



April 24, 2023

Tavaress Anderson
DeKalb County Juvenile Court (GA)
4309 Memorial Dr
Decatur, GA 30032

RE: I - NOV 12 - 8019996 - Courtroom 1 - Courthouse - Dekalb County Juvenile Court (GA)
I - NOV 12 - 8021668 - Courtroom 3 - Courthouse - Dekalb County Juvenile Court (GA)
I - NOV 12 - 8021669 - Courtroom 4 - Courthouse - Dekalb County Juvenile Court (GA)
I - NOV 12 - 8021670 - Courtroom 5 - Courthouse - Dekalb County Juvenile Court (GA)
I - NOV 12 - 8021671 - Courtroom 6 - Courthouse - Dekalb County Juvenile Court (GA)

Dear Tavaress Anderson

Thank you for the opportunity to submit a quotation for the product supply, installation and training of our integrated audio/video (AV) solution.

BIS Digital provides a complete technology solution based on your needs and requirements which includes planning, design, programming, installation as well as training with on-going support and service. Our ability to design, implement and support a fully integrated AV workflow solution makes BIS unique.

Please don't hesitate to contact me with any questions or concerns.

Sincerely,

Dan Meyer
Account Manager
(800) 834-7674 Ext 4518
dan.meyer@bisdigital.com



1350 NE 56th Street, Suite 300
Ft. Lauderdale, FL 33334



Sales: (800) 834-7674
Support: (800) 715-1234



Email: info@bisdigital.com
Web: www.bisdigital.com

Date Monday, April 24, 2023

Quote Number Q-8019996-4.24.2023
I - NOV 12 - 8019996 - Courtroom 1 - Courthouse - Dekalb County Juvenile Court (GA)
Q-8021668-4.24.2023
I - NOV 12 - 8021668 - Courtroom 3 - Courthouse - Dekalb County Juvenile Court (GA)
Q-8021669-4.24.2023
I - NOV 12 - 8021669 - Courtroom 4 - Courthouse - Dekalb County Juvenile Court (GA)
Q-8021670-4.24.2023
I - NOV 12 - 8021670 - Courtroom 5 - Courthouse - Dekalb County Juvenile Court (GA)
Q-8021671-4.24.2023
I - NOV 12 - 8021671 - Courtroom 6 - Courthouse - Dekalb County Juvenile Court (GA)

Sales Consultant Dan Meyer, Account Manager
(800) 834-7674 Ext 4518 / dan.meyer@bisdigital.com

Primary Contact Tavaress Anderson, Systems Support IT
4309 Memorial Dr
Decatur, GA 30032
(404) 294-2766
tmanderson@dekalbcountyga.gov (Email)

Billing Address DeKalb County Juvenile Court (GA) / A-1000590
4309 Memorial Dr
Decatur, GA 30032

Shipping Address Same

Wiring Required Yes

Installation Notes BIS to upgrade audio systems including new DSP and Amps in courtrooms.
BIS to replace existing microphones, add sidebar microphone, and reuse existing speakers in courtrooms.
BIS to provide wired/wireless presentation for attorneys to present evidence.
BIS to upgrade video distribution within the courtroom to allow for 4K video quality, annotation at witness stand, preview/publish of evidence.
BIS to integrate new audio system and new cameras with Zoom court proceedings for hybrid courtrooms.

Dekalb County Juvenile Courtroom 1 Courtrooms 3, 4, 5, & 6 same design – subtotals at bottom for quote				
Item	Product Code	Qty	Unit Price	Total Price
Sound System				
Professional Digital PA Mixer DANTE Capable w/8ch USB out and POTS/VoIP Interface	BIS-MX-DAN-USB8PV	1	\$4,950.00	\$4,950.00
Power Amplifier 8ch. 250W	BIS-AMP-8C250-S2	1	\$3,100.00	\$3,100.00
ADA Compliant Listening Assist				
Assisted Listening System IR SY5 Pro	BIS-ALS-7522P	1	\$1,595.00	\$1,595.00
Microphones				
18" Gooseneck Microphone <ul style="list-style-type: none"> Judge (1) Attorney (3) Podium (1) Clerk (1) Witness (1) 	BIS-MIC-GN18-S2	7	\$405.00	\$2,835.00
Microphone Shock Mount Plate w/XLRF Connector <ul style="list-style-type: none"> Podium (1) Witness (1) 	BIS-MS-338646	2	\$99.00	\$198.00
Gooseneck Desk Stand w/Programmable Mute Switch <ul style="list-style-type: none"> Judge (1) Attorney (3) Clerk (1) 	BIS-M-GN-LPS-S2	5	\$199.00	\$995.00
Unidirectional Condenser Boundary Microphone <ul style="list-style-type: none"> Sidebar 	BIS-M-P5544	1	\$215.00	\$215.00
DCR software equipment upgrade				
DANTE Virtual Sound Card	BIS-DANTE-V64	1	\$145.00	\$145.00
USB Gigabit NIC	BIS-NIC-GB	1	\$32.00	\$32.00
Cameras				
HD IP PTZ Camera Fixed Dome <ul style="list-style-type: none"> Judge/Witness/Clerk Podium/Attorneys/Gallery 	BIS-IP-HD-PTZ-FD	2	\$1,450.00	\$2,900.00
IP Video Decoder w/Multiview	BIS-VC-IP-VDMV	1	\$725.00	\$725.00
Attorney table wired HDMI				
HDMI IP Video Encoder (Single Channel)	BIS-IP-VE-HDMI-MW	3	\$499.00	\$1,497.00

Video distribution/Presentation system/Zoom/WebEx/MS Teams				
Annotation Presentation System w/Wireless Link (Pro)	BIS-CYNAP-PRO	1	\$7,650.00	\$7,650.00
Matrix Feature Pack for BIS-CYNAP	BIS-CYNAP-MFP	1	\$2,900.00	\$2,900.00
Annotation Presentation System Receiver <ul style="list-style-type: none"> • Wall monitor (1) • Touchscreens (3) 	BIS-CYNAP-REC	4	\$1,925.00	\$7,700.00
Monitors				
Fold Flat LCD Touch Screen 24" <ul style="list-style-type: none"> • Witness • Podium • Clerk 	BIS-FD-LCDTS-24-S3	3	\$625.00	\$1,875.00
Commercial Grade 4K UHD Monitor (85") <ul style="list-style-type: none"> • Gallery monitor 	BIS-CG-4KUHD-85S5	1	\$4,200.00	\$4,200.00
Full Motion Wall Mount for Flat Panel (60"-100")	BIS-TVM-FM60/100-S2	1	\$295.00	\$295.00
Room Control System w/iPad				
Room Control Gateway	BIS-RC-RCG-HW3	1	\$1,750.00	\$1,750.00
Apple iPad	BIS-iPad-32	1	\$750.00	\$750.00
iPad Security Mount (Black)	BIS-iPad-SMNT-B	1	\$135.00	\$135.00
iPad Ethernet + Power Adapter with Lightning Connector	BIS-iPAD-CON-PAL	1	\$165.00	\$165.00
DANTE USB I/O Adapter (2ch)	BIS-USB-DANTE-2CHIO	1	\$210.00	\$210.00
Network Equipment/Cabling				
Network Switch w/PoE 24-port	BIS-NS-POE-24-S8	1	\$1,400.00	\$1,400.00
Power Distribution System	BIS-PWR-DIST-S2	1	\$265.00	\$265.00
CAT6 Cable Shielded Black	BIS-W-CAT6-SHB-1000	3	\$1,300.00	\$3,900.00
Speaker Wire 16AWG (Plenum)	BIS-W-SPKR-16AWG-500ft	1	\$215.00	\$215.00
Microphone Wire 22AWG (Plenum)	BIS-W-MP-22AWG-500ft	2	\$120.00	\$240.00
HDMI Cable (6ft.)	BIS-HDMI-6FT-S2	8	\$19.00	\$152.00
HDMI Cable (10ft.)	BIS-HDMI-10FT-S2	3	\$28.00	\$84.00
CAT6 Patch Cable (5ft.)	BIS-CAT6-PC5	12	\$15.00	\$180.00
CAT6 Patch Cable (10ft.)	BIS-CAT6-PC10	14	\$25.00	\$350.00
Audio Kit 8/8	TK-CON-AudioKit1	1	\$150.00	\$150.00
LAN Kit (SH) 12/25	TK-CON-CAT6SH-Kit1	1	\$35.00	\$35.00
TIPS Contract 220704 – AudioVisual Equipment, Supplies and Services	BIS-X-TIPS	1	(\$8,336.19)	(\$8,336.19)

Implementation Services				
Installation Supplies	BIS-INST-SUP	1	\$806.82	\$806.82
Shipping/Handling	S/H	1	\$3,821.64	\$3,821.64
On-site Setup, Installation and Training	SIT	1	\$18,000.00	\$18,000.00
Annual On-Site Service & Support	NMNT-DCR	1	\$6,952.20	\$6,952.20
	Subtotal for Courtroom 1 (Excluding Sales Tax)			\$75,032.47
	Subtotal for Courtroom 3 (Excluding Sales Tax)			\$75,032.47
	Subtotal for Courtroom 4 (Excluding Sales Tax)			\$75,032.47
	Subtotal for Courtroom 5 (Excluding Sales Tax)			\$75,032.47
	Subtotal for Courtroom 6 (Excluding Sales Tax)			\$75,032.47
	Total (Excluding Sales Tax)			\$375,162.35

Equipment Supply

BIS Digital will furnish the equipment as specified herein. Revisions to this contract are made by approved written "Change Order". BIS reserves the right to bill for equipment as stored materials when delivery or installation is not possible. There are no additional implied or expressed operations of the system other than stated within.

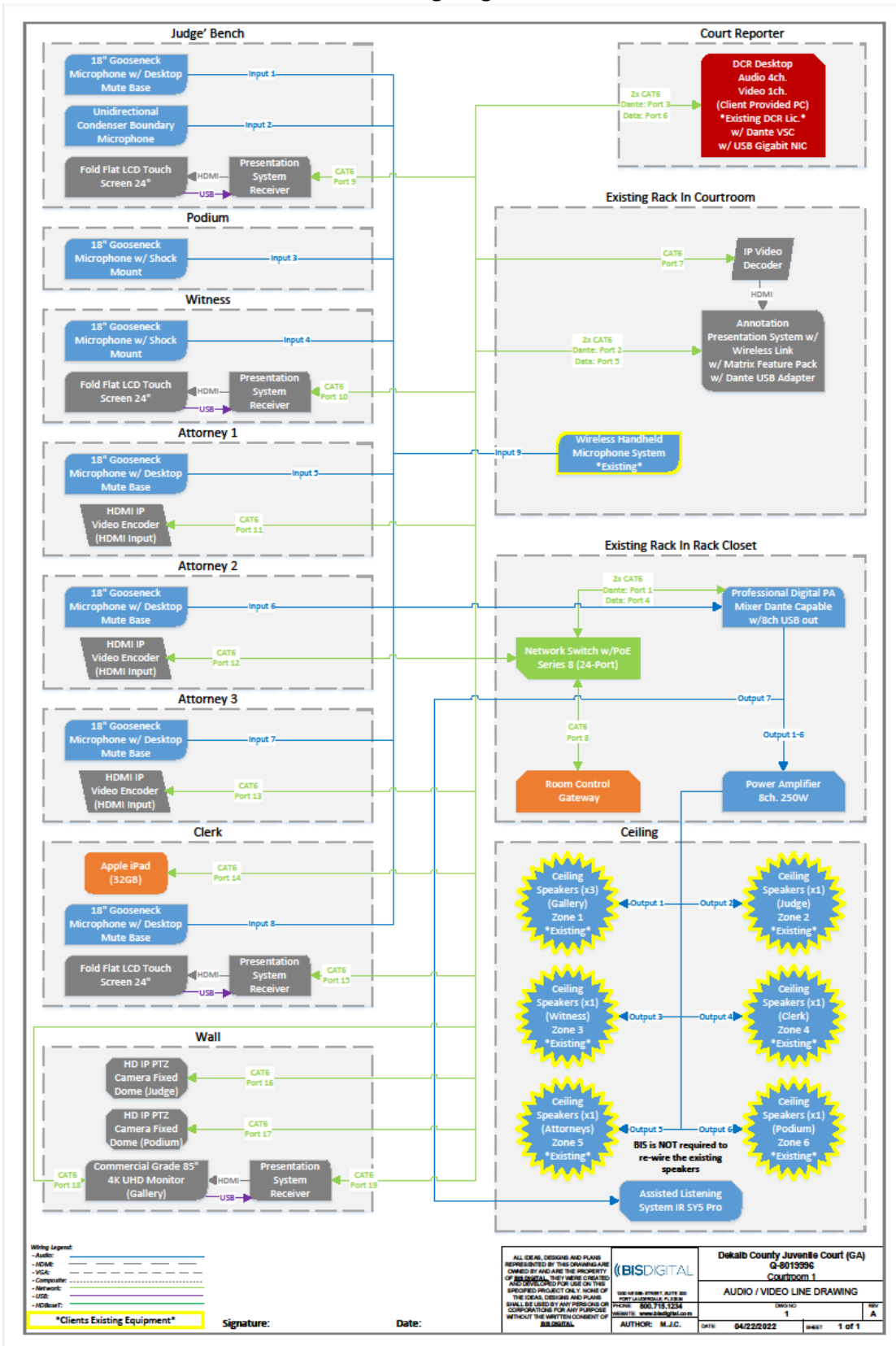
Electrical Installation

The customer provided electrical contractor will install all AC power, relay switches & conduit as required for the proposed systems. If required, the customer provided electrician will be responsible for providing and hanging all rigid electrical junction boxes, conduit and installing same. BIS Digital has recommended and asked for Dedicated Electrical Power to be installed at the head-end, controlled end-user equipment or at the same location of final control(s). Dedicated Power shall be the responsibility of the end-user and any external noise or factors creating noise within the systems not exposed by installed electronic equipment shall not be BIS Digital, Inc. responsibility and shall not be reason for any hold-backs whatsoever by any party.

Equipment Installation and Head End Connections

BIS technicians will install all specified equipment and make all final circuit terminations in the head-end equipment racks. The customer will provide all custom carpentry or custom room preparations as required prior to the installation. The customer will provide scaffold or high reach for all installation work in ceilings over fourteen feet. All network connection(s) are to be provided by the customer. Any changes, alterations or deviations from the Equipment and installation obligations specified herein involving extra cost for labor or material will be executed only on written orders for the same. The cost of any added labor or material will become an extra charge over and above the total specified on the Agreement.

Wiring Diagram





Order Summary

Date	Monday, April 24, 2023
Quote Number	See Quote numbers on Page 1
Account Name	DeKalb County Juvenile Court (GA)
Total (Excluding Sales Tax)	\$375,162.35

Terms and Conditions

Effective Period This proposal is a firm offer through July 15, 2023.
Tax Status Sales tax will be added to invoice unless Tax Exempt Form is on file with BIS Digital.
Payment Terms **Deposit:** All orders above \$5,000 require a 50% deposit. Once the order and deposit is confirmed (received) by BIS Digital, scheduling of the installation / and shipment of goods will occur.
Balance: The remaining balance is to be paid on the completion of the installation. (delivery of goods at customer site)
Install Cancellation If customer cancels (or postpones) a mutually agreed upon installation date, BIS Digital reserves the right to ship to customer and invoice for hardware, software or other materials procured for the project.
Restocking Fee 20% restocking fee will be charged for all cancelled orders
Site Preparation Customer is required to supply all conduit and cable pulls not listed on this quote. Customer will be responsible for any additional wiring or installation supplies needed during installation.
Training BIS Digital will provide full training of all system users per agreed training schedule.
Limited Warranty All BIS supplied new systems (Hardware & Software) are covered for 90 days following date of installation/delivery. Warranty does not cover On-Site Technical Support, Shipping costs, or Software upgrades (See Software Assurance below).

Disclaimer: Unforeseen supply chain disruptions or component shortages may impact hardware availability. As a result, items listed in this quotation may require substitution and may be subject to price and/or delivery time variances. In these instances, BIS Digital will consult with the customer about options and alternatives. This signature and Purchase Order number states acceptance to the above price, terms and conditions, authorizing BIS Digital, Inc. to order, install and bill for the above equipment.

* **Accepted by:** _____
Name Title

Signature Date

A/P Contact: _____
Name Phone Number

Email Address Fax #

Is a Purchase Order required for processing? _____ **P.O. #** _____