

Cost Analysis
SHI International, Corporation
McAfee Essential Success and MVISION



Georgia Statewide Contract No. 99999-SPD-SPD0000060-0003

By utilizing this contract, the County is saving \$162,330.00 with a total overall percentage savings discount of 41.35%. It is recommended approval for the use of this contract to avoid adversely impacting continuity of operations throughout the County.

PART NUMBER	DESCRIPTION	QTY	UNIT LIST PRICE	UOM	EXTENDED LIST PRICE	COUNTY'S COST	COUNTY'S EXTENDED COST	DIFF BETWEEN COUNTY'S EXTENDED COST AND EXTENDED LIST PRICE
INSTI STANDARD MFE ESSENTIAL SVCS SUCCESS PLAN PREPAID 1+	McAfee - Part#: ESNSUCCESS-ATI Contract Name: Software Contract #: 99999-SPD-SPD0000060-0003 Coverage Term: 6/27/2023 – 6/26/2024	1	\$72,000.00	EA	\$72,000.00	\$68,400.00	\$68,400.00	-\$3,600.00
INSTI STANDARD MVISION EDR & VLIC EPP 1:1BZ 5001-10000	McAfee - Part#: MV6ECE-AA-EI Contract Name: Software Contract #: 99999-SPD-SPD0000060-0003 Coverage Term: 6/27/2023 – 6/26/2024 Note: Software; ESD - 49.5% Discount off List	5500	\$58.28	EA	\$320,540.00	\$29.42	\$161,810.00	-\$158,730.00
Extended Totals					\$392,540.00		\$230,210.00	
Extended List Price and Extended Cost Difference = Total Cost Savings								-\$162,330.00
Overall Percentage Savings								-41.35%