

ITEM NO.	DESCRIPTION	ESTIMATED # OF UNITS	UNIT OF MEASURE	HILL MANUFACTURING CO., INC.		ACUITY SPECIALTY PRODUCTS, INC. DBA ZEP SALES AND SERVICES		PEOPLES JANITORIAL SUPPLY	
				UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE
1	Odor Control Agent, in approx. 55-gal. drums, used for dead animals and against landfill bacteria; Zep "DEO-3 in bubble gum Fragrance" (see NOTES 1 and 7-10), or acceptable equal.	500	Gallon	\$ 12.60	\$ 6,300.00	\$ 9.98	\$ 4,990.00	\$ 7.60	\$ 3,800.00
2	Industrial Deodorant, in approx. 20-lb. blocks, two (2) per case, Zep "Mr. Big" (see NOTES 1 and 7-10); or acceptable equal and in accordance with Minimum Specifications.	250	Case	\$ 196.00	\$ 49,000.00	No Bid	No Bid	\$ 54.77	\$ 13,692.50
3	Degreaser for use at Transfer Station, People's "New Power", in 1-gal. containers (see NOTES 2 and 7-10); or acceptable equal, and in accordance with Minimum Specifications.	150	Gallon	\$ 11.60	\$ 1,740.00	\$ 11.25	\$ 1,687.50	\$ 5.20	\$ 780.00
4	Degreaser for dead animals ZEP "Morado Super Cleaner" in 1-gal. Container (see NOTES 1 and 7-10); or acceptable equal and in accordance with Minimum Specifications.	300	Gallon	\$ 11.60	\$ 3,480.00	\$ 8.75	\$ 2,625.00	\$ 6.60	\$ 1,980.00
5	Detergent, disinfectant, Drummond American "Cherry Ba-Da-Bing," (see NOTES 2, and 7- 10), in 1-gallon containers, in accordance with Minimum Specifications; or acceptable equal.	800	Gallon	\$ 11.60	\$ 9,280.00	\$ 31.25	\$ 25,000.00	\$ 8.34	\$ 6,672.00
6	Degreaser/Root Cutter, for municipal & industrial sewer lines, produces high heat & digestive action, in approx. 50-lb. pails; Drummond American "ZAK SEWER SOLVENT". (see NOTES 2, 3, and 7-10), or acceptable equal.	500	Pail	\$ 162.50	\$ 81,250.00	\$ 94.95	\$ 47,475.00	\$ 119.21	\$ 59,605.00
7	Odor Neutralizer, non-toxic, non-corrosive, using Food-grade emulsifier for suspending oils, blend of 30 or more natural essential oils, in 55-gal. drums (see NOTES 4 and 7-10); or acceptable equal, and in accordance with Minimum Specifications.	2,500	Gallon	\$ 12.60	\$ 31,500.00	No Bid	No Bid	\$ 10.46	\$ 26,150.00
8	Deodorizing Beads in cases (see NOTES 5, and 7-10); or acceptable equal. In accordance with Minimum Specifications.	250	Case	No Bid	No Bid	\$ 49.00	\$ 12,250.00	No Bid	No Bid
9	Ecosorb 606, in 1-gal. containers (see NOTES 6, and 7-10); or acceptable equal, and in accordance with Minimum Specifications.	1,500	Gallon	\$ 11.60	\$ 17,400.00	\$ 24.75	\$ 37,125.00	\$ 9.64	\$ 14,460.00

Witness Signature: _____

Agent Signature: _____

19-101071

Chemicals for Odor Control (ANNUAL CONTRACT W/ 2 OTR)

DEPARTMENT OF PURCHASING CONTRACTING

BID TABULATION

Cost Opening Date: September 16, 2019

CRYSTAL CREEKMORE

ITEM NO.	DESCRIPTION	ESTIMATED # OF UNITS	UNIT OF MEASURE	HILL MANUFACTURING CO., INC.		ACUITY SPECIALTY PRODUCTS, INC. DBA ZEP SALES AND SERVICES		PEOPLES JANITORIAL SUPPLY	
				UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE
10	ZEP Lemonex III, 1-gal. jugs, four (4) per case	300	Case	\$ 74.00	\$ 22,200.00	\$ 47.91	\$ 14,373.00	\$ 26.80	\$ 8,040.00
BIDDER ENTER TOTAL (for evaluative purposes only):				\$	222,150.00	\$	145,525.50	\$	135,179.50
LSBE Participation Benchmark/GFE				N/A		N/A		N/A	
LSBE Info Meeting Attendance				N/A		N/A		N/A	
Sealed Bid Schedule				Yes		Yes		Yes	
Number of Bids Received:		4*							
Number of NO BID Letters received:		0							
NOTES - DETAIL JUSTIFICATION									
*Only the cost for responsive bids were opened and included on this bid tabulation.									
Recommend award to:									
Peoples Janitorial Supply, 955 Main Street, Forest Park, GA 30298									
Acuity Specialty Products, Inc. dba Zep Sales and Service, 3330 Cumberland Boulevard, Suite 700, Atlanta, GA 30339									
Odor Control Products and Equipment was deemed non-responsive due to failure to submit price schedule in a separate, sealed envelope.									

Witness Signature: _____

Agent Signature: _____