



## PROPOSAL

**TO THE:**

DeKalb County  
 1300 Commerce Drive  
 Decatur, GA 30030

**DATE:** March 4, 2021

We hereby propose and agree to furnish the following firefighting equipment upon your acceptance of this proposal:

**One (1) or more Sutphen Heavy Custom Pumper(s) Complete and Delivered per the pricing schedule below:**

DeKalb County Fire Pumper Pricing	
18-100966 Unit Price	\$ 678,222.00
2018 Material Tariffs Surcharge	\$ 40,693.32
2019 Price Increase	\$ 21,567.46
<b>2019 Unit Price</b>	<b>\$ 740,482.78</b>
2019 Multi-Truck Pricing	
Unit 1	\$ 740,482.78
Unit 2	\$ 740,482.78
Unit 3	\$ 737,982.78
<b>2019 Price Per Unit</b>	<b>\$ 739,649.45</b>
<b>2020 Unit Price</b>	<b>\$ 739,649.45</b>
<b>2020 Total (6) Units</b>	<b>\$ 4,437,896.68</b>
Sutphen 2021 Price Increase (3%)	\$ 22,189.48
Multi-Truck Discount	\$ (3,500.00)
<b>2021 Unit Price</b>	<b>\$ 758,338.93</b>
<b>2021 Total (8) Units</b>	<b>\$ 6,066,711.44</b>

*Pricing shall be good until July 1<sup>st</sup>, 2021.*

**SUTPHEN CORPORATION**

6450 Eiterman Road | Dublin, OH 43016 | 1-800-848-5860

The unit shall be manufactured completely in accordance to the following proposal and delivered in **approximately 570-620 Days** from the date of the contract signing or purchase order, subject to delays from all causes beyond our control. A projected delivery date can be provided at time of order.

This proposal shall be valid for **sixty (60) days**. If the contract or purchase order is not received within this proposed duration, we reserve the right to extend, withdraw, or modify our proposal, including pricing, **delivery times**, and prepayment discounts as applicable.

Respectfully submitted,

A handwritten signature in black ink that reads "Jerry Harley". The signature is written in a cursive, slightly slanted style.

Jerry Harley  
Authorized Representative for Sutphen Corporation

**SUTPHEN CORPORATION**

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