

AGENDA NOTES

Solicitation Name and Number	Rental of Various Heavy Equipment (Annual Contract with 2 Options to Renew) ITB 16-100711
Procurement Technician	Sophia Thomas
Vendor(s) agree to renew under the same prices, terms and conditions	Neff Rental, LLC - decided not to renew the contract due to the terms and conditions and their acquisition by another company. Sunbelt Rentals, Inc. - Yes Cowin Equipment Company, Inc. - Yes Flint Equipment Company - Yes G.J&L, Inc. dba Border Equipment - Yes Yancey Brothers Company – No Response L&M Equipment, LLC - Yes Stephen’s Mechanical Service, LLC - Yes
Solicitation Name, Number and Contract Number of Expiring Contract (If no previous contract, please indicate N/A)	Rental of Various Heavy Equipment (Annual Contract with 2 Options to Renew) ITB 16-100711 CPA No. 1047645 – Neff Rental, LLC CPA No. 1047686 - Sunbelt Rentals, Inc. CPA No. 1047705 - Cowin Equipment Company, Inc. CPA No. 1047757 - Flint Equipment Company CPA No. 1047772 - G.J&L, Inc. dba Border Equipment CPA No. 1047784 - Yancey Brothers Company CPA No. 1047790 - L&M Equipment, LLC CPA No. 1047798 - Stephen’s Mechanical Service, LLC
Expiring Contract Number, Contractor Name and Award Amount (Include increases and Total Award Amount)	\$3,446,126.00 CPA No. 1047645 – Neff Rental, LLC \$253,608.00 – Initial \$0 – 1 st Renewal CPA No. 1047686 - Sunbelt Rentals, Inc. \$701,908.00 - Initial \$600,000.00 - 1st Renewal CPA No. 1047705 - Cowin Equipment Company, Inc. \$67,800.00 - Initial \$215,000.00 - 1st Renewal CPA No. 1047757 - Flint Equipment Company \$281,640.00 - Initial \$125,000.00 - 1st Renewal

	<p>CPA No. 1047772 - G.J&L, Inc. dba Border Equipment \$170,040.00 - Initial \$35,000.00 - 1st Renewal</p> <p>CPA No. 1047784 - Yancey Brothers Company \$345,986.00 - Initial \$265,000.00 - 1st Renewal</p> <p>CPA No. 1047790 - L&M Equipment, LLC \$227,144.00 - Initial \$85,000.00 - 1st Renewal</p> <p>CPA No. 1047798 - Stephen's Mechanical Service, LLC \$38,000.00 - Initial \$35,000.00 - 1st Renewal</p>
<p>Amount Spent on Expiring Contract (If multiple award, List Amount Spent per Contract and include Total Amount Spent)</p>	<p>\$810,599.27</p> <p>CPA No. 1047645 \$0 – Initial \$0 – 1st Renewal</p> <p>CPA No. 1047686 \$194,455.22 - Initial \$299,287.29 - 1st Renewal</p> <p>CPA No. 1047705 \$67,048.23 - Initial \$49,206.86 - 1st Renewal</p> <p>CPA No. 1047757 \$0 - Initial \$96.14 - 1st Renewal</p> <p>CPA No. 1047772 \$0 - Initial \$0 - 1st Renewal</p> <p>CPA No. 1047784 \$32,241.20 - Initial \$121,804.33 - 1st Renewal</p> <p>CPA No. 1047790 \$15,920.00 - Initial \$30,540.00 - 1st Renewal</p> <p>CPA No. 1047798 \$0 - Initial \$0 - 1st Renewal</p>

<p>Prime Contractor Information and LSBE-Subcontractor (Prime: Company Name, Owner Name and Title, Number years in business and Number of Years doing business with DeKalb County) (LSBE: LSBE Type (DeKalb or MSA, Participation Percentage, Company Name, Owner Name and Title, Address, Type of Work Provided, Number of years in business and Previous Business/Contracts and Amounts in DeKalb County)</p>	<p><u>Sunbelt Rentals, Inc. - Prime</u> CEO: Brendan Horgan Years in Business: 18 Years Doing Business with DeKalb: 10</p> <p><u>Cowin Equipment Company, Inc. - Prime</u> CEO: James Cowin Years in Business: 16 Years Doing Business with DeKalb: 14</p> <p><u>Flint Equipment Company</u> Owner: Thomas Cannon Years in Business: 16 Years Doing Business with DeKalb: 9</p> <p><u>G.J&L, Inc. dba Border Equipment - Prime</u> Manager: John Whitley Years in Business: 31 Years Doing Business with DeKalb: 7</p> <p><u>Yancey Brothers Company - Prime</u> CEO: James Stephenson Years in Business: 72 Years Doing Business with DeKalb: 16</p> <p><u>L&M Equipment, LLC - Prime</u> Owner: Kirby Milton Years in Business: 10 Years Doing Business with DeKalb: 2</p> <p><u>Stephen's Mechanical Service- Prime</u> Owner: Stephen Hills Years in Business: 11 Years Doing Business with DeKalb: 7</p> <p>No bidder had LSBE participation and therefore it was a level playing field. No bidder was deemed non-responsive.</p>
<p>Attachments</p>	<p>Renewal Request Forms</p>