

VIA EMAIL: braden@dukes.com
December 29, 2017

Attn: Mr. Braden L. Boyko
Duke's Root Control, Inc.
1020 Hiawatha Blvd West
Syracuse, N Y 13204

Re: Invitation to Bid No. 17-100892 – Sanitary Sewer Chemical Root Control

Dear Mr. Boyko:

The Department of Purchasing and Contracting is in receipt of your bid submission in response to the above referenced solicitation. This letter is to inform you that your company's bid is the 2nd lowest price bid that is responsive and responsible, and met the required LSBE 20% benchmark. The lowest price bid submitted by Municipal Sales, Inc. is responsive and responsible but only demonstrates a sufficient good faith effort.

Our DeKalb First LSBE Ordinance, Section 2-204 permits Duke's Root Control, Inc. the opportunity to match Municipal Sales, Inc. bid price of \$1,853,600.00. If your firm agrees to match the lowest bid price, then your firm will be deemed the lowest, responsive and responsible bidder. If your firm chooses not to match the bid price then Municipal Sales, Inc. will be deemed the lowest, responsive and responsible bidder.

Please indicate if you will or will not match the lowest price and sign below indicating your decision and return the response no later than Tuesday, January 9, 2018 by 12:00 p.m.

Sincerely,



Procurement Manager -Team CIP

cc: file

Agrees to Match Price: YES NO

Signature:  Date: 1/8/2018