



DeKalb County Government

Manuel J. Maloof Center
1300 Commerce Drive
Decatur, Georgia 30030

Agenda Item

File ID: 2026-0405

Substitute

4/14/2026

Purchasing Type: Change Order (CO)

Public Hearing: YES NO

Department: Purchasing & Contracting

AGENDA ITEM:

Commission District(s): All

CO - Change Order No. 1 to Contract Nos.: 2000416, 2000417, 2000418 and 2000419 Administrative Vehicles (Statewide Contract (SWC) No. 99999-001-SPD0000218). For use by Public Works-Fleet Management to obtain administrative vehicles like sedans, SUVs, vans, and trucks. Seeks to increase contract funds and term through August 31, 2027. Awarded to Hardy Chevrolet Buick GMC., Inc., Allan Vigil Ford Lincoln, Inc., Family Ford, Inc., dba Hardy Family Ford, and Akins Ford, LLC: Total Amount Not To Exceed: \$5,625,762.53.

Information Contact: Michelle Butler, Chief Procurement Officer

Phone Number: (404) 687-3581

PURPOSE:

Awarded by the BOC on August 12, 2025, for a total amount not to exceed: \$2,450,000.00. These contracts consist of purchasing off the competitively let SWC No. 99999-001-SPD0000218 to supply the County with administrative vehicles like sedans, SUVs, vans, and trucks to be used for daily operational tasks that necessitate the use of such vehicles. This request seeks to increase the contract funds and term through August 31, 2027, to continue supporting the purchase of administrative and field vehicles throughout the 2026 Budget year, as well as the 2026 vehicle replacement cycle.

This substitute is submitted to revise the recommended award request, various entries, and supporting documentation.

RECOMMENDATION:

Recommend approval of Change Order No. 1 with:

Hardy Chevrolet Buick GMC, Inc., 1249 Charles Hardy Pkwy., Dallas, GA 30157
Estimated Amount: \$3,654,933.25

Allan Vigil Ford Lincoln, Inc., 790 Mt. Zion Blvd., Morrow, GA 30260
Estimated Amount: \$1,125,379.41

Family Ford, LLC., dba Hardy Family Ford, 1255 Charles Hardy Pkwy., Dallas, GA 30157
Estimated Amount: \$703,785.49



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Akins Ford, LLC., 220 W. May St., Winder, GA 30680
Estimated Amount: \$141,664.38

Total Amount Not To Exceed: \$5,625,762.53

ADDITIONAL INFORMATION:

1. Contract Effective Date: August 12, 2025
2. Contract Expiration Date: August 31, 2026
3. Amount Spent To Date: \$1,407,120.00
4. Funding: Vehicle Maintenance (Fleet Management)

**DeKalb County
Department of Purchasing and Contracting
Change Order Request Form**

User Department: Fleet	From: Tammy Shew-Procurement Agent
CPA No.: 2000416, 2000417, 2000418, 2000419	Title: SWC#99999-001-SPD0000218 Administrative Vehicles (CO No. 1)
Effective Date: 8/18/25	Expiration Date: 8/31/26
Contract APPROVED Amount: \$2,450,000.00	

Contractor(s)	Contract No.	Amount Spent	
Hardy Chevrolet	2000416	\$1,058,989.00	
Allan Vigil Ford	2000417	\$348,131.00	
Family Ford	2000418	\$0.00	
Akins Ford	2000419	\$0.00	

Total Amount Spent to Date: \$1,407,120.00

User Department Recommendation:

Amount Requested: \$5,625,762.53

Funds are needed to support the purchase of administrative and field vehicles throughout the 2026 Budget year. The order cycles for all manufacturers have begun. There are not enough funds remaining on the current contract to allow us to purchase the replacement vehicles for administrative and field vehicles on the 2026 Vehicle Replacement List.

Vernetha Halls Digitally signed by Vernetha Halls
Date: 2026.03.26 09:39:25 -04'00'

_____ **3/26/2026** _____
Interim-Department Director Signature **Date**

Funding: General Enterprise 3 Digit Fund Code 622 _____
CIP Line Item No. (if applicable): 8131.542101.622 _____

For Use by Purchasing and Contracting: Approve Deny

Additional Comments:

Jovan Hooper Digitally signed by Jovan Hooper
Date: 2026.03.26 12:38:18 -04'00'

_____ **Purchasing and Contracting Signature** _____ **Date**

3/26/2026