

Date Friday, October 21, 2022

Quote Numbers Q-8021195-10.21.2022 – Room A2103
Q-8021196-10.21.2022 – Room A2102
Q-8021204-10.21.2022 – Room A3400A
Q-8021205-10.21.2022 – Room A2219
Q-8021209-10.21.2022 – Room A3400B
Q-8021210-10.21.2022 – Room B3112
Q-8021211-10.21.2022 – Room B1100C
Q-8021212-10.21.2022 – Room B1113A
Q-8021214-10.21.2022 – Room B3102
Q-8021215-10.21.2022 – Room B3113
Q-8021216-10.21.2022 – Room B2114
Q-8021217-10.21.2022 – Room B0042
Q-8021218-10.21.2022 – Room B0021
Q-8021219-10.21.2022 – Room B0022
Q-8021220-10.21.2022 – Room A3103
Q-8021221-10.21.2022 – Room A3102
Q-8021411-10.21.2022 – Room A3236
Q-8021412-10.21.2022 – Room A3237
Q-8021267-10.21.2022 – Break Area 1 - 3500 Suites
Q-8021268-10.21.2022 – Break Area 2 - 2nd Floor Breakroom
Q-8021388-10.21.2022 – Break Area 3 - 3600 Suites
Q-8021410-10.21.2022 – Break Area 4 - 3200 Suites
Q-8021269-10.21.2022 – Classrooms A1600

Sales Consultant Dan Meyer, Account Manager
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Primary Contact Barry Puckett, IT
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Billing Address Dekalb County Facilities Management (GA) / A-1019735
1300 Commerce Dr
Decatur, GA 30030

Shipping Address 178 Sam St
Decatur, GA 30030

Users To Train TBD

TIPS USA Contract 220704



Conference/Huddle Rooms

Installation Notes

BIS to install 75" monitor with video bar w/Zoom/Teams integration
BIS to install Wireless Presentation device with wireless keyboard and mouse
BIS to install HDMI wall plate for presentations to monitor
BIS to include VSolution Link Pro software for managing Wolfvision Mini device and firmware updates
On-site installation, testing and training included
On-site support contract included

Break Areas

Installation Notes

BIS to install 70" interactive touch display monitor with video bar w/Zoom/Teams integration
BIS to install Wireless Presentation device with wireless keyboard and mouse
BIS to install HDMI wall plate for presentations to monitor
BIS to include VSolution Link Pro software for managing Wolfvision Mini device and firmware updates
On-site installation, testing and training included
On-site support contract included

Classrooms

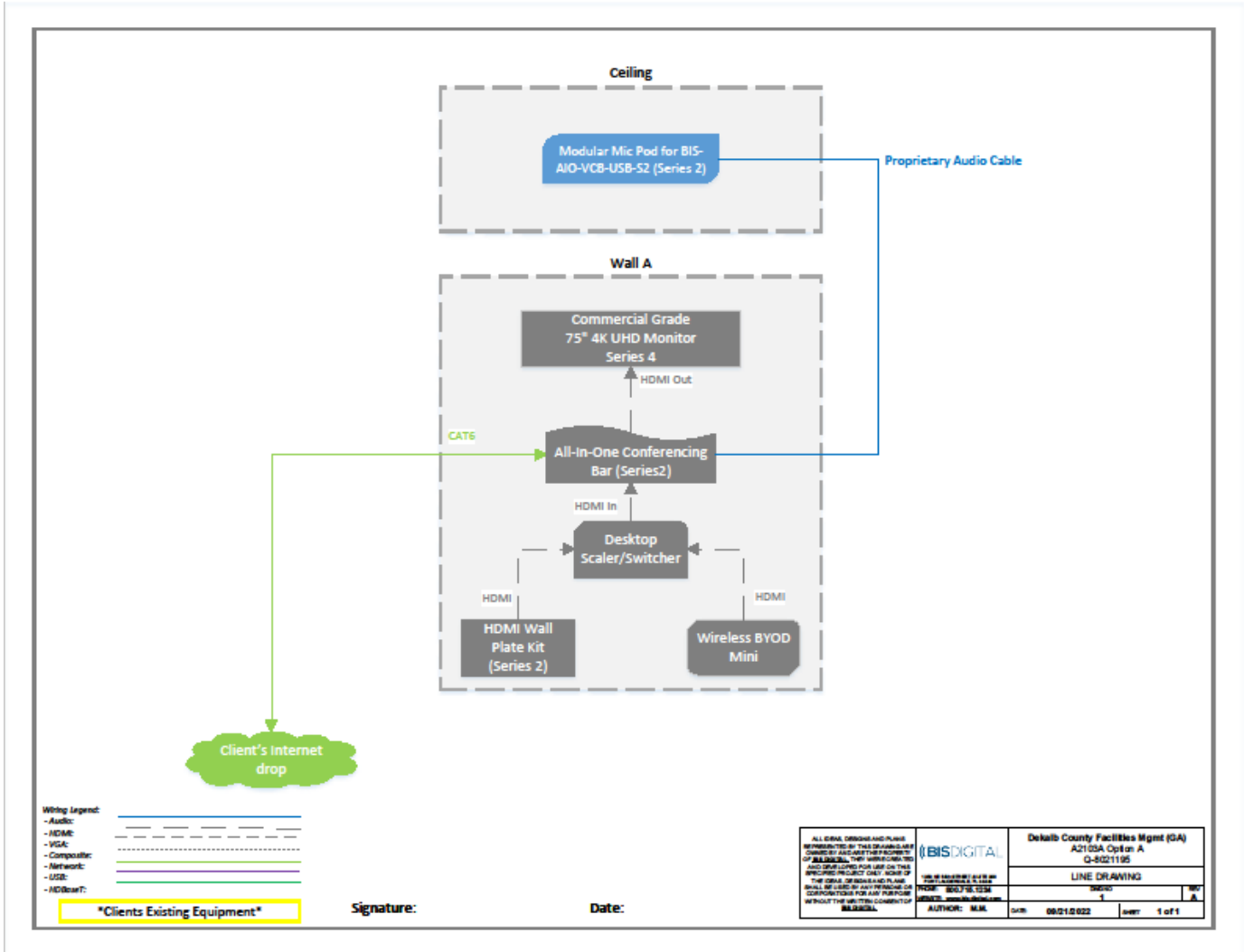
Installation Notes

Each classroom design:
2 - Wireless Lavalier microphones
2 - Wireless Handheld microphones
2 - Speakers
1 - DSP (shared between rooms)
1 - 8ch Amp (shared between rooms)
1 - Laser projector
1 - Motorized projector screen
1 - HDMI USB-C Wall Plate
1 - Wireless presentation device w/Zoom integration
1 - IP PTZ camera
1 - Matrix switcher (shared between rooms)
1 - Room control w/iPad

All rooms will function independently or all as one room or any combination of rooms, as needed

Each room will need to be able to stream meetings to YouTube
BIS to include VSolution Link Pro software for managing Wolfvision Mini device and firmware updates
On-site installation, testing and training included
On-site support contract included

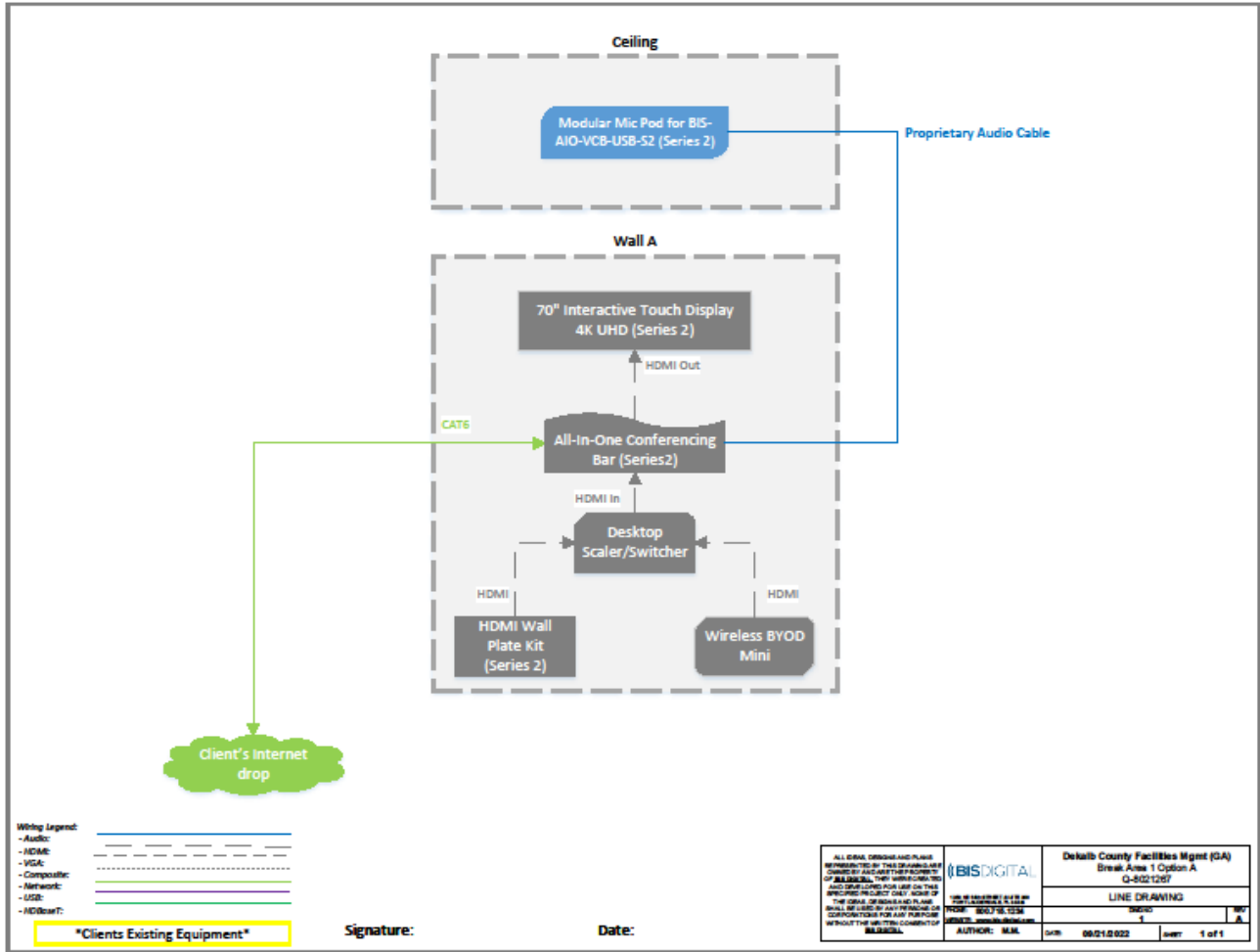
Wiring Diagram Conference/Huddle Rooms (18 total)



178 Sam St Building Conference/Huddle Room Setup (per room)				
Item	Product Code	Qty	Unit Price	Total Price
Logitech Rally Bar				
All-In-One Video Conferencing Bar	BIS-AIO-VCB-USB-S2	1	\$6,200.00	\$6,200.00
Modular Mic Pod for BIS-AIO-VCB-USB-S2	BIS-MMP-AIO-VCB-S2	1	\$975.00	\$975.00
CODEC Shelf	BIS-COD-SLF	2	\$155.00	\$310.00
<ul style="list-style-type: none"> • All-In-One Video Conferencing Bar • Wireless Keyboard and Mouse 				
Monitor				
Commercial Grade 4K UHD Monitor (75")	BIS-CG-4KUHD-75S4	1	\$3,100.00	\$3,100.00
Tilt Wall Mount for Flat Panel (60"-100")	BIS-TVM-T60/100-S2	1	\$215.00	\$215.00
Wireless Presentation				
Wireless BYOD Device (Mini)	BIS-CYNAP-PURE-MINI	1	\$875.00	\$875.00
Logitech Wireless Keyboard & Mouse	SO-LWKM	1	\$45.00	\$45.00
Wired HDMI Presentation				
HDMI Wall Plate Kit 12 ft.	BIS-HDMI-KIT-12S2	1	\$125.00	\$125.00
Desktop Scaler / Switcher	BIS-DSW-SCLR-S3	1	\$675.00	\$675.00
Cabling				
HDMI Cable (1.5ft.)	BIS-HDMI-1.5FT-S2	1	\$13.00	\$13.00
HDMI Cable (6ft.)	BIS-HDMI-6FT-S2	1	\$19.00	\$19.00
CAT6 Patch Cable (5ft.)	BIS-CAT6-PC5	1	\$15.00	\$15.00
TIPS USA Discount (Contract #220704)	DISCOUNT	1	(\$1,274.16)	(\$1,274.16)
Implementation Services				
Installation Supplies	BIS-INST-SUP	1	\$169.39	\$169.39
Shipping/Handling	S/H	1	\$891.91	\$891.91
On-site Setup, Installation and Training	SIT	1	\$2,700.00	\$2,700.00
Annual On-Site Service & Support	NMNT-DCR	1	\$1,341.30	\$1,341.30
			Sales Tax Rate	_____ %
	Subtotal for room A2103 (Excluding Sales Tax)			\$16,395.44
	Subtotal for room A2102 (Excluding Sales Tax)			\$16,395.44
	Subtotal for room A3400S (Excluding Sales Tax)			\$16,395.44
	Subtotal for room A2219 (Excluding Sales Tax)			\$16,395.44
	Subtotal for room A3400B (Excluding Sales Tax)			\$16,395.44
	Subtotal for room B3112 (Excluding Sales Tax)			\$16,395.44
	Subtotal for room B1100C (Excluding Sales Tax)			\$16,395.44
	Subtotal for room B1113A (Excluding Sales Tax)			\$16,395.44
	Subtotal for room B3102 (Excluding Sales Tax)			\$16,395.44
	Subtotal for room B3113 (Excluding Sales Tax)			\$16,395.44
	Subtotal for room B2114 (Excluding Sales Tax)			\$16,395.44
	Subtotal for room B0042 (Excluding Sales Tax)			\$16,395.44
	Subtotal for room B0021 (Excluding Sales Tax)			\$16,395.44
	Subtotal for room B0022 (Excluding Sales Tax)			\$16,395.44

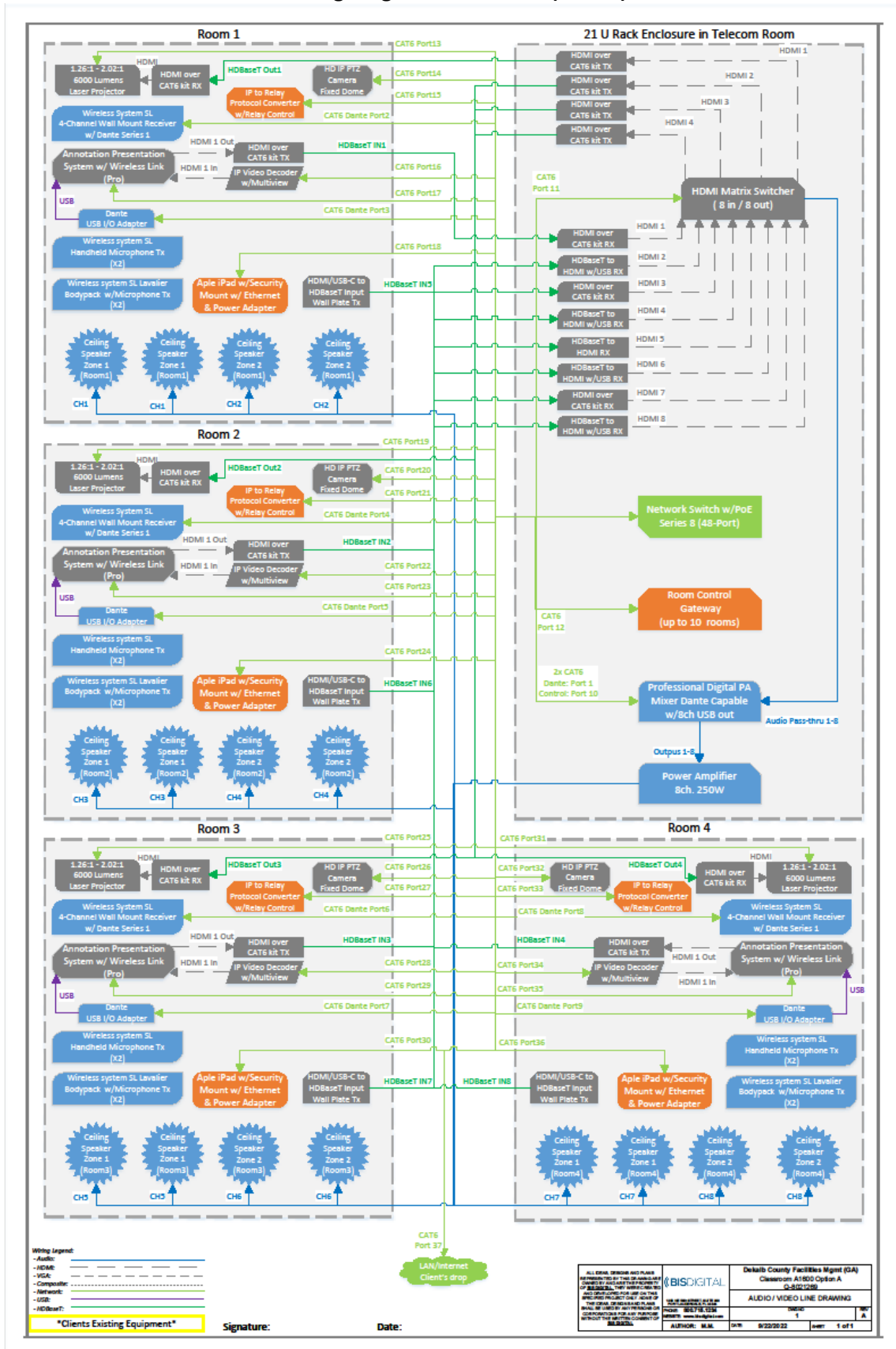
	Subtotal for room A1303 (Excluding Sales Tax)	\$16,395.44
	Subtotal for room A1302 (Excluding Sales Tax)	\$16,395.44
	Subtotal for room A3236 (Excluding Sales Tax)	\$16,395.44
	Subtotal for room A3237 (Excluding Sales Tax)	\$16,395.44
	Total for all Conference/Huddle Rooms (Excluding Sales Tax)	\$295,117.92

Wiring Diagram Break Areas (4 total)



178 Sam St Building Break Area Setup (per room)				
Item	Product Code	Qty	Unit Price	Total Price
Logitech Rally Bar				
All-In-One Video Conferencing Bar	BIS-AIO-VCB-USB-S2	1	\$6,200.00	\$6,200.00
Modular Mic Pod for BIS-AIO-VCB-USB-S2	BIS-MMP-AIO-VCB-S2	1	\$975.00	\$975.00
CODEC Shelf	BIS-COD-SLF	2	\$155.00	\$310.00
<ul style="list-style-type: none"> All-In-One Video Conferencing Bar Wireless Keyboard and Mouse 				
Monitor				
Interactive Touch Display 4K UHD 70"	BIS-ITD-4K-70-S2	1	\$2,500.00	\$2,500.00
Tilt Wall Mount for Flat Panel (60"-100")	BIS-TVM-T60/100-S2	1	\$215.00	\$215.00
Wireless Presentation				
Wireless BYOD Device (Mini)	BIS-CYNAP-PURE-MINI	1	\$875.00	\$875.00
Logitech Wireless Keyboard & Mouse	SO-LWKM	1	\$45.00	\$45.00
Wired HDMI Presentation				
HDMI Wall Plate Kit 12 ft.	BIS-HDMI-KIT-12S2	1	\$125.00	\$125.00
Desktop Scaler / Switcher	BIS-DSW-SCLR-S3	1	\$675.00	\$675.00
Cabling				
HDMI Cable (1.5ft.)	BIS-HDMI-1.5FT-S2	1	\$13.00	\$13.00
HDMI Cable (6ft.)	BIS-HDMI-6FT-S2	1	\$19.00	\$19.00
CAT6 Patch Cable (5ft.)	BIS-CAT6-PC5	1	\$15.00	\$15.00
TIPS USA Discount (Contract #220704)	DISCOUNT	1	(\$1,213.30)	(\$1,213.30)
Implementation Services				
Installation Supplies	BIS-INST-SUP	1	\$161.31	\$161.31
Shipping/Handling	S/H	1	\$849.31	\$849.31
On-site Setup, Installation and Training	SIT	1	\$2,700.00	\$2,700.00
Annual On-Site Service & Support	NMNT-DCR	1	\$1,716.30	\$1,716.30
			Sales Tax Rate	_____ %
	Subtotal for Break Area 1 (Excluding Sales Tax)			\$16,180.62
	Subtotal for Break Area 2 (Excluding Sales Tax)			\$16,180.62
	Subtotal for Break Area 3 (Excluding Sales Tax)			\$16,180.62
	Subtotal for Break Area 4 (Excluding Sales Tax)			\$16,180.62
	Total for all Break Areas (Excluding Sales Tax)			\$64,722.48

Wiring Diagram Classrooms (4 total)



178 Sam St – Classrooms setup				
Item	Product Code	Qty	Unit Price	Total Price
Sound System				
Professional Digital PA Mixer DANTE Capable w/8ch USB out and POTS/VoIP Interface	BIS-MX-DAN-USB8PV	1	\$4,950.00	\$4,950.00
Power Amplifier 8ch. 250W • Two (2) zones per room	BIS-AMP-8C250-S2	1	\$3,100.00	\$3,100.00
Microphones				
• Two (2) handhelds per room • Two (2) lavaliers per room				
Wireless System SL Handheld Microphone Transmitter	BIS-WSSL-HHMT-S1	8	\$850.00	\$6,800.00
Wireless System SL Lavalier Microphone	BIS-WSSL-LM-S1	8	\$300.00	\$2,400.00
Wireless System SL Bodypack Transmitter	BIS-WSSL-BPT-S1	8	\$600.00	\$4,800.00
Wireless System SL Four-Channel Wall Mount Receiver w/ Dante Output	BIS-WSSL-FCWM-D-S1	4	\$3,250.00	\$13,000.00
Wireless System SL 4-Bay Tabletop Charging Station	BIS-WSSL-4BTCS-S1	4	\$800.00	\$3,200.00
Speakers				
• Two (2) per room				
8" Drop Tile Ceiling Speakers w/Enclosure-White (Pair)	BIS-SP-DTCE	8	\$315.00	\$2,520.00
Wireless Presentation/Zoom Integation/Steraming appliance				
Annotation Presentation System w/Wireless Link (Pro)	BIS-CYNAP-PRO	4	\$7,650.00	\$30,600.00
HDMI / USB-C to HDBaseT Wall Plate Transmitter	BIS-HDMI-USBC-HDBT-WPTX-S3	4	\$1,150.00	\$4,600.00
HDMI Matrix Switcher (8in/8out)	BIS-HDMI-MSW-88S4	1	\$4,250.00	\$4,250.00
Cameras				
HD IP PTZ Camera Fixed Dome	BIS-IP-HD-PTZ-FD	4	\$1,450.00	\$5,800.00
IP Video Decoder w/Multiview	BIS-VC-IP-VDMV	4	\$725.00	\$2,900.00
Projectors				
0.85:1 - 1.07:1 6000 Lumens Laser Projector	BIS-PRJ-0.85:1-1.07:1-LP6000	4	\$4,199.00	\$16,796.00
Projector Mount w/Extension for BIS-PRJ-6000-S3	BIS-PRJ-6000-S3-PME	4	\$425.00	\$1,700.00
Hard Ceiling Plate for Projector Mount	BIS-PR-CM-B	4	\$85.00	\$340.00
126" (diag) Projection Screen 16:9 In-ceiling Motorized Tension Tab Ambient Light Rejection	BIS-PR-SCR-M126-IC-M-TT-ALR	4	\$3,599.00	\$14,396.00
Relay Control for Motorized Projection Screens	BIS-PR-MSIC-RC	4	\$225.00	\$900.00

HDBaseT to HDMI Receiver with USB	BIS-HDBT-RX-USB-S3	4	\$825.00	\$3,300.00
HDMI over CAT6 Extender	BIS-HDMI-EXT6-S3	4	\$575.00	\$2,300.00
Room Control System				
Room Control Gateway	BIS-RC-RCG-HW10	1	\$2,925.00	\$2,925.00
Apple iPad	BIS-iPad-32	4	\$750.00	\$3,000.00
iPad Security Mount (Black)	BIS-iPad-SMNT-B	4	\$135.00	\$540.00
iPad Ethernet + Power Adapter with Lightning Connector	BIS-iPAD-CON-PAL	4	\$165.00	\$660.00
IP to Relay Protocol Converter for Room Control System	BIS-RC-IP-RLY	4	\$325.00	\$1,300.00
Rack/Networking equipment/Cabling				
21U Rack Enclosure	BIS-REC-21U-WM	1	\$1,050.00	\$1,050.00
Rack Enclosure (4U) • One (1) in each room for Cynap	BIS-R-4U	4	\$265.00	\$1,060.00
1U Rack Shelf	BIS-RSLF-1S2	5	\$105.00	\$525.00
1U Rack Panel Vent	BIS-RPV-1U-S1	15	\$30.00	\$450.00
Power Distribution System	BIS-PWR-DIST-S2	7	\$265.00	\$1,855.00
Network Switch w/PoE 48-port	BIS-NS-POE-48-S8	1	\$2,400.00	\$2,400.00
Forward Horizontal Lacer Bar	BIS-FHLB	2	\$62.00	\$124.00
HDMI Extender Kit Rack Mount Shelf (1U)	BIS-HDMI-EXT-RSLF-1U	3	\$190.00	\$570.00
1U Brush Grommet Cable Pass-Through Panel	BIS-BGCPT-1U-S1	1	\$65.00	\$65.00
DANTE USB I/O Adapter (2ch)	BIS-USB-DANTE-2CHIO	4	\$210.00	\$840.00
CAT6 Cable Shielded Black	BIS-W-CAT6-SHB-1000	1	\$1,300.00	\$1,300.00
Speaker Wire 16AWG (Plenum)	BIS-W-SPKR-16AWG-500ft	3	\$215.00	\$645.00
HDMI Cable (6ft.)	BIS-HDMI-6FT-S2	26	\$19.00	\$494.00
USB 3.0 Cable A to B (6 ft.)	BIS-CBL-USB3-AB6-S2	6	\$19.00	\$114.00
TIPS USA Discount (Contract #220704)				
	DISCOUNT	1	(\$15,067.60)	(\$15,067.60)
Implementation Services				
Installation Supplies	BIS-INST-SUP	1	\$2,002.52	\$2,002.52
Shipping/Handling	S/H	1	\$10,547.32	\$10,547.32
On-site Setup, Installation and Training	SIT	1	\$20,250.00	\$20,250.00
Annual On-Site Service & Support				
	NMNT-DCR	1	\$21,126.75	\$21,126.75
			Sales Tax Rate	_____%
Total for all Classrooms (Excluding Sales Tax)				\$187,427.99

Project Totals	
Total for all Conference/Huddle Rooms (Excluding Sales Tax)	\$295,117.92
Total for all Break Areas (Excluding Sales Tax)	\$64,722.48
Total for all Classrooms (Excluding Sales Tax)	\$187,427.99
Grand total for Project (Excluding Sales Tax)	\$547,268.39

Support Cost Breakdown (included in quotes)	
1 st year on-site support for Conference/Huddle Rooms (Excluding Sales Tax)	\$24,143.40
1 st year on-site support for Break Areas (Excluding Sales Tax)	\$6,865.20
1 st year on-site support for Classrooms (Excluding Sales Tax)	\$21,126.75
Total for Support - all rooms (Excluding Sales Tax)	\$52,135.35

Equipment Supply

BIS Digital will furnish the equipment as specified herein. Revisions to this contract are made by approved written "Change Order". BIS reserves the right to bill for equipment as stored materials when delivery or installation is not possible. There are no additional implied or expressed operations of the system other than stated within.

Electrical Installation

The customer provided electrical contractor will install all AC power, relay switches & conduit as required for the proposed systems. If required, the customer provided electrician will be responsible for providing and hanging all rigid electrical junction boxes, conduit and installing same. BIS Digital has recommended and asked for Dedicated Electrical Power to be installed at the head-end, controlled end-user equipment or at the same location of final control(s). Dedicated Power shall be the responsibility of the end-user and any external noise or factors creating noise within the systems not exposed by installed electronic equipment shall not be BIS Digital, Inc. responsibility and shall not be reason for any hold-backs whatsoever by any party.

Equipment Installation and Head End Connections

BIS technicians will install all specified equipment and make all final circuit terminations in the head-end equipment racks. The customer will provide all custom carpentry or custom room preparations as required prior to the installation. The customer will provide scaffold or high reach for all installation work in ceilings over fourteen feet. All network connection(s) are to be provided by the customer. Any changes, alterations or deviations from the Equipment and installation obligations specified herein involving extra cost for labor or material will be executed only on written orders for the same. The cost of any added labor or material will become an extra charge over and above the total specified on the Agreement.



Order Summary

Date	Friday, October 21, 2022
Quote Numbers	See list on Page 1 of quote
Account Name	Dekalb County Facilities Management (GA)
Total (Excluding Sales Tax)	\$547,268.39

Terms and Conditions

Effective Period	This proposal is a firm offer for 90 days from quote date Friday, October 21, 2022.
Tax Status	Sales tax will be added to invoice unless Tax Exempt Form is on file with BIS Digital.
Payment Terms	Deposit: All orders above \$5,000 require a 50% deposit. Once the order and deposit is confirmed (received) by BIS Digital, scheduling of the installation / and shipment of goods will occur. Balance: The remaining balance is to be paid on the completion of the installation. (delivery of goods at customer site)
Install Cancellation	If customer cancels (or postpones) a mutually agreed upon installation date, BIS Digital reserves the right to ship to customer and invoice for hardware, software or other materials procured for the project.
Restocking Fee	20% restocking fee will be charged for all cancelled orders
Site Preparation	Customer is required to supply all conduit and cable pulls not listed on this quote. Customer will be responsible for any additional wiring or installation supplies needed during installation.
Training	BIS Digital will provide full training of all system users per agreed training schedule.
Limited Warranty	All BIS supplied new systems (Hardware & Software) are covered for 90 days following date of installation/delivery. Warranty does not cover On-Site Technical Support, Shipping costs, or Software upgrades (See Software Assurance below).

Disclaimer: Unforeseen supply chain disruptions or component shortages may impact hardware availability. As a result, items listed in this quotation may require substitution and may be subject to price and/or delivery time variances. In these instances, BIS Digital will consult with the customer about options and alternatives.

This signature and Purchase Order number states acceptance to the above price, terms and conditions, authorizing BIS Digital, Inc. to order, install and bill for the above equipment.

* Accepted by: _____

Name Title

Signature Date

*** Accounts Payable Information * Required for order to be processed***

A/P Contact: _____

Name Phone Number

Email Address Fax #

Is a Purchase Order required for processing? _____ P.O. # _____