

## DEKALB COUNTY EMA

Rave & Mobile Reach

01/13/2026

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DEKALB COUNTY EMA  
1300 COMMERCE DR  
DECATUR, GA 30030

RE: Motorola Quote for Rave & Mobile Reach

Dear Dr Clare Avory,

Motorola Solutions is pleased to present DEKALB COUNTY EMA with this quote for quality communications equipment and services. The development of this quote provided us the opportunity to evaluate your requirements and propose a solution to best fulfill your communications needs.

This information is provided to assist you in your evaluation process. Our goal is to provide DEKALB COUNTY EMA with the best products and services available in the communications industry. Please direct any questions to Brett Chism at [Brett.Chism@motorolasolutions.com](mailto:Brett.Chism@motorolasolutions.com).

We thank you for the opportunity to provide you with premier communications and look forward to your review and feedback regarding this quote.

Sincerely,



Derrick Duggins  
Area Sales Manager-Software Enterprise

Billing Address:  
DE KALB COUNTY PUBLIC  
SAFETY  
ATT: DR CLARE AVORY  
1300 COMMERCE DR  
DECATUR, GA 30030  
US

Quote Date:01/13/2026  
Expiration Date:03/31/2026  
Quote Created By:  
Brett Chism  
Account Manager  
Brett.Chism@  
motorolasolutions.com  
2299461868

End Customer:  
DEKALB COUNTY EMA  
Dr Clare Avory  
cavory@dekalbcountyga.gov  
(770)724-7899

## Summary:

Any sales transaction resulting from Motorola's quote is based on and subject to the applicable Motorola Standard Terms and Conditions, notwithstanding terms and conditions on purchase orders or other Customer ordering documents, including but not limited to the Georgia State Contract (99999-SPD0000172-011). Motorola Standard Terms and Conditions are found at [www.motorolasolutions.com/product-terms](http://www.motorolasolutions.com/product-terms).

Line #	Item Number	Description	Qty	Term	Disc \$	Sale Price	Ext. Sale Price
Rave Alert							
1	ISV00S05620A	ADDITIONAL OPERATIONAL MESSAGING 2.5 MIL MESSAGES	1		\$14,750.00	\$0.00	\$0.00
2	SSV00S04306A	SOFTWARE,RAVE PREPARE LICENSE	1	5 YEAR	\$0.00	\$0.00	\$0.00
3	SSV00S04303A	SOFTWARE,RAVE ALERT EXTERNAL SUBSCRIPTION	1	5 YEAR	\$241,850.00	\$454,750.00	\$454,750.00
Rave Stop Gap							
4	ISV00S05662A	RAVE TRAINING ONE-TIME FEE	1		\$0.00	\$3,650.00	\$3,650.00
5	SSV00S03965A	SOFTWARE,RAVE MOBILE REACH	4584 0	5 YEAR	\$0.00	\$5.00	\$229,200.00
Subtotal						\$944,200.00	
Total Discount Amount						\$256,600.00	

**Grand Total** **\$687,600.00(USD)**



Any sales transaction following Motorola's quote is based on and subject to the terms and conditions of the valid and executed written contract between Customer and Motorola (the "Underlying Agreement") that authorizes Customer to purchase equipment and/or services or license software (collectively "Products"). If no Underlying Agreement exists between Motorola and Customer, then Motorola's Standard Terms of Use and Motorola's Standard Terms and Conditions of Sales and Supply shall govern the purchase of the Products.  
Motorola Solutions, Inc.: 500 West Monroe, United States - 60661 ~ #: 36-1115800

## Pricing Summary

Payment Term			Upfront Sale Price
<b>Upfront Costs*</b>			
			\$3,650.00
<b>Upfront Subscription Fee</b>			
Rave Alert	Annually		\$90,950.00
Mobile Reach	Annually		\$45,840.00
<b>Sub Total:</b>			<b>\$140,440.00</b>
Payment Term			Annual Sale Price
<b>Year 2 Subscription Fee</b>			
Rave Alert	Annually	\$90,950.00	\$90,950.00
Mobile Reach	Annually	\$45,840.00	\$45,840.00
<b>Year 3 Subscription Fee</b>			
Rave Alert	Annually	\$90,950.00	\$90,950.00
Mobile Reach	Annually	\$45,840.00	\$45,840.00
<b>Year 4 Subscription Fee</b>			
Rave Alert	Annually	\$90,950.00	\$90,950.00
Mobile Reach	Annually	\$45,840.00	\$45,840.00
<b>Year 5 Subscription Fee</b>			
Rave Alert	Annually	\$90,950.00	\$90,950.00
Mobile Reach	Annually	\$45,840.00	\$45,840.00
<b>Sub Total:</b>			<b>\$547,160.00</b>
<b>Grand Total System Price (Inclusive of Upfront and Annual Costs)</b>			<b>\$687,600.00</b>

\*Upfront costs include the cost of Hardware, Accessories and Implementation, where applicable.

## Notes:

- The Pricing Summary is a breakdown of costs and does not reflect the frequency at which you will be invoiced.
- This quote contains items with approved price exceptions applied against them.



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- This quote includes 2,500,000 Additional Operational Minutes- IPAWS Full Integration & Set up- 2 months no charge deployment time, 5 Keywords for Text Opt In- 6 hours onsite training (Travel & Expenses Included), Unlimited Emergency Messages and Unlimited Weather Alerts
- Unless otherwise noted, this quote excludes sales tax or other applicable taxes (such as Goods and Services Tax, sales tax, Value Added Tax and other taxes of a similar nature). Any tax the customer is subject to will be added to invoices.



### Online Terms Acknowledgement

This Online Terms Acknowledgement (this "Acknowledgement") is entered into between Motorola Solutions, Inc. ("Motorola") and the entity set forth in the signature block below ("Customer").

1. Online Terms Acknowledgement. The Parties acknowledge and agree that the applicable terms available at <https://www.motorolasolutions.com/product-terms> are incorporated in and form part of the Parties' agreement as it relates to any Products or Services sold or provided to Customer. By signing the signature block below, Customer certifies that it has read and agrees to the provisions set forth and linked on-line in this Acknowledgement. To the extent Customer is unable to access the above referenced online terms for any reason, Customer may request a paper copy from Motorola. The signatory to this Acknowledgement represents and warrants that he or she has the requisite authority to bind Customer to this Acknowledgement and referenced online terms. This agreement is also subject to the terms and conditions of Georgia State

2. Entire Agreement. This Acknowledgement supplements any and all applicable and existing agreements, and supersedes any contrary terms as it relates Customer's purchase of products and services. This Acknowledgement and referenced terms constitutes the entire agreement of the Parties regarding the subject matter hereof and as set out in the referenced terms, and supersedes all previous agreements, proposals, and understandings, whether written or oral, relating to this subject matter.

3. Execution and Amendments. This Acknowledgement may be executed in multiple counterparts, and will have the same legal force and effect as if the Parties had executed it as a single document. The Parties may sign in writing or by electronic signature. An electronic signature, facsimile copy, or computer image of a signature, will be treated, and will have the same effect as an original signature, and will have the same effect, as an original signed copy of this document. This Acknowledgement may be amended or modified only by a written instrument signed by authorized representatives of both Parties.

4. Upon signature, Customer authorizes Motorola to proceed with all deliverables of this order for an order value of \$687,600.00.

5. Customer affirms they have signatory authority to execute this contract. The contract price is fully committed and identified, including all subsequent years of contracted services, if applicable. The Customer will pay all invoices as received from Motorola and any changes in scope will be subject to the change order process as described in this Agreement.

Motorola acknowledges the Customer may require the issuance(s) of a purchase order or notice to proceed as part of the Customer's procurement process. However, Customer agrees that the issuance or non-issuance of a purchase order or notice to proceed does not preclude the Customer from its contractual obligations as defined in this Agreement.

6. Ship to, bill to and Ultimate Destination addresses are provided on the quote, attached to this letter or included on the Purchase Order.

The Parties hereby enter into this Acknowledgement as of the last signature date below.

Motorola Solutions, Inc.

By: \_\_\_\_\_

Name: \_\_\_\_\_

Title: \_\_\_\_\_

Date: \_\_\_\_\_

Customer

By: \_\_\_\_\_

Name: \_\_\_\_\_

Title: \_\_\_\_\_

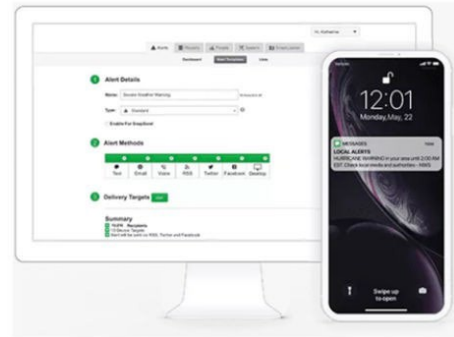
Date: \_\_\_\_\_





## Rave Alert Solution Description

Motorola Solutions' Rave Alert is a reliable, easy-to-use solution for sending mass notifications or targeted messages to your community or organization. This cloud-based, customizable platform supports both emergency communications and everyday operational messages for defined audiences, such as all people in your facility or everyone within a geographical area. Notifications can be sent to mobile and landline devices, using SMS, email, and voice to ensure that users see the alert immediately and know what action to take.



Rave Alert offers the following benefits:

### Strong Engagement with your Population

Easily defined parameters for message groups make it easy to stay connected to your target audiences – whether with important everyday alerts or critical information in the case of an emergency. Rave Alert has a simple opt-in feature for temporary or long-term membership, helping to ensure that people get the alerts they need. Multilingual capabilities let people receive messages in a language they understand.

### Quick and Reliable Messaging

Whether for a planned event or an unforeseen emergency, Rave Alert offers your administrators an intuitive interface and customizable templates that guarantee immediate and accurate messaging to the appropriate users. Instant notifications via all channels – text, voice, and email – helps to expand your reach for mass notifications.

### Enhanced Internal Coordination



Using an intuitive database that administrators can easily manage and update, Rave Alert helps to bolster the coordination of groups by location, department, or other criteria that you choose. Administrators can customize their interface, provide updates to internal users, and receive immediate reports on alert success and delivery rates.

Thousands of federal, state, and local agencies, as well as schools, hospitals, and businesses rely on Rave Alert to notify the people in their communities. Supported by public safety grade infrastructure, Rave Alert is a solution that you can count on to provide critical information.

## Optional Rave Notifier

**Rave Notifier for Desktop** is an optional tool that delivers urgent messages right to employee workstations. With Notifier, people do not need to be worried about missing a message because their phone is in a pocket or purse, or out of battery, or turned upside down so as not to disturb focus.

