

Cost Analysis for Agenda Item 2020-1470 for Cooperative Agreement for Furniture, Fixtures, and Equipment (FF&E) at the Stone Mountain-Sue Kellogg Library

Use of the Georgia Statewide Contract (SWC) for the purchase of FF&E is recommended by the Library (DCPL) for the following reasons:

1. The Total of all list prices for these items would be \$410,257.05 without applying the SWC discounts. The Total Cost Savings realized by using SWC Contract 99999-001-SPD0000100 is \$200,728.54. The percentage (%) saved over list prices by using this SWC is approximately 48.93%.
2. There is a rush to get these items now that the corresponding Renovation of the Stone Mountain-Sue Kellogg Library is complete.

MFG	Dealer	Amount	Original Amount Before Discount	Cost Savings	Savings in %
Agati, Inc.	Agati, Inc.	\$25,356.91	\$46,957.24	\$21,600.33	
Liat, LLC	Liat, LLC	\$19,900.62	\$36,853.00	\$16,952.38	
Worden	Everest Expedition, LLC dba SNAP! Office	\$35,381.92	\$76,653.82	\$41,271.90	
Worden	Everest Expedition, LLC dba SNAP! Office	\$36,565.46	\$80,557.86	\$43,992.40	
Ditto Sales, Inc. dba Versteel	Ditto Sales, Inc.	\$13,871.16	\$26,172.00	\$12,300.84	
Arcadia Chair Company	Corporate Environments	\$7,144.26	\$11,523.00	\$4,378.74	
Krueger International	Contract Business Interiors	\$50,941.90	\$94,336.85	\$43,394.95	
Keilhauer LTD	Contract Business Interiors	\$16,021.50	\$29,130.00	\$13,108.50	
Safco Products, Inc.	Corporate Environments	\$382.08	\$868.36	\$486.28	
Egan Visual International	Corporate Environments	\$3,962.70	\$7,204.91	\$3,242.21	
	Total	\$209,528.51	\$410,257.05	\$200,728.54	48.93%