

MGT Impact Solutions, LLC
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Presented To:
DeKalb County, GA
The Maloof Center, 2nd Floor
Decatur, Georgia 30030

Date: 7/11/2025
Valid Until: 8/10/2025
Terms: NET 30
FOB: Atlanta, GA

ATTN: Scott Longenbach - Retired
(404) 371-2901
sklongenbach@dekalbcountyga.gov

Contract #: OMNIA contract R200803

Submitted By: Ryan Greene
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Efficient IP

Software Subscription Extentions

PART NUMBER	DESCRIPTION	QTY	TERM	LIST PRICE	UNIT COST	EXT COST
COB-1K-3YS-GM	3 Year Period Subscription - Cloud Observer for 1000 instances - 24/7 support services	1	3-yr	\$10,785.00	\$10,353.60	\$10,353.60
COB-PM-1K-3YS-GM	3 Year Period Subscription - Cloud Observer in passive mode for 1000 instances - 24/7 support services	1	3-yr	\$0.00	\$0.00	\$0.00
SDS-170-G-EX-3YS-GM	3 Year Period Subscription - DNS Guardian for SOLIDserver 170 NS software subscription - 24/7 support services	2	3-yr	\$8,412.00	\$8,075.52	\$16,151.04
SDS-170-DITC-T1-EX-3YS-GM	3 Year Subscription - Essentials service plan extension (DNS IC Investigate Only) for SOLIDserver 170 NS appliances - 24/7 support services	2	3-yr	\$10,570.00	\$10,147.20	\$20,294.40
SDS-570-DDI-3YS-GM	3 Year Period Subscription for SOLIDserver 570 software appliance DNS-DHCP-IPAM Services - 24/7 support services	2	3-yr	\$14,540.00	\$13,958.40	\$27,916.80
SDS-170-NS-3YS-GM	3 Year Period Subscription for SOLID server 170 software appliance DNS-DHCP Services - 24/7 support services	2	3-yr	\$8,584.00	\$8,240.64	\$16,481.28
SDS-1170-DDI-3YS-GM	3 Year Period Subscription for SOLID server 1170 software appliance DNS-DHCP-IPAM Services - 24/7 support services	2	3-yr	\$30,100.00	\$28,896.00	\$57,792.00
SDS-1170-NC-IPL-EX-3YS-GM	3 Year Period Subscription - NetChange-IPL for SOLIDserver 1170 DDI software subscription - 24/7 support services	1	3-yr	\$21,302.00	\$20,449.92	\$20,449.92
SDS-1170-NC-IPL-EX-PM-3YS-GM	3 Year Period Subscription - NetChange-IPL in passive mode for SOLIDserver 1170 DDI software subscription - 24/7 support services	1	3-yr	\$0.00	\$0.00	\$0.00
SDS-1170-NC-IPL-Pack-3YS-GM	3 Year Period Subscription - 100 switches pack upgrade - NetChange-IPLocator for SOLID server 1170 DDI software subscription - 24/7 support services	6	3-yr	\$1,330.00	\$1,276.80	\$7,660.80
SDS-1170-NC-IPL-Pack-PM-3YS-GM	3 Year Period Subscription - 100 switches pack upgrade - NetChange-IPLocator in passive mode for SOLID server 1170 DDI software subscription - 24/7 support services	6	3-yr	\$0.00	\$0.00	\$0.00

Software Subscription Extentions Subtotal: \$177,099.84

Hardware

PART NUMBER	DESCRIPTION	QTY	LIST PRICE	UNIT COST	EXT COST
SMALL-HW-AC	SMALL hardware appliance with AC power supplies for SOLID server subscription	4	\$5,489.00	\$5,269.44	\$21,077.76
LARGE-HW-AC	LARGE hardware appliance with AC power supplies for SOLIDserver subscription	2	\$11,099.00	\$10,655.04	\$21,310.08

Hardware Subtotal: \$42,387.84

Training

PART NUMBER	DESCRIPTION	QTY	LIST PRICE	UNIT COST	EXT COST
CT-1YS-ONE	Yearly Training Subscription for 1 User - DDI Administration, DNS Security and Guardian. Ask the Instructor sessions, All certification vouchers, Extra lab access (80 hours/user), New eLearning content	5	\$3,850.00	\$3,696.00	\$18,480.00

Training Subtotal: \$18,480.00

Hardware Maintenance

PART NUMBER	DESCRIPTION	QTY	TERM	LIST PRICE	UNIT COST	EXT COST
M3S-SMALL-HW-AC	3 year support for SMALL-HW-AC - 8x5 support services - Hardware replacement next business day	4	3-yr	\$2,965.00	\$2,846.40	\$11,385.60
M3S-LARGE-HW-AC	3 year support for LARGE-HW-AC - 8x5 support services - Hardware replacement next business day	2	3-yr	\$5,994.00	\$5,754.24	\$11,508.48

Hardware Maintenance Subtotal: \$22,894.08

Shipping

PART NUMBER	DESCRIPTION	QTY	LIST PRICE	UNIT COST	EXT COST
SDS-SHIP	Shipping charge per hardware appliance server	6	\$211.00	\$211.00	\$1,266.00

Shipping Subtotal: \$1,266.00

Budgetary Professional Services

PART NUMBER	DESCRIPTION	QTY	LIST PRICE	UNIT COST	EXT COST
PSD-FC	Professional Service - Flex credit (Use or Lose) for TAM service usage only (Daily Cost)	5	\$1,925.00	\$1,848.00	\$9,240.00
EFF-PSE-SOW	Professional Services Engagement (Fixed Price Project) - Per Statement of Work	1	\$60,679.00	\$58,251.84	\$58,251.84

Budgetary Professional Services Subtotal: \$67,491.84

Technical Account Manager (TAM)

PART NUMBER	DESCRIPTION	QTY	TERM	LIST PRICE	UNIT COST	EXT COST
TAM-3YS-G	3 Years Period Subscription - Technical Account Management services Gold	1	3-yr	\$66,000.00	\$63,360.00	\$63,360.00

Technical Account Manager (TAM) Subtotal: \$63,360.00

OMNIA Contract Fee

PART NUMBER	DESCRIPTION	QTY	LIST PRICE	UNIT COST	EXT COST
OMNIA-PARTNERS-R200803-FEE	OMNIA-Partners-R200803-Fee	1	\$0.00	\$0.00	\$0.00

OMNIA Contract Fee Subtotal: \$0.00

Billing Terms	One Time	Total Cost	\$392,979.60
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* Total cost does not include shipping, handling, insurance and taxes where applicable. This Budgetary Quote is not a contract. It is subject to further Layer 3 Communications internal approvals and is not binding on either party.