

# MARKET SURVEY

**ITB Number:** ITB 21-101327

**Agent:** Judi Moore

**Project Name:** Laboratory Services for Water & Wastewater Analysis **Department:** DWM

**Prepared By:** Renee' Stevenson

Company	Contact #	Contact Person	Receive bid invitation ? Yes/No	Non-Response Justification	Bid in Future
Xenco Laboratories	(770) 449-8800	<b>Derek Rounsley</b>	Not confirmed	Spoke with John Andrews who was the owner of Xenco Laboratories and he advised that the company Xenco Laboratories was bought out approximately a year ago. He also advised that Mr. Rounsley had stopped working for his company a year prior to the company being bought out. This company submitted a bid for similar solicitation with DeKalb back in 2018.	N/A
AllSouth Environmental Services Inc.	(770) 961-4332	<b>Ronnie Powell</b>	No	Spoke with the secretary and she advised that Ronnie Powell no longer works for the company. She also advised that the best email address to contact them would be <a href="mailto:allsouthenv@yahoo.com">allsouthenv@yahoo.com</a> since Mr. Powell is no longer available.	No, their company does not offer analysis services.
Aquatic Consulting and Equipment Inc.	(770) 346-9643	<b>Brad Bachman</b>	No	Spoke with Mr. Bachman and he advised that his company does not perform the line of work requested. They deal with swimming pools.	No

**Summary:** It appears that not all vendors keep the company information updated in County records and this has this hinders the County's efforts to provide potential bidders an overview of services offered to better customize marketing efforts.