GA 30058 (Item Nos.: 96-97, 99-100 and 106-107)

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Witness Signature: *Jennifer Schofield*

Manager Signature:



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ITB No. 22-101520,
 LANDSCAPE MAINTENANCE SERVICES FOR PUBLIC GROUNDS

Company		Neda, Inc. dba Garden of Aden				ArtScape, Inc. (MSA LSBE)				The Simmons Group (DeKalb LSBE)					
ITEM	DESCRIPTION	SUMMER No. of Services	WINTER No. of Services	(Summer cost per service)	Summer	(Winter cost per service)	Winter	(Summer cost per service)	Summer	(Winter cost per service)	Winter	(Summer cost per service)	Summer	(Winter cost per service)	Winter
108	Emergency Mtce/Cleanup					\$75.00				\$60.00				\$100.00	
109	Materials Mark Up (Line 108)					20%				30%				20%	
110	Special Event Maintenance					\$75.00				\$75.00				\$90.00	
111	Materials Mark Up (Line 110)					20%				30%				25%	
112	Snow and Ice Maintenance					\$75.00				\$75.00				\$100.00	
113	Materials Mark Up (Line 111)					20%				30%				25%	
114	Pavilion Rental Maintenance					\$75.00				\$100.00				\$100.00	
115	Long Leaf Pine Straw					\$15.00				\$7.00				\$6.50	
116	Flat of Annuals (per flat)					\$75.00				\$45.00				\$100.00	
117	Fertilization (per application)					\$175.00				\$0.04				\$100.00	
118	Soil Test					\$350.00				\$10.00				\$60.00	
119	Mulch (Per Cubic Yard)					\$75.00				\$80.00				\$60.00	
Number of Bids Received:		11													
LSBE Participation/GFE				GFE				LSBE DeKalb - 10%, MSA-5%				LSBE DeKalb - 20%			
Separate Sealed Price Schedule (Yes/No)				Yes				Yes				Yes			

Recommend award to the lowest, responsive and responsible bidders:

- (1) Artscape, Inc., 2364 Dogwood Dr., Conyers, GA 30013 (Item Nos.: 1, 2-12, 13-22d and 23-30)
- (2) The Simmons Group, LLC, 5977 Valley Green Rd., Lithonia, GA 30058 (Item Nos.: 31-41, 42-49a, 50-56, 57-84 and 85-95)
- (3) Let Us Love Your Lawn, Inc., 714 Rock Chapel Rd., Lithonia, GA 30058 (Item Nos.: 96-97, 99-100 and 106-107)

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Manager Signature:



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 LANDSCAPE MAINTENANCE SERVICES FOR PUBLIC GROUNDS

Company		Worldscapes LLC					
ITEM	DESCRIPTION	SUMMER No. of Services	WINTER No. of Services	(Summer cost per service)	Summer	(Winter cost per service)	Wnter
108	Emergency Mtce/Cleanup					\$160.00	
109	Materials Mark Up (Line 108)					45%	
110	Special Event Maintenance					\$250.00	
111	Materials Mark Up (Line 110)					45%	
112	Snow and Ice Maintenance					\$260.00	
113	Materials Mark Up (Line 111)					65%	
114	Pavilion Rental Maintenance					\$165.00	
115	Long Leaf Pine Straw					\$9.00	
116	Flat of Annuals (per flat)					\$120.00	
117	Fertilization (per application)					\$215.00	
118	Soil Test					\$100.00	
119	Mulch (Per Cubic Yard)					\$115.00	
Number of Bids Received:		11					
LSBE Participation/GFE				LSBE DeKalb - 20%			
Separate Sealed Price Schedule (Yes/No)				Yes			

Recommend award to the lowest, responsive and responsible bidders:

- (1) Artscape, Inc., 2364 Dogwood Dr., Conyers, GA 30013 (Item Nos.: 1, 2-12, 13-22d and 23-30)
- (2) The Simmons Group, LLC, 5977 Valley Green Rd., Lithonia, GA 30058 (Item Nos.: 31-41, 42-49a, 50-56, 57-84 and 85-95)
- (3) Let Us Love Your Lawn, Inc., 714 Rock Chapel Rd., Lithonia, GA 30058 (Item Nos.: 96-97, 99-100 and 106-107)

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