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Presented To:
 DeKalb County Government
 3630 Camp Circle
 Decatur, Georgia 30032

Date: 6/15/2023
 Valid Until: 7/15/2023
 Terms: NET 30
 FOB: Atlanta, GA

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Contract #: General Services Administration (GSA)
 Schedule Contract # 47QSWA18D008F

Submitted By: Ryan Greene
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Panorama Appliance

Hardware

PART NUMBER	DESCRIPTION	QTY	LIST PRICE	UNIT COST	EXT COST
PAN-M-700	Palo Alto Networks M-700 chassis with 16TB storage (4x8TB RAID certified drives) and 4 post rack mount rails	2	\$63,000.00	\$51,660.00	\$103,320.00
PAN-3.5IN-HDD-8TB-PAIR	3.5 inch spare 8TB HDD Raid certified drives for M-200 and M-600, shipped in pair	2	\$5,460.00	\$4,477.20	\$8,954.40
PAN-M-700-P-MIG-M500-M700-1K	Panorama license migration from M-500 to M-700, 1K devices	2	\$0.00	\$0.00	\$0.00
Hardware Subtotal:					\$112,274.40

Optics

PART NUMBER	DESCRIPTION	QTY	LIST PRICE	UNIT COST	EXT COST
PAN-SFP-PLUS-SR	SFP+ form factor, SR 10Gb optical transceiver, short reach 300m, OM3 MMF, duplex LC, IEEE 802.3ae 10GBASE-SR compliant	4	\$1,580.00	\$1,343.00	\$5,372.00
Optics Subtotal:					\$5,372.00

Network Support

PART NUMBER	DESCRIPTION	QTY	TERM	LIST PRICE	UNIT COST	EXT COST
PAN-SVC-PREM-M-700-P-25M	Layer 3 Communications Branded Partner enabled Premium support, Panorama M-700 25 devices, PAN-DB Private Cloud or log collector	2	1-yr	\$13,230.00	\$13,230.00	\$26,460.00
Network Support Subtotal:					\$26,460.00	

Network Professional Services

PART NUMBER	DESCRIPTION	QTY	LIST PRICE	UNIT COST	EXT COST
L3-SEC-ADVANCED-CONFIG	Design, configuration, and installation of advanced security solutions. Upgrade m700 to latest recommended code after migrating m500 config. Split panorama appliances between PDC and QTS. Update network config to utilize 10Gb SFP. Install and upgrade drives to 24TB max capacity. Install new appliances and remove existing.	1	\$16,872.00	\$16,872.00	\$16,872.00

Network Professional Services

PART NUMBER	DESCRIPTION	QTY	LIST PRICE	UNIT COST	EXT COST
Network Professional Services Subtotal:					\$16,872.00

IFF

PART NUMBER	DESCRIPTION	QTY	LIST PRICE	UNIT COST	EXT COST
IFF	Industrial Funding Fee for Carahsoft	1	\$1,080.80	\$1,080.80	\$1,080.80
IFF Subtotal:					\$1,080.80

Billing Terms	One Time	Total Cost	\$162,059.20
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* Total cost does not include shipping, handling, insurance and taxes where applicable. This Budgetary Quote is not a contract. It is subject to further Layer 3 Communications internal approvals and is not binding on either party.