

AGENDA NOTES

Solicitation Name and Number	Purchase of Automobiles, Vans and Trucks with Turnkey Packages and Accessories (Annual Contract with 2 Options to Renew) ITB No. 3003445
Procurement Agent	Tammy Shew
Vendor(s) agreed to renew at the same prices, terms, and conditions.	Yes
Solicitation Name, # and Contract # of expiring/expired contract (If no previous contract, please indicate.)	Purchase of Automobiles, Vans and Trucks with Turnkey Packages and Accessories 3003445 Wade Ford, Inc. – 970026 Hardy Chevrolet – 970029 Wamar Technologies LLC - 970051
Previous Contract Number, Contractor Name and Award Amount (Include Increases and Total Award Amount)	<p align="center">\$21,250,000.00</p> <p align="center"><u>Wade Ford, Inc.</u> Initial Award – \$1,925,000.00 1st Renewal - \$3,525,000.00 2nd Renewal - \$2,890,000.00</p> <p align="center"><u>Hardy Chevrolet</u> Initial Award - \$4,881,250.00 1st Renewal - \$2,232,500.00 2nd Renewal - \$5,525,000.00</p> <p align="center"><u>Wamar Technologies LLC</u> Initial Award - \$68,750.00 1st Renewal - \$117,500.00 2nd Renewal - \$85,000.00</p>
Previous Amount Spent on Expiring/Expired Contract (If multiple award, List Amount Spent per contract and include Total Amount Spent)	<p align="center">\$10,602,602.53</p> <p align="center">Wade Ford, Inc. Initial Award – \$1,878,485.41 1st Renewal - \$1,210,095.36 2nd Renewal - \$234,930.55 (7 Months only)</p> <p align="center">Hardy Chevrolet – Initial Award - \$2,233,877.00 1st Renewal - \$2,528,300.61 2nd Renewal – \$2,423,989.26 (7 Months only)</p> <p align="center">Wamar Technologies LLC – Initial Award - \$0.00 1st Renewal - \$28,431.74 2nd Renewal - \$64,492.60 (7 Months only)</p> <p align="center">Note: \$2,000,000 was transferred to Hardy Chevrolet from Wade Ford.</p>

<p>Prime Contractor Information and LSBE – Subcontractor (Prime: Company Name, Owner Name and Title, Number years in business and Number of Years doing business with DeKalb County) (LSBE: LSBE Type (DeKalb or MSA, Participation Percentage, Company Name, Owner Name and Title, Address, Type of Work Provided, Number of years in business)</p>	<p>Wade Ford, Inc. Owners: Steve Ewing Years in Business: 83 Years doing business with DeKalb: 9</p> <p>Hardy Chevrolet CEO: Charles Hardy Years in Business: 38 Years doing business with DeKalb: 10</p> <p>Wamar Technologies LLC COO: Jason Lindsey Years in Business: 9 Years doing business with DeKalb: 2</p> <p>No LSBE participation – no bidders provided LSBE participation, so all bidders remained on the same playing field</p>
<p>Attachments:</p>	<p>Change Order Request Form</p>