

1450 Oakbrook Drive Suite 900
 Norcross, GA 30093
 Phone: (844) 552-9373
 Fax: (866) 535-3925
sales@layer3com.com

Presented To:
 DeKalb County Government
 3630 Camp Circle
 Decatur, Georgia 30032

Date: 2/15/2022
 Valid Until: 3/17/2022
 Terms: NET 30
 FOB: Atlanta, GA

ATTN: Scott Longenbach
 (404) 371-2901
sklongenbach@dekalbcountyga.gov

Contract #: GA State Term Contract Juniper
 Networks: 99999-SPD-T20120501-0013

Submitted By: Ryan N. Greene
 (770) 225-5280
rgreene@layer3com.com

EX3400-48P Switches with Redundant Power Supplies

Hardware

PART NUMBER	DESCRIPTION	QTY	LIST PRICE	UNIT COST	EXTENDED COST
EX3400-48P	EX3400 48-port 10/100/1000BaseT PoE+, 4 x 1/10G SFP/SFP+, 2 x 40G QSFP+, redundant fans, front-to-back airflow, 1 AC PSU JPSU-920-AC-AFO included (optics sold separately)	50.00	\$ 8,802.00	\$3,388.77	\$169,438.50
JPSU-920-AC-AFO	EX3400 920W AC Power Supply, front-to-back airflow (power cord needs to be ordered separately)	50.00	\$ 1,561.00	\$600.99	\$30,049.50
Hardware SUBTOTAL					\$199,488.00

Network Support

PART NUMBER	DESCRIPTION	QTY	LIST PRICE	TERM	TERM UOM	UNIT COST	EXTENDED COST
SVC-ND-EX34-48P M	Layer 3 Communications Branded PSS Basic Support for EX3400-48P	50.00	\$383.00	1.0000	yrs	\$316.20	\$15,810.00
Network Support SUBTOTAL							\$15,810.00

Billing Terms: 1 One Time Bills **Total Cost: \$215,298.00**
First Bill: \$215,298.00

* Total cost does not include shipping, handling, insurance and taxes where applicable. This Budgetary Quote is not a contract. It is subject to further Layer 3 Communications internal approvals and is not binding on either party.