

March 3, 2021

VIA E-MAIL: [Jake@cleanstarnational.com](mailto:Jake@cleanstarnational.com)

Mr. Jacob Amedee, CEO  
Cleanstar National, Inc.  
540 Collins Road  
Marietta, GA 30066

**RE: Invitation to Bid (ITB) No. 20-101268 – On-Call Painting and Wallpapering Services  
(Annual Contract with 2 Options to Renew)**

Dear Mr. Amedee:

The Department of Purchasing and Contracting is in receipt of your bid submission in response to the above referenced solicitation. This letter is to inform you that your company's bid is the 3rd lowest price bid that is responsive and responsible, and met the required LSBE 20% benchmark. The lowest price bid submitted by, B.E. Guthrie Construction Company is responsive and responsible but only demonstrates a sufficient good faith effort.

Our DeKalb First LSBE Ordinance, Section 2-204 permits Cleanstar National, Inc. the opportunity to match B.E. Guthrie Construction Company total bid price of \$272,440.13. If your firm agrees to match the lowest bid price, then your firm will be deemed the lowest, responsive and responsible bidder. If your firm chooses not to match the bid price then B.E. Guthrie Construction Company will be deemed the lowest, responsive and responsible bidder.

Please indicate if you will or will not match the lowest price and sign below indicating your decision and return the response no later than 3:00 p.m. on **Monday, March 8, 2021**.

If you elect to match the lowest bid price, submit a revised price schedule on the blank form provided with this communication.

Sincerely,

*Cathryn Horner*

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Cathryn Horner, CPPB  
Chief Procurement Officer  
Department of Purchasing and Contracting

DR/jgc *gc*

cc: file

Agrees to Match Price: Yes  No

Signature: *[Handwritten Signature]*

Date: 3-9-21