
CONTRACT PRICE INCREASE REQUEST

Awarded Vendor: Delta Municipal Supply Company
ITB Number: 17-100891
ITB Name: Manhole Castings and Accessories – Annual Contract with 2 Options to Renew
CPA Number: 1107795

Description:
Requested increase is for:
Construction Castings: 5%

The original ITB was awarded based on the overall lowest, responsive and responsible bid. There was one (1) responsive bidder:

Delta Municipal Supply Company - \$288,081.85

The price increase of 5% was applied to Delta Municipal Supply Company's original bid and it increases it to \$302,485.94.

<u>Item</u>	<u>Contract Price</u>	<u>Increase Price</u>
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Please see attached list.

Please find attached a copy of the increase request submitted by the vender, along with price increase notification from the manufacturer.

Approved Denied

Date: 3/12/19

Signature: Talisa R. Clark
Talisa R. Clark, MBA, CPPO
Chief Procurement Officer
Department of Purchasing & Contracting

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ITEM	DESCRIPTION	Unit Price	Unit Price Increase	Total Price	Total Price Increase
1	Grate and Frame (entire unit),	\$126.76	\$133.10	\$1,267.60	\$1,330.98
2	Grate Only (Item 1)	\$78.23	\$82.14	\$782.30	\$821.42
3	Frame Only (Item 1)	\$51.20	\$53.76	\$512.00	\$537.60
4	Grate and Frame (entire unit),	\$362.10	\$380.21	\$362.10	\$380.21
5	Grate Only(Item 4)	\$213.90	\$224.60	\$213.90	\$224.60
6	Frame Only (Item 4)	\$148.20	\$155.61	\$148.20	\$155.61
7	Grate and Frame (entire unit),	\$221.00	\$232.05	\$884.00	\$928.20
8	Grate Only (Item 7)	\$114.53	\$120.26	\$229.06	\$240.51
9	Frame Only (Item 7)	\$106.46	\$111.78	\$212.92	\$223.57
10	Grate and Frame (entire unit),	\$210.47	\$220.99	\$841.88	\$883.97
11	Grate Only (Item 10)	\$235.04	\$246.79	\$470.08	\$493.58
12	Frame Only (Item 10)	\$156.70	\$164.54	\$313.40	\$329.07
13	Grate and Frame (entire unit),	\$284.58	\$298.81	\$284.58	\$298.81
14	Grate Only (Item 13)	\$210.11	\$220.62	\$210.11	\$220.62
15	Frame Only (Item 13)	\$77.01	\$80.86	\$77.01	\$80.86
16	Grate and Frame (entire unit),	\$436.69	\$458.52	\$1,746.76	\$1,834.10
17	Grate Only(Item 16)	\$323.32	\$339.49	\$646.64	\$678.97
18	Frame Only (Item 16)	\$114.05	\$119.75	\$228.10	\$239.51
19	Grate and Frame (entire unit),	\$759.39	\$797.36	\$1,518.78	\$1,594.72
20	Grate Only (Item 19)	\$483.13	\$507.29	\$483.13	\$507.29
21	Frame Only (Item 19)	\$277.92	\$291.82	\$277.92	\$291.82
22	Ring and Cover (entire unit)	\$93.47	\$98.14	\$9,347.00	\$9,814.35
23	Cover (Item 22)	\$42.38	\$44.50	\$4,238.00	\$4,449.90
24	Ring (Item 22)	\$54.89	\$57.63	\$5,489.00	\$5,763.45
25	Casting-8 in.	\$232.30	\$243.92	\$69,690.00	\$73,174.50
26	Casting-6 in.	\$192.06	\$201.66	\$76,824.00	\$80,665.20
27	Casting -2 in	\$220.78	\$231.82	\$44,156.00	\$46,363.80
28	Ring and Cover (entire unit)	\$246.30	\$258.62	\$24,630.00	\$25,861.50
29	Cover Only (Item 28)	\$143.53	\$150.71	\$1,435.30	\$1,507.07
30	Cover Only (vented manhole lid)	\$109.19	\$114.65	\$1,091.90	\$1,146.50
31	Cover Only (solid manhole lid- Sewer)	\$93.68	\$98.36	\$4,684.00	\$4,918.20
32	Cover Only (solid manhole lid- Water)	\$93.68	\$98.36	\$4,684.00	\$4,918.20
33	Step	\$19.37	\$20.34	\$387.40	\$406.77
34	Catch-Basin	\$572.00	\$600.60	\$572.00	\$600.60
35	Grate and Frame (entire unit- 36x36),	\$436.69	\$458.52	\$2,620.14	\$2,751.15
36	Grate and Frame (entire unit- angle),	\$306.63	\$321.96	\$1,839.78	\$1,931.77
37	Grate and Frame (entire unit- steel),	No Bid	\$0.00	No Bid	No Bid
38	Grate and Frame (entire unit- R-2112)	\$408.71	\$429.15	\$1,634.84	\$1,716.58
39	Beehive	\$434.21	\$455.92	\$868.42	\$911.84
40	Cover and Lid (entire unit- Brass Meter)	\$109.80	\$115.29	\$22,179.60	\$23,288.58
TOTAL				\$288,081.85	\$302,485.94



**DeKalb County
Department of Purchasing and Contracting**

Talisa Clark, Chief Procurement Officer

February 7, 2019

Via Email/Mail: david.lyle@deltamunicipal.com

Delta Municipal Supply Company
408 Jesse Cronin Road
Braselton, GA 30517

Re: Renewal of Contract No. 1107795
ITB No. 17-100891 Manhole Castings and Accessories (Annual Contract w/ 2 Options to Renew)

ATTN: Mr. Lyle


Dear Mr. Lyle:

This letter is to inform you that Invitation No. 17-100891 Manhole Castings and Accessories will be expiring on April 23, 2019. DeKalb County wants to know if you are planning to renew this contract for an additional term, under the same price, terms and conditions for another year. Please check the line and sign below and return to Sophia Thomas at sdthomas@dekalbcountyga.gov along with a current copy of your certificate of insurance.

* Yes, I would like to renew Invitation No. 17-100891.

No, I don't want to renew Invitation No. 17-100891. Reason:

* East Jordan, the mfg. for these castings, is asking for a 5% increase. If DeKalb will accept this increase we will renew.

 V.P. SALES 2/21/19
Signature Name/Title Date

Sincerely,

Sophia Thomas
Procurement Technician
Department of Purchasing and Contracting

cc: file



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EJ
301 Spring Street
PO Box 439
East Jordan, MI 49727-0439

+1 231 538 2281
800 874 4100
ejco.com

February 21, 2019

Delta Municipal Supply:

EJ is requesting a price increase due to increasing raw material, energy costs and freight disruptions. Effective immediately, EJ is implementing a price increase of 5% on Construction Castings associated with the DeKalb County Bld. Please see attached PPI index to support this increase.

EJ remains committed to providing our customers with unparalleled services, solutions, and the best overall value in the marketplace. We thank you for your business, and look forward to continued success.

Sincerely,

EJ USA, Inc.

John A. Hunter
Marketing Manager

PPI Industry Data
Original Data Value

Series Id: PCU331511331511
 Series Title: PPI Industry data for Iron foundries, not seasonally
 Industry: Iron foundries
 Product: Iron foundries
 Base Date: 198012
 Years: 2008 to 2018

Year	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec
2008	193.4	197.7	198.7	206.5	214.0	225.2	233.5	239.5	240.9	232.0	224.2	217.8
2009	218.8	220.7	216.3	204.8	202.1	206.4	205.6	209.8	210.3	211.8	212.1	212.1
2010	210.5	212.4	217.1	220.0	225.3	225.3	226.0	223.7	225.7	228.8	226.0	227.1
2011	230.7	234.5	234.5	236.0	236.3	237.1	238.2	239.5	240.5	242.9	241.9	241.2
2012	245.0	246.9	247.0	247.2	247.1	248.9	248.9	248.3	248.8	247.2	248.1	246.9
2013	246.9	247.8	248.9	248.5	248.6	247.7	247.6	247.8	249.3	250.0	249.6	248.2
2014	248.3	249.3	249.5	249.3	248.9	249.6	249.1	251.4	251.4	250.5	250.5	251.3
2015	252.1	249.7	249.2	246.2	246.6	249.1	248.4	248.8	248.9	249.5	248.5	247.0
2016	247.0	248.9	249.0	249.2	246.4	246.9	246.9	248.7	244.1	245.2	245.3	245.0
2017	244.6	246.0	245.7	245.2	245.8	244.4	246.4	246.0	247.3	248.2	248.5	248.5
2018	250.4	250.9	252.2	251.9	252.3	252.4	257.7	257.9	258.3	258.6	258.6	259.6

Bid Date Sep. 19, 2017

$$\frac{\text{PPI Sept 2017}}{\text{Most Recent PPI}} = 0.049737 \quad \text{Increase } 5.00\%$$

ITB No. 17-10891
 ITB Name: Manhole Castings and Accessories

DEPARTMENT OF PURCHASING AND CONTRACTING
 BID TABULATION

Bid Opening: December 14, 2017
 Price Schedule Opening: January 19, 2018
 Agent: DeValery Denahue

ITEM	DESCRIPTION	Estimated # of Units	Company Unit of Measure	Delta Municipal Supply Unit Price	Total Price
1	Grate and Frame (entire unit),	10	Each	\$126.76	\$1,267.60
2	Grate only (Item 1)	10	Each	\$78.23	\$782.30
3	Frame Only (Item 1)	10	Each	\$51.20	\$512.00
4	Grate and Frame (entire unit),	1	Each	\$362.10	\$362.10
5	Grate Only (Item 4)	1	Each	\$213.90	\$213.90
6	Frame Only (Item 4)	1	Each	\$148.20	\$148.20
7	Grate and Frame (entire unit),	4	Each	\$221.00	\$884.00
8	Grate Only (Item 7)	2	Each	\$114.53	\$229.06
9	Frame Only (Item 7)	2	Each	\$106.46	\$212.92
10	Grate and Frame (entire unit),	4	Each	\$210.47	\$841.88
11	Grate Only (Item 10)	2	Each	\$235.04	\$470.08
12	Frame Only (Item 10)	2	Each	\$156.70	\$313.40
13	Grate and Frame (entire unit),	1	Each	\$284.58	\$284.58
14	Grate Only (Item 13)	1	Each	\$210.11	\$210.11
15	Frame Only (Item 13)	1	Each	\$77.01	\$77.01
16	Grate and Frame (entire unit),	4	Each	\$436.69	\$1,746.76
17	Grate Only (Item 16)	2	Each	\$323.32	\$646.64
18	Frame Only (Item 16)	2	Each	\$114.05	\$228.10
19	Grate and Frame (entire unit),	2	Each	\$759.39	\$1,518.78
20	Grate Only (Item 19)	1	Each	\$483.13	\$483.13
21	Frame Only (Item 19)	1	Each	\$277.92	\$277.92
22	Ring and Cover (entire unit)	100	Each	\$93.47	\$9,347.00

ITB No. 17-100891
 ITB Name: Manhole Castings and Accessories

DEPARTMENT OF PURCHASING AND CONTRACTING
 BID TABULATION

BID Opening: December 14, 2017
 Price Schedule Opening: January 19, 2018
 Agent: DeValery Donahue

ITEM	DESCRIPTION	Estimated # of Units	Unit of Measure	Unit Price	Total Price
23	Cover (Item 22)	100	Each	\$42.38	\$4,238.00
24	Ring (Item 22)	100	Each	\$54.89	\$5,489.00
25	Castings-8 in.	300	Each	\$322.30	\$96,690.00
26	Castings-6 in.	400	Each	\$192.06	\$76,824.00
27	Castings -2 in	200	Each	\$220.78	\$44,156.00
28	Ring and Cover(entire unit)	100	Each	\$246.30	\$24,630.00
29	Cover Only(Item 28)	10	Each	\$143.53	\$1,435.30
30	Cover Only	10	Each	\$109.19	\$1,091.90
31	Cover Only	50	Each	\$93.68	\$4,684.00
32	Cover Only	50	Each	\$93.68	\$4,684.00
33	Sign	20	Each	\$19.37	\$387.40
34	Catch-Basin	1	Each	\$572.00	\$572.00
35	Graze and Frame (entire unit).	6	Each	\$436.69	\$2,620.14
36	Graze and Frame (entire unit),	6	Each	\$306.63	\$1,839.78
37	Graze and Frame (entire unit),	20	Each	No Bid	No Bid
38	Graze and Frame (entire unit),	4	Each	\$408.71	\$1,634.84
39	Graze and Frame (entire unit)-Bechive	2	Each	\$434.21	\$868.42
40	Cover and Lid (entire unit)	202	Each	\$109.80	\$22,179.60
TOTAL					\$288,081.85

Witness Signature: 
 Agent Signature: 